

If the body is healthy,
we can do any kind of work,
which will bring us financial rewards.
And if we are blessed with both
health and economic prosperity,
then a weight is taken off our minds
and we can achieve peace of mind.

Message from Mr. Ohshiro

Master Self-Care, Then Use Your Experience, Knowledge and Wisdom to Help Others

During the COVID-19 pandemic, many of us are dealing with debilitating stress and uncertainty. Working from home and tending to family members' needs day and night can feel overwhelming. As we struggle to maintain true health, it's easy to forget to take care of yourself.

Try and find time to unplug and check in daily with your own needs. Eating right, exercising, and of course staying hydrated with Kangen Water all help to improve physical, mental, and financial health.

The Coronavirus has disrupted our lives. People aren't going to doctors' appointments, visiting hair and nail salons or getting massages. In the absence of those things, we can look to activities like meditation, yoga, and breathing exercises that help us reset and recharge.

Our five different waters provide countless opportunities for self-care each day. Strong Kangen Water is ideal for cleaning oil and tough grime in your home and keeps vegetables and herbs pristine during food preparation. Antioxidant- and hydrogen-rich Kangen Water supports hydration, is also great for food preparation and blends perfectly with coffee or tea. Clean Water is chlorine free and suited for preparing baby food and taking medication. Astringent Beauty Water cleanses skin and hair, keeping your appearance vibrant. Finally, Strong Acidic Water does a thorough job of cleaning counters, kitchen utensils, toothbrushes and more without any harsh chemicals.

How do you take care of yourself? Focus inward and treat yourself with more kindness and patience. If you aren't taking care of yourself, you can't take care of your customers, colleagues and family members. Self-care is an important method for regaining control of your life and moving forward in turbulent times.

Enagic is a survivor and, like you, we are focused on growth and improvement during this global crisis. To better meet the needs of distributors and customers, we opened the GOC (Global Operations Center) department at E8PA headquarters in Okinawa. As a result, we will be able to respond swiftly to your new style of Enagic business. Our circle of "Compassion" will ripple throughout the globe once, now and forever.

Hironari Ohshiro

The COVID-19 pandemic has challenged us in so many ways. This once in a century public health crisis also includes record unemployment, isolation, uncertainty and a prolonged disruption of normal life that has strained our mental and physical wellbeing. That's why self-care is so important at a time like this. Since our August E-Friends theme is focused on this topic, we reached out to Distributors around the world to find out how Enagic products support their hydration, beauty regimens, food preparation, cleaning and beyond. We asked one question: "How do Enagic products support your own self-care? Their responses are sometimes surprising, often inspiring, and always illuminating.



The Kangen Water Machine produced by the Enagic Company has brought tremendous changes to my family's lifestyle. Kangen Water is an essential part of helping us live healthy and active lives every day. In the morning, I usually drink about 250 ml 9.5 pH alkaline water, which provides my body with abundant energy and prevents me from feeling hungry after a night's sleep. Since I started using this machine, I consume Kangen Water in place of breakfast. When I am cooking, the 9.5 pH water is my favorite option for making rice and soup. It helps to release all the nutrients in rice, meat, and other foods while also enhancing aromas and flavors. Besides cooking, I also wash my face with Beauty Water every

morning, as it is refreshing and full of benefits for the skin and body. It helps me stay energetic, allows my skin to appear fairer and firmer, and has decreased the visibility of my pores. When it comes to household necessities, the strong acidic water is one I can't put down! I use it in nearly every corner of the house. However, its properties aren't only effective for sanitizing objects; I was able to treat beriberi by soaking affected body parts over periods of time, and cure my son's sinusitis! Finally, the strong alkaline water is a vital resource for my job as a full-time mother. I use it to wash all vegetables and fruits, and because of its small molecules and strong alkali, it can remove pesticides and insecticides on food items. This ensures that my children and I can eat safe produce. Many thanks to Enagic for this high-quality water machine.

- 6A2-2 Karen Liu, Vancouver, Canada

Health + wellness = a lifestyle. Protect your health: it's always been my message. Drink more 9.5 Kangen Water; make me feel sharper, more energetic and in better shape. I've been drinking Kangen Water a gallon a day these days and sanitizing my hand in public nowadays. Before bed washing my face with Beauty Water if I need to be more relaxed taking a shower with my Anespa that helps to guard against skin-deterioration and feels refreshing. My mission is to serve and lead with honesty and integrity. I fortify others to grow stronger spiritually, physically and financially driven by love, discipline and simplicity. Everyone should be drinking Kangen Water. Change my water = change my life, skin, and hair. - 6A Parisa Azizi, North Vancouver,





Six years ago, when I was looking for a water purifier for my newly bought house, I happened to learn about Kangen Water right at the time when the new K8 model was launched. I chose the K8, although the seller recommended I buy the SD501 model. I definitely chose K8 because I believe in newest height technology made in Japan. Although many other companies introduced and enticed me, I chose Enagic because I knew Enagic is the leader in ionized water. I was fortunate to be one of the first 500 persons in the world to own a K8. Using the K8, my health improved a lot; in the first three months I lost 20 pounds. My favorite source of water is 2.5 pH and 11.5 pH because I know Enagic absolutely uses no

chemicals. I take advantage of all the pH water in my daily life from cooking, to using 11.5 pH to remove pesticides from non-organic produce cleaning the house. I love Strong Acidic 2.5 pH water for washing skin wounds, and Strong Kangen 11.5 pH water to soak my feet to detox toxins from the body. In addition, I absolutely love the Anespa DX mineral bath; bathing every day like taking a natural hot spring bath in Japan is the happiest thing in my life. -6A2-2 Dang Bui, Toronto, Canada

Our family and also many friends who have joined the Kangen health system have been very happy with the results. Since August 2017, when the first Kangen Water machine entered our house, we have noticed a real change in our life. Nowadays we use a K8 in our kitchen. It has served to hydrate, nourish, beautify and even protect us. I especially want to point out that I have used ionized water 2.5 pH in all the transmission

lines of my dental office. This gives me, my patients and staff security and protection. Sensational! In addition, we are spreading this knowledge strongly so that many more families in the world can access these incomparable benefits. In March 2019, we had the grateful joy of personally meeting the Ohshiro family. Now admiring even more, we also learned from Mr. Hironari Ohshiro how well he uses intelligence to help humanity take more care of itself and the planet. Our trip to Japan for the global Enagic convention was unforgettable!! It made us know a new world. Unfortunately, the Las Vegas convention will not happen this year, but it will fill us with desire and we will work hard to bring more families. We changed our water, changed our life!



- 6A2 Mauro & Agnes Maltzahn, Campo Grande, Brazil



My family and I consider ourselves privileged to be one of the pioneers here in Brazil to enjoy the benefits that Enagic machines give us! By purchasing the LeveLuk SD501 Platinum model, the main reason would be to provide more health for my family, especially my mother who was going through problems like high glycemia. By understanding the principles that Kangen 9.5 pH water possesses, I understood that it could help her, and to help me, because I had allergic rhinitis. We had them working very fast, my mother with controlled diabetes and I am four years without using any anti-allergy medication, without having any symptoms I've lived with for years! The results from me and from my mother were only a few of the innumerable ones we obtained, because the Kangen Water investment that we made, brought us the return that we were faced with a product which we could not fail to show to the whole of Brazil In

order to bring true health; I decided to dedicate myself solely and exclusively to being an Enagic distributor, today being as 6A2 in the company, I see that this level is only provisional, for I aim to reach the highest Enagic graduations, for we work with tranquility to be representing a company of worldwide excellence in every way. My eternal thanks to Enagic for offering us this opportunity.

- 6A2 Moacir Jose de Souza, Chapecó, Brazil

I've had LeveLuk SD501 Platinum for five years. The first thing I do when I wake up is take two glasses of Kangen Water so I can activate my metabolism. Here at home the machine is enjoyed by all my family and my puppies, who also take Kangen Water; we have to take care of the health of our pets too. In addition, the food we eat is always washed with strong acid water and strong Kangen Water to kill the microorganisms and remove agrotoxins. Beauty Water is indispensable; we wash our face and rinse our hair with it. Besides being all day spraying our face in this heat of Cuiabá. The water always heals when there is an injury or cut on the skin, or when the dogs get



hurt that helps to heal. And in this time of pandemic, this water is being essential in the hygienization of the hands, of the products of the market, for everything, and we always carry with us a sprayer, instead of using alcohol in gel. Enagic's machine is that practical and multiuse product, which only brings benefits to the health of everyone at home and those around us who donate the water. It is indispensable in our lives. Thank you very much for Enagic providing health to all of us. - 6A Rosa Nouchi, Varzea Grande, Brazil



Among the personal care, since we started living with Enagic's philosophy and products, the most important one in my point of view is "emotional care", which my wife and I came to practice much more every day. Enagic has changed our lives for infinitely better, and consequently is allowing that through us, many other lives are having new senses, new goals and new meanings, consequently being changed for much better too. This feeling of personal satisfaction, this "emotional care" that Enagic has allowed us to have, we will never be able to measure. Within the

Enagic business, when I finally understood and accepted the phrase "Change your water, change your life," I understood that for those who dedicate themselves, it is not a simple prediction; it represents a promise. On the physical side, we use and abuse all the resources that our SD501 Platinum offers us. Kangen Water 9.5 pH: Drink the recommended amount with two glasses fasting early and in everything that is used to prepare meals, wet sauna among other various applications. Beauty Water as a body moisturizer, to wash hair, as a sunbathing moisturizer, to bathe the pets, and against eventual burns. Strong Kangen Water against eventual malaise, removal of agrochemicals from vegetables and fruits, cleaning of glasses, tablet, cell phone as well as make-up remover and countless other possibilities. Strong Acid Water as a mouth rinse, as a healing fabuloso, container sanitizer (because we donate a lot of Kangen Water 9.5 pH to people), house cleaning among many other possible applications. -5A Charles John Sturm, Santa Rosa, Brazil



My entire family and I use the SD501 device and regularly drink 9.5 pH to neutralize acid in our bodies and it eventually helps us to always feel energetic. The more negative ORP (Oxidation Reduction Potential), the more antioxidizing to our body on a daily basis. We use the range 9.5 pH - 11.5 pH and 2.5 pH for various purposes including cooking, beauty, and cleaning. Most important, it is also friendly to your budget and to the environment. *-6A3-2 Annaveni Ramesh, Telangana, India* 



In my experience, Enagic self-care system brings in a high-energy experience throughout the day with its 9.5 pH antioxidant power (8 glasses every single day). It is backed up by 6 pH Beauty Water for anti-aging skin effect and ably supported by 2.5 pH disinfectant effect and room freshener and sanitizer effect. With 11.5 pH, it's s complete chemical free home sanctuary experience.

-6A2 Shashi Iyer, Mumbai, India



I am using Kangen SD501 for the past three years. It's been truly mesmerizing health benefits, which we've seen in my family. I have personally seen huge difference in energy levels. I feel blessed to have this life saving device at my home. Generally, we use 2.5 pH water as disinfectant for fruits, vegetables and other outside groceries. We have mental peace when we see 11.5 pH water extracting pesticides from the vegetables and then we use it for our cooking. We feel great, as we don't let chemicals enter in our bodies, which is the root cause of many degenerative diseases. Benefits of sharing water to my friends and family gives us immense satisfaction and their blessings give us more encouragement to spread Kangen awareness all over the place.

- 6A2 Aniruddha Mohanpurkar, Pune, India

Hello new member to my family and thank you, Enagic, for creating a supernatural SD501. By drinking four liters of water daily, we feel more energetic, lighter, and more hydrated. Anespa helps my body



and especially hair feel more refreshed then yesterday! Cheers to power through water given to a distributor by a company changing a lifestyle. Salute to the vision of a company that makes us feel more independent!

- 6A2 Hitesh Santvani, Raipur hattisgarh, India

Choose products that support your wellness and help you feel stunning every day! My family and I have used Kangen Water ionizer from last four years for the features and water properties like 11.5 pH



Cleansing Water, 2.5 pH Sanitizing Water and 9.5 pH with alkaline components. This is a life-changing wellness experience and a perfect kitchen unit for all of us that result in a variety of health and wealth responses. Drink it...feel it...share it!

- 6A3-2 Vinod Kumar Sharabu, Bangalore, India

Ever since the day we installed SD501 at our home, the energy level of all our family members has risen to a certain level, along with amazing wellness benefits for all. Kangen Water has proved to be an incredible kitchen product, which gives us a different type of water in all conditions. It gives us not only drinkable healthy water, but all types of pH water have actually helped us to make our home safe and keep it away from infections and unwanted guests like viruses. The best part is that now we are having 100% organic food, which was necessary looking at the current scenario. Kangen Water helps in taking out all the chemicals and pesticides from our vegetables. 2.5 pH water indeed acts as a disinfectant and sanitizer, which is a need in this house.



- 6A Mrs. Divya & Mr. Rohit Aryan, Delhi, India



I care for myself by drinking several quarts of 9.5 pH Kangen Water daily! To prepare my food, I soak my produce in strong Kangen Water to remove pesticide residues before cooking or making a salad. I also soak meat and fish in strong acid water before cooking them. I use Kangen Water in soups, smoothies, steamed dishes and cooked grains, and also make tea with Kangen Water occasionally. I shower with my Anespa, so that my skin absorbs contaminant-free and mineral-rich water. Ever since I started using my Anespa seven years ago, my hair and skin have become much softer. I also take a few capsules of Ukon daily to strengthen my immune system. Hydrating myself with Kangen Water makes me feel relaxed and alert, so I have plenty of energy for all of my activities.. -6A Hana Dolgin, Florida, USA

# LEE DONN - San Diego, USA



Drive has never been an issue for Lee Donn, a serial entrepreneur who was running successful businesses by age 19. The Vietnam native discovered Enagic less than a year ago and was so impressed that he dropped nearly everything else to open an Enagic training center in Escondido. The 3A has made early strides in Southern California, and since he lived in Mexico for 20 years, set his sights on becoming that emerging market's top sales leader before going global.

"People will say, 'Lee, with experience in all these other businesses, why would you get into the water business?," Lee says. "In all my other businesses, I don't have residual income. This one does. Every business I opened, I spent a minimum of \$100,000 to \$300,000 to open. This is \$5,000. Anybody can do it. Where can you start a business for \$5,000 with no inventory, no employees, and no overhead? It's unheard of. If I'd known this 40 years ago, I wouldn't have done any other businesses."

Real estate is Lee's forte, though over the years he's built companies ranging from check cashing to car repair, hair salons, Laundromats and restaurants.

1A Tommy Vodang is an aerospace engineer who recruited Lee to become an Enagic Independent Distributor after Tommy's sister

introduced them. "When I first met Lee he was full of positive energy," Tommy says. "Very friendly, happy and easy going. You can't help but like him right away. Once I got to know more about Lee and learned how successful he was as a businessman, it was a no brainer that I wanted him to be on my team."

However, Lee played hard to get. "Tommy chased me for six, seven months to try the water," Lee recalls. "I ignored it, but I secretly was drinking the water without telling him." He continued to torment Tommy, who brought him to Enagic's year-end party in Torrance. "At that event, there were a couple other people trying to recruit me," Lee says. "Tommy was a little bit worried that I was going to go with a bigger guy, but Tommy was wrong. All my life, I've always been an underdog. I always go with the underdog."

Lee agreed to join Tommy with Enagic under one condition: they needed to open a training center in Escondido, close to where Lee grew up after

immigrating from Nha Trang in 1971. "For me, going from home to home is not professional and it's wasting a lot of my time," Lee says. "I can spend a whole two hours for a group of six people in their home, or spend two hours with a larger group at my location."

Lee signed the lease on March 1; the COVID-19 lockdown hit March 13, but that didn't stop him. Lee says, "I used the two months to build out my facility, and I was still selling," starting with K8 and Ukon sales to his brother, sister, and two close friends.



Lee started distributing in San Diego, but has his sights set on Mexico. He lived in Tijuana and Mazatlan for 20 years, married a Mexican woman, has three Mexican-American children, and speaks fluent Spanish. This is to say that Lee knows the culture and mentality. "A lot of people think that

Mexicans don't have money," he says. "I made more money in Mexico than anywhere else... they are a culture that likes to have image and prestige. My philosophy is you don't have anything good until you have a K8; now you're drinking the best water." The market's relatively untapped, but Lee sees opportunity. "I'm a risk taker," he says.

The pandemic stymied Lee's immediate plans to expand in Mexico, but he's ready to go once the crisis subsides, and

not just south of the border. "I look for potential leaders and go there with them to build a team," Lee says. For example, he met an internationally

renowned bodybuilder from Nigeria who'd like to open a location. He also made connections with an Israeli man and an Iraqi-American man from Michigan.

Lee's prior business experience aids him immensely as an Enagic Independent Distributor. His wisdom is starting to pay dividends as Lee builds his team. His business savvy and confidence – in himself and in Enagic - informs his sales approach. "I don't pressure people," he says. "I let them try the water first." Lee always begins by asking prospective distributors to compare Kangen Water with any bottle they bring. "Bring me the best water out there and save me the receipt so I'll pay for it," he says. "So far, no water has beaten Kangen Water yet."

When Lee isn't working, he's probably on a boat in the Pacific Ocean with a rod and reel. In the past, he'd fish up to five days a week. "Whatever fish are biting, you go," he says. "You don't care how far it is." Lee catches dorado and yellowtail and longs to hook wahoo, but just for sport; he never keeps and eats what he catches. Just in business.

6A16-4 Enagic leader Daniel Dimacale, Lee's upline, appreciates his "very enthusiastic" and "positive attitude" and supports Lee's big plans for Mexico. "If he decides to be #1 in Mexico, this guy can be #1 in Mexico," Daniel

says. "He has the ingredients for it." He does have one playful warning for Lee: "If he doesn't make it, I'm going to talk about him for 44 years."



# Dennis Manalo - New York, USA



Frontline healthcare workers have battled severe stress during the COVID-19 crisis. Prisons have also been under particular threat during the pandemic. That means Dennis Manalo has been working and living on the razor's edge, since he's a Corrections Health Nurse for the State of New York in the Medical Department State Screening Unit within Queensboro Correctional Facility in Long Island City, New York. Somehow, he still finds time to be a dedicated Independent Distributor who's committed to Enagic and "true health."

"I discovered Enagic through a beautiful stranger," Dennis says. "I met 6A2 Gina Reyes in a marketing workshop. She didn't hesitate and started talking to me about Kangen Water and Ukon. The first meeting with my Enagic family felt like home."

Dennis was initially inspired by health benefits and antioxidant properties found in Kangen Water and Ukon. He enthusiastically attended the 2016 Enagic Global Convention in Las Vegas. "I realized and witnessed the vision of



Mr. Ohshiro for all the distributors to think beyond sales goals or profit, but instead, focus more on the pursuit of Enagic mission," Dennis recalls. "Without any hesitation, I purchased my SD501 a week

post-convention. My friend and fellow nurse lan Martin joined in after a few months with his LeveLuk R. He was my first client."

"My nursing skills coincide with my passion to do business because of the concept of true health," Dennis says. "As an Enagic Distributor and a Nurse at the same time, certain beliefs and trust among my clients and customers were easily established due to the fact that they observed what I preached."







For most people, one job would be plenty, but Dennis has been relentless ever since his childhood in Ormoc City, Leyte, Philippines. "Those were the years when I established my dreams and ambitions in life," he says. "It was realized when I came to the U.S. And this time, I still continue to dream big!"

The pandemic certainly dialed up pressure in his prison work, where Dennis cares for COVID-19 positive inmates kept in isolation cells. He has to temperature-check other quarantined inmates twice daily, risking transmission.

Thankfully, Kangen Water provides "equilibrium" and comfort at home. "I believe hydrating with Kangen Water, with its antioxidant properties," he says. "This defense is much needed for prevention and protection in this pandemic crisis."

Highly personal hobbies also help with self-care. His love for Broadway musicals motivated lifelong interests in singing and dancing. "I was a pop-jazz dancer in my high school and college days," Dennis says. "I can fully express myself through dancing. It's an innate talent." He also plays volleyball during rare work breaks. "All these hobbies made me a better person," Dennis says.

The crisis has not deterred Dennis' future goals. "I'll start to gather my team and plan to continue promoting true health again to clients and friends/prospects," he says. "I also intend to sponsor new distributors in a monthly basis. Second, I will establish a series of water demonstrations with my team...Third, I will improve my presence in the social media by creating a variety of Kangen Water promotions through live and recorded videos." He hopes these joint efforts result in 6A by 2021, joining his "idol distributors in the Kangen World."







Enagic and Mr. Ohshiro are infinitely resourceful, so even during a pandemic, the company continues to diversify operations. On July 9, Southern Hill Salon & Restaurant debuted at Enagic's multilevel office and entertainment complex in Haebaru, Okinawa. Mr. & Mrs. Ohshiro attended the grand opening, and around 30 local Independent Distributors and 30 Enagic staff members joined the joyous celebration.

Southern Hill is the fifth location of the Minami-no-Hatake restaurant concept, each with totally different dishes. Omotenashi-Goten is this location's specialty, a plate featuring tempura-fried tiger prawns from their local Enagic Prawn Farm served with tempura vegetables over white rice, a bowl of soba (buckwheat noodle) soup, pickled vegetables and a cup of hot green tea. The

relaxing space is casual, with black and white checkered floors and bucolic views of surrounding green hills.

In addition to Enagic offices, the facility has a large bowling alley, an ice-skating rink, batting cages and a hot stone spa and sauna. All of these amenities are open to the public and help employees and locals de-stress and rejuvenate.





Enagic Dubai's office debuted in October 2017 in the Hassanicore Building on a busy stretch of Barsha, a neighborhood located near Jumeirah beaches, iconic Burj Al Arab tower, and the Mall of the Emirates. The space encompasses two meeting rooms, a larger seminar room that holds up to 80 people, and houses eight Kangen Water machines, including four display models.

Maged is new to the Enagic Dubai family and talked about showing respect to policies and procedures and enhancing them to teach their downlines to also take responsibility. For additional motivation, he also shared robust branch sales statistics, showing that Independent Distributor efforts are bearing fruit. The highest Middle East ranked "6A4" leader also discussed ways to recruit new leaders, since the Arab world is a huge market full of people thirsty for Kangen Water.





to the determination of an Italian Team : KANGEN MI.MA. Milano Marittima ; Erio Goffi, Nicoletta Gozzi, Claudio Zoli and Marinella Biondi.

Designated K8 machines also provide water for cooking and cleaning. Enagic trained kitchen and restaurant/bar staff received training on Enagic's five water types and uses.

The two TOP TEAM both take sustainability seriously, and having K8s on race day cuts

their plastic and glass use by eliminating water bottles. This eco-friendly practice ties into a program that both Principal Sponsor - their namesake racing divisions - support for finding "innovative solutions to long-standing problems" that make a "positive impact on people and organizations." Start your engines!





In a world filled with trouble and turmoil, the purity and joy of pets can be a shining beacon of positivity in a sea of despair. It is vital that we protect these animals from abuse, abandonment and mistreatment. That is why Enagic Malaysia supports the animal protection group PAWS (Paws Animal Welfare Society), a non-profit animal shelter founded in 1987 that protects unwanted dogs and cats. They offer vaccinations, spaying, neutering, and adoption services that these animals wouldn't receive otherwise.

As part of Enagic Care, the company's quarterly charity event program, Enagic Malaysia Branch Manager, Ms. Angeline, led a group of volunteers to the PAWS shelter in Petaling Jaya. They soon encountered the organization's fluffiest and kindest members: the animals! The shelter currently provides a loving home and second chance to over 250 dogs and cats that were neglected or abandoned.

Enagic volunteers started by changing the water supply that feeds the animals. A powerful Platinum SD501 now provides powerful and delicious Kangen Water. After all, animals this cute deserve the planet's best water! Volunteers also sanitized water and food bowls with 2.5 pH strong acidic water in a non-toxic way.

Next, workers got up close and personal with animals while cleaning cages. The work wasn't exactly difficult, but it did take awhile because



volunteers kept getting distracted by all the adorable animals. This naturally led to playtime. No wonder pets have been scientifically proven to lower stress and blood pressure.

Feeding time was the day's final heartwarming activity. Excited and anxious animals yipped and mewed at the smell of their delicious meal. Every moment burst with warmth and joy, which provided a clear view of the positive impact PAWS has on the local animal population.

Angeline and the staff also made sizeable donations to the shelter: canned and dry foods, dog bowls, cat litter, surgical gloves, laundry detergent powder and rice. Hopefully PAWS will continue to provide safety and health for these animals in need!





"I wish they had a portable unit we can travel with...to perform your best, you've got to put the best stuff in your body," said Harms. "I use the K8. Literally when I got here yesterday from flying, I went up to the machine and filled up all my water bottles. I drink two gallons every day...I use it for my energy drinks when I go to the gym. I make coffee in the morning with it. I use some of it to clean products and I got my mom hooked on it as well; I just bought a machine for her. That's how much I believe in the product and the benefits."

Kenny is a New Jersey native who moved to sunny Orlando in 1996, though he's constantly on planes and in hotels. In the past 29 years, he's caddied for Hale Irwin, Lee Trevino, Gary Player, Raymond Floyd and, since 2008, golf phenom Kevin Na. They've enjoyed considerable success. In 2020 alone, Kevin's already had four Top 10 finishes.

Keep reading to learn more about Kenny's incredible, but demanding profession, and some of the work he puts in to help Kevin succeed.

#### HOW DID YOU AND KEVIN MEET?

In 2008, I was supposed to be working for Garrett Willis in the Canadian Open. I got up there on Monday to walk the golf course and noticed he was 12th alternate. He wasn't going to get in to the tournament... Long story short, Kevin Na's caddie couldn't make it - his

grandmother passed away - so I replaced him and worked for Kevin that week at the Canadian Open. He played pretty well. He finished in the Top 10 and made enough money to keep his card for the year with that event...At the end of the year, at another event I was working for him, Kevin and his family took me out to a Korean dinner and made me an offer I couldn't refuse.

## WHAT ARE YOUR FAVORITE ASPECTS OF BEING A CADDIE?

There's nothing like the feeling coming down the last 9 holes with a chance to win or having a four or five-shot lead. The excitement factor. Unfortunately, we don't have the fans out there right now, but the energy you feel coming down the stretch is definitely one of the reasons. I've been very fortunate to work for a lot of great players who have won a lot of golf tournaments...I've loved traveling ever since I was a kid, so getting to go to new places every once in awhile and hopefully having enough time to check out the history of other places I've never been to, and then getting to meet amazing people from all aspects of the world, and the friendships that I've made, has been pretty spectacular.

#### WHAT ARE THE BIGGEST CHALLENGES?

Leaving my house after being home for a week. I love where I live at Lake Nona Golf & Country Club. I've lived here since '96. I've got great friends here. I have a lot of people over at the house and we barbecue and I open bottles of wine... Traveling now is also obviously a lot different than it used to be. I'm very blessed to be able to work, but the travel is probably the ost difficult part.



#### **INSIDE THE NUMBERS**

We asked Kenny fun quick-hitting questions to get a better sense for his career.

### What's the lowest round of golf you've ever shot?

66. The day I shot 66 I was unconscious. I shot 6 under on the front side at my parents' golf course down in Fort Myers.



## What about the lowest round of golf that you caddied?

61 with Kevin. At Colonial two years ago, he shot the first day 61 and the last day 62, and finished fourth.



#### How many days do you play a year?

When I started working for Kevin, literally for the first four years, I didn't play once on the road. We were traveling together, we were staying in the same hotel, we went to the gym, we went to dinner, so I really didn't have that much time. I went down from around 70-80 rounds to probably 30-40, and now I'm probably only playing 20-30 rounds a year.





## How many holes do you walk in a year? Probably 5,000.



## How many golf course miles have you walked in your career?

Next year will be 30 years. Figure six miles a day on a golf course; I'm going to go with close to 50,000 miles. It might even be more; that's not even including me playing.



#### How many days on the road each year?

This year is obviously going to be a lot less because of COVID...I'm going to say, on average, 200.



## How many bottles of sunscreen do you go through each year?

12, because I use Obagi on my face and neck, which is a really high-quality sunscreen. I put on whatever's available on my arms and legs. 10 for my body.



## How many golf balls do you go through each year with Kevin?

He usually goes through 3 on front nine and 3 on back nine, and that's on tournament days. We'll use about 3-dozen a week, so 3-dozen times 25 weeks. That's 75. That would be 900 balls.



## How many gallons of water consumed on the course with Kevin each year?

I went through about 10 gallons just last week, it was so hot...when I'm home, I go through two gallons a day. It's got to be close to 200 gallons of water on the golf course.



#### How many miles do you fly per year?

With overseas and everything, it's got to be close to 50,000. That's commercial and private.

#### How many commercial flights?

I fly almost every week, so probably 40.



## How many different hotel rooms per year?

20. I do stay with some friends every once in a while. There are 2 or 3 times when we'll rent an Airbnb or Vrbo



## What do you eat when you're on the course?

I usually have a protein bar [MRE Bar or Clif Bar], a banana, and some nuts. There's an almond butter called Julie's Real that is really good. Cinnamon vanilla bean is probably my favorite. I've got an amino blend that I also mix with water so I'm not drinking all the sugar that's called Xtend. Obviously when I'm home, I mix that with my Kangen Water.

## How many club heads have you cleaned in your career (not including practice)?

Obviously too many. You want to clean as few as possible. That means you get less shots and you've got a better chance of winning. Figure the average score for Kevin is 69-70, and probably 25 of those are putts. You don't clean the driver head, and there are 18 of those...I clean nine clubs before we tee off in practice, and I'm cleaning 25 a day on the golf course...30 times a day I'll clean his clubs, and then if we practice afterwards, I figure I'm cleaning about 50 clubs a day.

## How many bunkers have you raked in your career (not including practice)?

Way too many. One's too many. Kevin's one of the best bunker players on tour, so when we hit it, it's not that big a deal. When you're caddying, you're also sometimes raking the bunker for the other player...You hope you only rake 1-2 a day, and some days 8 or 9. Those days your guy's obviously probably not playing very well. For my whole career caddying, I'm going to go with 3,691 bunkers.

## How many divots have you fixed (not including practice)?

That's way more frequent. Every time you've got an iron, you're pretty much taking a divot. Four par threes you don't replace the divots on, so that's four holes. Probably about 16 divots per day x 4, so that's 72 x 30, so that's 210. I'm going to go with 7,000 divots.



#### How many times have you picked up and put down a golf bag in your career (including practice)?

90,000. Per day, probably 60 times.



## Did you know you were going to get a math test today?

I had no idea.



Enagic Founder and CEO Hironari Ohshiro may have been born in Nago, a city on the island of Okinawa, but he grew up in the quiet village of Sedake, a short walk from future (and current) wife Yaeko. The couple shares deep affection for the tiny community located in a peaceful and scenic area in Northern Okinawa. They've reinvested so much in Sedake that it is now known as "Enagic Village." Enagic has an increasingly large footprint in the immediate area including the E8PA Headquarters, E8PA Guest House, the Enagic Golf Academy and Sedake Country Club, the Ukon factory, the Enagic Farm, Sedake-no-Sato (Mr. Ohshiro's birth house), the Enagic convenience store, the Enagic Education & Welfare Foundation, dormitory and more!

The Enagic Farm debuted in 2014 on a mountain above the Ukon factory. The company initially focused on raising Kangen cattle. Two guard dogs patrol a herd that's grown to over three-dozen Kangen cattle living in an expansive barn. Enagic water machines are part of the system that helps to hydrate, feed and cleanse the cattle. The Kangen cows drink 9.0 pH Kangen Water. Farm workers also spread the barn floor with Ukon (turmeric) powder to help deodorize and make their bovine home more hygienic.

In 2015, the Enagic Farm added six greenhouses where a variety of gorgeous flowers and sweet mangoes are grown and harvested. The flowers help to decorate and beautify E8PA Headquarters and Sedake Country Club and vary by season. Their summer bloom includes peony, lavender, lantana, hibiscus, bougainvillea, morning glory, Japanese bindweed, daisy, marigold, dahlia, allamanda, and ixora that form a vivid rainbow.



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# Stories of Success

## Nurturing Seeds to Grow Strong Trees

He was planning to become a certified public accountant but the flames

that fired his entrepreneurial spirit still burned brightly. The young couple had quietly started to dream big for the future. These dreams prompted them first to make the move from Okinawa to Tokvo, then onwards to America. First the west coast, then the east. Then further still to Europe and beyond to Asia.

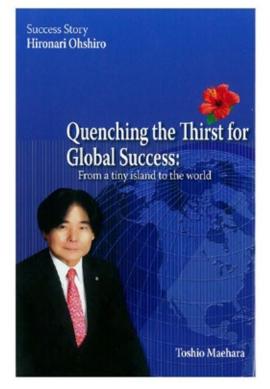
Even sharks can have amusing habits. Apparently sharks

raised in aquariums never grow very large. But wild sharks, the sharks which swim freely in the open seas, can grow very large indeed.

Think about the work of a gardener.

To grow a big tree, first you must nurture the seeds in a small planting pot. Once the roots have extended far enough, the fledgling tree is transferred into a mediumsized pot, and then a larger pot, and so on. At last, the tree is given a new home in the ground where it can stretch out its branches as far as it might please. So even if you start off with something small, you should

still be striving to make the receptacle holding that small and precious item as big as you possibly can.



Above is an excerpt from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro. Toshio M. (2015)

It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must-read for distributors, it is available at **www.enagic.com/shop**Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

# Congratulations to each of you for your outstanding achievement!

### June 2020 New 6A and Above Title Achievers

**6**A

A & AN PHAN FAMILY TRUST	Australia
HOANG KHANH THI NGUYEN #2	Australia
ROBERT A YOUNG	Canada
MARZOLI ENTERPRISES INC	Canada
XIAOYUN ZHANG	Canada
WEN CHANG YE #2	Canada
WANDA L ELLIOTT	Canada
NORMA P. CADIZ	Canada
APPLE N REYES	Canada
MAE ANNE A. CADALO	Canada
JOCELYN NACIS	Canada
TASHAI A DAVIS RYAN	Canada
#2230116 ALBERTA INC.	Canada
SUKHVIR SEKHON	Canada
MYRA T. GATDULA	Canada
RJL MARKETING INC.	Canada
NEDA BEHZADINEKO	Canada
DEBBIE NESSEL	Canada
CRYSTALLYN BOJE	Canada
PRICILLA M GEPTE #2	Canada
MYLES & BRIELLE DIGITAL INC.	Canada
8958386 CANADA INCORPORATED	
ADAM R CHARRON	Canada
KELLY L BURKE	Canada
THIEN TRANG TRAN	Canada
BINH TRAN	Canada
CARMEN FLORES CEBRIAN	Spain
MAITE FUENTE HERRERO	Spain
CRISTINA MIGUEL ACEBO	Spain .
BVBA MAINTENANCE HOLDING	Belgium
KANGEN VODA EOOD	Bulgaria
MAREN SCHERENBERG	Germany
VERA ZUBCOVA	Romania
<u>DUMITRU BALACEANU</u>	Romania
TC RENOVATION LTD	UK
CHU PUI YING WENDY	Hong Kong
CHEN CHANG MI	Hong Kong
ZHENG BAO LI	Hong Kong
VIPUL KUMAR AMRATLAL PATEL	India
RAMESH KUMAR VENKATESHAPPA	India
V P PUNITH	India
MARTHA RAJENDRAPRASAD	India
GUDDELI CHALAMA REDDY	India
JAMPALA CHANDRUDU	India

KOPPI SETTY MURALI KRISHNA NAMBURU KRISHNAVENAMMA	India India
NAMBURU KRISHNAVENAMMA	India
	IIIUIa
MYAKALA RAJA NARSAIAH	India
KANCHARAPU MADHUSUDHANA RAO	India
GALI UPENDRAMMA	India
MEERIYALA SWAPNA	India
MANDEPUDI VENKATESHWARLU	India
DEVENDRA JHADI	India
PADMASHALI PRASAD RAO	India
SUDHA RUCHANDANI	India
INTELLIGENT NETWORKS	India
DEEPAK GOSWAMI	India
RAMESH SHRIVAS	India
DILIPBHAI LALJIBHAI SORATHIYA	India
JITENDRA KUMAR MANORDAS PATEL	India
NITESHBHAI NANDLAL BHAI MODHA	India
BHAGIRATHBHAI AMRUTBHAI PATEL	India
RAJENDRA KUMAR RAMESHBHAI PATEL	India
HEMANTBHAI RAMESHCHANDRA KAPADIA	India
SEJALBEN PARESHBHAI SHINGALA	India
HIYA SALES CORPORATION	India
MANOJ MEUVA	India
DHAVAL RAMANBHAI PATEL	India
BHAVESH PRAVINBHAI KUKADIYA	India
RAJVI MANTHAN PATEL	India
VARSHABEN VINODBHAI SAVANI	India
VADODARIYA KISHORBHAI SHAMBHUBHAI	India
PRAVINBHAI SHAMBHUBHAI VADODARIYA	India
KEVIN KISHANBHAI SAKARIYA	India
HITESH GOVINDBHAI SAKARIYA	India
RAKSHABEN SHIKANIBHAI SANGANI	India
SHRIKANT BHURABHAI SANGANI	India
PADARIYA BHAVESHBHAI DHIRAJLAL	India
VIAAN CONSULANTANTS	India
NILESH KUMAR HIRJIBHAI BHIKADIYA	India
INDRA ASHOKA MAHENDRAYANA	Indonesia
EAST WAR RAJ PATHY	Indonesia
ARYONO ARI WIBOWO	Indonesia
新垣美佐枝	Japan
_屋宜絹枝	Japan
VU THI THANH HUYEN	Japan
	Japan
ABANA JOSE WILLIAM JR DOTAROT	
_ABANA JOSE WILLIAM JR DOTAROT _LEE LEE FEN LIM GHEE WAY	Malaysia Malaysia

NANCY ONG LIEW KIM	Malaysia
_ALEJANDRO DAZA	Philippines
BERNARDITA YAP LOJO DENTAL CLINIC	Philippines
PASSION & TRUE HEALTH PTE LTD	Singapore
桓松企業社 陳宥延	Taiwan
SAMART DAMRONGKUL	Thailand
NGUYEN VAN KHANG	Thailand
SAM SAM ANG	Thailand
TAKAHISA MOCHIZUKI	USA
JOHN HENDERSON	USA
EAGLES SMART MARKETING LLC #3	USA
AMBIKA D SUBEDI	USA
DD\(\Sigma\)DIGITAL ENTERPRISES INCORPORATED	USA
BRAUTIGAM INC #2	USA

MEGHAN D CHARGUALAF	USA
ERIN SALIBA	USA
ANN MARIE J HILDEBRANDT	USA
TYLER GENE DURHAM	USA
JASON WUSSLER	USA
PATRICIA AGUILERA	USA
DEE CC LLC	USA
KATELYN CARLSON #2	USA
ELSIE M LUCAS	USA
WENDY M JOHNSON	USA
PETER T NGUYEN	USA
H NOM KPOR	USA
THIEN HONG DO	USA

## *6A2*

ULA INTERNATIONAL HEALTH DEVEL	Canada
KEJM LIFESTYLE CONSULTING INC #4	Canada
NIKKI GEMEDA MARKETING INCORPORATED#1	Canada
DAI SU MEI	Hong Kong
WONG KAM HA	Hong Kong
KUSUMA SHIVA SAI SAGAR	India
SRINIVAS PASALA	India
V VENKATESHWARLU	India
VISHNU R JAJORIA	India
GUDIVADA SRINIVASA RAO	India
DHRUTI JERAMBHAI BALAR	India
KISHAN GOVINDBHAI SAKARIYA	India
BHARAT KUMAR HIRALAL PATEL	India
RAJ DHARMSHIBHAI KIKANI	India
KEERTHI RAVINDER	India
MULKALA VIJAY RAO	India

RAKESH PRAVINBHAI KUKADIYA	India
MANTHAN ASHOKKUMAR PATEL	India
MIRACULOUS WATER SOLUTIONS	India
PATOLIYA SHITAL AMIT	India
TRI SULISTININGSIH	Indonesia
HX PRO WELLNESS	Malaysia
MOK E FUNG	Malaysia
ANTHONY LOJO #3	Philippines
SRONG DINA	Thailand
CA PARTNERS LLC	USA
FREEDOM CAPITAL INVESTMENT SOLUTIONS LLC #E	USA
TUYET LISA NGO	USA
STEVEN A BAHNS	USA
LIFEPRENEUR LEGACY LLC	USA
TRUMAN NGUYEN	USA
CHITRAN	Canada

## 6A2-2

2223265 ALBERTA LTD.	Canada
CHEN MING SHEN	Hong Kong
CHEUNG SHUK FUN	Hong Kong
YERRAGUNTA SAMBASIVA RAO	India
STEFANUS ERIK ADHI RIANTO	Indonesia
ANTHONY MIJARES LOJO	Philippines
CHOU CHEYTHYRITH	Thailand

VU CALVIN PHAM	USA
IDEAL STUDIO LLC #1	USA
DEBORAH CARLSON	USA
HINH QUANG HUYNH	USA
MINA ARVINDBHAI VATALIYA	India
ARUKUTI VIJAYALAXMI	India
DAYA SAGAR KUSUMA	India

## 6A2-3

WELLSTATE DEVELOPMENT LTD/YIM CHUN PONG	Hong Kong
MEIRINNASARI	Indonesia
ALKALIZED HEALING WATER SDN BHD	Malaysia
DAINGUYEN	USA
KONDAMU LALITHA	India

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JEROME L HERBERT

MICHELLE ARCEO SUCCESS MARKETING INC. Canada

USA

