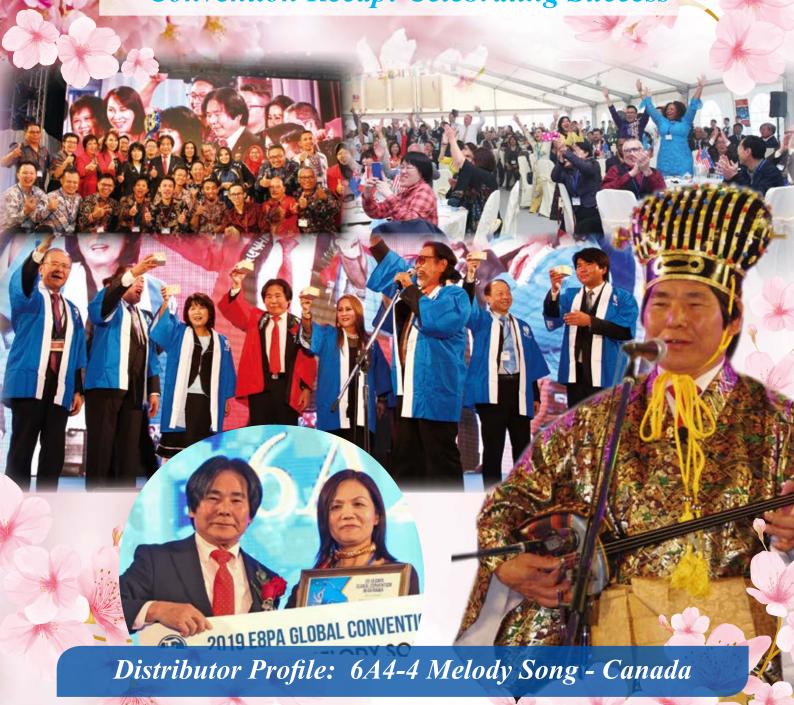
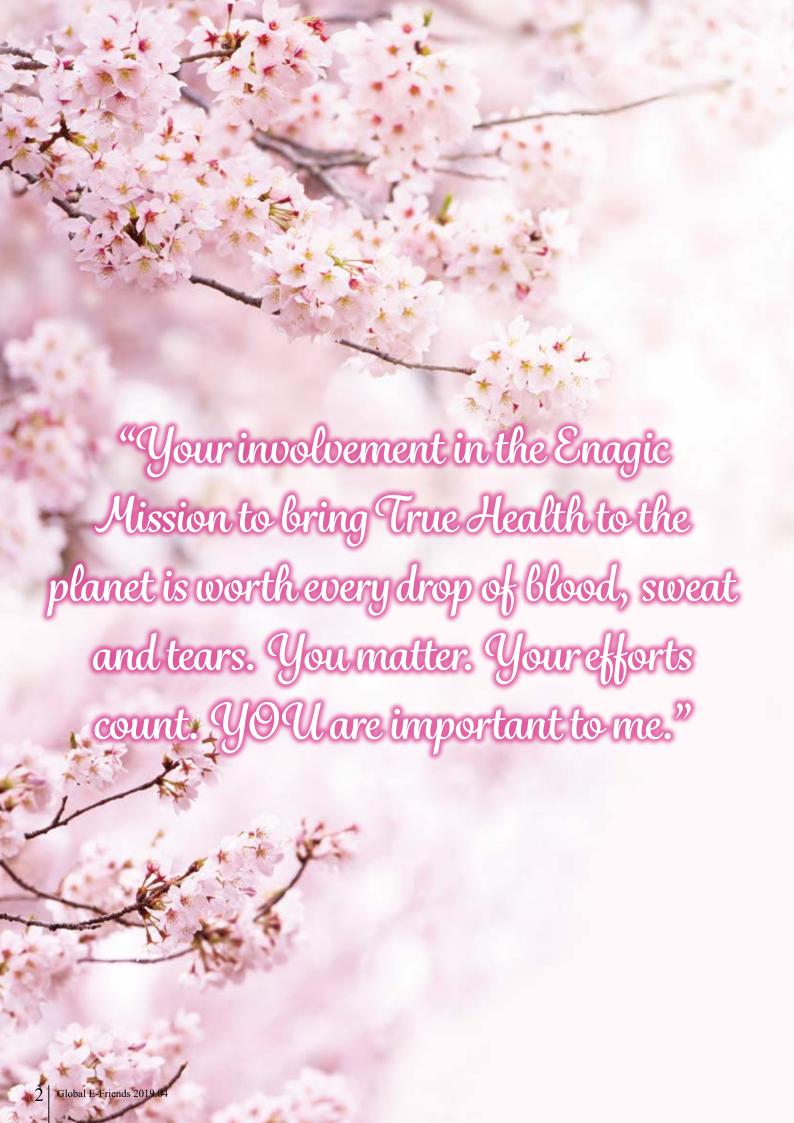




# April Showers Bring May Flowers Convention Recap: Celebrating Success





## Message from Mr. Ohshiro

"実のなる木は花から知れる"

Our Japanese language is ripe with pithy statements that epitomize the truth of life. Once such proverb is 実のなる木は花から知れる(Mi no naru ki wa hana kara shireru), which roughly translates into English to mean "You can tell the fruit of a tree by its flower." I find this similar to the English proverb, "April showers bring May flowers."

Our efforts, they matter. And often, there indeed may be a gap between expected results and actual impact. Our business is the business of emancipating others, really freeing them to live the most rewarding and fulfilling life they can. And how we do this is through a determined, "never quit" attitude.

Your involvement in the Enagic Mission to bring True Health to the planet is worth every drop of sweat, blood and tears. You matter. Your efforts count. YOU are important to me.

> You might be thinking, "Oh, that person I introduced to Enagic last year that told me 'no'... it's just hopeless." Indeed, one...never...knows. Their circumstances or even their capacity to internalize what you offered might all have changed between the time you gave of your heart, and now. Therefore, there really isn't anyone who can't benefit from the Enagic message of True Health. And your personal efforts to explain that to your circle of influence might be seeds planted long ago that may sprout today!

> Throughout my life, I've had MORE than my share of naysayers. People who told me: "You CAN'T do that!" "It'll NEVER work." "Don't even THINK of it. it's doomed." "Are you CRAZY?" I knew deep down, in that sacred space protected from the fear of others, that my efforts were true and that with a benevolent heart I would persevere. And in time, I was the one smiling...

> So, you are united with me in this same manner. Sure it might rain here in April. Consider it Kangen Kleansing Rain! Those small buds on the tree will very soon explode into the most beautiful flowers you've ever seen. And in a much similar light, for the people you speak to today or in the days to come, it might not be their season to bloom yet; but in time, with a little nurturing, they will blossom into True Health Ambassadors, just like you!

Dancing with you in the Rain, Hironari Ohshiro



n Enagic Global Convention is actually a whirlwind of activities and events. From leadership meetings to distributor training; sightseeing; visiting the factory; playing in the golf tournament; dining with distributors from around the world; seeing old friends; and making new ones. All of these things end up being part of a global convention, but they usually start with the arrival of the distributors. Enagic always makes us distributors feel welcome when we are in Okinawa. At the airport, they always have staff members waiting to welcome US with colorful banners and traditional Okinawa hospitality.





















## Roots of Enagic

rom the airport we are taken straight to the E8PA resort accommodation and visit surrounding areas, where people settle in and prepare for a schedule full of awesome activities. Even registration is fun, as it gives arriving distributors the chance to reconnect with fellow distributors they have not seen in a while and the opportunity to meet new distributors for the first time. It is also a great time for pictures!









## Ukon Factory

ust about every Enagic distributor visiting Okinawa has one thing in common: They are limited on the amount of time they have to check things out! One of the most requested destinations during visits to Okinawa is the Ukon Factory, so we made sure to have a tour available during the Global Convention. This tour included an information tent. complete with turmeric samples, a question and answer session, and all the Kangen Water the attendees could drink!







#### **2019 E8PA GLOBAL CONVENTION IN OKINAWA**













Find more photos of the event on our Faceook page!!



## Leadership Summit

nagic Leaders' meetings are very important to Mr. Ohshiro as they give him the opportunity to hear what is happening in the field directly from the leaders. The meeting also allows him to discuss new ideas and get valuable feedback regarding the direction of the company. Mr. Ohshiro greatly respects the Enagic distributor leaders and is very open-minded about their ideas and suggestions. He knows they are a direct connection to the entire Enagic disributor base and appreciates their input.















r. Ohshiro took time to sign copies of *Quenching the Thirst for Global Success*, the book documenting his incredible life. Distributors lined up to get their copy of the book signed by the very man who inspired it.



fter the Leaders' training, the Global Convention began with the introduction of over 20 participating nations. CEO Hironari Ohshiro commenced the event by thanking everyone for their



attendance. Mr. Ohsiro's speech was followed by a recognition ceremony for our new 6A & Above distributors and a bonus award ceremony for distributors achieving the highest results in various contests. Mr. Ohshiro invited the 6A2-6 to join him on stage for the Japanese traditional opening of a sake barrel (KAGAMI BIRAKI) & the toast (KANPAI) made by Romi Verdera.









## Recognition Ceremony for New Title Achievers









































































#### 2019 E8PA GLOBAL CONVENTION IN OKINAWA

#### Congratulations to each of you for your outstanding achievement!









































distributors took to the stage to entertain Mr. Ohshiro and all of the other party goers. Many distributors also brought Mr. Ohshiro gifts for his birthday and were able to present them to him on stage. He was overwhelmed with the many thoughtful gifts and the outpouring of birthday wishes. Mr. Ohshiro was presented with an amazing cake and everyone joined together to sing the traditional birthday song. But the highlight of the night was when Mr. Ohshiro appeared on stage in his traditional Japanese garb, ready to rock the house with his Sanshin. The night ended with an exciting corporate announcement regarding our 45th Anniversary in San Diego by President of Global Sales, Arima Yuichi.







The adorable Ryukyu Dancers!



Mareyah and her son, Gemar, BOTH performed for the CEO's birthday celebration!



Kyoko Nakamura gracefully performs a Japanese song!



## Thank you for the thoughtful gip









n March 16th, the day before the Enagic Global Convention, many distributors participated in a golf competition at the Enagic Country Club. Mr. Ohshiro also joined the golf competition. An avid golfer himself, Mr. Ohshiro insisted that the E8PA offered a challenging and beautiful course, and to ensure that the course would meet his high expectations, he took a personal role in the design of all 18 holes!!

here was also an aword ceremony after the competition. High-ranking and even the lowerst ranking golfers were presented awards by a professional golfer from the Enagic Golf Academy, Terumichi Kakazu. Everyone who participated had a wonderful time and Mr. Ohshiro is already talking about having another one next year!



















f you are an Enagic distributor visiting Japan, it is considered an absolute MUST to experience a tour of the Enagic Osaka factory. Most distributors have only seen the factory in pictures posted on social media or in videos, however, there is NOTHING like the real thing!! The Osaka factory welcomes distributors from many different countries. They get together with their team members to make the trip to Japan to see firsthand, the factory where these incredible machines are produced for people all over the world!



Welcome to the Osaka Factory!

Factory Guide Nakao

Director Tagawa

When you travel to Osaka to visit the factory, the truth behind the quality, integrity, and pride of our products becomes clear, and you will quickly realize that the term "Made in Japan" is much more than a sales motto - it is an ideology which strives for perfection; and the Enagic Products are no exception.

Don't forget to visit Mr. Ohshiro's hometown and where it all began in Okinawa..





### From Osaka to the world















Melody went on to do intense research over the next 3 months and arrived at the conclusion most everyone does when looking for the best ionizer in the world: Enagic. The LeveLuk series of machines from Enagic had everything a person could want in a water ionizer, along with an established track record of customer support and success. She returned to her friend with her findings, and though they were convinced that this truly was the peak of ionizer technology, they still had a hang up in regards to the price tag. With all the knowledge she had acquired, her next

course of action seemed like the only logical choice. Melody hadn't been in the market for an ionizer herself, but through her research, she realized how helpful one of these incredible machines can be, and as a result, purchased her own SD501 in August of 2009.

"I honestly didn't expect to make the purchase, and to be frank, I understood why my friend was hesitant. I was convinced though. The things I had read and the stories I had heard were far too amazing for me to turn



















a blind eye to this miraculous product. I knew that by purchasing a machine, I would not only be helping myself and my family, but I would also show that I was willing to make an investment in this product. It was my hope that my friend would reconsider their resistance based on the price once they had seen the impact the product had had on me." After she received her machine, her friend began drinking the water from Melody's machine and in only a week, they noticed such a drastic difference as a result of being properly hydrated that the price was no longer an issue. Melody's friend purchased a machine and this opened a floodgate of inspiration for her. She hadn't seriously considered the business until this point, and now having seen the product not only help someone close to her, but also benefit her financially, she saw how unique and powerful Enagic truly was.

Over the next nine years and four months, Melody

immersed herself and gained as much information as she could about the culture and business of Enagic. As a result of her hard work and dedication to her team's success. she attained the impressive rank of 6A4-4. "I'm often asked what the hardest parts of starting and maintaining an Enagic business are. To that I say this, always be on the prowl for new knowledge. It's impossible to stagnate and become complacent if you're on a constant pursuit of knowledge. Pair that with a genuine desire to see others succeed, and you have a recipe for True Health!" Thanks to her hard work, and Enagic's wonderful business opportunity, Melody Song has been able to see friends, family, and team members embrace a new life of health and success. With already so much achieved, she has set her sights on the goal of spreading the idea of True Health far and wide in hopes that the world can share the incredible changes which can come from Mr. Ohshiro's amazing vision.









# Member Benefits

### A Case Study of Success

In the direct sales industry, it can be difficult to stand apart from other companies. One of the best ways to stand out is by earning a reputation for helping the distributor base and customers in ways which go beyond normal expectations. Enagic, being in the forefront of the water ionizer industry and an innovator in the independent distributor business, has worked tirelessly to create a unique and incredible tool for our distributors to utilize.

Inspired by a business idea from decades earlier, and in an effort to give back to distributors, Mr. Ohshiro put together the Enagic 8 Prosperity Association. In Japan, the number eight is seen as an important number, a symbol for success and prosperity, so the Enagic 8 Prosperity Association, or E8PA, was designed as a tool to bring success and prosperity to the hard-working and diligent distributors. An E8PA membership is more than just a membership card which can be purchased to give distributors access to helpful tools and resources. It is one more way for distributors to truly connect and show support for the ideology of Mr. Ohshiro and Enagic.





This is an example, a case study if you will, of how an E8PA membership has created even greater benefit than the distributor could have ever imagined. 6A2-3 Ma Veronica Quinain, has truly maximized her membership. She has attended every large Enagic event since 2013 and immediately recognized the potential in the program. One benefit the membership has is a discount on all Enagic Global events. Since she had been to so many already, and

anticipated going to many more as time progressed, she decided to purchase the highest level of membership which not only gets her into all Enagic events for nothing, but it also granted her access to many Enagic facilities at no cost, including the E8PA resort in Okinawa, a bowling alley, hot spring, and guesthouses for members to stay. After hearing about the E8PA membership, she, along

with other prominent leaders in the Philippines, made sure that every distributor they knew and worked with knew about the many benefits of the membership. Most of her team is located in Visayas, which is rather far from the Enagic Philippines office, but thanks to the memberships, they are able to access their genealogy and sales reports online from the comfort of their homes, instead of making the very long journey to get a print out in person. Access to these reports allow a distributor to closely monitor the growth of their business, to see where there may be areas which need greater attention. The perks don't stop there though, as she also uses the card to get discounts on other machines she purchases for family members and herself. Her and her team make it a point to travel frequently to Enagic events, so being able to use the E-points, which they acquire by being a member, on airfare and travel accommodations is indispensable.



"It is a truly revolutionary thing the E8PA. Running my Enagic business has never been simpler! My team members and fellow leaders couldn't be happier with our E8PA memberships, and with the memberships being available on multiple tiers, you're sure to find a level that will help you and fit your budget!" Veronica has put in

tireless work to become successful and, as such, looks for ways to maximize her efforts and time. Thanks to the introduction of the E8PA, more distributors are finding it easier to run their business and attend events, which have sparked even greater successes. But Enagic isn't done though, as we plan on providing even more benefits for members across the globe!



Interested in getting an E8PA membership? Find out more!

# Road to 6A

# Inspired By Nature - April Showers Bring May Flowers!

#### Take ACTION to Create Your Own SUPERBLOOM!

Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created with input from outstanding Enagic leaders from around the world.

"April showers bring May flowers." This is a saying known throughout the world, usually having been taught at an early age by our parents or perhaps a teacher. It's a popular thing to say around springtime and can be traced back to the mid 1500s, although earlier use of "April showers bring May flowers" may have existed. In 1557 writer Thomas Tusser compiled a collection of writings he called A Hundred Good Points of Husbandry. In the April Husbandry section he wrote: Sweet April showers, Do spring May flowers, which may be the first official use of this phrase. These words serve as a reminder that even the most unpleasant of things, in this case the heavy rains of April, can lead to a beautiful outcome, in this case, an abundance of colorful flowers in May. It is a lesson in patience and both positive and forward thinking; a lesson which remains valid to this day.

This idea was vividly illustrated a bit early this year in the United States, as severe weather dumped millions of gallons of water on thirsty hills, plateaus and even desert landscapes all around America, creating what experts are calling a "Superbloom". Instead of rain coming in April, as it normally would, in some areas, it started in January and persisted all the way through March. Many people quickly grew tired of the constant wet weather, but then something incredible started to happen. The consistent rainfall gave birth to a dazzling array of colorful flowers, in numbers so great they literally covered rolling hills, from their base to the very top and everything in between. This rare natural

phenomenon actually serves as an excellent example of what often happens for an Enagic distributor while they build their business.

If you decide to provide free water samples as part of your business efforts, then you are assuming the role of "April showers". The water you share may help the interest of your prospect grow. And that growth may turn into something huge, but it may also take time. Just as the April showers yield results of flowers in May, your efforts today may take weeks, or even months, to bloom. But just like the recent heavy rainfall, if you were to increase the volume of "rain" you are sharing, you may just yield a Superbloom of your own!

Imagine using the recent rainfall as your inspiration and embarking on your own ninety-day "Storm of Success"; an all-out massive action, with relentless consistency and effort, to share as much water as you are able to share. While you might need to heed the lesson of patience realizing that your initial efforts may not yield results for a little while, those efforts, as we've recently seen, could very well lead to a bouquet of results with hills covered in flowers. Remember, the lesson here is not just patience, it's also perseverance!

Nature has many lessons we can learn from, we just need to pay attention and discover how these lessons can be applied to our business and personal lives. The Enagic company motto is "Change Your Water...Change Your Life," but don't forget that it also means when you help someone else change their water, you are helping them change their life. Never forget that, as an Enagic distributor, what you are a part of is much more than simply selling a consumer product; our mission is to bring True Health to the world and to allow everyone to experience the power and fulfillment of being an important part of Mr. Ohshiro's Circle of Compassion!

# Stories of Success

## The Power of Persistence

#### Success isn't just for the Special

Following Ohshiro's story of success, it becomes clear that success does not only come to people who are somehow special. Anyone can be a success. The only condition that needs to be met is persistence: the light of success will never shine on you if you give up in the face of failure, and allow yourself to drown in it. Once you have slipped underneath the surface of the water, everything becomes negative and proactive ideas are starved of the oxygen

they need to thrive. Suffering; failure; setbacks. You have to change your perspective and see them as steps on the way to success.

This is a lovely story that gives one strength.

Once there was a man who raised a donkey for many years. Over time, the donkey became ever frailer; it was losing the vitality it once had. The man decided to get rid of the donkey, but no-one would take it and he could not bring himself to kill it. After a lot of thought, the man threw the donkey into an old, dried-up well in his back garden. Every day, he threw dirt into the well on top of the donkey, intending to suffocate him. Perhaps he thought it would be kinder on the donkey. Every morning and

every evening, he used a large shovel to throw dirt down the well. The donkey felt the dirt showering down on his head. The dirt showers continued for weeks. Each day, the donkey would shake the dirt off from his back and onto the ground, then trample it down with his four hooves. And so the ground on which the donkey was standing was raised, little by little, day by day, by the dirt that the man was throwing down the well. In the end, once enough dirt had been thrown down, the donkey was able to escape from the well.

Donkeys are often mocked for being silly and slow, but this donkey's idea was very clever indeed.

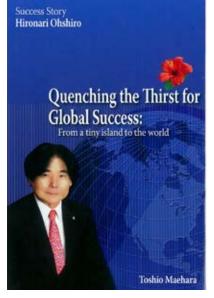
In life, people have to contend with all sorts of trouble raining down on them from above: suffering, unexpected trials, sadness. But there is not a single person in this world who has never gone down a difficult path in life. It's the way of the world. But each person has to make a choice: whether to decide the suffering and the pain is too much to bear and instead to complain and criticize, or whether to turn around and battle with your ill fortune head on. There

can be no victory without battle. And if you lose, the worst that can happen is you're back where you started. When you're up against a wall, the best way to fight yourself free is with defiance. Don't simply sit in the well and give up hope. As long as you want to get out of the well, as long as you want to see the light once again, you will find a way.

It may sound a little rude, but I don't believe that Ohshiro has any superhuman powers, or anything more special than the average person. He is completely and resolutely ordinary. Some of his staff might think that President Ohshiro is a genius, but he is just like everybody else in this book. What he does have is an outstanding knack for survival, an unshakeable spirit, and the ability to accept a storm of troubles as an inevitable inconvenience,

to face them head on, and to turn them into elements for success. Success isn't a present that only special people can receive. It is something given to people who want it and who work for it. Even if you're from a tiny island, even if you're from a poor family, your dreams of global success can still come true. That's what Ohshiro is telling us."

Copies of this inspiring and insightful book are available on the Enagic website and at Enagic offices, and make an excellent gift for any new or seasoned distributor!



Above is an excerpt from the book Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro. It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must for distributors, it is available at www.enagic.com/shop Also available in Chinese, Italian, French and Spanish! Contact your local branch office for details.

## Congratulations to each of you for your outstanding achievement!

### February 2019 New 6A and Above Title Achievers

**6**A

VIETNAM SYDNEY RADIO #5	Australia
CRYSTAL CHINELLE ULUFONUA	Australia
SYRINA E PENE	Australia
LY CONG NUNG #2	Australia
PHUONG QUY NGUYEN LE	Australia
INNER CIRCLE AUSTRALIA #2	Australia
WANDERLEI JOSE ULLMANN COMERCIO DE COSMETICOS EIRE	Brazil
ROBERTO YOSHIO HOSOMI	Brazil
MARCELO KANEO ARAI	Brazil
PERLA VALENCIA	Canada
CINDY SITU #2	Canada
RONG LIANG	Canada
MICHELLE ARCEO SUCCESS MARKETING INC.#2	Canada
ERMY STEPHANE INC.	Canada
TRANG THI THANH MAI	Canada
DEBRA J MCCLANAGHAN	Canada
SARA HK LUSSIER	Canada
KRISTEN M CLARK	Canada
MURRAY J OLVER	Canada
ALLIE M MACDONALD	Canada
KHAI HOANG MINH LE	Canada
ELVIS STOJKO	Canada
SUSANNE DULLE #3	Germany
MARTIN HOLATA	Germany
HOP LE THI #3	Germany
KANGEN CENTER ROMANIA SRL#3	Italy
DUMITRESCU CONSTANTIN	Italy
NICOLAE DURDUI #3	Italy
NORD IMOB SRL#3	Italy

HEALTHY FAMILY/KWAN KIN WING	Hong Kong
KWAN NGAN SIU	Hong Kong
LAOUIM	Hong Kong
MAK HOI YI	Hong Kong
ZHONG XIAO YAN	Hong Kong
HUANG ZHI HENG	Hong Kong
CHOW MEI MEI	Hong Kong
LIU YU FEN	Hong Kong
ZHOU JIAN HUI	Hong Kong
S V PRASAD	India
ADAKULA UMAMAHESHWAR	India
CHERUKUPALLY HARI PRASAD	India
SHUKLA NAGESHWAR NATH	India
JIVANBHAI PRAGJIBHAI KALSAIYA	India
SOMANCHI SREEJAYA SURYA	India
GANGA DHAR SINHA	India
SHINTATMA SIWI WIRITANAYA	Indonesia
IMAM SUMARTONO	Indonesia
AROM MUHAROM	Indonesia
平敏明	Japan
黒島永勝	Japan
谷浦公司D	Japan
T.K.K.Water International 潘 暁珍	Japan
ENAGIC WATER TECHNOLOGY	Malaysia
QUANTUM SPACE TRADING SDN BHD	Malaysia
OH CHING HUEI	Malaysia
TEOH KHAI JIAN	Malaysia
YOKOSHI PLT	Malaysia
WANG HONG GUN	Malaysia
ANNIE BONG CHIAW NEE	Malaysia

MOHD AMIRUL BIN ABDUL GHANI	Malaysia
ONG JEREMIAH	Singapore
JAMAINE CHEE	Singapore
KANGEN CENTER LIMITED PARTNER SHIP	Thailand
SRONG DINA	Thailand
TRAN NGUYEN HOANG KHANH NGOC	Thailand
YOUFU RUAN	USA
LISA M ALLIGOOD	USA
NHAT D NGUYEN	USA
WEALTHY THROUGH WATER LLC	USA
AMMT LLC #B	USA

DUDLEY N SILVA	USA
GREEN RIVER ALLIAN	NCE GROUP USA
LOAN THI TU NGUYE	N USA
TUAN MINH NGUYE	N USA
WAN Q CHEN #2	USA
VI THUY THI NGUYE	N USA
DIEP THUY PHAM	USA
KHUONG LAY TANG	USA
LOAN HO #B	USA
UYEN H HO #C	USA

## 6A2

THIEN VAN NGUYEN #2	Australia
BRODIE L SALNITRO	Australia
SHELLY ROSE CULLEN	Australia
RON DAVID VALENCIA	Canada
CHRISTOPHER A MCCALLUM	Canada
ANNE ONTWIKKELING EN EDUCATIE #2	Germany
SC SEND 92 TERAPII ALTERNATIVE #2	Italy
HO KIM FUNG	Hong Kong
MAK UN IOK	Hong Kong
YE XIU PING	Hong Kong
GANGOJULA RAVI	India
S.V KRISHNA VENI	India
CV. VERY KANGEN AMAZING TEAM	Indonesia

AMAN SUPRATMAN	Indonesia
CHOU CHEYTHYRITH	Thailand
LOAN HO	USA
ADAM WENIG	USA
SALT SAND AND SMOOTHIES LLC	USA
EDWARD DAVID GORDON	USA
ALLA ZAYETS	USA
VI THUY THI NGUYEN	USA
PATRICK LE	USA
AMMKT LLC	USA
IMPACT MILLIONS GLOBAL INC #2	USA
LEAUDREY GREENIDGE	USA
THAO ROSA	USA

## 6A2-2

HIEU THI PHAM	Australia
MICHAEL DREHER	Canada
MARGREET BUSSTRA	Germany
SHUN TAT CATERING EQUIPMENT & ENGINEERING LT	Hong Kong

TAI KING KI DANKEY	Hong Kong
US ONION INTERNATIONAL GROUP LTD/CHEONG PUI S	Hong Kong
EFANNA YOGI YANTI	Indonesia
ATALLC	USA

## 6A2-3

USA **PETER SHAW** Germany THE INKED ENTREPRENEUR LLC





**Special Keynote Speakers Chris Gardner** 

The author of the book and 2006 motion picture "The Pursuit of Happyness" He was portrayed by Will Smith in the movie.



**Enagic CEO** Hironari Ohshiro



**Special Keynote Speakers** Kyle Maynard

First quadruple amputee to ascend Mount Kilimanjaro without the aid of prosthetics. The author of the book "No Excuses"





Discover the Door to Your Freedom with Enagic!

Online Registration



https://www.enagic-convention.com/201906/





#### June 20th, 2019 **ENAGIC EASTLAKE OPEN**



	E8PA Member	Non-E8PA Member
Golf		\$69
Putter Golf	FREE!	\$49
Facility Tour		\$29

	Children 3 and under	Kids ages 4 to 12
Golf	N/A	N/A
Putter Golf	N/A	\$25
Facility Tour	FREE!	\$15

<sup>\*\*\*</sup> includes transportation and lunch.

### June 21st & 22nd, 2019

#### SAN DIEGO CONVENTION CENTER



All tickets are non-refundable Non-E8PA Members



E8PA Member	
-arlybird: 3/1-4/21	

\$149 Regular: 4/22 - 6/18 \$169 On-site: \$189

#### **Children's Tickets**

Full Price

(Available online ONLY)

13 and older:

#### On-site:



Earlybird: 3/1-4/21 \$169

Regular: 4/22 - 6/18 \$189



Children 3 and under: Kids ages 4 to 12: \$99