



ENAGIC GLOBAL E-FRIENDS

Vol
242

Jan
2021



2021

**6A6-4
Kazuo
Sakita,
Junior**



**6A3-3
Heloisa
Checon
Duarte**

***Let's strive together for
global, social well-being through E8PA***

25,000 units monthly

Realize True Health Through Kangen Water® and **Kangen Ukon**Σ®



2021



Message from Mr. Ohshiro

Sail Through Turbulence to Seize Opportunities in 2021

In sports like sailing and surfing, turbulence is actually an asset. It wouldn't be possible for people to perform incredible feats in the ocean without wind and waves. We've certainly seen a rough stretch in the global economy over the past year, but with the proper skills, preparation, and guidance, it's possible to slice through adversity and smoothly ride even the most towering wave to shore.

Instead of waiting for things to improve, NOW is the time to seize on the opportunity to become an Independent Distributor or to recommit to the business.

We have seen some encouraging signs at Enagic. Throughout the pandemic, people have increased focus on at-home wellness and self-care. Movement and exercise options have been limited, so people have placed more importance on other factors they can control, particularly what they eat and drink. As always, water quality is the most important part of leading a healthy lifestyle, and Kangen Water provides countless benefits.

This is actually the best time to start a new business. Nobody will think twice about any recent disruptions to your work history. Those stigmas are gone. Everyone, no matter their age, understands the challenges people have faced. The doors are wide open, particularly online, where we have more outlets than ever before to reach new customers. Social media, video, and video conferencing tools like Zoom are affordable and easy to use.

Also, as more people receive vaccines and the global economy improves, consumer confidence will lead to more Enagic water machine and Ukon purchases. Now is the time to reach out to your customers and to build a strong base as the tide starts to turn. And here's the best news: it's never too late to start. Our vision for sharing True Health and compassion is more relevant than ever before!

Hironari Ohshiro

2020 Year in Review

2020 was a turbulent year defined by the global COVID-19 pandemic. However, thanks to dedicated Independent Distributors and employees, Enagic achieved some important milestones:

June 2020

Launch of the JRIV

The new LeveLuk JRIV machine replaced the JRII and features four platinum coated titanium electrode plates (up from three) that increase performance and convert tap water to five different water types simply by pushing a button. The JRIV also touts a large LCD display and built-in electrolysis enhancer tank. On June 21, Enagic India celebrated with a launch party in Bangalore.



July 2020

20,000 Global Units Achieved!

Enagic exceeds the monthly goal of 20,000 units (machines and Ukon subscriptions) sold! Mr. Ohshiro promptly set a new goal: 25,000 units in one month.

December 2020

Hiroki Ohshiro, Vice President of Enagic International

At E8PA Headquarters in Okinawa, the company celebrated Hiroki Ohshiro's promotion. Ohshiro called for "strong determination" and for every Enagic employee to contribute, saying, "Let's do our best together!"



We look forward to more joyful events in 2021.

Goals for Leaders in 2021

Reflection is a valuable exercise for personal and professional growth at any point, but New Year's resolutions carry added weight during a pandemic. To start 2021, we turned to trusted leaders to share their upcoming goals as Independent Distributors for the year ahead.

We are so excited about our Enagic business! While 2020 was challenging in many ways for people all around the world, we found exciting new growth in our Enagic business and created many new business and personal relationships. Our goal is to follow our motto of "Sharing, Caring and Loving" people one day at a time, which will build the bank accounts of the families that are working with us. We give thanks to Mr. and Mrs. Ohshiro for sharing, caring, and loving our family and all the families throughout Enagic. Much love and success to all of you!

- 6A5-4 Michelle & Marshal Raley



2021 enters our lives when we need it the most...at the end of a long and challenging year. We faced our fears, shed our tears and forged ahead. There is a single word that serves as a fitting representation of 2020: resilience. Very few periods over the course of modern history have tested our resilience and shaped humanity, culture and politics the way 2020 has. From a global health pandemic, we saw Enagic flourish as the essential product for all mankind! We project there will be more distributors achieving the rank of 6A and above in the next 2-5 years than in the last 40 years! With millions of people out of work there has never been a greater time to share the message of Kangen Water, Ukon and our AMAZING Enagic opportunity than NOW! Napoleon Hill said, "Whatever the mind can conceive and believe the mind can achieve."



- 6A12-5 Eli & Jillina Dafesh



During the pandemic in 2020, our Global Vietnamese Kangen team has exploded tremendously and expanded throughout many countries all around the world. We are one of the fastest growing and the most productive teams in Enagic. We have created hundreds of rising stars and leaders who achieved the rank 6A and above in 2020. Definitely, more and more people will recognize the true value of Enagic's True Health, participate and contribute to make Enagic the most powerful and successful network company on the globe in 2021. We already set our goals: work together and take massive actions to achieve optimal outcomes. My goal is to accomplish 6A3-6 rank in summer 2021 and help at least 400 distributors to achieve 6A, 6A2 or 6A2-2 and 40 distributors

join in 6A2-3+ leadership club in 2021. - 6A3-5 Dang Nguyen



Our goal for 2021 as Enagic Independent Distributors is to continue to liberate the world by helping people achieve their dreams. By giving them the best mentorship to help them develop the right mindset and skills to scale into being the best leader they can be for their teams to create multiple 6- and 7-figure income earners within our global movement.

- 6A4-4 Wadia & Saja Dafesh



My goals for 2021 are to focus on growth and improvement, stay productive, and to keep moving forward to share Enagic's message of True Health and Wellness with the world. Let us all continue to stay positive, safe, healthy and hydrated!

- 6A3-5 Kyoko Nakamura



ENAGIC GLOBAL BUSINESS MAP

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- 1 Los Angeles**
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- 2 San Diego**
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- 3 New York**
3636 33rd Street Suite 101 Astoria NY 11106
TEL. (1) 718-784-2110 FAX. (1) 718-784-2103
- 4 Chicago**
1154 S.Elmhurst Road Mt. Prospect, IL 60056 U.S.A.
TEL. (1) 847-437-8200 FAX. (1) 847-437-8201
- 5 Texas**
545 Rowlett Rd Suite #A Garland, TX 75043 U.S.A.
TEL. (1) 972-316-7985 FAX. (1) 972-240-8469
- 6 Florida**
8803 Futures Dr. Unit 1 Orlando, FL 32819 U.S.A.
TEL. (1) 407-601-5963 FAX. (1) 407-630-6081
- 7 Seattle**
18920 28th Ave. W. Suite 105 Lynnwood, WA 98036 U.S.A.
TEL. (1) 425-640-2222 FAX. (1) 425-672-8946
- 8 Hawaii**
Ala Moana Pacific Center, Suite 711,
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1313-8, Shimoshimayamako, Saijiyo, Ehime 793-0006 Japan
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36 Fukuoka
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38 Gushikawa
590-1 Enobi, Uruma-city, Okinawa 904-2205 Japan
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39 Southern Hill
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Active Global Distributor Leaders 6A2-6 to 6A2-4

**6A2-3 leaders will be listed in next month's issue of E-Friends.*


Independent Distributors who reach higher ranks enjoy increasing financial rewards with Enagic's patented 8-Point Commission compensation plan. Kangen Water and Ukon products are unique, but just like other companies, Enagic has fixed expenses including research & development, manufacturing and operating costs. Since Enagic does not participate in direct marketing or advertising, we are able to share these substantial savings, which gets divided into eight parts. Each part is called a "point." Starting at the first rank of 1A, which earns them one point, Independent Distributors move up based on personal and group sales requirements before reaching 6A, which represents a minimum of 101 qualifying sales. Once an Independent Distributor earns 6A status, they can work towards the Advanced Ranks, which are

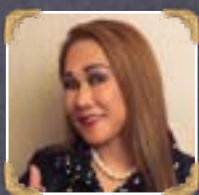
based on organizational development. The first Advanced Rank is 6A2, which means an Independent Distributor has helped develop two down-line 6A distributors. The next rank is 6A2-2, which means a distributor has helped two of their downline distributors achieve 6A2.

Following are the active Enagic Independent Distributors who have attained the rank of 6A2-3 or higher. Some of these distributors have built organizations with tens of thousands of product sales, spanning the globe, but even these incredibly successful people started in the Enagic business at the exact same rank...1A. Through hard work and dedication, these Independent Distributors have moved up the ranks, and today, enjoy the benefits that come with their high status.

6A2-6



 6A12-6
Romi Verdera




 6A11-6
Cynthia Briganti



 6A9-6
Jayvee Pacifico




 6A7-6
Sam Sia

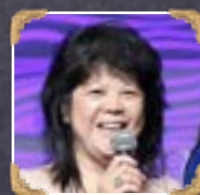



 6A7-6
Akitoshi
Nakamura



 6A2-6
Kenneth Wong

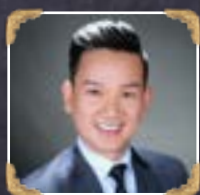
6A2-5




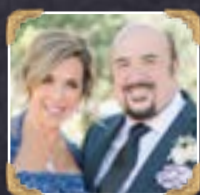
 6A3-5
Glenda Calinisan



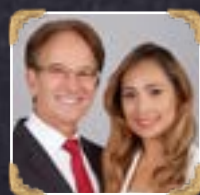
 6A5-5
Cora Loh




 6A3-5
Dang T. Nguyen




 6A12-5
Eli Dafesh



 6A9-5
Robert Gridelli



 6A2-5
Libertus Peter
Tjeng

6A2-5



6A4-5
Jun Leung



6A3-5
Eric Wong



6A3-5
Gary Gan



6A3-5
Bernard Chan



6A2-5
Bee Lam



6A18-5
Keiko Ishii



6A6-5
Jonathan Sumbillo



6A3-5
Kyoko Nakamura



6A2-5
Caroline Chou



6A2-5
Raymond Tang



6A2-5
Cindy Liao

6A2-4



6A4-4
Darren J Ewert



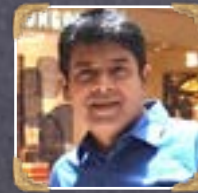
6A2-4
Amit Patoliya



6A5-4
Mary M Sicam



6A2-4
Balazs W Kardos



6A6-4
Updesh Ravi Malik



6A2-4
Khoa Nguyen



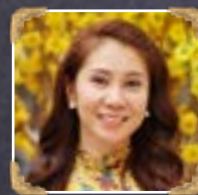
6A7-4
Rajan Manjrekar



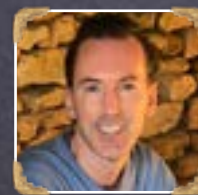
6A4-4
Tan Nguyen



6A2-4
Mathieu Jang



6A2-4
Diem Thi La



6A4-4
Henry Martin



6A4-4
Thomas More



6A5-4
Cornell Marcu



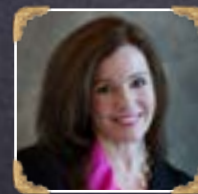
6A7-4
Samir Vasant Potdar



6A16-4
Daniel R. Dimacale



6A4-4
Teddy Hendryana



6A4-4
Michelle Raley



6A9-4
David Lesman

6A2-4



6A6-4
Sebastian Popa



6A4-4
Wadia Dafesh



6A3-4
Aida & Kenny



6A4-4
Judy Fleming



6A6-4
Kazuo Sakita
Junior



6A5-4
Dante Calinisan



6A3-4
Josue Andallo



6A6-4
Chin Shaw Fung



6A2-4
Brice Chow Pak
Leong



6A4-4
Raymond Sun
Kim Chiew



6A4-4
Honor Wiltshire



6A4-4
Wikan Handono



6A11-4
Tamia Williams



6A4-4
Melody Song



6A2-4
Maria Mccharles



6A4-4
Ronulfo Valencia



6A4-4
Jon Christopher
Lim



6A9-4
Triyadi Joko
Cahyadi



6A5-4
Norli Razmi



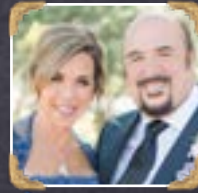
6A5-4
Andhyka
Sedyawan



6A4-4
Amy Feng Chih
Chung



6A4-4
Wade Lighheart



6A6-4
Jillina Dafesh



6A2-4
Andy & Carman



6A2-4
Winnie Lo



6A3-4
Anson Liu



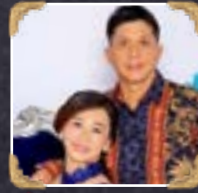
6A3-4
Ryan & Pinkie



6A4-4
Seiichi Ishii



6A3-4
Ricardo &
Mareyah Datan



6A2-4
Kariani



6A17-4
Mitsuo Seto



6A2-4
Elizabeth
Sumbillo



6A4-4
John Lim

AS of December 2020

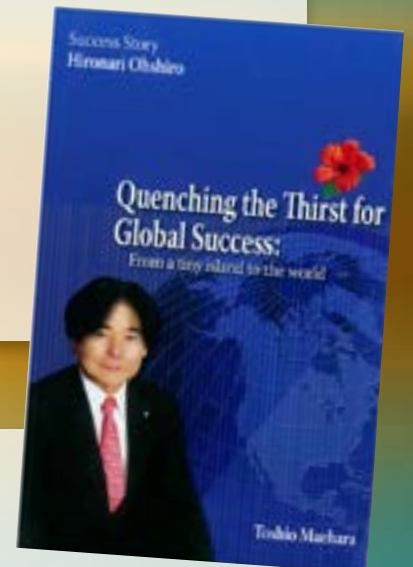
Stories of Success

Finding Bigger Success Beyond the Village

Ohshiro's home lay inside the coastal road. It was a small rural house, part of a village called Se dake. This tiny hamlet today enjoys relative prosperity by growing turmeric.

Eventually, Ohshiro would leave his village in Mount Yambaru and make his way to Naha, then Tokyo, then Los Angeles, then further onward to cities all across the world, introducing Kangen Water®, the Introduction idea of ionized water, wherever he went.

On the way, his entrepreneurial spirit and his determination to quench his thirst for global success, would be tested. But he would struggle onward through the storm, pushing forward towards expansion and success. Ohshiro was to face much drama in the years ahead, but the backstage to that drama would always be the tiny village where his roots begin.



Above is an excerpt from the book **Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro.**

Toshio M. (2015)

is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must-read for distributors, it is available at www.enagic.com/shop Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.



Change Your Life Story

6A3-3

Heloisa Checon Duarte Spain

6A3-3 Heloisa Checon Duarte and husband Kazuo Sakita, Jr. first learned about Enagic in August 2013. Kazuo's friend invited them to attend a Kangen Water demonstration in Porto, Portugal. The couple had no plans to enter into a new business venture, but branch manager Paula Azevedo clearly made a convincing argument. Heloisa recalls, ***"It was clear to me that I could not leave the office without taking a Kangen Water machine with me!"*** The business opportunity proved to be even more compelling. ***"I knew that I had to grab that opportunity with all my strength,"*** she says. ***"Immediately my husband and I decided to leave all our previous business behind and dedicate ourselves body and soul to Enagic."***





“After a few setbacks and other successes I started to find my first distributors,” she says. “The wonderful thing was the results Kangen Water offered my customers. They were all happy and kept recommending new customers.” Positive word of mouth is always a good sign.

In 2014, Heloisa and Kazuo expanded to her home country, Brazil, and developed a second downline network there that is thriving. “Today my network of distributors is growing all over the world and I know that the same opportunity I

had, they have now,” Heloisa says. “There is no greater joy than knowing that your work improves people’s lives physically, emotionally and economically.”

As a byproduct of her success, Heloisa became the first woman in Europe to achieve 6A3-3. “Achieving this goal in 2020 was something really amazing,” she says. “The key to success for me was perseverance, never giving up in spite of the difficulties and firmly believing that the Enagic project radically changes people’s lives.” Her life serves as a strong example.





Bountiful Okinawa Turmeric Harvest is the Foundation of Enagic Ukon Products

Enagic Founder and CEO Hironari Ohshiro has known about the benefits of ukon (turmeric) for years. Farmers on Okinawa, a subtropical island that is part of Japan, grow four varieties of this knobby rhizome which yields bright yellow roots that has many applications. Turmeric, ginger's colorful cousin, is an essential ingredient in curry powder and is known for its anti-inflammatory and antioxidant properties. It also has potential benefits to skin appearance and liver function.

In 2003, Mr. Ohshiro opened the Enagic Ukon Factory, sourcing spring

and autumn ukon varieties grown in Yanbaru's mineral-rich soils. Enagic washes and sterilizes ukon in Strong Kangen and Strong Acidic Water before converting it into a versatile powder for three products: Kangen Ukon Tea, Kangen Ukon & Honey Soap, and Kangen Ukon Sigma supplement.

Okinawa's turmeric farming community has had a rich history that can be traced back as far as the Ryukyu Kingdom period, which lasted from 1429 - 1879.

By around 2000, most turmeric was imported from overseas, and it was so affordable that Okinawa farmers were struggling to earn a living. To benefit these farmers and to complement Kangen Water, Mr. Ohshiro opened the Enagic Ukon Factory and started buying turmeric from local farmers.





During December's autumn ukon harvest, farmers shared fascinating advice for tending to turmeric. **1) Soil preparation and daily maintenance is most important. 2) Planting larger seeds will reap thicker stems, resulting in a more abundant harvest.**

Farmers know the best time to harvest turmeric is when leaves and stems start to turn brown and dry. They often wait until after all leaves fall to the ground.

In part due to Enagic's efforts, turmeric has begun to attract attention on the Japanese mainland for the first time, and they're not alone. Customers worldwide are seeking out ukon in food, drinks, supplements and soap.



Enagic boosted the local economy while tapping into turmeric's potent properties to benefit lives. The autumn ukon that Enagic uses is known to have particularly high levels of curcumin, a substance that may help support healthy liver function. Spring ukon's abundant mineral content and essential oils can provide their own health benefits. Traditional Okinawan foods also utilize ukon, including pickled radishes, rice, soup, cookies, and doughnuts.



Algy Chan

Enagic Employee Spotlight



Hong Kong native Algy Chan joined Enagic in 2010 after working as a merchandiser in the garment industry. Initially, she handled overseas orders and inquiries in an era before branch offices arrived in many Asian and Middle East countries. Now Chan works as Enagic Hong Kong Branch Manager, which has been an exciting challenge. Learn more about her path with the company.



How did you know about Enagic?

I bought the Leveluk DXII machine together with Ivy Shak in 2005 when Enagic Hong Kong was just established.

What were your initial impressions of Enagic?

Enagic's Kangen Water machines and marketing plan are amazing. It's a unique company culture.

What are your favorite aspects of working for Enagic?

Working with good, hard working staff and nice distributors. Mr. and Mrs. Ohshiro used to come to Hong Kong and often have dinner together with all our Hong Kong staff.

What are the biggest challenges with working for Enagic?

Dealing with distributors who act against Enagic company policy. Every time we gain experience and grow up.

What is your most memorable Enagic experience?

The 2015 Global convention in Anaheim, California, was my first global event experience in the USA. Over 2,300 people from 40 different countries came together. The event began with Mr. Ohshiro's speech. All attendants pledged solidarity under the "Let's Unify" banner and with the slogan. A 6A meeting and business seminar were held at same venue. Distributor response was enthusiastic. It was really an eye-opening event.



What are you focusing on right now with the company?

Developing the China market and implementing a better workflow so Chinese distributors can place orders easily.

Which co-worker is your Enagic hero?

Jim Wong, Supervisor in the Hong Kong office.

What do you respect most about him?

Jim joined us in 2012. He is very helpful and cooperative, a fast learner, reliable, understands the whole operation, and does 8P and 6A bonus training for distributors.



How often do you drink Kangen Water? What do you like about Kangen Water?

I drink a lot during daytime. Kangen Water keeps me and my family healthy.

Do you use any other types of water?

I use Beauty Water to keep my skin in good condition. I carry Strong Acidic Water with me everyday since COVID-19 started. After washing my hands, I use Strong Acidic Water to keep my hands clean.



Do you use any other Enagic products?

I take Ukon capsules sometimes. It's good for health.

How is Enagic different from other companies?

Enagic is very unique. I cannot find a similar company in the world to compare.

Do you have any unforgettable Memories of Enagic Distributors?

When Hong Kong leader Kenneth Wong became 6A2-6 in November 2016, we all felt very proud of him. In March 2017, for Mr. Ohshiro's birthday and the E8PA grand opening ceremony, Kenneth made an impression, sharing a speech on stage with tears. We almost cried too. He is a good leader because he helps anyone.

What are your objectives in the future with Enagic?

Unite company staff and distributors, because unity is strength. Only with unity will sales numbers be better.



Congratulations to each of you for your outstanding achievement!

November 2020 New 6A and Above Title Achievers

6A

JAMEY SPILLER #2	Australia	LEE HIU YING	Hong Kong
GABRIELLE DEL PIO	Australia	VIJAYALAKSHMI P	India
LOURISSA SETU	Australia	NARESH ARVIND THAKUR	India
VAN BICH THI TRAN	Australia	JONAIID AZAM EHSANI	India
MICHAEL CRISTIAN STURM	Brazil	SONALI CHETAN THAKUR	India
CHARLES JOHN STURM	Brazil	SHAINA I KHAN	India
MARCOS TERUO FUJISAWA #2	Brazil	MARISSETY NAGAMALLESWARA SWAMY	India
2172884 ALBERTA LTD.	Canada	NAGAVELLI SRAVANTHI	India
MERCY DAUZ VILLACASTIN	Canada	RAFIQUE SHAIKH	India
AILEEN B. EVANGELISTA	Canada	JIGNESHKUMAR VALLABHBHAI MANGUKIYA	India
CAROLINE J. BENITEZ	Canada	DHEERAJ AJWANI	India
HERMENIA CHRISTENSEN	Canada	R T TRADER	India
SWITCH TO HEALTH INC #4	Canada	MADAN LAL PATEL	India
816911 WATER INC. #2	Canada	SUNIL KUMAR	India
CHRISTYN M HALL	Canada	HARIBHAI GOKULBHAI PATOLIYA	India
TYLER NGO	Canada	HARDIK NARESHKUMAR BHATT	India
TUYET THI LAM	Canada	VAIBHAV PRAVINBHAI GOSRANI	India
HIEN T VO	Canada	DEVABHAI NARSHIBHAI TOPIYA	India
THI ANH TUYET HO	Canada	JAYSHREEBEN RAJNIKANT TALA	India
SAMANTHA AYRIS	UK	KIRANKUMAR BHIKHABHAI PATEL	India
JENNIFER FILE	UK	HARSHADKUMAR HIRALAL CHAKRABORTY	India
MDAS SAS ODEJOUVENCE #2	France	VARSHABEN RAGHAVBHAI VAGHASIYA	India
MARIA WIMMER	Austria	DIPTIBEN MANOJKUMAR KALARIA	India
EDUARDO CESAR BARCELO	Spain	CHEPPY BURHANUDIN#3	Indonesia
MARIUS BOGDAN	UK	SHINTA RATNA WATI	Indonesia
LORANDT MARIAN NAGY#2	Romania	CHRISTOPHER HUANG HUAT SIONG	Malaysia
GALINA TOMAS	Moldova	NASRIAH BINTI ISMAIL	Malaysia
ROBERT FREER	Romania	SHEARIM PAMELA GARCIA LOPEZ	Mexico
CRINELA VARGA	Romania	GRETCHEN PALACAT LEYSON	Philippines
CNJ POWER AUTO IMPORT SRL	Romania	VU THI HIEN #2	Thailand
SONG HUIJUN	Hong Kong	HO THI THU THAO	Thailand
ZHANG ZHENG	Hong Kong	NGUYEN TUAN HUNG #2	Thailand
HEALTH CO./LEUNG SHUI WAN	Hong Kong	LE NGUYEN QUANG MINH	Thailand
CRYSTAL ICE CO/HUNG SIU MAN	Hong Kong	NGUYEN VUONG MY HANH	Thailand

TY SAVADEY #1	Thailand
TONG KIM HOA#2	Thailand
GHANTOUS HELOU	UAE
MILTON ERNST JR	USA
MARIE M. LENARD	USA
DANIELLE LYNN THOMAS	USA
NICOLETTE ENGEL	USA
MAYLIN C CENABRE	USA
MERYCHIL P OBISPO #1	USA
ELEONOR C. CHURCH	USA
HERROADLESSTRAVELED LLC	USA
WAIWAI WATER LLC	USA
SARAH S HAMMOURI	USA

GARZA BROS LLC	USA
HELEN H LE	USA
JULIE K. VO	USA
PEACH VU CREHAN	USA
CUC T DANG	USA
TUNG XUAN LUONG	USA
SON PHUNG TONG	USA
DUNG T. NGUYEN #2	USA
NGOC DOAN	USA
TY LE #2	USA
DEVON B NGUYEN	USA
JOHN QUOC HUY LAM	USA
VIET USA GLOBAL LLC	USA

6A2

THI THU HUONG NGUYEN	Australia
MIN JUN SONG #3	Canada
816911WATER INC. #1	Canada
SHYLOE C BRYANT	Canada
CALGARY WONDERFUL WATER LTD	Canada
VIORICA GYORGYJAKAB	Canada
KEVIN HUTCHINSON #3	Canada
LADY CLAIRE DELA PENA	Canada
ERMY & STEPHANE INC.	Canada
EDUARDO BARCELO	Spain
ADAM GATELEY	UK
VAIBHAV MAHADEV UTEKAR	India

DAYSONS ELECTRONICS AND LIGHTING	India
ASHOK KUMAR NATVARLAL MISTRY	India
PEDRO MARILYN MENDOZA	Japan
JUAN ANTONIO GARZA QUINTANILLA	Mexico
NGUYEN TUAN HUNG	Thailand
ION PREDA	USA
SHIRLEY T NGUYEN	USA
LL & MNGUYEN LLC.	USA
HOLISTIC FREEDOM LLC	USA
NGOC THANH NHU VO	USA
NT KANGEN WATER	USA
JILLIAN ANN HIGHT	USA

6A2-2

]#0912479 B.C. LTD.#3	Canada
MOHAMMAD PIRHAYATI	Canada
PHUNG HUYNH	Canada
TRAVESSIA ESTIVAL	France
NAMRTA SANTWANI	India
TANVESH RUPANI	India

HIRUTA MARY SHELLA PINO	Japan
NGUYEN THI TRUOC	Thailand
BINH HUYNH LLC	USA
T&T PHAM LLC	USA
NHUNG THI PHUONG NGUYEN	USA

6A2-3

KEVIN TANG LLC	USA
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JIYANA AJWANI	India
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*Setting the standard
for over four decades!*