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Count Your Blessings and Share them with the world!

Enagic Romania 10th Anniversary & The European Union Tour

Distributor Profile: 6A3-3 Daniel Romascanu - Romania



"We're here to positively change lives, and in a very powerful manner. We're here to leave a legacy of freedom ... to hold the banner of True Health so high, that no one can disregard it."



Message from Mr. Ohshiro

"I appreciate you and here's how I'd like to show it."

These are the words of Empowered Gratitude. It's admirable to have an "attitude of gratitude" and be appreciative of the good graces of our lives. I really believe this is the attitude to have. But it's crucial to go one step further. To link ACTION with your gratitude and empower your appreciation.

You see, lots of people are appreciative of things done for them; benefits that come their way; even small recommendations that might improve their lives. But the real True Health Ambassadors of Enagic indeed take that extra step of compassionate ACTION to empower their own appreciation.

Ours is a mission to compassionately touch the families of this planet. Yes, each and every one of them. To present the picture of True Health to them such that they will escape the bondage of what chains them. We have a compassionate army of Enagic Ambassadors around the world, who daily influence families to change their lives.

Ask yourself what (and WHOM!) you are appreciative of. Really allow the feeling to cascade over you of how much gratitude you have for the people and the blessings you've experienced in this life. Then, take action to bring that appreciation to LIFE!

We're here to positively change lives, and in a very powerful manner. We're here to leave a legacy of freedom. We're here to hold the banner of True Health so high that no one can disregard it. We're here for real! So, I encourage you to practice empowered appreciation. Don't simply tell someone you appreciate them, SHOW them. Give them the gift of your time, your smile, your warmth, your sincerity. People are waiting to hear from YOU!

During this month of thanksgiving, let's all band together to powerfully change our communities, our towns, our countries, our WORLD! I appreciate YOU and I'd like to show you by committing even more powerfully to our mission to change people's lives. Join me in the Circle of Compassion!

With Sincere Gratitude, Hironari Ohshiro

LEVELUK SD501

LeveLuk

PROVEN PERFORMANCE, RELIABILITY & POWER!

The SD501 has proven itself to be the finest machine in its class for over a decade, which is probably why it remains the top-selling model in the Enagic product line-up. With the highest quality built-in electrolysis chamber on the market, this reliable machine generates a continuous stream of 5 different types of water, including delicious and nutritious Kangen Water and unique cleansing and sanitizing waters for countless household needs and uses.

You can easily operate the SD501 thanks to a large LCD panel and clear voice prompts, and it is currently available in either classic white or "Platinum" which matches perfectly with any kitchen equipped with stainless steel appliances. The Platinum model offers five different language settings for convenient use around the world.

The SD501 has been the flagship product of Enagic for many years, as it is the model which best serves the needs of most consumers. So, when you need enough delicious, healthy Kangen Water to hydrate your whole family and non-toxic cleaning and sanitizing waters to take care of your home, the SD501 is the machine you've been searching for!

Generates: Cleansing Water (11.0 pH), 3 Levels of Kangen Water® (8.5 - 9.5 pH), Neutral Water (7.0 pH), Slightly Acidic "Beauty" Water (4.0 - 6.0 pH), and Sanitary Water (2.7 pH)

SD501:	Continuous Ionized Electrolysis Water Generator System * Approx. 30 min at normal room temperature
Power Supply & consumption:	AC 120V, 60Hz (with ground) * Approx. 230W (under maximum electrolysis function) * Auto cleaning system (periodically controlled by microcomputer) * Voice, buzzer and LCD indicator * Current Limiter / Voltage Stabilizer / Thermal Protection * Built-in flow rate sensor
Production rate: (gallon(s)/minute)	- Kangen Water: 1.2-2.0 - Acidic water: 0.4-0.7 - Strong Acidic water: 0.16-0.3
Water source connection:	1-way diverter (TAP/ION) connects to the end of faucet
Applicable water quality and pressure:	Municipally supplied drinking water: dynamic range in 100-450kPa
Electrode material:	7 Platinum-coated Titanium plates



Thank you to the following staff for organizing a successful event:

Monica Ferrara, Branch Manager Enagic Italy Emilia Nacheva, Bulgaria Sales Department Enagic Italy Kenn Nguyen, Sales Department Enagic Germany Paula Azevedo, Enagic Portugal Training Center

Davide Romano, Branch Manager Enagic Germany Adriana Purcaru, Romania Sales Department Enagic Italy Andreea Mortura, Finance Department Enagic Germany





Enagic Romania 10th Anniversary

Relation of the concept of care. Caring for your family and friends, caring for strangers and caring for the world. In an effort to stay true to this philosophy of care, Mr. Ohshiro decided to tour the many European countries that his business has influenced so much. He knew it was about time he checked in on the region and made sure everyone was still experiencing True Health through Enagic.











e made his first stop in Romania. This was in no way an accident, however, as it was Enagic's ten-year anniversary of operations in Romania. Mr. Ohshiro saw this as the perfect opportunity to stop in and check up on the ever-expanding region. An amazing Gala was held in honor of the momentous occasion which had over one thousand five hundred people in attendance from around the globe, including Spain, Italy, the US, and the Philippines. The event was hosted by prominent independent distributors from Romania, Daniel Romascanu and Cornell Marcu. It also featured guest appearances from top distributor 6A11-9 Cynthia Briganti and 6A Giordano Carretta from the United States. It was a night filled with celebration and merriment that is sure to live on in the memories off all those who were present!





Recognition Ceremony in Romania



DANIELA STANICA H20 KANGEN SRL **TUDORA MIHAILA** ISAC CALIN KANGEN EUROPA SRL RUSI AN FLISTOC KANGEN GLOBAL MLM SRL FLORENTIN GUST BALOSIN ADAMESCU CALIN GHEORGHE NORD IMOB SRL DANUT GAVOJDEA ANA MARIA FAINA ANDRADA

KANGEN NUTRITION CENTRE SRL ENERGY PROLIFE SAN SRL DINIASI KANGEN NETWORK SRL GABRIEL COSTIN NEGHINA CENTRU VECHI SRL IULIA PRISECARU SC SEND TERAPII H20 SRL FLAVIU SORIN CIRSTEA ROSEMARIE CATOY GUCE STEFANO MATTEL MARIA VICTORIA MAGBOO VISAYA

New 6A2







ENERGY PROLIFE

AN SR



KANGEN

MARILENA BUZA







DINIASI KANGEN NETWORK SRL





* Not all Achivers shown





First Time Visiting Bulgaria

fter such an incredible start to his journey in EU, Mr. Ohshiro was excited for his next stop, Bulgaria. The Bulgarian Enagic distributors had been anticipating Mr. Ohshiro's visit, and as such decided to put on an Enagic event in his honor. Over four hundred attendees were treated to amazing information presented by Romanian 6A3-3 Daniel Romascanu and Italian 6A Giordano Carretta. The learning was followed









by some incredible performances by Bulgarian Enagic distributors. Performances were kicked off with a beautiful ceremony from Kiroy Panayot and Tanya Zheleva's team where Enagic distributor and Miss Universe 2007, Eleonora Mancheva presented precious rose flower oil as a token of appreciation from all distributors to Mr. Ohshiro. That emotional display was followed by a song performed by famous singer Diana Dafova. The song, which was sung in Japanese, Bulgarian, and English, focused on the subject of world peace, as it fit so well with Enagic's own goals. The event was so well received, that it even appeared on Bulgarian television!







The Ohshiro pop into the Portugal office

fter the first two massive events, Mr. Ohshiro was truly able to see the massive impact Enagic was having on people in Europe. However, what he craved now was some one on one interactions to show him the intimate side of his distributors, so that he can better understand them. He was able to indulge this idea at his next stop, Porto Portugal, where he was met by Portugal Branch Manager Paula, and husband-and-wife distributor duo 6A5-3 Kazuo and 6A3-2 Heloisa Sakita, who were honored to be able to help Mr. Ohshiro and his family find their way around. The next day, he made his way to the Portugal office. As fun as the previous day had been, he knew this was a business trip, so checking up on the bustling office was the next thing on the agenda. How pleased he was to see how effectively and cohesively everyone performed. Some lucky distributors who were at the right place and at the right time even got to meet and speak with Mr. Ohshiro during his visit. It was clear that Portugal was doing perfectly fine and his Idea of True Health was alive and strong!

Madrid, Spain - A six-year Promise Fulfilled

Dependence of the point, Mr. Ohshiro had already experienced so many life-changing events during his trip to the EU that if there was no more to the trip, he would be content. However, his next stop was in Spain, which would be one of the most important stops of his tour. To understand the importance, we need to go back to August of 2013. At that time Kazuo Sakita had only just been exposed to Enagic and Kangen Water, and the nearest office was in Portugal, a full two-hour drive away. Sakita decided to make the trek and was pleased by the results. But before purchasing his machine, he made a trip to Okinawa to see the real Enagic in person.



The European Union Success Tour

ot only was he impressed with the facilities, he got to meet Mr. Ohshiro, who invited him to see his birth house in Sedake, Japan. Sakita was impressed by Mr. Ohshiro's home and lifestyle, which took Sakita by surprise. It was humble and modest, and when asked about it, Mr. Ohshiro said, "I have no reason to show off what I've gained. My goal is not material possessions, but to see the world be made a better place. I'm perfectly comfortable like this, is there really any need to ask for more than that?" Sakita was truly taken back by this, as it was so vastly different from the usual dog-eat-dog world he had known in traditional business. The company was solid, and the president was an honest man. Sakita told Mr. Ohshiro right there that he was ready to purchase his machine. Mr. Ohshiro simply smiled and nodded, saying, "And when you become a 6A2-3, I'll come to Spain and congratulate you - personally."

akita had never forgotten those words, which also kept him motivated. Eventually, he had reached the ever-elusive rank of 6A2-3, yet he was actually a bit nervous. Had Mr. Ohshiro remembered his words from 6 years prior? Sakita got his answer on October 5th, 2019 as Mr. Ohshiro arrived in Spain with a smile on his face. Spain is known as the "Empire on which the sun never sets," and that everlasting warmth was there to welcome Mr. Ohshiro and his family.

The event quickly became a party that ended with a proud and humble Congratulations from Mr. Ohshiro to Kazuo Sakita on a job-well-done. A sixyear promise, finally fulfilled. The next day, Mr. Ohshiro and his family visited and explored Segovia, which is about an hour from Madrid, and later that afternoon, Mr. Ohshiro delivered a speech at a hotel near the Madrid Airport that had over five hundred enraptured listeners. The room was filled with enthusiastic cheers, as Mr. Ohshiro finished his speech that clearly explained his philosophy of True Health,



and the impact he hopes it can continue to have not only in the EU, but the world!

Recognition Ceremony in Spain







FRANCESCO PIATTI **ISABEL MORENO** BOBBY BRENNAN (IRELAND) LONGAEVUM BUSINESS S.L. "ANTONIO GRANADOS VERDAGUER" HELMUTH SHAKTOUR (CHILE) ISABEL TRONCOSO Y JOSE SANMARCO VICENTE GARCIA SECO ARTURO MELILLO (ITALY)

CARLOS GARCIA SECO **DESIDERIO RUIZ OMAR GALVAN** JARED GOMEZ YUREMA NORIA ARTURO MELILLO (ITALY)



M^a JOSE DIEGO ISABEL TRONCOSO Y JOSE SANMARCO JESUS DIEGO PALAZUELOS ADOLFO GUTTENBERGER

* Not all Achivers shown

Distributor Profile

6A3-3 Daniel Romascanu

Romania Determination Leads To Success!

It is not very often that an opportunity to change one's life is presented. Even more rare, is an individual able to recognize the opportunity and actually take the leap, regardless of their current situation. This was the scenario Daniel Romascanu found himself in December of 2009. A close friend, Sebastian Popa, excitedly contacted him about Enagic and Kangen Water. He Showed up at Romascanu's home with Kangen Water and a pH chart and did his best to explain how everything worked with the limited information at his disposal. Daniel immediately recognized the potential, as the information was enough to convince him of the effectiveness of Kangen Water. He knew full well this could be one of those moments he may look back on and would regret not taking action.

On December 13th, he had made the decision to move forward with his purchase and distributorship. The journey did not begin easily though, as his financial situation at the time required him to borrow money from three different individuals, but like the old saying goes, where there's a will, there's a way! Despite the initial setback, he fought hard and continued spreading the word about this new incredible water he had been exposed to. His machine arrived on his doorstep on December 18th, and due to his hard-working and gogetting attitude, he already had folks lined up to sample Kangen Water.





Up until 2010, he utilized Popa's trainings to teach his people what they needed to know about Kangen Water. As he learned more through research and presentations, he finally took the step to start conducting his own presentations, and this is when things really began to take off. Despite trying to start his business during difficult economic times, he used his determination to fuel himself and his team. Seven years after he began, in March of 2017, he achieved the rank of 6A3-3, solidifying himself as a top leader in Enagic. He attributes his success to taking a genuine interest in his clients and their needs.



"It takes compassion and care to run a truly successful business. Sure, you could take advantage of a consumer, but I get so much more out of things when I know I'm genuinely helping. It might be selfish, but I love seeing people smile. So naturally, I go above and beyond to ensure my clients are living the best lives they can with Kangen Water." Since the beginning of his Enagic career, he's experienced incredible benefits from being properly hydrated, as well as the financial freedom which has come from creating his own successful Enagic business. Now, he works to achieve the ranks of 6A3-5, 6A3-6 and beyond. His true desire is to expand his global reach and spread the message of True Health to people around the world!





Change Your Lifes WI Group Welcomes You to Atter Demo arou F (Coccord) "y Wednesdays at 2.36 pm & Very Saturdays at 2.30 pm (Except Paddie Halidays)

Branch News Singapore

Success Is In Store For Singapore

Enagic is a company who time and time again has proven that their loyalty is to the consumer and those who work to spread Mr. Ohshiro's message of True Health worldwide. Which is why Kent Liew, the Branch Manager of Enagic Singapore presented a Kangen Water Shop Certificate to Wendy Liew, a 6A4-4 Enagic distributor. In August of 2011, a small Kangen Shop that was only around three hundred square feet was established by Enagic independent distributors Raymond Sun and Ben Ho. When Raymond experienced the incredible benefits proper hydration had given him, he knew he had to share this with as

many people as he could. It was this sentiment which fueled the idea for this new Kangen Water shop.

Now the shop is helmed by Raymond Sun and current 6A4-4 Wendy Liew, and as such has experienced a vast improvement from the original shop. Their mission was to spread the message of True Health through free thirty-day trials of Kangen Water, which were made available to the public, as well as twice-weekly Kangen Demonstrations. It was their hopes that this new location could provide a place where anyone could learn and experience Enagic and Kangen Water in a safe and comfortable environment. The mission was a success and in 2012, they were featured in the Enagic Japan magazine. This feature propelled their success even further over the next six years, prompting them to consider moving to a larger and more conducive location.

In February of 2018, they relocated from their humble location in Bedok to a much more spacious facility in Irving Place. Here, they were able to better service consumers and distributors alike with an increase of available space for presentations as well as more Kangen Water machines to increase the number of people they could sample day to day. Since then, the impact they've made has been very significant. So much so, that Enagic has awarded them with a Kangen Water shop certificate that acknowledges them as one of the top distributor-run shops on the globe.

It is Raymond and Wendy's hope that they can use the popularity and recognition to extend their reach globally and ensure that every household has an Enagic brand water ionizer. "We are truly thankful for the opportunity Enagic has provided us. We do our best to service both distributors and consumers, as we've been taught by Mr. Ohshiro to help as many people as we possibly can. It is our most sincere hope that we can continue, now with recognition from Enagic, to spread the message of True health to the entire world!"



Branch News Australia

Look Out Australia...The Kangenroo

According to wildlife surveys, there is a current population of fifty million kangaroos in Australia. Which is why it is no mystery where the first Enagic Senior Certified Trainer in Australia, Joe "Kangenroo" Blando got his namesake. It's not often that people look down under in Australia for business opportunities, but Joe has proven that Kangen Water and the Enagic opportunity is alive and well in Australia. Though he is now the first Enagic Senior Certified Trainer, he

started at humble beginnings during the winter of 2015. At this time, he was dealing with a severe back injury that had resurfaced.

He had previously suffered from a slipped disc, meaning the membrane surrounding the spine became dry and fractured. This caused an immense amount of pain then, but now, three different discs had suffered the same fate. He was working as a baggage handler, so manual labor was an absolute necessity. This meant that pain killers on the daily became the norm for him. He had seen physicians and doctors, and all of them had recommended he look for a new job, lest he end up in a wheelchair. While he understood the danger, he simply wasn't in the position to take time off of working to look for a new position. As such, he increased the amount of pain killers and kept working, in spite of everything, which ended up effecting his stomach and bowels, due to the over abundance of pain killers. It became clear to him that this was no way to live, so he kept his eye out for a miracle. That miracle came to him in May of 2015, when a close friend invited him to a business meeting.

Certified Senior Traine

12

He was sat in front of a television and shown the demonstration conducted by Bob Gridelli and featuring Pat Boone. They used terms he had never heard of in this capacity and the new information baffled his mind. He couldn't believe there was so much he didn't know about hydration, which is why he moved forward and picked up his machine the next day. He began drinking the water on a daily basis and experienced the best night's sleep he had had in years. It was clear that proper hydration was the way to go. He was experiencing a personal renaissance, and knew he had to share his experiences and this incredible water to everyone he knew.

He diligently spread the word, and after a month of owning a machine, made his first sale. As he continued to share water and information, momentum started to increase. Twenty months passed, and he had finally made it to 6A, but he could feel he was nowhere near the peak of his potential. He had done well with little to no formal training, so that was his next goal, to become an Enagic Senior Certified Trainer. He knew to move forward, he would have to make a huge decision. In 2018, he made a trip to Toronto, Canada; and in 2019, to New York, to attend Mr. Isobe's Trainers' Training Course.



It was here that he learned many important skills and techniques that he knew would have taken him decades to learn through experience alone. He was so impressed with the training and the confidence it brought him that he petitioned to have one held in Australia. Having heard this, Enagic decided to grant his request and set up a date for the first Trainer's Training in Sydney, Australia in 2020. The training is open to any 4A's and above and will feature Mr. Isobe and top trainer Tamia Williams. If you also wish to start yourself on this path to success, send your name and ID number to info@enagic-australia.com to be put on a reservation list, as the event is sure to sell out in record time. Having gone on such an amazing journey, Joe is excited for what the future holds for Enagic, himself, and most importantly, the world!



Road to 6A The POWER of THANKS

Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created from input of a few of these outstanding leaders.

There are two words in the English language which, when combined, are able to create an incredible array of positive emotions and reactions, both for the person saying the words and the person hearing the words. These two simple words are "Thank You". Although the words may sound different in other languages, like "Gracias" in Spanish, "Arigato" in Japanese, "Merci" in French or "Xiexie" in Chinese, they all have the same universal meaning of appreciation and gratitude.

Fortunately, no matter what our personal experience or expertise may be, we all have this very powerful tool at our disposal. These simple little words have the ability to motivate, create good will, make peace, express appreciation and even solidify commitment. Unfortunately, most of us are simply not using this very potent little two-word phrase in the most effective manner, which really doesn't make much sense! It's free, it's easy and it makes everyone involved feel good.

Many studies have been conducted regarding the sincere use of the phrase "Thank you" in the workplace, which can be applied directly to general business dealings. Researchers studied the impact of a sincere 'Thank You' and their findings showed a 50% increase in the amount of extra help being offered as a result of people feeling appreciated. In a related experiment, the Director of an organization personally thanked half the staff for their contributions to the company.

The results were an impressive 50% increase in sales calls the following week from the half who had been thanked. These, and many other studies, clearly show that expressing appreciation for the contributions of others can have a dramatic positive impact on the bottom line. People like to feel appreciated and they will work harder when their efforts are recognized with gratitude.

Most people are probably not too surprised by the results of these studies, as most people know how nice it feels to hear the words "Thank you", and the increased productivity by appreciated people makes" sense. But what exactly happens when we say or hear the words "Thank you"? First, and probably the most obvious, a person can feel good about their manners and being polite when thanking another person. But it actually goes much deeper than that for both parties; here are just a few of the results from sincere thanks:

The person doing the "Thanking"

- Creates a positive emotional state of being
- Increases sense of wellbeing and harmony
- Activates hormones which create positive feelings

The person being "Thanked"

- Creates higher levels of self-worth
- Inspires a greater desire to help the person doing the thanking
- Inspires helpful behaviors toward others

So, how does this information relate to the Enagic business. and how can distributors use these powerful words to help build their business and increase the dedication and devotion of their team? The answer is simple: make sure that you are expressing sincere thanks to your team for the contributions they are making to your business. While each distributor in Enagic is actually operating their own business, the reality is that the most successful distributors don't do it alone, they rely on their team and these teams usually contribute a lot to a successful distributorship.

Based on the results of the studies referenced in this article, it should be easy to recognize the correlation between showing sincere appreciation and an increase of productivity by those being thanked. If this is what you show your distributors, this is what they will learn and, in most cases, is what they will also do with their own distributors; creating a harmonious team, built on expressing and accepting thanks. And remember, saying "Thank you" doesn't cost anything, yet it has incredible value and can lead to amazing results.

It is fair to say that the words "Thank You" have, and continue to play, an important role in the Enagic independent distributor business, and are part of the foundation of the ultimate success of the business. With your help, we can share the Enagic difference with people from all over the world; giving them the opportunity to experience the personal and professional satisfaction which comes from saying or hearing those two simple, yet powerful, words, "Thank You!"





Two special waters...perfect for the holidays!

In addition to manufacturing the highest quality products in our industry, Enagic devices have the ability to produce 2.5 pH & 11.5 pH water. To someone unfamiliar with ionization technology, having the ability to make these waters may not seem like a big deal, but to those who understand the technology, and the benefits these waters can create, they know it's a HUGE deal!

As we enter into the holiday season and home cooks start making our favorite holiday dishes, these amazing waters will help households have a more toxic-free kitchen environment. While this is important all throughout the year, because of the extra emphasis on delicious seasonal cooking, we are reminded just how important a chemical free kitchen is for ourselves and our loved ones.

These two waters have very special properties and are very unique. The 2.5 pH water produced by an Enagic device is referred to as "Sanitizing Water" and comes out of the bottom hose during production. At the same time, the 11.5 pH water, referred to as "Cleansing Water," exits the top hose of the device.

In order for these waters to be produced, they require "electrolysis enhancer fluid", which is nothing more than a saline solution consisting of mostly purified water and a small amount of sodium chloride, also known as "table salt." The sodium is needed to make the 11.5 pH water and the chloride is needed for the 2.5 pH water.

The 2.5 pH Sanitizing Water, which utilizes the chlorine ions in the saline solution to create Hypochlorous Acid Water, has disinfecting properties and can be used to sanitize kitchen utensils, cutting boards, and to clean and disinfect the entire kitchen and house. The Japanese Electrolyzed Water Association defines strong acidic water to be: pH below 2.7; ORP of +1100; and 20-60ppm of available chlorine. The Enagic devices are some of the only consumer water ionizers on the market which are able to make 2.5 & 11.5 pH waters. The 11.5 pH Cleansing Water, which is excellent for cleaning and degreasing, is produced at the same time the Sanitizing Water is being made. The sodium of the saline solution is used to create a weak sodium hydroxide solution, which is a critical ingredient in soaps. Without this ingredient, the water would not be able to break down and emulsify oils when cleaning. The electrical charge also restructures the water so that it becomes a non-polar solvent, which also allows it to mix with and break down oils.

These waters are unique and special. Between the two of them, they can be used for safe, non-toxic cleaning and degreasing around the entire house, and are effective enough that they can replace the traditional chemical based cleaners, which will save money and reduce the risk of chemical exposure or contamination.

TIP: For the best sanitizing effect, make sure that your 2.5 pH water is fresh. It is most potent when it is made fresh and used immediately. The opposite is true for the Cleansing Water. For the best results, let the 11.5 pH water sit for a few days in an air tight, dark container prior to using. This allows the "hardness," which are mostly calcium minerals, to precipitate out of the solution, strengthening the cleaning and degreasing power.



Stories of Success

Sharing Blessings by Spreading Compassion

"Ohshiro always emphasized how we should be compassionate to one another. I have already talked about how his mother's teachings still reside in his heart. This is why he is so dedicated about spreading the word about Kangen Water; the secret to health; good news that he wants everyone to know about. Of course, some people will dismiss his message as nothing more than business talk and PR. There's not much we can do about that. But in truth, you can't really understand Ohshiro's mindset without first understanding his Uchinanchu spirit.

There is a phrase in the Okinawan dialect, chimugurusan, which means to have compassion for others. Literally, it means to have "pain in the heart." In other words, seeing the pain and the sadness of another causes you to feel pain in your own heart.

Chimu originally meant "heart". Your heart would ache with compassion. There are other similar phrases in Japanese, such as kimottama ga ookii, "to be fearless", or "to have a big heart".

There is another word, yuimaaru. It does not have the exact same meaning as chimugurusan, rather it is one rank above it. This word means to "help each other". In the past, if a village suffered damage from a typhoon—a collapsed roof or a blown down fence— everyone in the village would go from house to house, helping to repair and mend each property in turn. Their "hearts would ache" for their fellow

villages, which is why they would yuimaaru, help each other. Today, that same spirit exists, although it now manifests itself differently.

Ichariba chode. This saying, "brothers from the moment you meet." is another indication of the oceanic and open spirit of Okinawa. If you introduce yourself to someone you're meeting for the first time as an "Uchinanchu," then their hearts will open to you; you'll find they tell you things not normally told. It's strange but wonderful. Sometimes, Japanese people can behave strangely. They might avert their gaze upon seeing another Japanese person in the lobby



or elevator of their vacation hotel. But they will greet people who appear to be Korean or Chinese. I've experienced this myself. The Uchinanchu are surprisingly shy, but once they know you're also from Okinawa, you'll be fast friends in no time.

I've already written about how Ohshiro is an Uchinanchu through and through. The period in which he was raised and grew into adulthood was one when the Uchina spirit was particularly strong. So it's easy to understand why he is so committed to this principle of spreading compassion. Within this principle are remnants of the pain

he felt as he battled poverty, as well as the hope and compassion that inspire his desire to see everyone even the poorest among us— achieve success. Ohshiro often says how we should "help the less fortunate through our business." It is through this manifestation of kindness that Ohshiro hopes to see distributors find success for themselves, and—his true intention—to see them helping others."

Above is an excerpt from the book **Quenching the Thirst for Global Success**, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must for distributors, it is available at **www.enagic.com/shop** Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.



Just For Laughs!

Being Thankful

I want to thank each of you for being at our November team meeting! In honor of Thanksgiving, Bill thought we should share what we're thankful for...





My whole family has benefited! And I've met so many great people since finding this amazing company and products!



That's great Bill! Thanks for getting us started! Shelly, would you like to be next?



Sure! I'm thankful for Mr. Ohshiro and all the wonderful staff at Enagic. We sometimes forget about all the people who help make all this possible!



Wow! That's a great point! I guess it can be easy to overlook just how many people it takes to keep this incredible business moving! Thanks Shelly!







...that's where I overheard Jim telling someone else about Kangen Water...if not for that coffee shop and Jim's loud voice, I wouldn't be part of the team!







For many, a "pot pie" is beyond comfort food. It is a reminder of a simpler time, when an entire meal was wrapped up in a flakey crust, with tender vegetables and flavorful meats swimming in a creamy sea of piping hot gravy. Each bite offers a slightly different taste profile, as a result of the unique combination of the ingredients in each delicious fork full. This is a great recipe to use your Thanksgiving leftovers, rekindle fond memories and make new ones!

Ingredients:

- 1/3 cup unsalted butter
- 3 stalks celery, chopped
- 1 small yellow onion, chopped
- 4 carrots, chopped
- 1 cup frozen peas
- 1 potato, peeled and chopped
- 3 tbsp all-purpose flour
- 2 cups cooked turkey, chopped
- 1/2 tsp salt
- 1/2 tsp ground black pepper
- 1/4 tsp onion powder
- 3/4 cup chicken broth
- 1/2 cup 9.5pH Kangen Water
- 1/2 cup milk
- 2 9-inch frozen pie crusts, slightly thawed





Directions:

- 1. Preheat the oven to 425 degrees.
- 2. Before cutting, clean the fresh produce with 11.5 pH Cleansing Water, then with 2.5 pH Sanitizing Water, followed by a 9.5 pH Kangen Water rinse.
- Melt the butter in a large pot over medium heat and add the chopped celery and onions. Cook for 5 minutes, stirring occasionally.
- 4. Add the carrots, potatoes, and peas, then stir.
- 5. Add the flour and stir until well combined, then cook for 3 more minutes.
- 6. Add the turkey, salt, pepper, onion powder,

chicken broth and Kangen Water, then bring to a boil. Lower the heat to low and stir in the milk. Simmer for about 7 minutes, the mixture will thicken while it simmers. If after simmering it is too runny, mix in small amounts of flour until the desired consistency is reached.

- 7. Place a pie crust into a pie dish and pour the mixture into it. Flip the other pie crust upside-down and place it on top. Pinch the edges to seal the pie crust and cut a few 1/2 inch long slits in the top pie crust to allow air to escape during baking.
- 8. Bake in the oven for 30 minutes, until the crust is golden brown.
- When done, remove from oven and let cool for 10 - 15 minutes. Serve & Enjoy!

Congratulations to each of you for your outstanding achievement!

September 2019 New 6A and Above Title Achievers

6A

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