

# Ukon



A comprehensive Presentation



## Detox, energize and strengthen your body with the Kangen Ukon Turmeric Supplements!

*For centuries, wild turmeric has been believed to be a natural healer. Since the era of the Ryukyus' Dynasty, it has been thought of as an antioxidant and India's ancient medicine (Ayurveda) has used turmeric for its purported analgesic, antibacterial, anti-inflammatory, and antioxidant properties.*



## Grown in Japan

The area where Enagic's Kangen Ukon is grown is known as Yanbaru (the northern tip of the island Okinawa). Yanbaru is often referred to as "nature's treasure" (shizen no takara) in Japanese. The Spring Ukon (harvested exclusively for Enagic) is grown on dedicated farms in Yanbaru and is 100% free of harmful chemicals typically used in lower-quality, conventional turmeric farming.





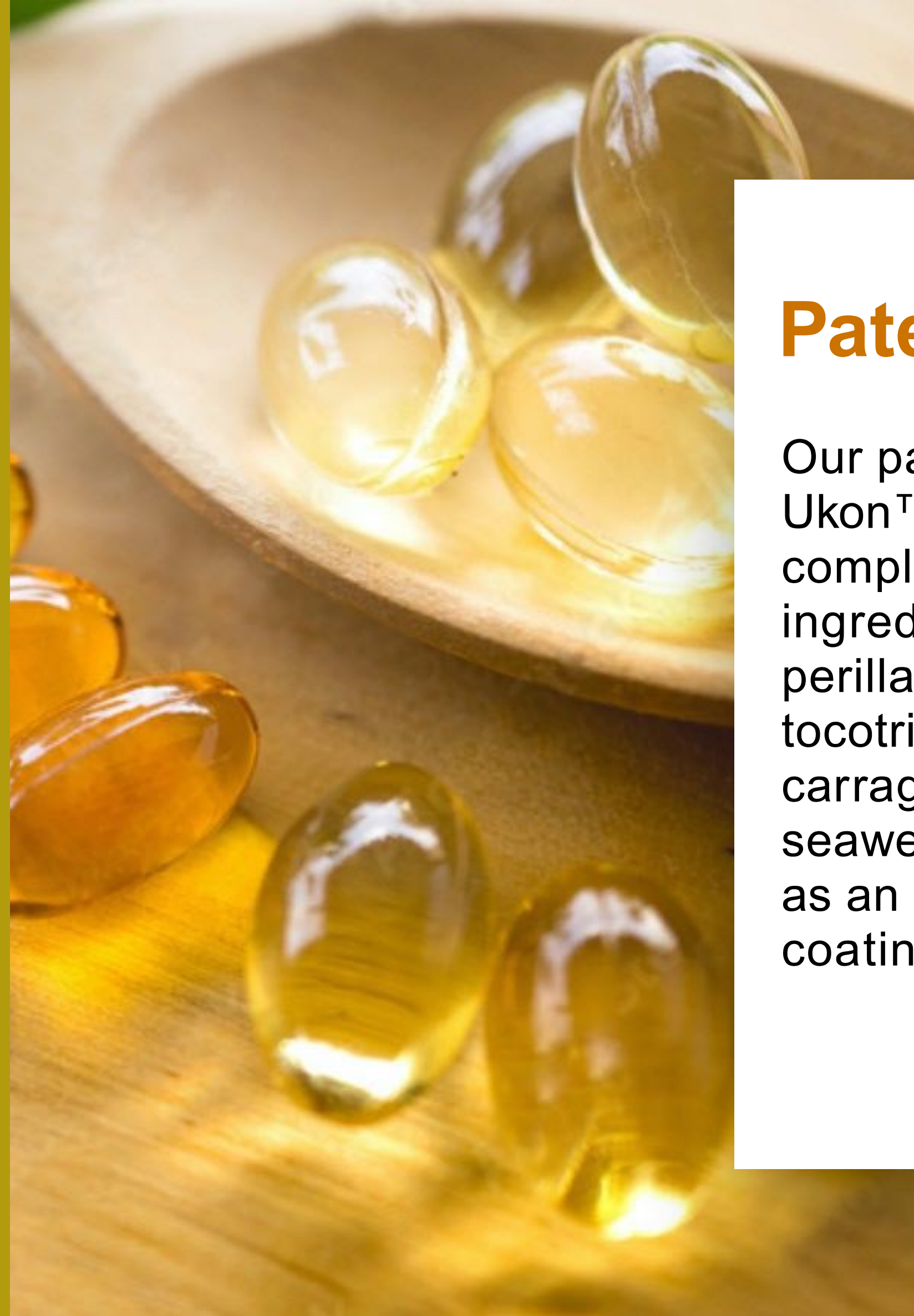
## Spring & Autumn Turmeric

Spring and Autumn Ukon are combined to increase the bio-availability (absorption potential) of the curcumin. Without this combination, bio-availability would decrease. With the inclusion of Kangen Water and other oils, bioavailability is increased.

1 Liter of Spring Turmeric oil costs close to \$100,000.

## Patented soft gel

Our patented soft gel Kangen Ukon™ capsule is made complete with antioxidant ingredients such as olive oil, perilla oil, flaxseed and tocotrienol. In addition, carrageenan, a natural seaweed derivative, is used as an ingredient for the coating of the capsule.





# Ukon Valley and Factory



Made in **Okinawa**  
in Mr. Ohshiro's hometown!!



Local farmers harvest Ukon roots in the field and transports them to the factory in crates.



Harvested Ukon (turmeric) is pre-washed in Strong Kangen (pH11.0) Water.



The Ukon is lifted on a conveyer belt where soil and any other impurities are sprayed off.



The Ukon is lightly scrubbed and peeled under a shower.



The crates of Ukon are soaked and sanitized in larger containers of running Strong Acidic (pH2.5) Water for 2-5 mins.



The Ukon is washed through a hot shower and slice it to the thickness of one millimeter and spread to a tray.



The Ukon trays are slid into a heat-dryer for about 7hours in 72°C . (161.6 F °)



The Ukon is coarsely ground into powdery form by a fine grinder.

## The Turmeric Factory has been registered as a food facility by the U.S. Food and Drug Administration.

Spring Ukon and Autumn Ukon are repeatedly cleansed and cleaned with Strong Kangen Water® and Strong Acidic Water at our Enagic Ukon Factory. This is the first supplement ever produced by combining curcumin, Kangen Water® and 100% additive-free Spring Ukon essential oils.

In the UNCONTAMINATED forests of Yanbaru (northern Okinawa) farmers are provided with an organic hand-made fertilizer made by ENAGIC, called "EM Bokashi" (consisting of a mixture of rice bran, charcoal and fish meal).



# Ukon DD vs. Ukon Sigma

- Ukon DD \$760 (finance available)
- Renews every 4 months
- Commission \$40/ per point
- Counts as (1) sale every 4 months
- Counts as 3:1 Ratio for Incentives/awards
- (10) boxes of Ukon (1,000 capsules) sent every 4 months
- Commission must accumulate to \$160 +
- Variety of packages available:
  - (10) boxes of Capsules
  - (10) boxes of Tea
  - (32) bars of soap
- Combination packages available:
  - (5) boxes of Capsules & (16) bars of Soap
  - (10) boxes of Capsules & (5) Boxes of Tea
  - (16) bars of soap & (5) boxes of Tea

- Ukon Sigma \$1980 (finance available)
- Renews every 12 months
- Commission \$100/ per point
- Counts as (1) sale every 12 months
- Counts as (1) sale for Incentives/awards
- (30) boxes of Ukon (3,000 capsules) sent every 12 months
- Commission issued (10) business days from processing date
- (30) boxes of Capsules
- Set Combination of:
  - (20) boxes of Capsules
  - (5) boxes of Tea
  - (16) bars of Soap



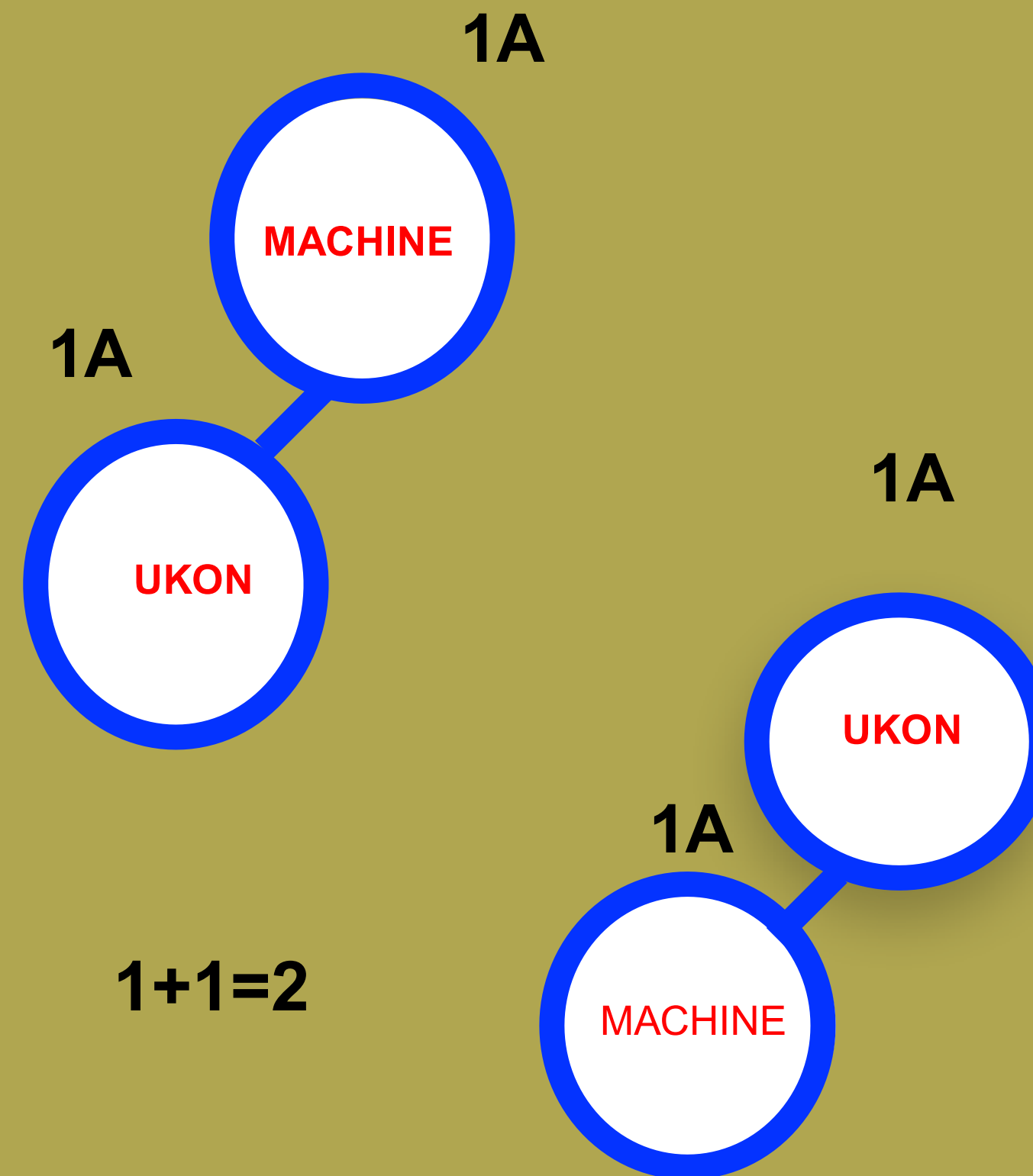
## Please note:

- Utilizing Ukon for business and to protect the SP status of a machine, both products must be linked. To link these products one must sponsor the other and it must be noted in the application.
- It does not matter which comes first for the SP protection of the machine.

To maximize your commission, please note that every sale you now place under the 2<sup>nd</sup> business center, will end up paying you 2 points.

Of course you still need to build a second leg under your first business center, however initially building under your second business center will help you out financially.

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## How many business centers can I have?

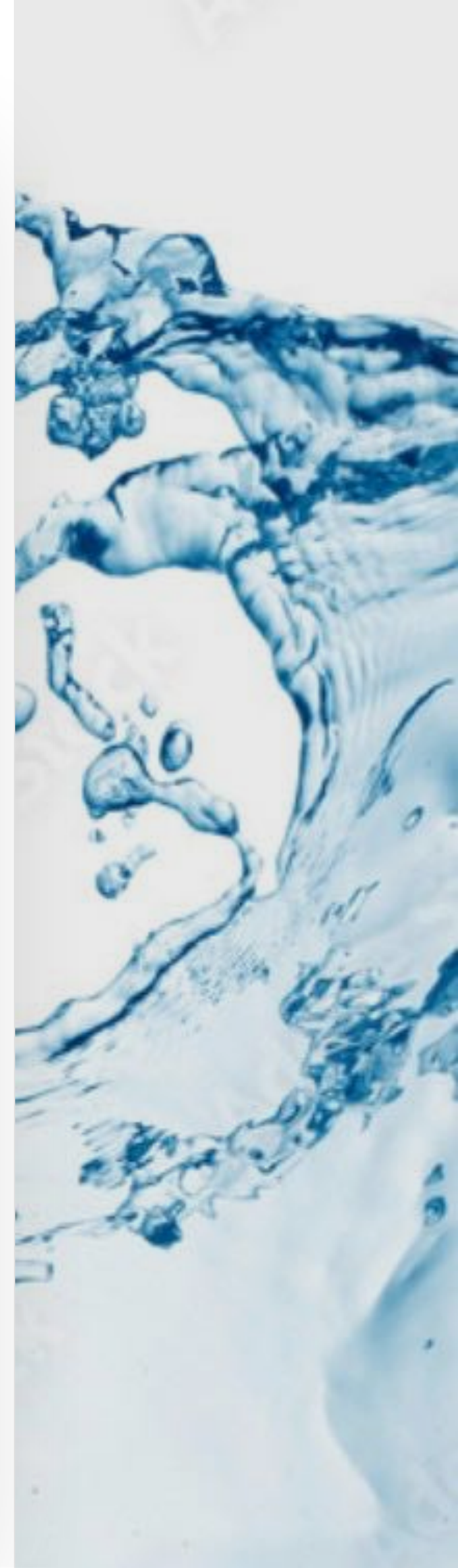
As an individual, you can have 3 water business centers and 3 Ukon business centers. Of course your water business centers would benefit if there was an Ukon account linked to it.

An Ukon account does not necessarily need to be sponsored directly by the linked machine, however it needs to be within 8 points of the machine.

For those that have business accounts, you are permitted to have 5 water business centers as well as 5 Ukon business center.

## Do I have to purchase a water unit to build this business?

- No, it is not necessary for you to purchase an ionizer when you are building this business.
- You are able to build an Ukon only business. There are many companies that just sell supplements and it is a multi-billion dollar industry.
- You can be proud to know that you will be building one of the best Turmeric based network businesses in the world.
- The benefit of building an Ukon only business is the additional income. It is one of our only products that is consumable and has commission built into the compensation plan.
- Of course it will keep any of your linked water machines SP qualified as long as your Ukon account is active.





## Can I sell Ukon DD/ Sigma and Kangen Water® to a brand-new customer?

- Yes, you may sell both products to a new customer, and this counts as 2 sales. It does not matter whether they purchase the machine or the Ukon first. The first product sold to the brand-new customer is considered your direct sale. The second product will be considered an indirect sale as the brand-new customer would have purchase the product under themselves directly.

## Do I earn commission from my own Ukon DD/Sigma purchase?

- Yes, when you buy a 4-month supply of Ukon, you will be paid the same amount of Ukon points as your Kangen Water® rank. For instance, if you are a 5A and you purchase Ukon DD, you will be paid 5 points which is \$200 in 10 business days (accumulation amount is over \$160). The remaining 3 points will be paid to your up line with an active Ukon account. Ukon DD commission is issued once it accumulates to \$160.
- Yes, when you buy a 12-month supply of Ukon, you will be paid the same amount of Ukon points as your Kangen Water rank. For instance, if you are a 5A and you purchase Ukon Sigma in a single payment, you will be paid 5 points which is \$500 in 10 business days. (Ukon Sigma does not need to accumulate to \$160 and will be issued in (10) business days from processing date like machine sales)

**If Ukon Sigma is being financed, a distributor would receive \$250 initially (\$50 x 5 points) and \$250 pay off when the financed balance is completed.**







# Ukon Commission Overview



Kangen Ukon is MORE than a healthy, powerful dietary supplement! It is also an OPPORTUNITY for Enagic® distributors to add an additional income stream.

Enagic® has designed the Kangen Ukon DD /Sigma Program to work WITH your Kangen Water® business and help promote you faster. As an Ukon DD /Ukon Sigma and Kangen Water® customer, you'll be on the fast track to 6A! And since Kangen Ukon DD customers receive shipments every 4 months, you will be compensated every time their account automatically renews! In other words, this is an opportunity to advance in your Kangen Water® Business AND receive additional income.



## How much will I earn when I sell Ukon DD?

It depends on your customer. There are 2 types of Ukon DD customers: New Customers and current Kangen Water® Customers.

**NEW CUSTOMERS** If you sell Ukon DD to a brand-new customer, you will be paid the same number of points as your Kangen Water® rank. For instance, if you are a 6A and sell Ukon DD to a new customer who has not previously purchased a machine, you will earn 6 points, or \$240 (remember, each Ukon DD point is \$40). \*You must also have an active UKON account to earn UKON commission.

**Existing Kangen Water® CUSTOMERS** If your downline partner buys Ukon DD under themselves, you will be paid according to which leg that downline customer is in your organization. For example, an Ukon DD sale to a customer in your 3A leg will give you a maximum of 3 points (\$120), even if you are currently a 6A.





## How much will I earn when I sell Ukon Sigma?

It depends on your customer. There are 2 types of Ukon Sigma customers: New Customers and current Kangen Water® Customers.

**NEW CUSTOMERS** If you sell Ukon Sigma to a brand-new customer, you will be paid the same number of points as your Kangen Water® rank. For instance, if you are a 6A and sell Ukon Sigma to a new customer who has not previously purchased a machine, you will earn 6 Ukon points, or \$600 (remember, each Ukon Sigma point is \$100). \*You must also have an active UKON account to earn UKON commission.

**Existing Kangen Water® CUSTOMERS** If your downline partner buys Ukon Sigma under themselves, will be paid according to which leg that downline customer is in. For example, an Ukon Sigma sale to a customer in your 3A leg will give you a maximum of 3 points (\$300), even if you are currently a 6A. \*You must also have an active UKON account to earn UKON commission.





## Here's how it works:

Kangen Ukon DD sales count as an Enagic® machine sale. This means all your Ukon DD sales will count toward your Kangen Water® rank promotions. For example, 2 direct machine sales and 1 direct Ukon DD sale will promote you to 2A.

Just like with Kangen Water®, Enagic® pays 8 points for every Ukon Sigma/DD sale. The points are paid from the bottom up until they are completely paid out although Ukon is compressed. This means that if any distributor within 8 points of a new Ukon sale will get compressed IF they are not actively enrolled in their own Ukon auto-ship program.

Each point is worth \$40 for a 4-month supply of Kangen Ukon DD. When a customer signs up for Ukon DD, they agree to the terms of the auto-ship program, and they will automatically receive Ukon DD every 4 months. As a result, you will accumulate Ukon commission every 4 months for each Ukon DD customer, and your checks will be sent in 10 business days after you accumulate \$160 of Ukon DD commission. (note: \$160 of Ukon commission needs to be accumulated prior to paying out and distributors must have an active Ukon account)



A woman with her hair in a bun, wearing a white sleeveless dress, is sitting in a meditative pose on a sandy beach. She is looking towards the right side of the frame. The background shows the ocean with gentle waves and a soft, hazy sky, suggesting a sunset or sunrise. The overall mood is peaceful and serene.

# Ukon

## Basic Rule

Ukon Commission is only paid to distributors who are actively enrolled in the Ukon Auto-ship program



## SP / Special Point Status

- 100% + Special Point Bonus for 8-pt commission. 100% for any Incentives, Filter, Ukon commission\*.
- Requirements: One direct sale in the last 90 days or to be actively enrolled in the Ukon Auto-ship program (DD or Sigma).

## D-0 / Direct Sales 0 Status

- 50% for 8-pt commission which is calculated without SP. 50% for any Incentives, Filter\*.
- Requirements: Last Direct Sale Date was over 6 months ago. No Valid Ukon Auto-ship program.

## D-1 / Direct Sales 1 Status

- 100% for 8-pt commission but without Special Point. 100% for any incentives, Filter, Ukon commission\*.
- Requirements: Last Direct Sale date was over 90 days ago, but still within 6 months from the day. No Valid Ukon Auto-ship program.

## F / Fail Status

- All commissions, including Incentive, Filter, Ukon Commission, will be zero (\$0).
- Requirements: Last Direct Sale date was over 1 year ago. No Valid Ukon Auto-ship program.

A background image showing water being poured into a glass filled with ice cubes. The water is clear and bubbling, and the ice cubes are white and partially submerged. The background is a soft, out-of-focus green and yellow bokeh.

# Ukon

## Basic Rule

Ukon Commission is only paid to distributors who are actively enrolled in the Ukon Auto-ship program

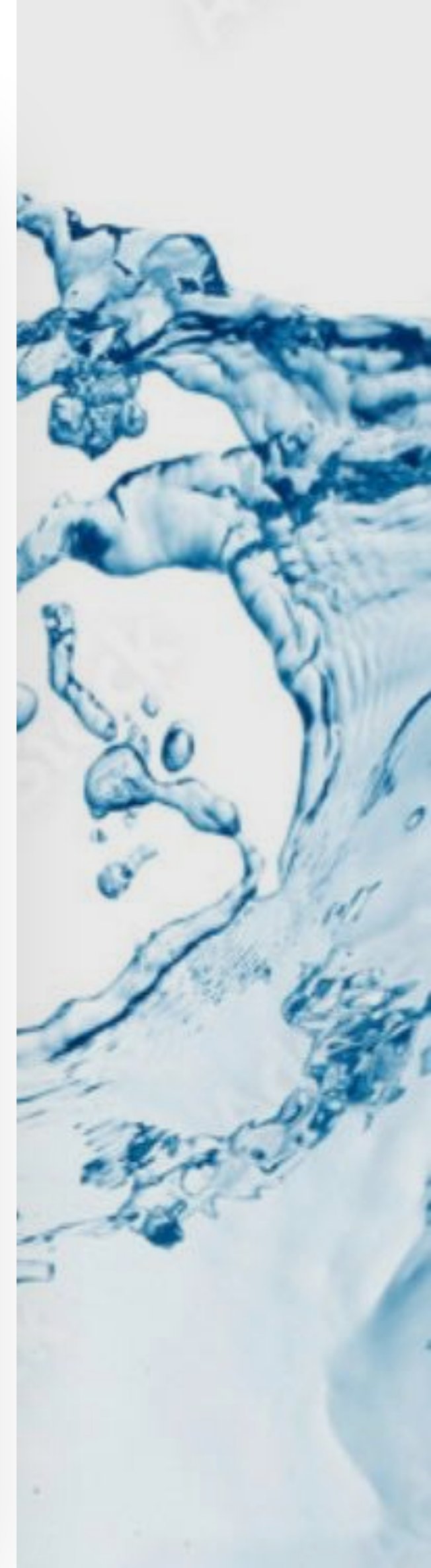


## How does SP (special points) work with Ukon DD/Sigma?

- From the moment you sign up for your own Kangen Ukon DD / Ukon Sigma auto-ship (and continue to make payments and renewals as scheduled), you'll stay SP-qualified for your Kangen Water® distributor account.
- Each Ukon ID# will protect only one (1) Machine ID#. If they have more than one machine ID#, the other account(s) would not be protected unless a new Ukon ID# is purchased directly under that Machine ID#.

## If I miss a payment or my downline misses a payment, what happens?

- All monthly payments are due by the assigned due date. Failure to make a monthly payment within ten (10) days of the due date will result in termination of your Ukon DD/ Ukon Sigma account without further notice. All benefits that come with this program (e.g., SP point & eligibility to sell Ukon and receive Ukon commissions) will no longer apply to the account from the termination date.
- In order to restart the Ukon business leg, one must finish paying off the old balance at which time the business will be reactivated upon the sole discretion of the company.
- Ukon DD: Next renewal upon reactivation must be done in a single payment.
- Ukon Sigma: Next renewal must also start with a single payment in order to continue the Ukon business.
- Customers can decide to switch to payment plan for the next schedule renewal after reactivation.







# Important

Distributors can always become active (SP Status) by making a direct sale or by signing up for Ukon DD/Sigma Auto-Ship even if current Status is D-0 or F. 100% of commission will apply from the date of Direct Sale/Ukon program.

Distributors must manage Ukon DD/Sigma Auto-ship program monthly payment or renewal.

- If payment is delayed or missed, you may lose your status for a certain period. As a courtesy, Enagic sends phone or email notifications, however you must maintain your own business program yourself by following up to review if your payment for renewal was collected.
- In case of above, your commission may be cut to 50%, or be F status (\$0), and will not be eligible to receive the difference from past commissions even if you re-activate your Ukon Auto-ship program.

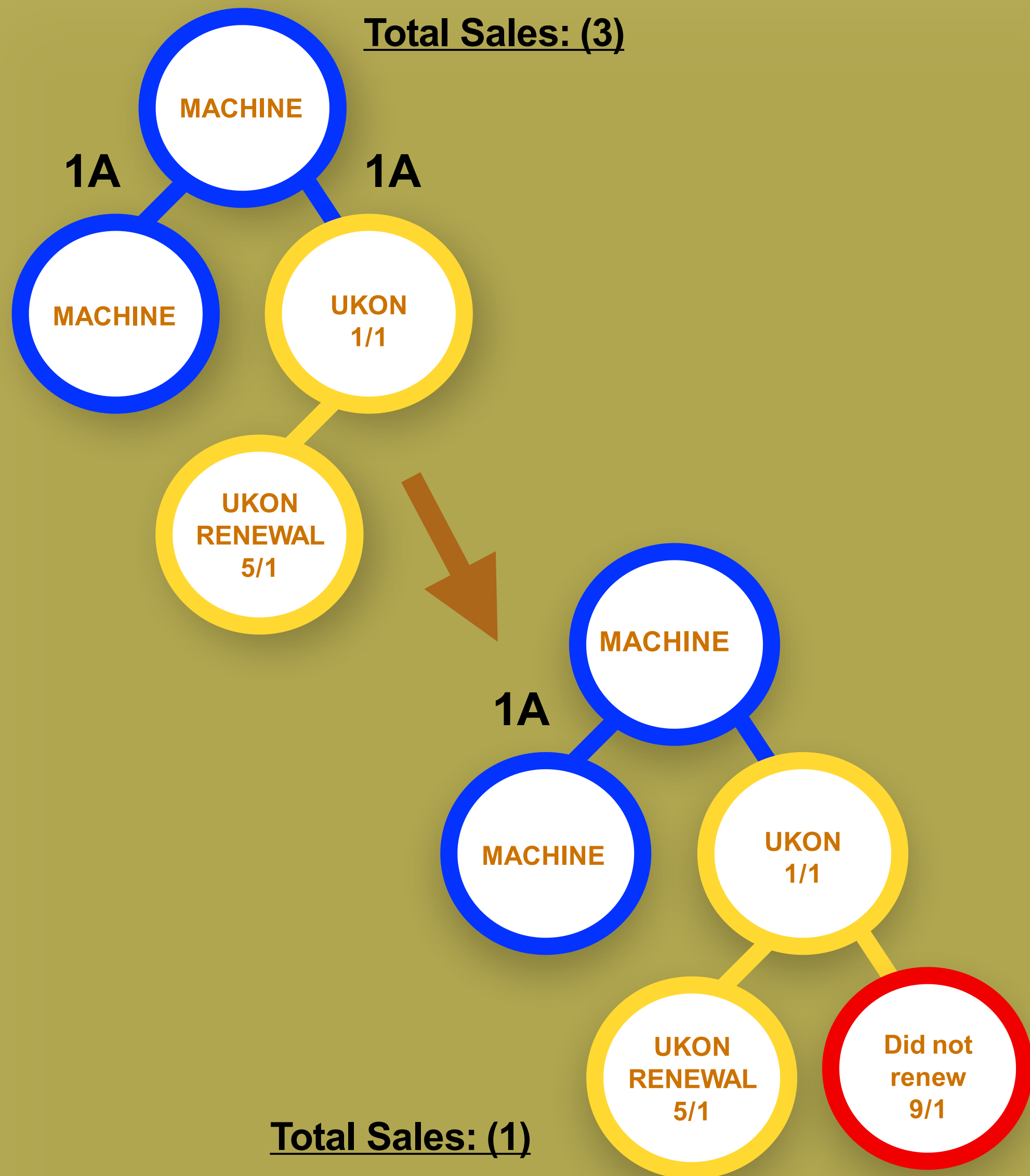


## Please note:

- Cancellation of Ukon DD program within 1 year of the purchase date will result in subtraction of the cancelled Ukon account(s) from the total number of sales. The Ukon account will no longer be able to distribute machine or ukon sales

## Example:

Distributor purchased Ukon DD 1/1/2020 and account renewed 4 months later 05/01/2020 but Did Not Renew on 09/01/2020 to complete (1) year term then the initial Ukon account and its renewal from 5/01 will be cancelled in the system and deducted from distributor's total sales





# Distributor is responsible for the payment of all received Ukon products

## Example:

If Distributor purchases Ukon Sigma E-payment (1 year term) and they submit Ukon cancellation form before 1 year then Enagic will cancel their next scheduled renewal although they are still responsible to pay for initial Ukon Sigma product they received until payment is collected in full.

- You cannot sign up for a new Kangen Ukon program until the outstanding balance is paid in full.
- You cannot sign up for Kangen Ukon Program until 6 months after the date of cancellation
- All cancellation requests must be made at least 5 business days prior to the payment withdrawal date. a "Kangen Ukon Cancellation Request Form" must be emailed to [ukon@enagic.com](mailto:ukon@enagic.com) or faxed to 310-347-4447.
- SP status will end the day Distributor requests their Ukon cancellation and or when term ends. (However, if they have a direct machine sale within 90 days prior to cancellation, their SP status will remain until it expires.)
- Distributors that cancel their Ukon account will not be eligible to receive Ukon commissions from their downline sales.



# Ukon FAQ

## How much does **Ukon DD** cost?

- Brand new customers pay \$760 (plus applicable taxes and \$23 shipping) for a 4-month supply of Kangen Ukon. E8PA Card holders get a discount of (\$80) and only pay \$680 (plus applicable taxes and \$23 shipping) for the 4-month supply.
- Financing is available.
- Ukon DD automatically renews every 4 months.
- Please be aware of your Credit Card expiration date, as this can affect your renewals and commissions.

## How much does **Ukon Sigma** cost?

- Brand new customers pay \$1980 (plus applicable taxes and \$27 shipping) for a 12-month supply of Kangen Ukon. There is no discount for E8PA card holders for a 12-month supply.
- Financing is available.
- Ukon Sigma automatically renews every 12 months.
- Please be aware of your Credit Card expiration date, as this can affect your renewals and commissions

## How much is an **Ukon DD** commission per point?

- Ukon DD points are worth \$40/ each.
- Please keep in mind that Ukon is paid through the compression system.

## How much is an **Ukon Sigma** commission per point?

- Ukon DD points are worth \$100/ each.
- Please keep in mind that Ukon is paid through the compression system.



## How often does Enagic® pay commission for **Ukon DD & Ukon Sigma**?

**Ukon Commissions is paid up to 8 points and only to those distributors who are actively enrolled in the Ukon auto-ship program themselves**

When a customer signs up for Ukon DD, they agree to the terms of the auto-ship program, and they will automatically receive Ukon DD every 4 months. As a result, one will accumulate Ukon commission every 4 months for each Ukon DD customer. The billing date for each customer is different - it's the same day of the month that they originally signed up for Ukon. Therefore, you may receive Ukon commission checks throughout the entire month although \$160 needs to be accumulated in Ukon DD commission before checks are mailed out.

**Please remember that you need to be actively enrolled in Ukon DD/Sigma to get paid on any Ukon DD/Sigma sales**



## Are Ukon DD/Sigma sales counted the same as Kangen Water® machine sales?

- There is a 1:1 ratio for Ukon DD, Ukon Sigma and Kangen Water® machines for your Kangen Water® rank advancement. In other words, selling Ukon DD is considered a "sale" that will count toward your next Kangen Water® promotion. However, there is a **3:1 ratio** for Ukon DD sales for any Kangen Water® **Title Incentives, Campaigns or monthly/quarterly awards.**
- There is no 6A Educational Commission for Ukon Sales.

## Can Ukon DD distributors sell Kangen Water® machines if they aren't Kangen Water® distributors?

- Yes, Ukon DD distributors may sell and earn commission from Kangen Water® sales.



## I haven't had my UKON account active for years, what can I do from this point?

The good news is , if your previous UKON center had completed one year of renewals, then it would be like a regular machine account.

One could then start a new UKON account under the older account and receive commission for three months as a direct sale to the old account.

(Refer to slide 16 )

Please make sure which business center you want the UKON to make SP qualified. **(Important to know how to maximize your commission.)**

