



Quarterly 6A 8-Level Group Incentive

Quarterly Incentive Calculation

Qualification Criteria: 6A2 Distributors and above must qualify with at least three 8Pt sales* after all cancellations have been deducted.

Calculation Method

#1. 6A 8-Level Group Sales Incentive

$$6A \text{ 8-Level Group Sales} \times \$14 \text{-----} A$$

#2. 6A2 Title Incentive

$$6A2 \text{ Title Base Incentive} + 6A \text{ Line Units Sold-----} B$$

| Title Base Incentive (TBB) & Line Units Sold (LUS) | | | |
|--|----------------------|-----------------------|----------------|
| 6A Title | Title Base Incentive | Line Units Sold | Base Incentive |
| 6A2 | \$1,000.00 | 6A and above per Line | \$500.00 |
| 6A2-2 | \$2,000.00 | | |

Example :
 6A3 : TBB \$1,000 + LUS \$500 = \$1,500
 6A7-2 : TBB \$2,000 + LUS \$2,500 = \$4,500
 6A5 : TBB \$1,000 + LUS \$1,500 = \$2,500

Payment Amount : A + B

Example : You are 6A4 and total 82 6A 8-Level Group Sales and you have 3 or more 8Pt sales in Quarter

- (A) 82 units * \$14= \$1148
- (B) TBB \$1,000 + LUS \$,1000 = \$2,000

Your Incentive will be (A) + (B) = \$3,148

* Six Total 8Pt Sales Required for 6A2-2
 * 3:1 Ratio will apply to UKON DD Sale

Enagic USA, Inc.
 4115 Spencer St.,
 Torrance California 90503
 Tel: (310)-542-7700 Fax: (310)-542-1700 www.enagic.com