

The Key to Success

Enagic Business

Comprehensive 6A Award Program





Topics

Effective January 1st, 2013, the following promotional payments will be available to appropriate independent distributors:

At the level of 6A and above

- 1) Title Incentive
- 2) 6A Group Awards
- 3) Rising Step-up Awards
- 4) Educational Allowance

At the level of 6A2 and above

- 1) Monthly Sales Incentives
- 2) Quarterly Sales Incentives

Enagic feels that until this time, the image of a "bonus" within its marketing and award system has been misunderstood. The corporate philosophy and strategic vision behind these **incentives and awards** is in fact based on the actual generation of sales volume.



Topics

- What kind of 6A Awards do we have?
- How are they calculated?
- What is a 6A2 Incentive?



Overview | What kind of 6A Awards do we have?

6A

- 1) Title Incentive
- 2) 6A Group Awards
- 3) Rising Step-up Awards
- 4) Educational Allowance



1) Title Incentive (New 6A Award)



Title Incentive (New 6A Award)

- First award when you become a 6A!
- 3 chances to achieve
 1. 10 sales within 1st month
 2. 15 sales within 2 months
 3. 20 sales within 3 months

If it takes more than one month, only direct 6A will qualify for Title Incentive, not any of the uplines.
- **\$3,000** \$300,000 accumulated sales volume needs to be reached.
(Need 10 groups sales in the month to become 6A)





2) 6A Group Sales Award



6A Group Sales Award

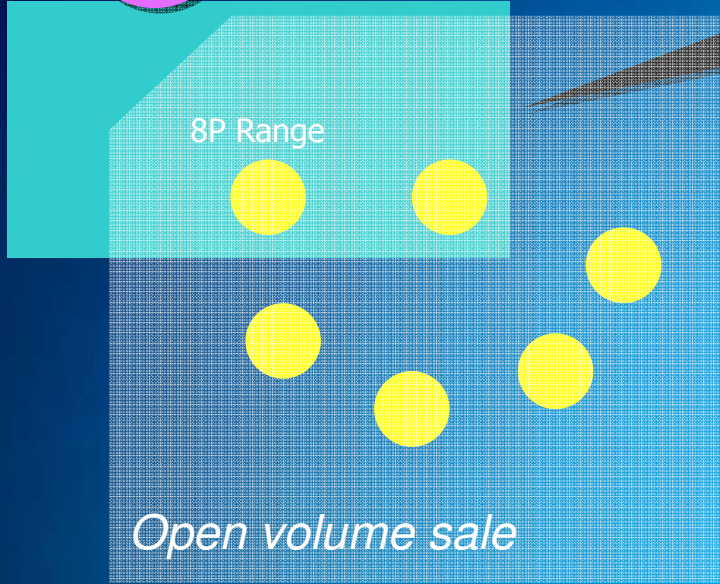
This makes you work non-stop because this is an absolutely amazing plan!

- Award amount calculated depends on how many total group sales there are in your open volume, and also how many direct sales you made in each month.
- **This Award will be paid for the next six months after you become a 6A.**
- Calculated and paid monthly.



Example #1 - 6A Group Sales Award

**YOU
6A**



You made 6 open volume sales** (2 in your 8P and 4 in outside of 8P).
Also, you have not made any direct sales.

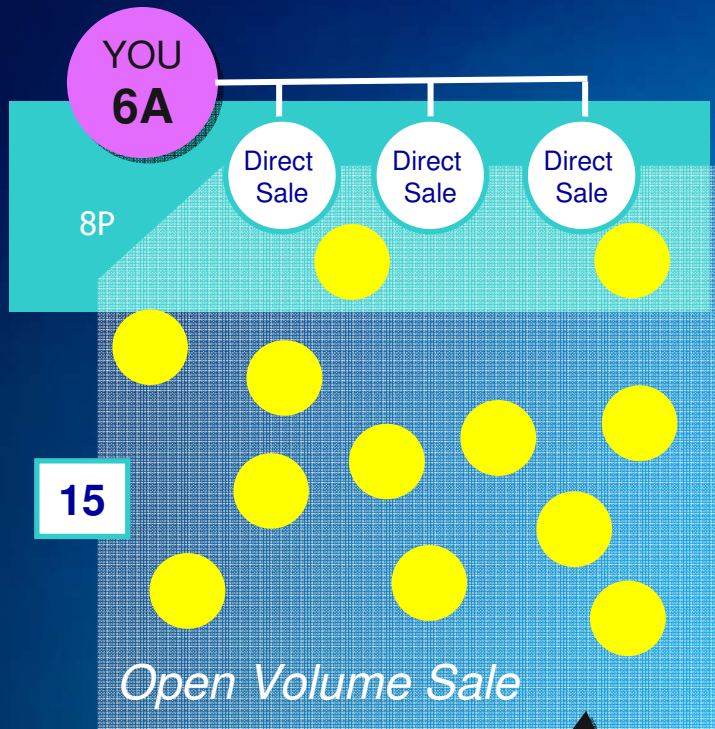
Total Group sales	Direct sale 0	Direct sale 1	Direct sale 2	Direct sale 3
Under 4	\$200	\$400	\$800	\$1,200
5-9	\$250	\$500	\$1,000	\$1,500
10-14	\$500	\$1,000	\$1,500	\$2,000
15-19	\$750	\$1,500	\$2,000	\$2,500
20-24	\$1,000	\$2,000	\$2,500	\$3,000
25-29	\$1,250	\$2,500	\$3,000	\$3,500
30-	\$1,500	\$3,000	\$3,500	\$4,000

****Definition of Open Volume Sale = A sale that does not have any 6A in between you and the sale regardless it falls within your 8 point or not.**

\$250



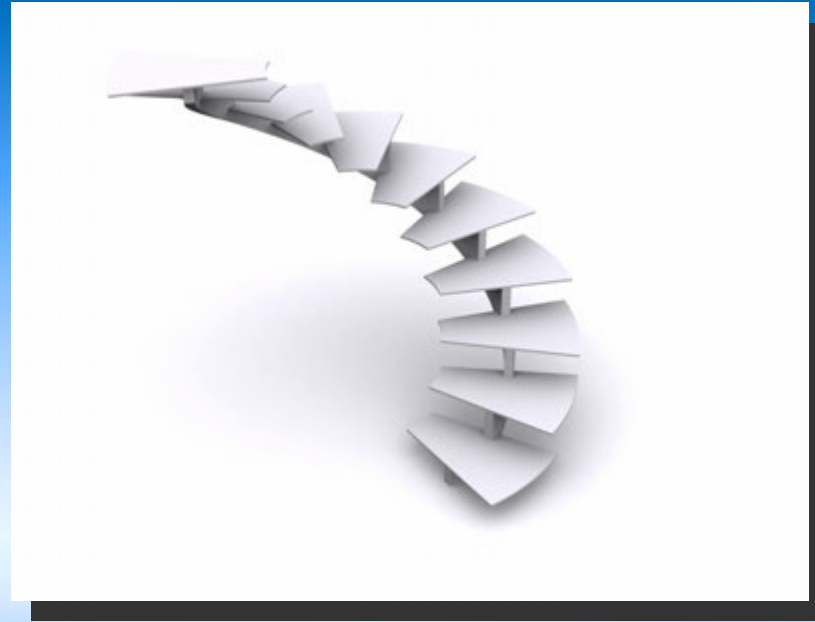
Example #2 - 6A GroupSales Award



You made 15 Open Volume sales, and 3 direct sale. The Direct sales includes Member-Discounted Units.

Total Group sales	Direct sale 0	Direct sale 1	Direct sale 2	Direct sale 3
Under 4	\$200	\$400	\$800	\$1,200
5-9	\$250	\$500	\$1,000	\$1,500
10-14	\$500	\$1,000	\$1,500	\$2,000
15-19	\$750	\$1,500	\$2,000	\$2,500
20-24	\$1,000	\$2,000	\$2,500	\$3,000
25-29	\$1,250	\$2,500	\$3,000	\$3,500
30-	\$1,500	\$3,000	\$3,500	\$4,000

\$2,500



3) 6A Rising Step-up Award



6A Rising Step-Up Award

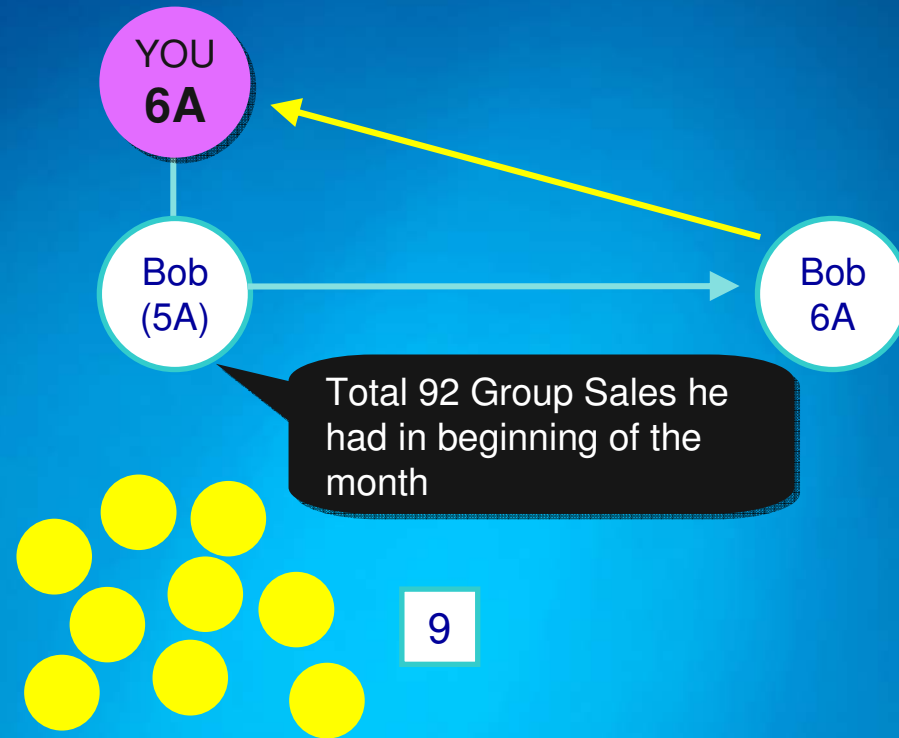
- This award is for existing 6A distributors
 - The award paid to you if one of your down line becomes a 6A.
 - The amount calculated depends on how many new 6A's had groups sales in the beginning of the past month.
 - The award will be paid to the closest 6A only. Not paid to any 6A's above.
 - **The amount that calculated will be paid to you for six months.**
 - The award will be discontinued once you become a 6A2. In other words, you will be paid for six months for the 1st new 6A in your down line, but the 2nd new 6A's award pays you only one time because it makes you become a 6A2.

Paid monthly.



Example #1 - 6A Rising Step-Up Award

Step QTY	6A Step QTY	Accumulated QTY at Beginning of the month	6A Receive
15	26-30	71-75	\$480
16	21-25	76-80	\$430
17	16-20	81-85	\$390
18	11-15	86-90	\$320
19	6-10	91-95	\$280
20	2-5	96-99	\$190

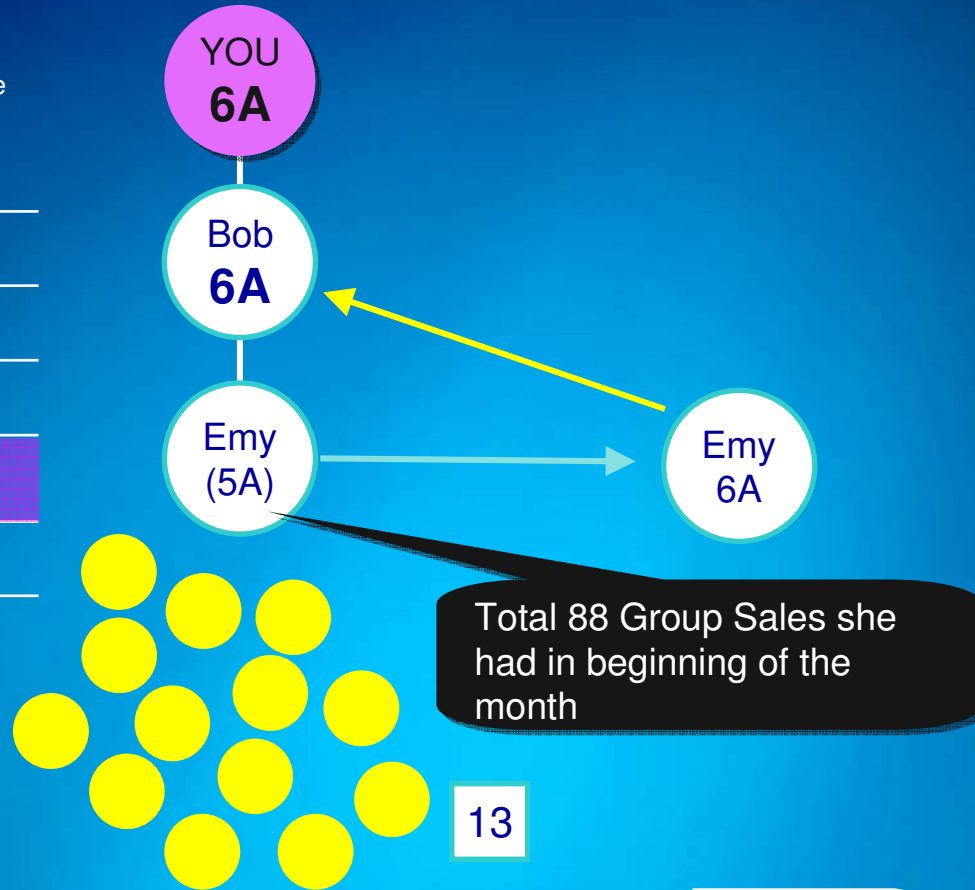


$$\text{\$280} \times 6 \text{ Months} = \text{\$1,680}$$



Example #2 - 6A Rising Step-Up Award

Step QTY	6A Step QTY	Accumulated QTY at Beginning of the month	6A Receive
15	26-30	71-75	\$480
16	21-25	76-80	\$430
17	16-20	81-85	\$390
18	11-15	86-90	\$320
19	6-10	91-95	\$280
20	2-5	96-99	\$190



$$\text{\$320} \times \text{6 Months} = \text{\$1,920}$$



Example #3 - 6A Rising Step-Up Award

Step QTY	6A Step QTY	Accumulated QTY at Beginning of the month	6A Receive
15	26-30	71-75	\$480
16	21-25	76-80	\$430
17	16-20	81-85	\$390
18	11-15	86-90	\$320
19	6-10	91-95	\$280
20	2-5	96-99	\$190



$$\text{\$190} \times 1 \text{ Months} = \text{\$190}$$



4) 6A Educational Allowance



6A Educational Allowance

This award is the company's appreciation to 6A's who support & help their team.

- The award will be paid only on sales that come under any 6A's below the 8 points. In other words, this award will not be paid if a 6A receives any 8 points commission.
- The award will be paid up to three levels of 6A's. Paid from the bottom 6A, and above.
- The amount of this award is different in each unit.
- If products are paid by Enagic Finance, the award will be paid after he/she is pays off the machine.

Paid Daily



Amount of Educational Allowance from each product



SD 501

K8

JRIV

R
(Discontinued)

SUPER501

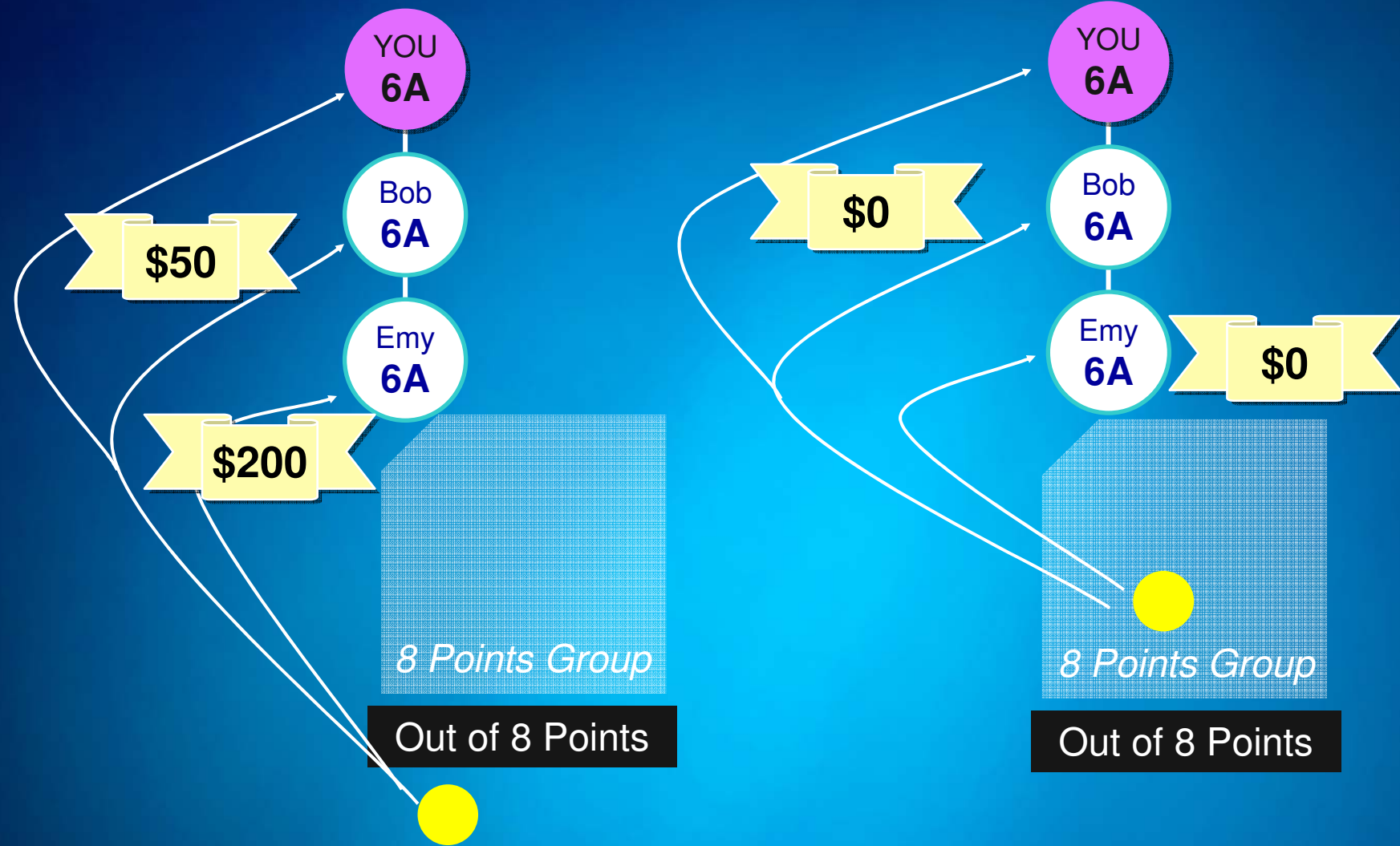
ANESPA DX

1 st 6A w/SP	\$200	\$200	\$110	\$55	\$220	\$125
1 st 6A w/o SP	\$170	\$170	\$90	\$30	\$220	\$125
2 nd 6A w/SP	\$50	\$50	\$30	\$30	\$55	\$30
2 nd 6A w/o SP	\$30	\$30	\$20	\$20	\$55	\$30
3 rd 6A w/SP	\$50	\$50	\$30	\$30	\$55	\$30
3 rd 6A w/o SP	\$30	\$30	\$20	\$20	\$55	\$30



Example #1 - 6A Educational Allowance

you have SP status, and an SD 501 sold





6A2 Incentives

- 1) 6A2 8 Level Incentive Plan (Monthly)
- 2) 6A2 8 Level Incentive Plan (Quarterly)

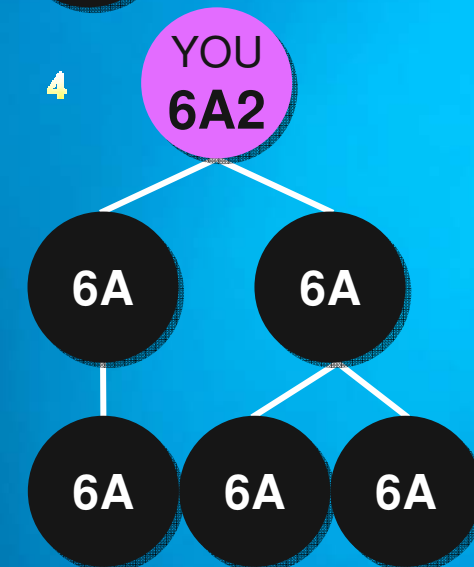
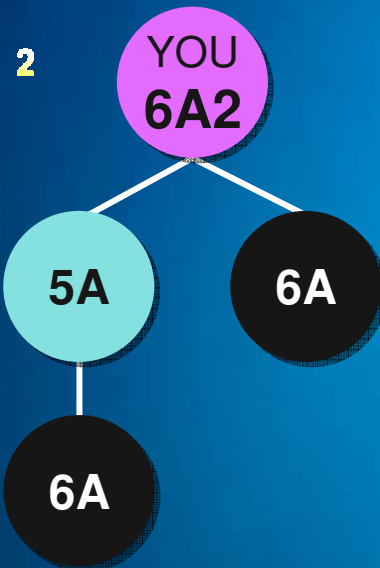
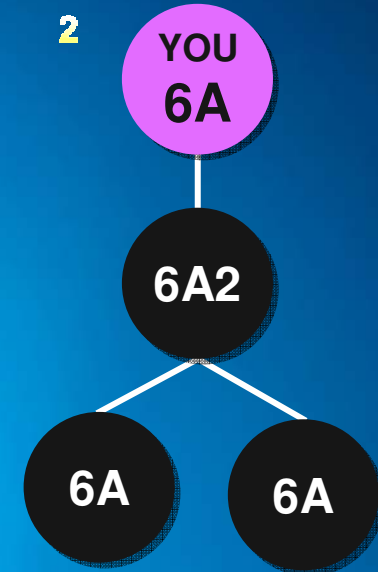
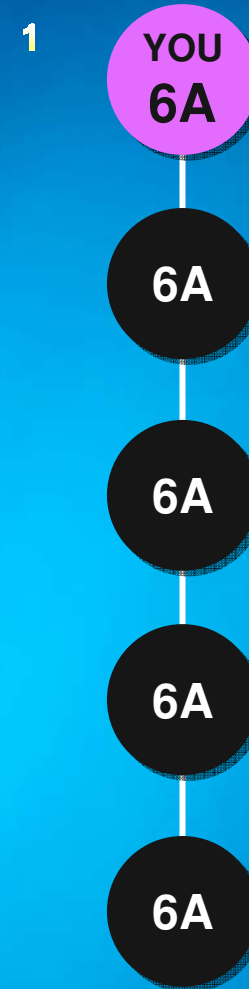
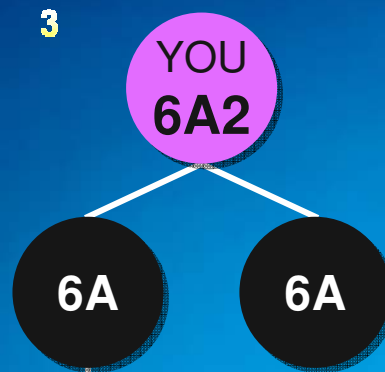
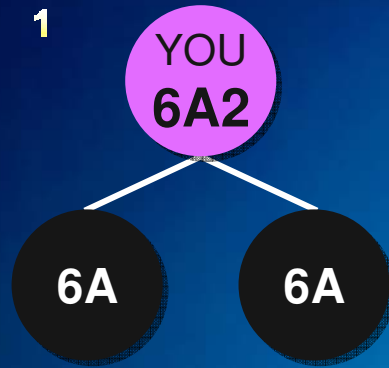
What is 6A2?

- How can we become a 6A2?
- What is a 6A2-2, 6A2-3?
- What is a 6A3?



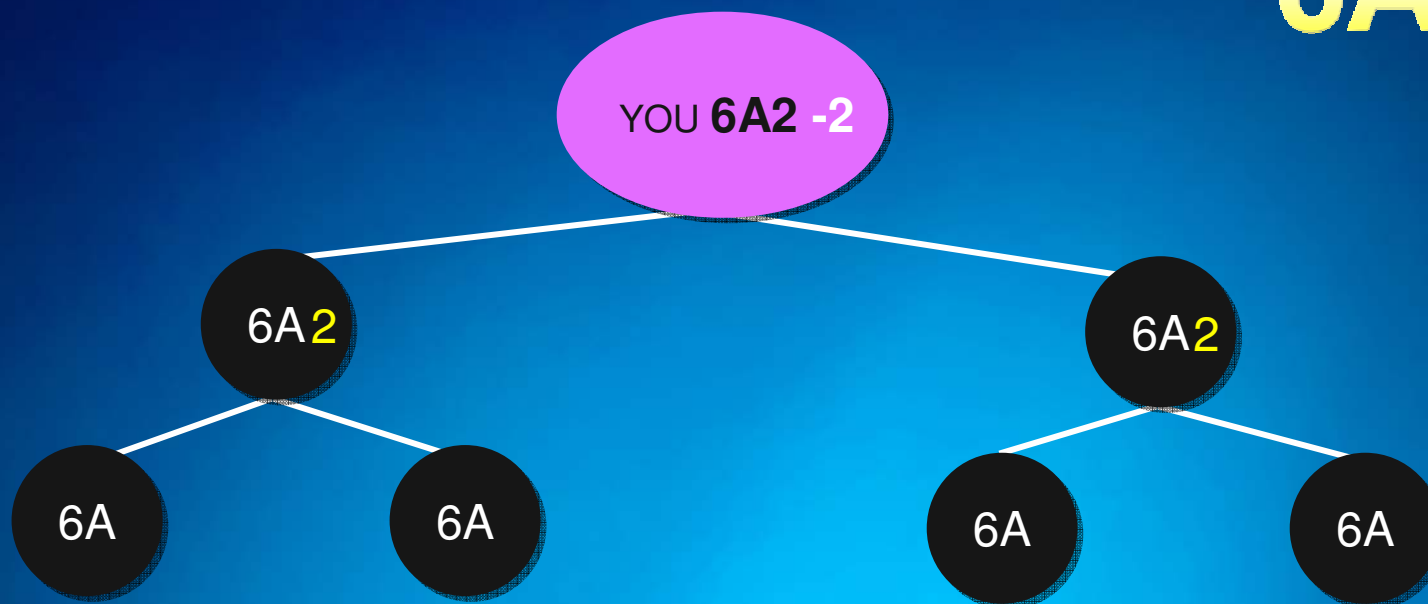
6A2

NOT 6A2



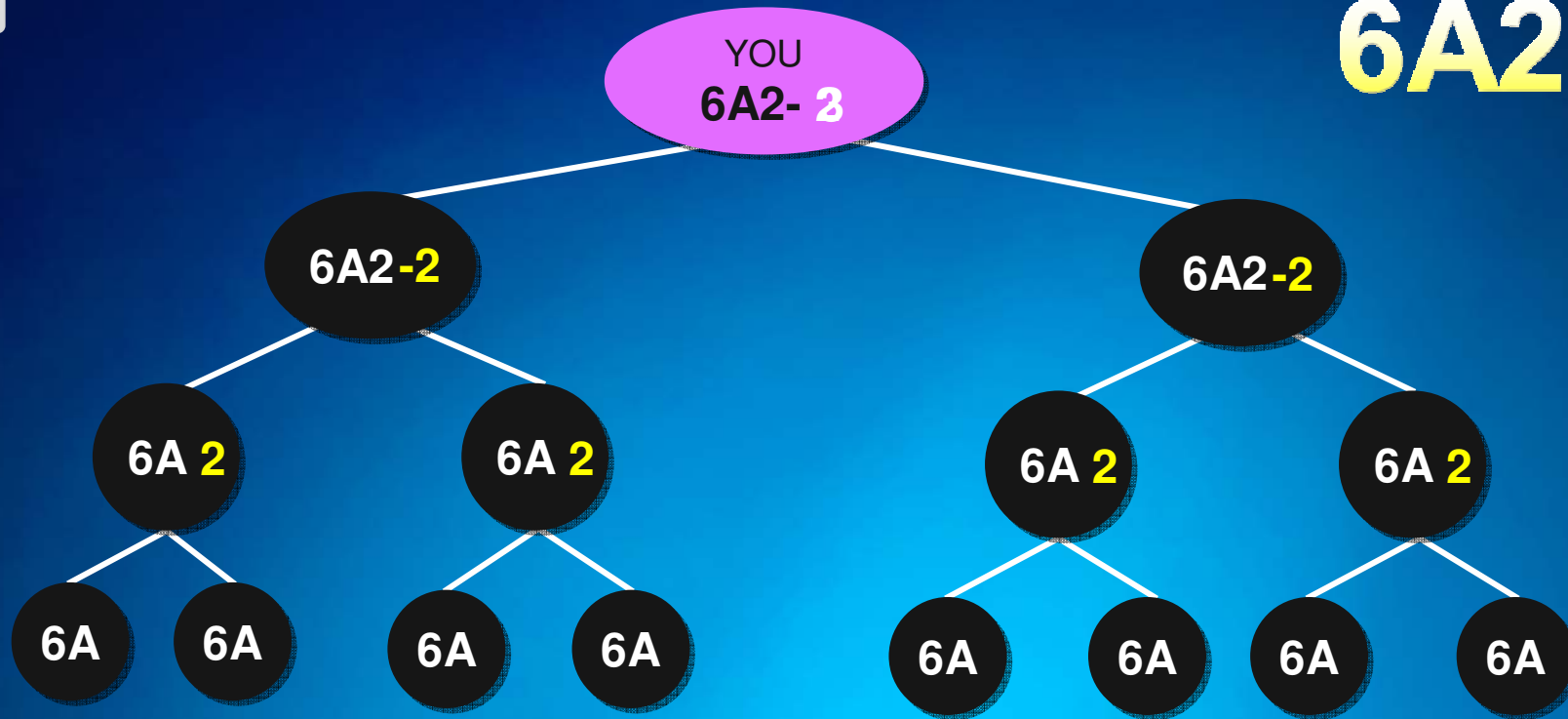


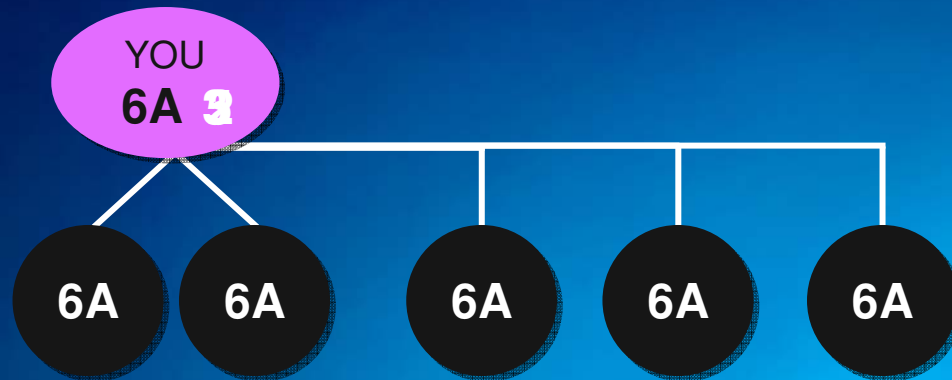
6A2-2





6A2-3

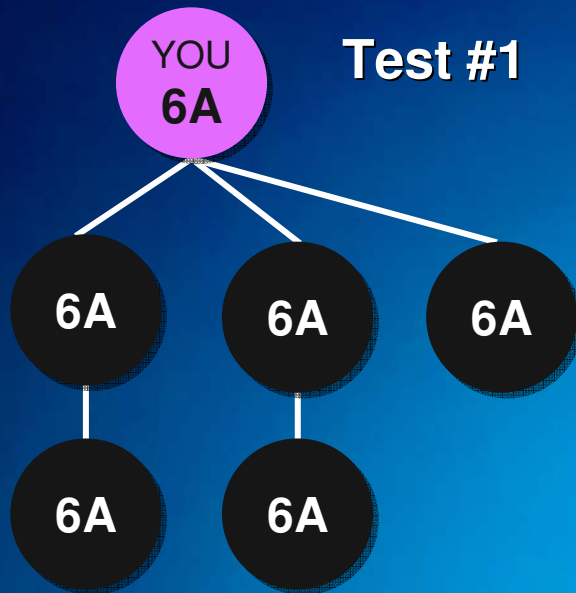




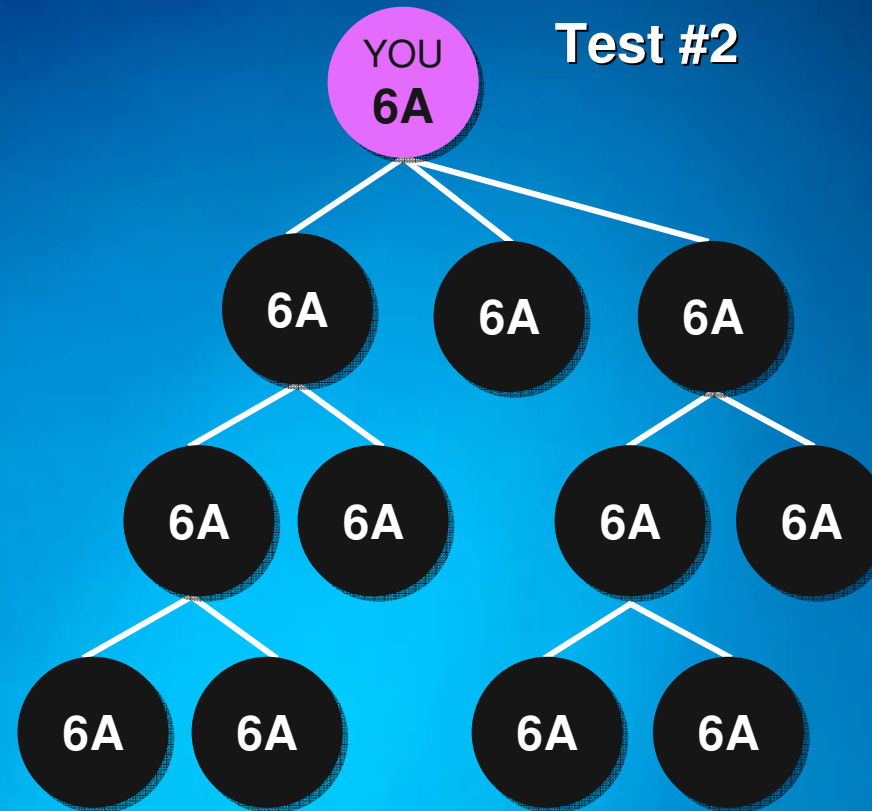
6A5



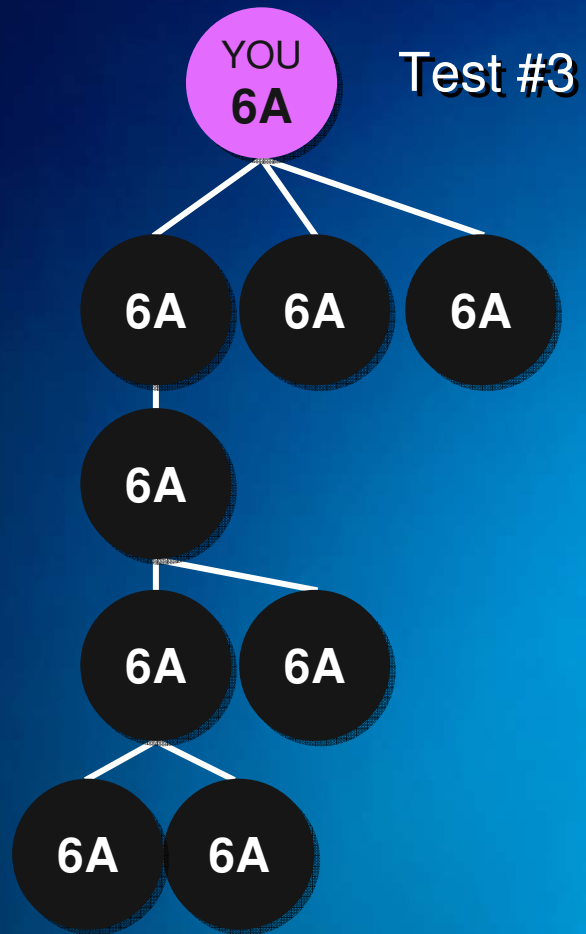
6A12-2



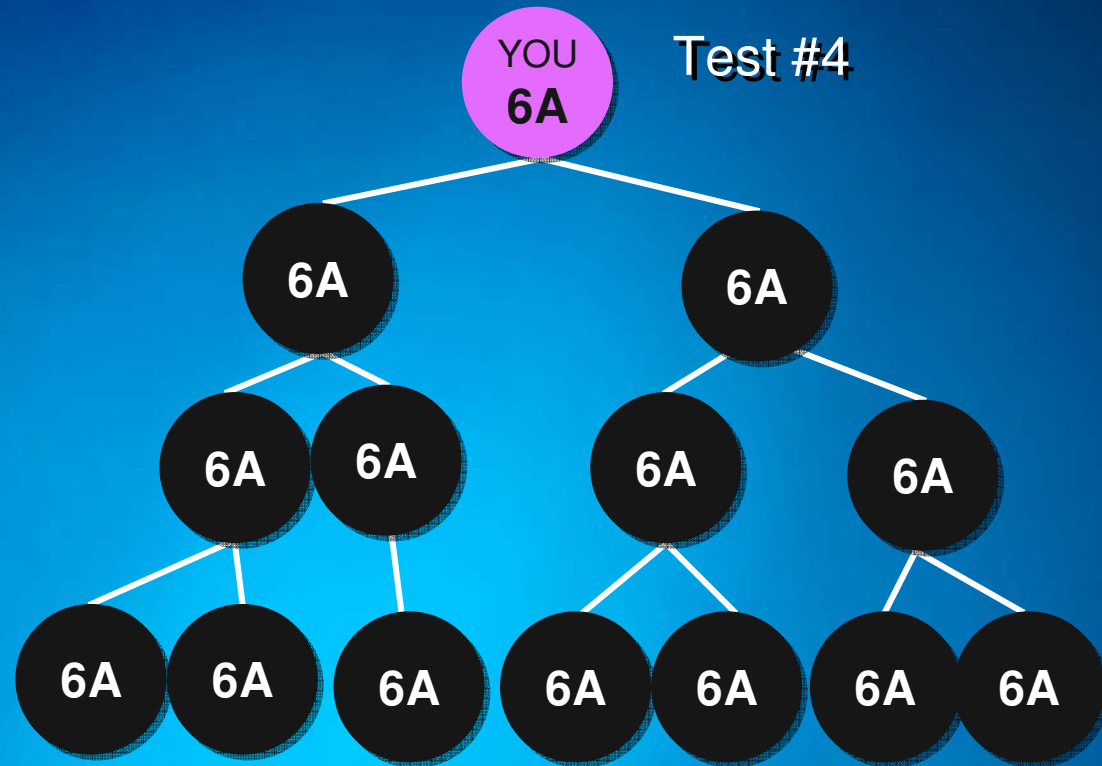
6A3



6A3-2



6A3



6A2-2



Overview | What is 6A 8 Level Group?

- Same calculation of 8 points as regular levels, only it's calculated for a 6A.
- 6A 8 Level Incentive will be paid from the total group sales of each 6A in your down line.



1) 6A 8 Level Group Incentive (Monthly)

The Incentive per 8 Level Group sale is paid as follows:

6A2 \$20 / per unit sale

6A22 \$22 / per unit sale

The \$40 multiplier is applied to the # of your Open Volume Sales.

When ten or more Open Sales are accumulated, \$30 will be added to each Open Sales.

Please note:

To Qualify, You must have 1 or more** in your 8 point in the month.

Paid Monthly

**If you are 6A2 then you need Min. One 8P sales in the month. If you are 6A22 then you need Min. Two 8P sales in the month.



6A 8 Level Group Incentive (Monthly)



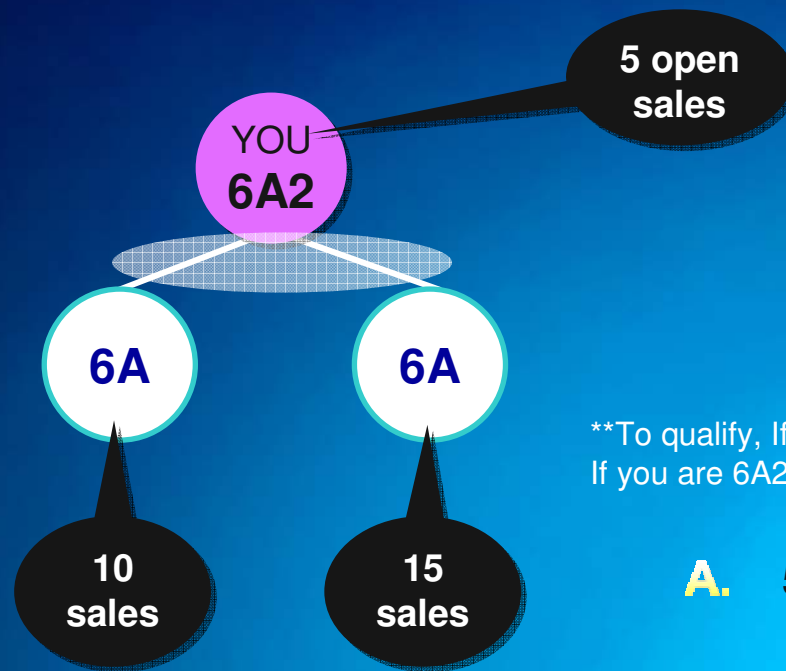
This area represent **Open Volume Sales**. 1A to 5A distributors are in here. This is also called "YOUR 6A GROUP SALES Or YOUR OPEN VOLUME SALES". Below 8 Points sales are also included to in your Open Volume.

These are your **6A 8 Level Group**. These area's total sales go toward by your incentive. In this case, you are a 6A2, so your incentive will be \$20 x total their sales.

**The point is;
Make many active 6A's**



6A 8 Level Group Incentive (Monthly)



**To qualify, If you are 6A2 then you need Min. One 8P sales in the month.
If you are 6A22 then you need Min. Two 8P sales in the month.

A. 5 (open sales) X \$40 = \$200

B. 25 (8 level group sales) X \$20 = \$500

A + B = \$700



6A 8 Level Group Incentive (Monthly)



Note: To qualify, If you are 6A2 then you need Min. One 8P sales in the month, If you are 6A22 then you need Min. Two 8P sales in the month.

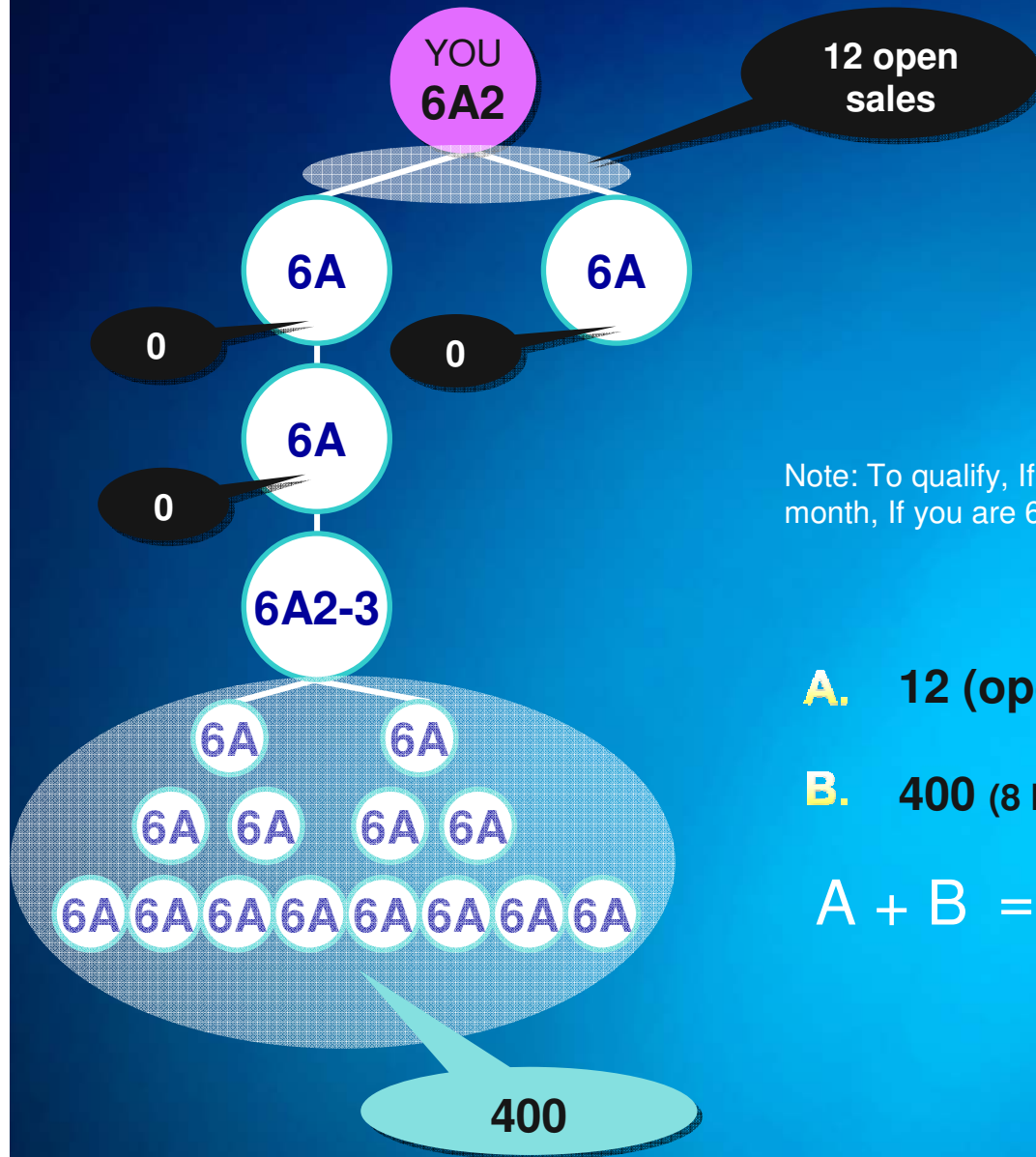
A. 12 (open sales) X \$70 = \$840

B. 90 (8 level group sales) X \$22 = \$1,980

A + B = \$2,820



6A 8 Level Group Incentive (Monthly)

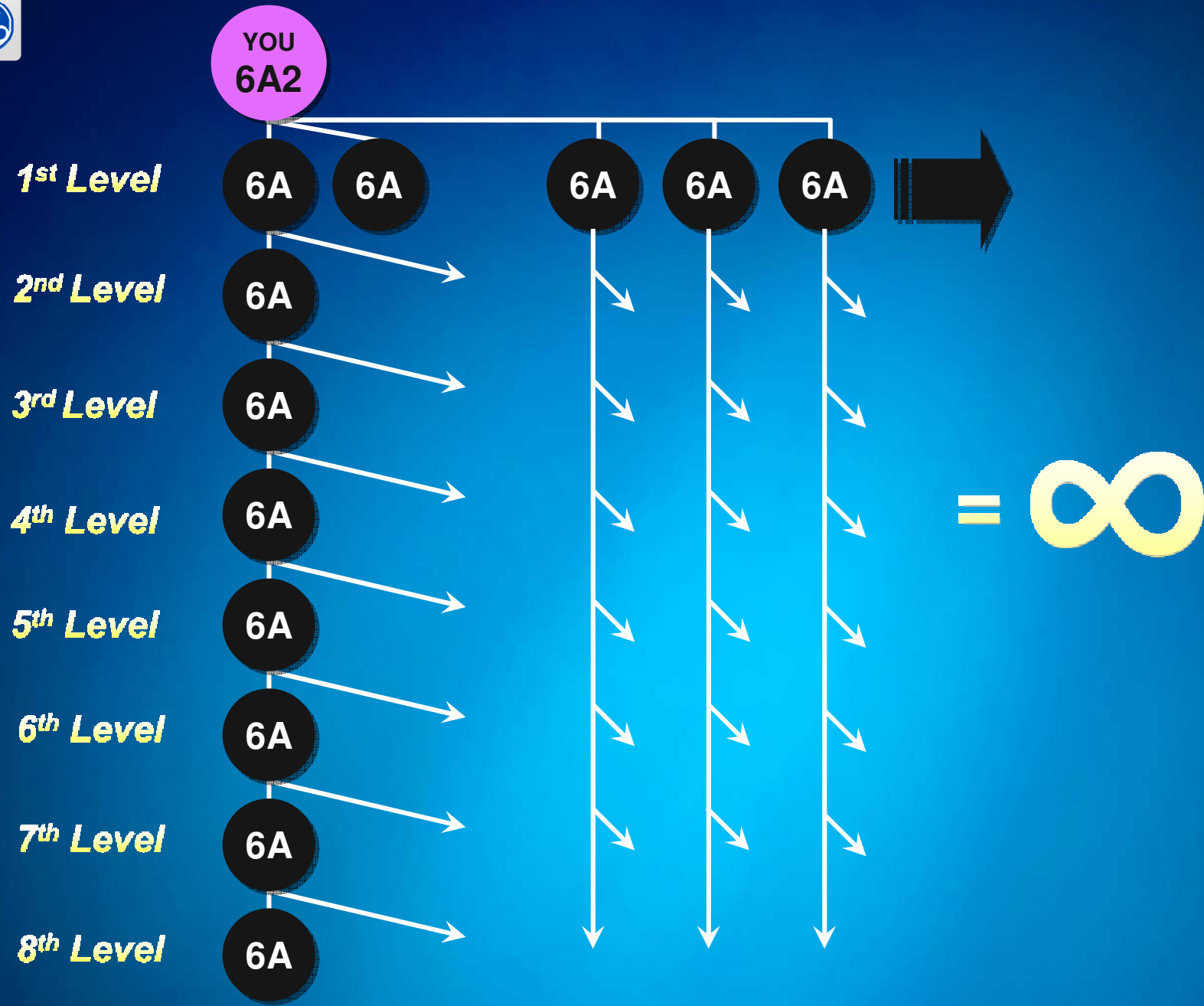


Note: To qualify, If you are 6A2 then you need Min. One 8P sales in the month, If you are 6A22 then you need Min. Two 8P sales in the month.

A. 12 (open sales) X \$70 = \$840

B. 400 (8 level group sales) X \$20 = \$8,000

A + B = \$8,840





2) 6A 8 Level Group Incentive (Quarterly)

The incentive per 8 Level Group sale paid as follows:

A) Your quarterly total 8P sales are 3 and up** -- \$14 / per unit

B) Rank incentive		Line Unit Sold	Base incentive
6A Title			
6A2	\$1,000		
6A2-2	\$2,000	6A & above per line	\$500

Payment Amount

If you are fully qualified**: A + B =Your Quarterly Incentive Amount

**To fully qualified, if you are 6A2 then you need Min. Three 8P sales in the quarter. If you are 6A22 then you need Min. Six 8P sales in the quarter. No Partial Qualification.

Paid Quarterly



Month of Paid Quarterly Incentive



Jan, Feb, Mar - Paid on Apr

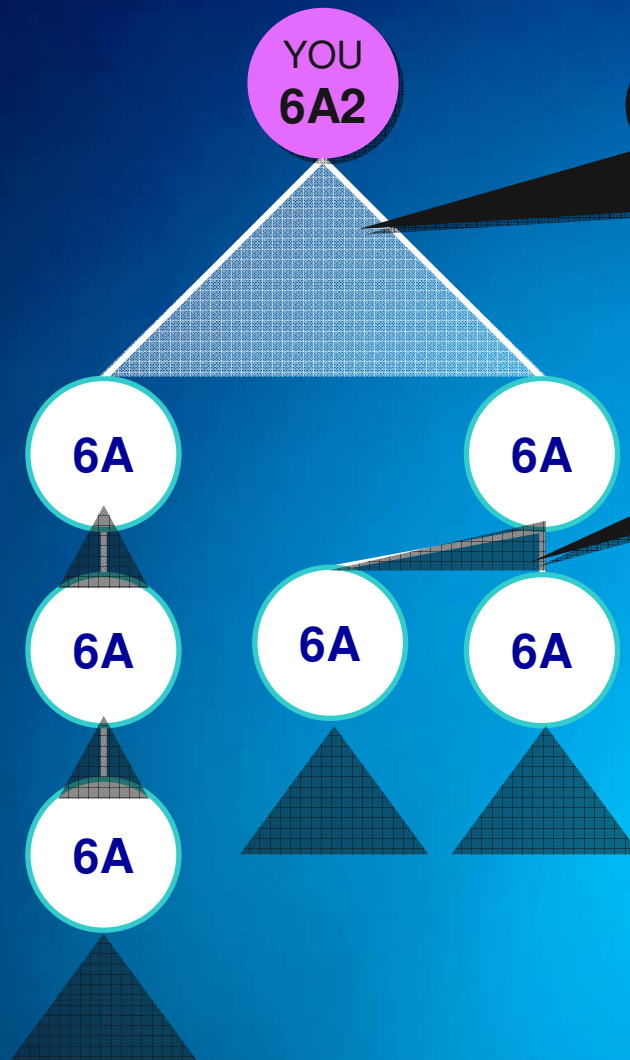
Apr, May, Jun - Paid on Jul

Jul, Aug, Sep - Paid on Oct

Oct, Nov, Dec - Paid on Jan



6A 8 Level Group Incentive (Quarterly)



This area represent **Open Volume Sales**. 1A to 5A distributors are in here. This is also called "YOUR 6A GROUP SALES".

These are your **6A 8 Level Groups**. These area's three month total sales go toward your incentive. Your incentive will be \$14 x the total of their three month's sales.

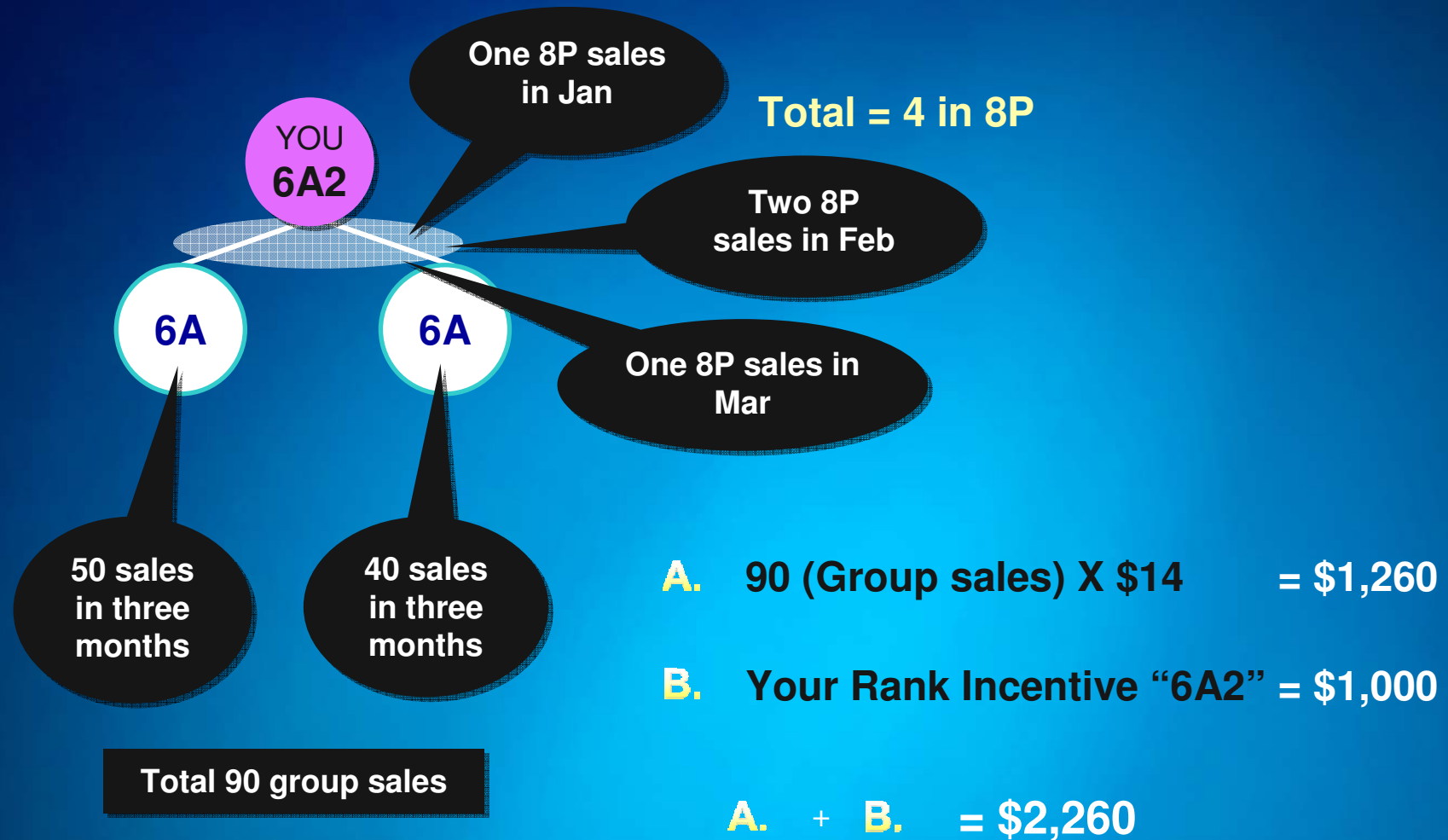
Plus

Your Rank Incentive:
In this case, you are a 6A2 so you will get \$1,000 automatically.

**The point is;
Make many active 6A's**



Example #1 – 6A 8 Level Group Incentive (Quarterly)



**To fully qualified, if you are 6A2 then you need Min. Three 8P sales the quarter. If you are 6A22 then you need Min. Six 8P sales the quarter. No Partial Qualification.



Example #2 – 6A 8 Level Group Incentive (Quarterly)



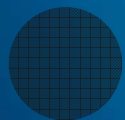
$$\mathbf{A. + B. = \$2,260}$$



6A 8 Level Group Incentive (Quarterly)

YOU
6A2-2

Just have three or more
8P sales** in three
months



Total sales from their sales x \$14 + Your Rank Incentive 6A2-2 = \$2,000 = \$ 00,000

**To fully qualified, if you are 6A2 then you need Min. Three 8P sales the quarter. If you are 6A22 then you need Min. Six 8P sales the quarter. No Partial Qualification.



6A 12-2

Have three or more sales in 8P in three months

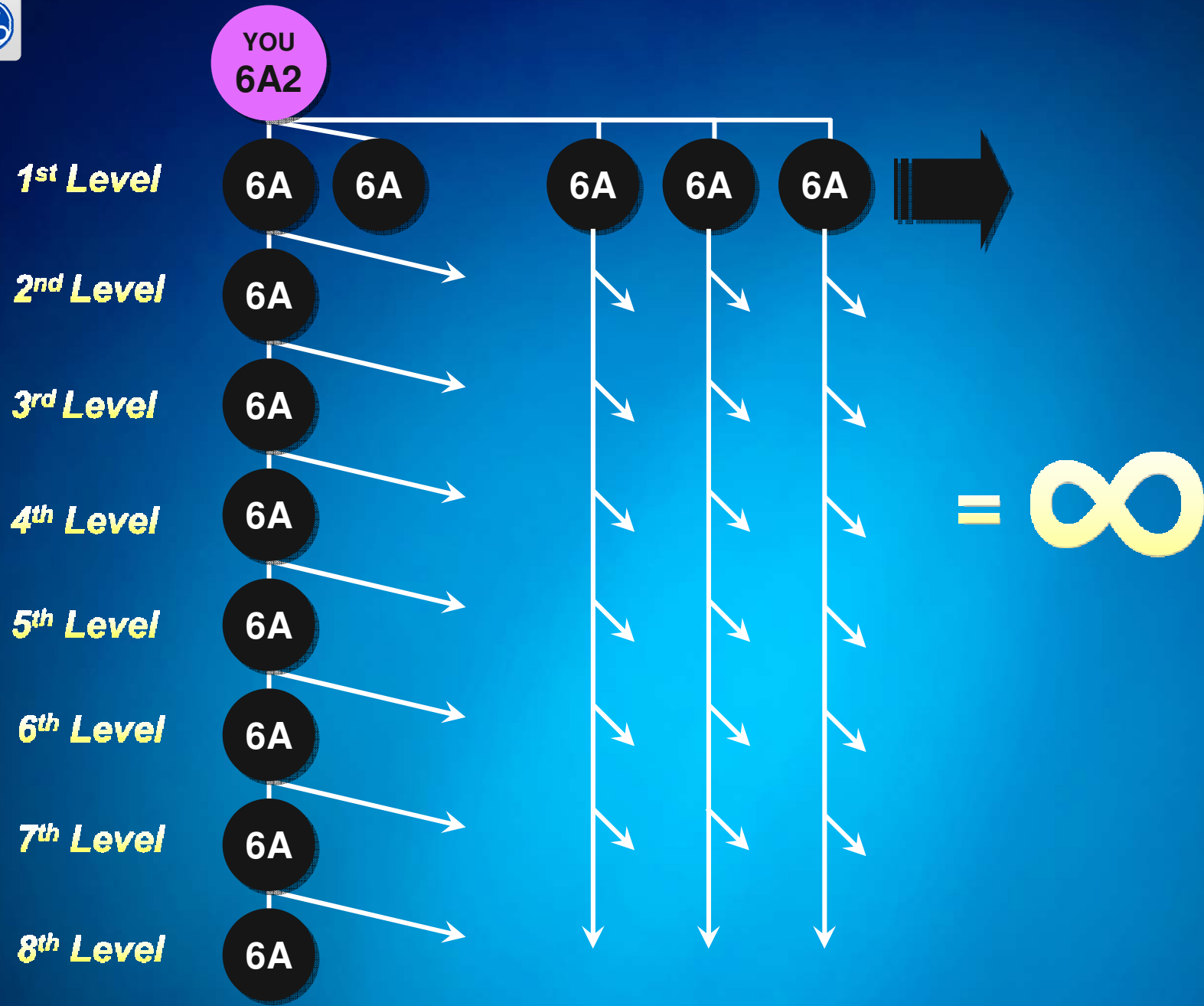
6A12-2



- A. Total Group sales** = \$2,688
192 X \$14
- B. Your Base Rank incentive "6A2-2"** = \$2,000
- C. Line unit sold** = \$5,000
(number of extra 6A's in side) = 10
10 6A's x \$500

**To fully qualified, if you are 6A2 then you need Min. Three 8P sales the quarter. If you are 6A22 then you need Min. Six 8P sales the quarter. No Partial Qualification.

A + B = \$9,688





New programs are to promote Long Term Business!!

- This is very fair program for everyone. If you and your group work, you get that much of awards. If one of 6A2 or above don't work anything, we don't share him/her our awards!
- Don't look to make huge income in the short term!
- See how much 6A24's & 6A23's are earning? Do they leave Enagic? They will never leave...
- Learn what's different between our HBM and other MLM business model.
- Have a focus! How many days are you planning to work toward becoming 6A23 or 6A24.
- Have a look! How many of your downline 6A groups are making sales?