## ERAGIC Vol 210 May 2018 E-FRIENDS



### **Enagic:**Making Dreams Come True!

Distributor Profile: 6A5-4 Norli Razmi & 6A2 Zahid Salleh - Malaysia



"If you set your mind on your vision, with a firm conviction that YOU will enact your dreams, you set in motion a legendary vibration that will echo your efforts."

## Message from Mr. Ohshiro

#### **Your Vision is your Power**

When I was young, just following the end of the war, I dreamt a lot. Really. Living on a small island, and one ravaged by the violence of war, I always dreamt of what other lands and countries were all about. Although I had a deep affinity for my beautiful home island of Okinawa, I was restless to see the world, influence the world and bring innovation to the world.

So, amidst adversity and more than a few setbacks, I made those dreams come true. Did every little part come true? Certainly not. Did I have to adjust and make allowances for life happening along the way? Certainly did. Did I ever, even once, give up on MYSELF along the way? Not once...

So, your Dreams are your Power. Your innate capacity to SEEK for a better life, for you, for your family, for your tribe, this is the Path of Enagic. We are a tribe of Dreamers. We set out with a pure, altruistic and powerful vision to Change the World. And we're doing it daily!

If you set your mind on your vision, with a firm conviction that YOU will enact your dreams, you set in motion a legendary vibration that will echo your efforts. The mere intention isn't enough, we can't simply "hope our way to success." You MUST believe will all your heart that YOU are the victor, not the victim. YOU are the achiever, not the downtrodden. YOU are the winner, not the loser. YOU are the dreamer!

This single-minded confidence in your ability to positively influence the lives of millions of people will shine a Healthy Light of True Health upon the people you encounter. They WILL feel this! And in the years to come, after your struggles, after your setbacks, after all the time you kept the faith, you'll hear those golden words which are worth more than any currency available: "Thank you for changing my LIFE!"

Believe in yourself, because I certainly do....

#### **Hironari Ohshiro**

### **Enagic Products List**





\* Availability of the product line-up and warranty may vary depending on the country or area.
 \* Please contact your corresponding Enagic office for more details.

#### As of May 2018



## Πi

#### **Europe**

#### 12 Germany

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Austria, Albania, Croatia, Ireland, United Kingdom, Spain, Germany, Switzerland, Sweden, Serbia, Poland, Norway, Netherlands, Montenegro, Moldova, Macedonia, Israel, Lithuania, Latvia, Iceland, Finland, Estonia, Denmark, Czech Republic, Bosnia, Kosovo, Kaliningrad

#### 13 Italy

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France, French Polynesia, Mauritius, Polynesia, Tahiti, Zimbabwe, Zambia, Western Sahara, Uganda, Togo, Tanzania, Swaziland, South Africa, Sierra Leone, Seychelles, Senegal, Rwanda, Nigeria, Niger, Namibia, Mozambique, Mali, Malawi, Madagascar, Lesotho, Liberia, Kenya, Ivory Coast, Guinea, Guinea Bissau, Ghana, Gambia, Gabon, Guinea Disad, Ganda, Ganda, Gabon, Ethiopia, Eritrea, Burundi, Equatorial Guinea, Djibou, Dem. Rep. Congo, Chad, Central Africa, Cameroon, Burkina Faso, Botswana, Benin, Angola, Belgium, Luxembourg

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Russia, Belarus, Kazakhstan, Ukraine, Uzbekistan, Armenia, Azerbaijan, Georgia (Country), Tajikistan, Kyrgyzstan, Turkmenistan

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Hong Kong, China, Vietnam, Papua New Guinea, Afghanistan, Bangladesh, Bhutan, Brunei, Maldives, Nepal, Sri Lanka, Lebanon, Qatar

#### Mongolia

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Areas Covered:

Areas Covered: UEA (Dubai, Abu Dhabi, Ajman, Sharjah, Fujairah, Ras al-Khaimah, Umm al-Quwain ) Palestine Territories, Algeria, Bahrain, Djibouti, Egypt, Iran, Iraq, Jordan, Kuwait, Libya, Mauritania, Morocco, Oman, Pakistan, Saudi Arabia, Somalia, Sudan, Syria, Tunisia, Turkey

### Proudly Operating 38 Locations in 23 Countries

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#### 6 Florida

8803 Futures Drive, Unit 01 Orlando, FL 32819 U.S.A. TEL: +1 407 601-5963 FAX: +1 407 730-3335 fl-sales@enagic.com (Sales) service\_fl@enagic.com (Service) **Areas Covered:** Alabama, Florida, Georgia, North Carolina, South Carolina

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#### 10 Mexico

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Mexico, Argentina, Belize, Bolivia, Colombia, Costa Rica, Chile, Ecuador, El Salvador, Venezuela, Uruguay, Suriname, Paraguay, Panama, Guyana, Peru, Nicaragua, Guatemala, French Guiana, Falkland Islands, Honduras, Bermuda

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- \* The above excerpt from all countries and states.
- \* The area are subjected to change.
- \* For more information, please contact your corresponding branch.

## Distributor Profile

6A5-4 Norli Razmi &

6A2 Zahid Salleh

Malaysia

When I was first introduced to this business, I had no idea my life would change as much as it has. At the time, a family friend had asked if he could come to my house to show me something he thought my husband and I might find interesting. He told me that he wanted to introduce me to a new water technology, which was literally changing lives. I agreed and was amazed by what I saw! I ended up experiencing my first "demo" by myself, as my husband was busy at the time. I was so impressed with the incredible information that I decided to purchase a machine that night!

The more I read and the more demos I attended, the more my belief in Kangen Water grew. I had only planned to use the machine as an end user, as I had experience in direct selling companies before and, frankly, was tired of the industry. But then I found



myself unable to stop talking about Kangen Water! I was so passionate about it that others started becoming interested. About 3 weeks after getting our machine, we processed our first sale and haven't looked back since.

In just a few short years our distributor team was responsible for roughly 50% of Malaysia's sales volume. However, we fell on some hardships, which resulted in us losing about half of what we had built. It almost seemed like people were falling off the Kangen ship faster than we could bring them on board. But we believed so strongly in Enagic, ourselves and our team that we knew this was only a temporary situation, which we could remedy.

Our motto has always been "Speed to Success". To succeed in this industry, one must be quick. Slow and steady won't win this race! You need quick, decisive action to get the ball rolling, and we have managed to instill this ideology into all of our new team members. Our goal isn't to be a hero; it's to help make everyone a hero! We are so thankful for the success we've had and are incredibly grateful for the opportunity Enagic has provided us. We've been able to travel the globe and make new friends, both domestically and internationally. Our financial situation has improved drastically, allowing us to live



the lifestyle we've always wanted. Our health has also improved, allowing for better quality of life and enjoyment in everything we do.

However, we know exactly why we're here! It's thanks to all of our team members and their unbelievable drive

and determination. Without helping them succeed, our success would never have happened and nothing makes us happier than seeing the smiling faces of those we've helped! While achieving personal success is rewarding, we feel the greatest reward has come from knowing that our team is succeeding!





**Enagic Singapore Pte Ltd** 

### A Delicious & **Healthy Dining Decision!**

Our world is very diverse, with literally billions of people with different tastes and preferences. But through all these differences, there is one thing that just about all of us has in common, the love of good food. While the type of food can vary greatly, the desire to enjoy an absolutely delicious dish, that is something truly universal! More and more restaurants have discovered the delectable difference Kangen

Water can make and have made the brilliant decision to add it to their list of ingredients. Singapore has experienced a huge increase in the number of restaurants using an Enagic machine and we would like to introduce you to just a few of them.

#### Myo Restobar



Everybody wants sum...dim sum that is! Myo Restobar is located in the bustling downtown area of Singapore. Not only do they serve amazing food, but this establishment also offers an inviting décor, with an interior design concept

of industrial chic, boasting a feature wall of turning cogwheels. The owners, Peter Chia & Ng Kia Jin, serve up incredible dim sum cuisine, but they have become famous for their signature dish, Kia Hiang Clay Pot Chicken.

The owners were both impressed with everything they learned about Enagic and Kangen Water, but it was during the recent 2A speedy campaign that they decided to take action. Being business savvy, they realized that the limited time opportunity of the campaign would be the most beneficial time for them to incorporate the technology into their restaurant,



so they decided to invest in a LeveLuk Super 501 and Leveluk K8 machine for their restaurant. The powerhouse LeveLuk Super 501 was installed in the central kitchen and LeveLuk K8 was installed in

an exclusive private dining room.

Just like their many patrons, the restaurant staff enjoys partaking in the delicious dishes made with Kangen Water. They have found that soaking meat in the water helps it be more tender and flavorful. Myo Restobar has become a favorite destination for those demanding delicious, healthy food, at reasonable and affordable prices. One of the most popular dishes is the brown rice and organic clay pot chicken, which is now washed and soaked with Kangen Water as part of the food preparation process.



#### Hock Hai (Hong Lim) Curry Chicken Noodle Restaurant



The original Hock Hai (Hong Lim) Curry Chicken Noodle restaurant was established over 10 years ago and offered incredibly rich and enticing dishes at very reasonable prices. About 3 years ago a food stall was opened at the Bedok Food Court, which is a popular location for diners to find a variety of different foods they can enjoy quickly and affordably. Good news has a way of traveling fast and in no time they became well known for their delicious Curry Chicken noodles and Satay Bee Hoon (Vermicelli) and have created a loyal following of hungry customers!

The owner, Ms. Quek, is a hardworking woman who cares about the quality of her food and the satisfaction of her customers, so she is always looking for ways to improve both. Introduced to Kangen Water by her



friend, Alvin, to she was anxious to learn more. After doing some research, she decided to purchase a machine in an attempt to help her aunt, who was experiencing health issues at the time. As she used the machine, she became for familiar with

it and started testing the Kangen Water in some of her recipes. She couldn't argue with the results, and decided to purchase another machine specifically for her restaurant.

Once the new machine was installed, she slightly adjusted the process of making her special Curry broth by only using Kangen Water. When asked why she bought the machine for the restaurant, she replied,

"The main reason I purchased the machine was to provide the best for my customers. I believe that health comes first and Kangen Water has made the food I serve more fragrant, more flavorful and, of course, more healthy!



#### Guan Heng Café \_\_\_\_\_



The Guan Heng Café was established in 1979 by Tan Beng Lay. Situated in the bustling Bedok Food Court, this location is widely popular for the refreshing and delicious

homemade drinks and juices they offer. Unfortunately, in January 2017 Tan experienced a health scare, having all the symptoms of a heart attack. However, a CT scan ended up uncovering the real issue, a growth on her lung. In June, she met Alvin, the person who introduced her to Kangen Water. She was very interested in the technology and the possible health benefits that come with being properly hydrated, but she was also curious to see if Kangen Water would be a good base for her beverages. After 3 months of personally drinking Kangen Water and experimenting with it in her drink recipes, she bought a K8 machine and installed it in her shop.

Her health is much better and she is extremely happy with her decision to incorporate Kangen Water into everything she serves. She now uses Kangen Water in her amazing grass jelly drink, as well as her homemade juices. Since drinking the water herself and adding it to her business, she has more energy, is providing the best quality product to her customers and believes in Kangen

Water so much, that she wants to share it with her all of her friends and relatives.



## Branch News

### San Diego, CA USA

### A Big Surprise In Sunny San Diego

The Enagic True Health Workshop has been a very effective way to introduce new prospects to the company and to Kangen Water. It is also an excellent opportunity for both new and old distributors to unite and learn from one another. In the middle of April, one of these workshops was held in San Diego, California, USA. This particular workshop was a bit different, as it featured some of the most successful distributors in the entire world,

including 6A11-6 Romi Verdera, from New York, and 6A17-4 Daniel Dimacale, from Newport Beach, California. The attendees were prepared to be dazzled by these Enagic powerhouses, but they were not prepared for the special, surprise guest speaker.



As the event got underway, everyone was shocked and thrilled as the Enagic CEO, Mr. Ohshiro, was introduced as the guest speaker for the event. Greeted with thunderous applause, the nearly 200 people in attendance made sure that Mr. Ohshiro knew

how much they appreciated his participation in the event. Mr. Ohshiro took the stage for about twentyfive minutes and gave an inspired speech about Enagic, Kangen Water and True Health. He explained that it was his dream that both customers and distributors could use what Enagic has to offer to make positive changes in their lives. The concept of True Health was created to help people recognize the different facets of health and that if part of your life is "unhealthy", it can negatively affect the healthy parts. After Mr. Ohshiro's speech, the room was buzzing with excitement.

Afterwards, the scheduled presenters took the stage and delivered excellent information about the Enagic products and the lucrative business opportunity. At the conclusion of the event Mr. Ohshiro was asked to sign copies of his book, Quenching the Thirst for Global Success, which he was happy to do. The event was a great success and the attendees were treated to a rare opportunity to have the



potential and future of Enagic explained personally to them by the man who founded it! Thank you Mr. Ohshiro for your ongoing support and dedication to Enagic distributors not only in San Diego, but around the world!



## Branch News Philippines

One of the best ways to unite people is to present them with a common cause they can all rally behind. This is exactly what happened recently in the Philippines. Like any business, there will be ups and downs, good months and great months. The distributors in the Philippines appeared to be experiencing one of these lulls in production, so the corporate staff and some of our local distributor leaders decided to take action and initiated a new campaign to reignite desire and hope. The word "smile" was the motto for the campaign describing the Filipino people who are generally very friendly and inviting. Every smile represents good will and love, happiness and fun, and the sincere

desire to help others. From this, the ILOVE PHILIPPINES campaign was born!



In order for this campaign to work, all of the distributor leaders needed to unite under the same goal, and work together by joining forces for their meetings, trainings and seminars. Originally, they felt like they were competing with each other for customers, but soon realized that with such an open market, it was in all of their best interest to unite and invigorate both new and old distributors, and the best way to ensure the increase of production was to work together.

They began with a coordinated event in the middle of 2017, and continued working together, conducting both small and large seminars, distributor trainings and lectures throughout the Philippines in Manila, Davao, Cebu, Quezon, Bacolod, General Santos, Cagayan de Oro, Iloilo, and Ripa. Each regional event was a precursor to a massive event, which was held in April 2018 at the SM AURA SMX Convention Center in Manila.

On April 8th, 2018, over 1000 attendees came together to celebrate their love of country, of their fellow citizens and for their love of Enagic and Kangen Water. As a result of the "I LOVE PHILIPPINES" events, there is a stronger connection and bond between distributors, leaders are working together for the common good of everyone in the Philippines, and past rivalry

has been replaced with cooperation and unity, which led to a drastic increase in production. When Mr. Ohshiro suggested to distributors "Let's Unify", he knew exactly what he was talking about! When people work together, their efforts benefit everyone!

The I LOVE PHILIPPINES events have had nearly 3000 attendees since they began and future events are expected to include guest speakers and presenters from other countries. The results of this campaign are indisputable. We are always amazed by what our distributors can accomplish when they put their mind to something and work together. The leaders

from the Philippines have set an excellent example of how unified efforts and cooperation can lead to great success!







### 6A2-3 Distributors in the Philippines are making the Enagic business a family affair!

Creating a successful business is the dream of any entrepreneur and in some cases a thriving business is passed from one generation to the next. But imagine being able to share the success of your business with your loved ones right now. And we don't mean by simply giving money to family members, as if they were some sort of charity. We mean being able to help the people you care about the most achieve their own accomplishments and successes, while you are achieving your own success. A few families in the Philippines decided to do more than just imagine and they took action and did it!

#### 6A2-3 Kristofferson "Koko" P. Elma



"I first encountered this amazing product in the middle of 2012. A friend called me and said he wanted to meet with me about something very exciting and that he wanted to bring me some "special" water. My friend is King Fortuna and, together with Jon Christopher Lim, came to my house to share information with me. I was already familiar with direct sales and recognized the potential right away. I was impressed with the product, knowing that water and health are two things everyone truly needs, but it was the compensation plan which impressed me the most and when I found out that the Enagic compensation plan had actually been patented, I was completely sold!

Recognizing the potential of the Enagic business prompted me to take action, but my desire to make my business successful stemmed from something else entirely. Honestly, it was a "must" for me. I had lost everything as a result of gambling. It had turned my whole world upside down and I was essentially starting all over. Being introduced to this quality product, with its amazing compensation plan, gave me hope; something I had almost completely lost. Luckily, I still had loving family members who were willing to forgive my past mistakes and took a chance by helping me. In fact, without my Dad, my journey would have been over before it even started.

I think one of the most important aspects of achieving success is "showing up", meaning that if you really want to succeed, you have to be willing to put in the work. This is not a "get rich quick" scheme; this is a legitimate business and



requires committed effort to produce results. Just keep showing up, put in the work, don't quit and, eventually, success will be yours! That's what I believe, because that is exactly what happened to me!

One of the most unexpected benefits of my Enagic business was having close family members become distributors and achieving their own level of success. Under "normal" circumstances, business success is not something easily shared with others, beyond just giving them money. But I was able to give them something much more valuable than money; I was able to give



them opportunity. And once my loved ones were part of my business, I was even more determined to help them experience all the things success can bring. I am so very proud of all of them and I am thankful for being introduced to the business which has changed all of our lives!"



#### 6A2-3 Eugenio Flores -



In September of 2010 I purchased my machine and started my Enagic business. I had always dreamed of someday becoming successful and when I was introduced to Enagic, achieving my dreams actually seemed possible. All I had to do was set aside any self-doubt and push past my own lack of

experience, which wasn't always easy. Sometimes the greatest challenge a person faces is not in front of them, but behind them; in their past.

I was born into a very poor family in the Philippines and was married at a very young age. If you have never experienced severe economic struggles, it may be difficult to fully understand the harsh realities that come with it. When you live in poverty, many decisions are based on need, not desire. If the only options are go to school or put food on the table, you help put food on the table. This was my reality and a stigma I have carried with me since my childhood.



I did not finish elementary school and my wife only finished her second year of high school; we realized our formal education would not be enough to create our dream lifestyle. My wife was a street vendor, selling whatever she could, and I worked as a waiter. Every month we would barely earn enough to just survive. Until I found Enagic, that is! My wife, Richelle, was familiar with many direct selling companies, so she studied the Enagic compensation plan and became convinced that we could build a solid, thriving business.

To say building our business was not easy would be a massive understatement! We did not even have money to pay for a jeepney, which is a popular form of public transportation in the Philippines. I actually had to borrow money just to be able to visit our prospects to conduct a demo for them. But it was worth every ounce of effort and every struggle we faced!

More people started buying machines and decided to also become distributors, and for the first time ever, we were on the road to the life we had always dreamed of. Our new found success was easy to see, so many of our relatives also became members of our growing Enagic Family!

We've worked very hard and have created a whole new life for ourselves. I feel so blessed to have been



introduced to Enagic and I am extremely grateful for both my family members and my new "extended" Enagic Family. I am living proof that if you work hard and stay

the course, anyone can achieve success. I stopped letting my past dictate my future and took control of my financial destiny and I know that you can too! To achieve success with Enagic, just believe in yourself, get focused, take action and enjoy the ride of your life!!



### Branch News Canada 6A2-3 Lani Whigan- Tamayo

"I began my Enagic journey in early 2007 and it couldn't have come at a better time. The company I had been working with was about to close and I was praying for a new opportunity. I had been searching for something new, which would help give me and my family some economic relief, and financial security for the future. I guess it's true, that when one door closes another one opens; if you're paying attention!



After looking at countless businesses, I finally found Enagic. Truth be told, when I was first introduced to Enagic, I wasn't sure exactly how the business side worked and what it entailed. But I was captivated by the potential of the opportunity. I started to share Kangen Water with everyone I knew, which has led to a

better quality of life for both my friends and family. It was only a matter of time until they started asking how they too could get involved. Without realizing it, I had been working the business the whole time by just giving the water to the people I thought could really use it!

I did have my struggles though. I've always been of the mind set of "no pain, no gain" and it rang true for this as well. At times, my husband would have to leave for long durations to help our business really take off and being separated for so long was especially hard on me, as I was working our local business, while also taking care of my children. But with persistence and determination, we made it work!

We both put our nose to the grindstone and worked hard to keep everything afloat and it has definitely paid off. We learned quickly that we couldn't do it alone and tackled every challenge as a team. Not just me and my husband either. Every new team member brought with them an excited energy which breathed new life into our business and really helped push us further! It was in December of 2017, that we reached our goal of 6A2-3 and we couldn't have been happier!

I'm often asked how we got where we are and it's not as complicated as you may think. Once you realize that your path to success is helping others, it becomes second nature. I always make sure that those I bring into the business are surrounded by a helpful team that also wants their own success! After all, their success eventually becomes your own. I know that by spreading the message of True Health I can make it to 6A2-4 and beyond, and so can you!"



2018 bal Recognition Ceren in Los Angeles A Revolution in True Health

















## Branch News Australia

### 6A Marilyn Mazzer Determination down under leads to results!

"My first exposure to Enagic and Kangen Water came when Maryln Kemp, a 6A2 and top leader in Canada, connected with me on Facebook. She shared information about Kangen Water and explained how dehydration may be playing a key role in my father's failing health. I had done research into alternative forms of care for my father before and this new found information lined up perfectly with my findings. Shortly after this, we got my Dad water and, just as Maryln had explained, once he was properly hydrated, he began to thrive. So

much, in fact, that he ended up working the business with me and has achieved the rank of 6A!



I also ended up working with a close friend named Josefa and helped her achieve the rank of 6A. I was very proud of my friends and family for the work they had done and all that they had

accomplished. At the time, I didn't realize how much I had actually done, as it is very easy to dismiss or downplay our own efforts; but what I had achieved became apparent when I realized that by helping others become 6A, I too had become a 6A! To put it simply, I was amazed. I had focused so much on helping my friends and family succeed that I didn't even realize how much I had accomplished.

I was not content though, I knew I could do more, which would help even more people. It was at that point I began working to go 6A a second time. I began travelling all over Australia and now have team members from Queensland, all the way down the Eastern Coast to Sydney and Melbourne. In my most recent endeavors, I have found my way into Lebanon and New Zealand, where I am currently building strong and motivated teams! Together with my growing team, I know we can spread the message of True Health and create a better world as a result!"





### Branch News Australia

### 6A Carl Maxfield He wasn't letting his life go down the drain!

"Allow me to start by saying that just being able to write this is an honor. I never would have thought I would already be living my dream lifestyle in these uncertain and rapidly changing times. While growing up in Sydney, I trained and worked as a plumber. To be completely honest, I wasn't the happiest with that lifestyle and felt I needed a change to really feel like I'd tapped into my potential.

At the age of 21, after my final exam, I hopped on a plane to a new life. I began looking at a more holistic side of life; Yoga, meditation, nutrition, herbalism and permaculture. Despite that, I still felt something was missing. While eco building in Mexico, I met an amazing man named Rysheak Lightwon, who introduced me to Kangen Water. I started drinking the water and within two weeks, my life had completely changed. I was experiencing a physical and mental clarity I hadn't thought possible. I had found that missing piece.



It was at this time Rysheak asked me a series of thought provoking questions. What were my passions? Where did I want to be in 5 years? How would I like to be contributing to people's lives? I wasn't sure, but I could feel that I wanted to do more for myself and the world. I was then shown the Enagic compensation plan and it really threw me for a loop! I looked it over again and again and still thought it was too good to be true. Lucky for me, I was wrong!"

I would be lying if I said that building my Enagic business has been all smooth sailing and that I haven't experienced my

share of challenges. Prior to this, I had only worked as a plumber; I did not think I had the business, financial or even the social skills necessary for this type of work. That didn't deter me though. I knew these sorts of things took time to take off and that I would develop these skills through hard work and



determination. It's true I've had my ups and downs, but I know it's all for the best. Enagic has helped me not only financially, but personally as well. It's helped me be my best self and has become the fuel to my rocket of success!

I have now spread this message across parts of Europe, South America, North America, and, of course, my home turf of Australia. I'm looking forward to creating an even bigger team to continue to spread the message of True Health and introduce people to the power of Kangen Water. So, watch out 6A2-3, here I come!



## Branch News Enagic Junior Championship

### The Enagic Golf Academy – A Stroke of Genius!

Opportunity can take on many forms: sometimes it is being introduced to an amazing business; sometimes it is meeting the love of your life; sometimes it is just being in the right place at the right time; but sometimes, it is simply getting the chance to let your natural talents take you to places you could never have dreamed. This is what motivated Mr. Ohshiro to start the Enagic Golf Academy. An avid golfer himself, Mr. Ohshiro wanted a program which would allow talented, young golfers the chance to not only learn how to improve and master their game of golf, but also have the potential for their skills on the green to receive International attention at tournaments around the globe.

One such tournament was recently held at the E8PA Golf Country Club in Okinawa. The 2018 Enagic Junior Championship Asia Qualifying Tournament was sponsored and hosted by Enagic, at the beautiful resort. With 80 participants, coming from as far away as Thailand, the Philippines, Indonesia and Malaysia, it was truly a sight to behold!

Mr. Ohshiro even took time out of his extremely busy schedule to show his support of these fine young people. "I love the game of golf," said Mr. Ohshiro, "it is a challenging game, great exercise and the beautiful surroundings of the course are invigorating; but the Enagic Golf Academy and the Enagic sponsored tournaments were created to give these young golfers the opportunity for even more. To learn, to grow, to shine. Our world rewards talent, but only if you are the best. I am proud to be part of helping these aspiring golfers to become the best that they can be. It is very possible that one of these young people will become a professional golfer, which is a future they might not have had, if it weren't for what they've learned at the Enagic Golf Academy and having the opportunity to play in tournaments like



JAY YONE



this." In fact, EGA celebrated the birth of their first professional golfer, Hina Arakaki, last year in July of 2017. The top competitors have earned the opportunity to play in the finals, happening in the

United States, at the incredible Coto de Caza Golf and Racquet Club in California. Congratulations to all of the golfers, we are very proud of all of you and wish you the best of luck!



# Road to 6A

### **April Showers Bring May Flowers... lessons from a limerick.**

Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created with input from outstanding Enagic leaders from around the world.

Have you ever heard the phrase "April Showers Bring May Flowers"? The saying can be traced back to England, where April is a very rainy month, and has been said for centuries, especially around this time of year. It is typically said to brighten up a rainy and dreary day by looking at the beauty the rain will bring in the future. This phrase is also a metaphor for how a period of discomfort or sadness can often lead to a time of happiness and joy. The more literal definition would be that the rain that comes during the month of April provides the water and nutrition flowers need in order to bloom in May.

Here at Enagic, this old saying represents even more than just trying to look on the bright side of things. Sometimes, if you dig a little deeper and think a little harder, you can discover how old sayings, which have stood the test of time, apply specifically to what we do. Like how providing water samples, "April showers", can lead to a future sale, "May flowers". It perfectly embodies the idea that the results of today's actions may take some time to materialize, kind of like planting seeds. No farmer in their right mind would ever think that if they plant seeds today, that tomorrow they will be reaping a harvest. That said; let's see what gardening and success in the Enagic business have in common and what lessons we can learn.

**Location:** For a garden to thrive, it needs to be in the right location, meaning that understanding what makes a garden grow will often lead to the best location. The location will need ample sunlight; meaning it can't be covered or obstructed. Access to sunlight is one of the most important factors for a success garden, so the location plays a vital role. If you want your Enagic garden to grow, it needs to be seen by other people, which is the sunlight of your business. Situate your Enagic garden in such a way that it gets as much sunlight, exposure, as possible.

**Soil:** Besides being the physical foundation of a garden, the soil also provides the nutrients plants need to grow. In the Enagic business, YOU are the soil. Your knowledge, experience and expertise are nutrients for your distributors.

**Tilling:** This is simply preparing the soil for planting. Digging up and breaking apart the dirt, which makes it easier for the roots to grow and take hold. Adding fertilizer, so the soil is rich in nutrients. Preparing rows, so when the seeds are planted, they have the best chance to thrive. All of these are just to get prepared; which is what you should do. Learn as much as you can, so you can better and more accurately share information. If you plan on using them, get marketing materials, like brochures, and have extras on-hand for new team members. Find out what local resources are available for distributors; such as meetings or demos, luncheons, trainings, corporate offices, local distributor leaders, etc. If you are going to recommend any local events, be sure that you have personally checked it out to ensure it is right for your distributors or guests. If you plan to share water, gather the necessary tools, like water bags and bottles, and have them on-hand and ready, for you and your new team members.

**Planting Seeds:** The seeds of an Enagic business garden are the prospects. Just like in a real garden, if you want the best chance at one of your seeds taking root and growing, you should try to use the highest quality seed available. Look for people who have achieved success, approach the people whom you greatly respect, don't be afraid to seek out the best seeds for your garden! Once you plant a seed, how you tend to it will greatly influence the end result. If you are willing to care for it, by watering it and weeding the area, the seed stands a much better chance at growing. If you want your prospects, your seeds, to have a better chance at growing into a huge harvest; tend to them, water them, and care for them.

Watering: This one is exactly what it sounds like, sharing water. Providing a prospect a sample of Kangen Water has been an effective way of building a business as an Enagic distributor for years. Remember that the properties of the water are strongest when the water is fresh, so try to provide your prospects with new water whenever possible. Most distributors provide a three to four day supply of water.

As an Enagic distributor you should strive to become the best "gardener" you can be. If you really want it, every month can be April, as the amount of "rainfall" that is available is completely up to you! When you are prepared and focused, your actions, and the actions of your entire distributor team, can create a torrential downpour of Kangen Water, which can lead to a bountiful harvest for all to enjoy.



Enagic is blessed to not only have someone who "takes the cake", but who can also bake it!! Celebrity Chef Connie Chew, 6A2 from Malaysia, has created numerous

dishes using Kangen Water; she even created a cooking seminar she calls "Delicious Cooking with Kangen Water".

Connie became a recognized celebrity chef about five years ago, as a result of winning numerous Asian cooking contests, including being the first ever winner of the AFC (Asian Food Channel) "Foodie Face-Off", where she actually brought Kangen Water to use during the show. Her success in the competitive kitchen motivated her to share her love of food

and Kangen Water, so she developed her cooking seminar, which she has conducted in Hong Kong, Singapore, Thailand,



Philippines and, most recently, in Tokyo, Japan. In case you were wondering, a tropical fruit salad was the star of the menu for her first ever Enagic cooking event. Calling on her trusted SD501 for all of her water needs, Connie skillfully prepared the ingredients using 11.5pH Strong Kangen Water and 2.5pH Strong Acidic Water to clean and sanitize all the exotic tropical fruits and herbs used during the demonstration.

Her dishes often reflect the time of year, as Connie loves to use seasonal ingredients to create delicious food. Summer is one of her favorites, as she combines her passion for cooking and the freshest ingredients to make truly



Chew on This



Connie is not only an amazing chef; she is also a beauty expert. Her beauty seminars focuses on both internal and external beauty, where she recommends drinking sufficient Kangen Water and advises using pH11.5 Cleansing Water and the Anespa DX to keep the skin looking young and smooth.

Connie has helped many of her fellow distributors with her insightful explanations of how the different grades of water can be used for both cooking good and looking good and Enagic feels very fortunate to have this incredible chef and accomplished beauty expert as one of our distributors. Thanks Connie!! Keep up the delicious and beautiful work!



## Cooking with Kangen



### Recipe Contributed by Connie Chew, Kuala Lumpur, Malaysia

This refreshing dish is excellent for small parties or gatherings. Fresh and delicious, it is a perfect treat for any hot summer day! With unique and complimenting flavor profiles, this dish is best enjoyed with sake, white wine or beer. Of course, it is also fantastic with a delicious glass of Kangen Water!

### Ingredients:

- 1. 6 fresh medium size prawns (de-shell, de-vein and butterfly)
- 2. 1 small ripened sweet mango (diced)
- 3. ½ onion (chopped)
- 4. Mix ingredients NO.2 & NO.3, add a tiny pinch of salt and sugar, lightly toss and put aside.
- 5. Fresh dill sprigs
- 6. Fresh lemon or Thai lime juice
- 7. 3 tablespoons of Organic Cold Pressed Olive Oil
- 8. 1 Vanilla Pod and scrape the seeds
- 9. Shake ingredients NO.7 & NO.8 in a small bottle with 2 drops of Strong Kangen Water 11.5



### **Preparation:**

- After shelling and de-veining prawns, rinse with 2.5pH Sanitizing Water for no longer than 3 minutes. Then soak the cleaned prawns in 11.5pH Cleansing Water, for about five minutes. Pat dry with paper tower.
- 2. All fresh produce should be cleaned first with 11.5 pH Cleansing Water, followed by 2.5pH Sanitizing Water and then a final rinse with the pH level of Kangen Water you normally drink.



### Plating & Service:

- 1. Place raw prawns on a nice plate or small serving tray
- 2. Squeeze Lemon or Lime juice over them
- 3. Spoon mango mixture on top of prawns and dribble a tiny bit of Lemon or Lime juice just to add an extra essence of freshness
- 4. Dribble Vanilla Olive Oil over each prawn
- 5. Top each prawn ensemble with a sprig of dill
- 6. Serve and ENJOY!





### *Live Healthy – Live Delicious!*

## Just For Laughs!

#### TRUE HEALTH



Oh, that's easy. True Health is an idea created by Mr. Ohshiro.

Mr. Ohshiro believes that health is more than just eating right and exercising.

WWW.TOONDOO.COM



That in order to achieve optimal health, which he calls True Health, a person needs to find balance and harmony in different aspects of their life.



Physical Health, financial health and mental health. He believes people need all three of these to be healthy in order to reach their greatest potential.



I think so! Drinking Kangen Water helps your physical health. You are kind and honest, love helping others and study hard, creating a healthy mind...









## Stories of Success

Success Story Hironari Ohshiro

Quenching the Thirst for

Toshio Maehara

rom a tiny island to the world

Global Success:

### Mixing things up can lead to amazing results!

Ohshiro is a big fan on Okinawan food. For a start, it's healthy and low in calories. It's made with delicious ingredients, native to tropical islands, which are bursting with flavor. Fish, vegetables (many of which are air freighted from mainland Japan), awamori (an alcoholic drink native to Okinawa), sake. If his meal is accompanied by the sound of a sanshin, then he'll soon be grinning from ear to ear. Some of the most famous dishes from popular Okinawan cuisine are chanpuru dishes. Chanpuru means "mixed together", and dishes like goya chanpuru (made

with goya, or bitter melon gourd) and tofu chanpuru can be made anywhere, anytime, by anyone. And they always taste good. Chanpuru is similar to the Korean dish bibimbap.

As you become familiar with the various aspects of Ohshiro's management style, it becomes clear that he takes a chanpuru-type approach. Chanpuru is a mixture of lots of different ingredients, balanced to ensure that it tastes great and to make sure that the most is made of each ingredient without allowing any one ingredient to drown out the others. So if you

make chanpuru with tofu and bean sprouts, you have to make sure that the tofu doesn't lose it distinctive taste while still complementing and enhancing the taste of the bean sprouts. And the bean sprouts have to do the same for the tofu. Otherwise, the dish will only taste of one thing, and the whole point of making a chanpuru is lost. We can say the same for chanpuru made with goya and tofu. One of the most important things about making a good chanpuru is using ingredients which are dissimilar to one another.

Ohshiro often mixes up his staff, in chanpuru-style reshuffles. It's his attempt to get the best possible performance out of every single member of staff. But he has to repeat his chanpuru reshuffles often because the staff aren't performing as



He also takes a chanpuru approach to marketing. The idea of commission chanpuru was a good one too, linking together commission from the sales of kangen water machines with commission from turmeric sales. The decision immediately encouraged a greater focus on turmeric sales. Chanpuru used to be thought of as something cheap that you could make

with just leftovers. But as interest in the dishes of Okinawa has grown, it is now seen as healthy and delicious. Its seems that if we change the way we look at things, the way we feel about them changes, too.

Above is an excerpt from the book **Quenching the Thirst for Global Success**, the Success Story of Hironari Ohshiro. It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must for distributors, it is available at **www.enagic.com/shop** 



## **Distributor News** Enagic Approved Distributor Logos

Enagic is pleased to announce that the brand new Distributor Logo you have been hearing about has been released! In order to allow distributors to create their own marketplace identity, Enagic has designed an attractive and professional set of distributor branding logos, which are now available for distributors to download and use. Now Enagic distributors will be able to use

the distributor logo of their choosing when making business cards and in their marketing efforts. Incorporating the approved independent distributor logo is an exciting step towards branding the incredible business opportunity of Enagic. Now that distributors have their own branding logo, use of the Enagic corporate logo will no longer be permitted.











Do you know of excellent restaurants serving Kangen Water®?

Help them get recognized by featuring an official **"Proudly Serving Kangen Water"** sticker at their location!



Have the restaurant connect with us to verify their corporate name by email to **marketing@enagic.com** and in no time, we'll send out their official sticker.

HELP SPREAD THE WORD ABOUT KANGEN WATER!

Design by: EnagicWebSystem.com

## Congratulations to each of you for your outstanding achievement!

### **6**A

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GABRIELA ROMANESCU Romania	BUI HONG THUY	Czech Republic
	KIEU VAN HOP	Czech Republic
LUO YAN Hong Kong	GABRIELA ROMANESCU	Romania
	LUO YAN	Hong Kong

TSE KELVIN	Hong Kong
WATER SELLING WATER LTD.	Hong Kong
TARUN NARAINSINGH ADVANI	India
VINAY KUMAR R	India
FEBRUYUNG	Indonesia
IWAN SANJAYA	Indonesia
SOMONITA I GEDE	Indonesia
CHEPPY BURHANUDIN	Indonesia
FABIANUS ADI SURYONO	Indonesia
FERONICA KRISTOOFER	Indonesia
TJHIA CHRISSELINA	Indonesia
IMAN PRAYOGA SUWITO	Indonesia
JAJANG RAHMAWAN	Indonesia
MILA MAYASARI SIRODZ	Indonesia
AGUNG BUDI SANTOSO	Indonesia
櫻井貴良	Japan
INSTITUTE FOR FUNCTIONAL MEDICINE	Malaysia
LAWRENCE CUSI	Philippines
JOSEPH ANTHONY ROMENA	Philippines
BUKOH YAU CHENG	Singapore
SUSIE TAN	Singapore
胡嘉芸	Taiwan
WAN QIN CHEN	USA
JENNIFER R. CARLSON	USA
NELLIE VERDERA	USA
DAVID HEIL	USA
DAVID WILKINSON	USA
FREEDOM CAPITAL INVESTMENT SOLUTIONS LLC #0	C USA

REBECCA S INTHAPANYA	USA
JOSEFINA KELLY	USA
ESTHER T. LARSON	USA
PRISCILLA CAREY	USA
LUIS FERNANDO SANDOVAL	USA
THE POWER OF ONE INC	USA
MICHAEL S BROCHTRUP	USA

FRANCISCO SERRANO	USA
KHOA ANH NGUYEN	USA
TRUWATER INC	USA
HIEN D LE	USA
TEXAS WATER SUPPLY	USA
CONNIE S NISEN	USA

## 6A2

GLEN M.CUDIA	Canada
WANTING DU	Canada
8PHUNG HUYNH	Canada
MICHAEL DREHER	Canada
DUNG LE VAN	Czech Republic
BINH LUONG NGUYEN	Czech Republic
AGUAS M.D.C. SRL	Romania
LIU YAN	Hong Kong
DRISHTI MALIK	India
CV PRIMA GROUP	Indonesia
ANDI ASNAWANTI SOSE	Indonesia

CV LENA KAT	Indonesia
櫻井玖仁	Japan
KARLEEN JOY ELMA	Philippines
PHILIP YIIN CHUNG LEONG	Singapore
FREEDOM CAPITAL INVESTMENT SOLUTIONS LLC	USA
PHYDRO HOLDINGS LLC	USA
CAMILLE I DOMINGO SCHOLZ	USA
KHOA NGUYEN	USA
KATHY VI HO	USA

## *6A2-2*

DARREN J EWERT	Canada
LORENA JIMENEZ MUNOZ	Spain
ROWENA CAMACHO	Philippines
RACE TO FREEDOM INC	USA

MARY JANE CRUZ	USA
ALEC S LEUNG	USA
DIEM THI LA	USA
TRI LUU	USA



NICOLE DIMACALE	USA
ELMA KRISTOFFERSON	Philippines



# Enogic® ANNY ERSARY DUSSELDORF, GERMANY

## SUNDAY, JUNE 17, 2018

JOIN US DURING THE DAY FOR AN INFORMATIVE BUSINESS TRAINING AND CELEBRATE OUR ANNIVERSARY AND YOUR SUCCESS IN THE EVENING!

THE EVENT WILL BE PRECEDED BY A LEADERS MEETING (6A AND ABOVE) ON SATURDAY EVENING.

### PARTICIPATION FEE:

Application received by March 31 Application received by May 31 Application received in June



LOCATION: HILTON HOTEL Georg-Glock-Straße 20 40474 Düsseldorf, Germany



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88€

100€

130€