



## Quarterly 6A 8-Level Group Incentive

### Quarterly Incentive Calculation

Qualification Criteria: 6A2 Distributors and above must qualify with at least three 8Pt sales\* after all cancellations have been deducted.

#### Calculation Method

##### #1. 6A 8-Level Group Sales Incentive

$$6A \text{ 8-Level Group Sales} \times \$14 \text{-----} A$$

##### #2. 6A2 Title Incentive

$$6A2 \text{ Title Base Incentive} + 6A \text{ Line Units Sold-----} B$$

Title Base Incentive (TBB) & Line Units Sold (LUS)			
6A Title	Title Base Incentive	Line Units Sold	Base Incentive
6A2	\$1,000.00	6A and above per Line	\$500.00
6A2-2	\$2,000.00		

Example :  
 6A3 : TBB \$1,000 + LUS \$500 = \$1,500  
 6A7-2 : TBB \$2,000 + LUS \$2,500 = \$4,500  
 6A5 : TBB \$1,000 + LUS \$1,500 = \$2,500

**Payment Amount :** A + B

Example : You are 6A4 and total 82 6A 8-Level Group Sales and you have 3 or more 8Pt sales in Quarter

- (A) 82 units \* \$14= \$1148
- (B) TBB \$1,000 + LUS \$,1000 = \$2,000

Your Incentive will be (A) + (B) = \$3,148

\* Six Total 8Pt Sales Required for 6A2-2  
 \* 3:1 Ratio will apply to UKON DD Sale

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