# Enagination Enaginat

Celebrating 1% Market Penetration in California! "There is a phrase in the Okinawan dialect, chimugurisan, which means to have compassion for others. Literally, it means to have 'pain in the heart.' In other words, seeing the pain and sadness of another causes you to feel pain in your own heart. Chimu originally meant 'heart.' Your heart would ache with compassion."

The above excerpt is from the book Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at www.enagic.com/shop Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

# Message from Mr. Ohshiro

#### **Celebrating the Season and 1% Market Penetration in California!**

2021 is a reminder that we must be flexible in life and business during an extended global public health emergency. We were grateful to have the opportunity to spend time in California this year, but Mrs. Oshiro and I had to return to Japan and we were unable to attend end of year celebrations with distributors in the United States.

2021 has also been an exciting year for Enagic! Our global growth during the pandemic has been consistent with new customers purchasing a Kangen Water<sup>®</sup> ionizer to produce safe, healthy alkaline drinking water at home. These customers are enjoying Enagic products because a Distributor somewhere reached out to share the benefits of Kangen Water<sup>®</sup>, which is the definition of compassion. By helping others, Distributors succeed in Enagic. If you are only focused on your own success, you will limit yourself. Compassion is the future of Enagic!

Compassion is also a driving force in this year of milestones. Enagic achieved 1% market penetration in California, the largest state in the U.S. with 40 million residents. 1 out of every 100 households in California now uses a Kangen Water<sup>®</sup> ionizer. 160,000 machines have been sold in California alone – 10% of all Enagic machines in homes in the world! 1% market penetration is an important benchmark for durable goods manufacturers. We also see an impressive amount of Kangen Water<sup>®</sup> ionizers around the Pacific Rim:

6% market penetration in Okinawa. 4% market penetration in Hawaii. 1% in Washington.

Family is the focus around the holidays, but after your kids go to sleep or when you have spare time, think about what you would like to accomplish in the year ahead and how you will make it happen, identify opportunities and train to achieve your personal and team goals.

I know what I'll be drinking on New Year's Eve: Kangen Water<sup>®</sup>. So should you.

Happy New Year!

*Hironari Ohshiro* Enagic Founder and CEO



Jayvee Pacifico became an Enagic Independent Distributor in 2004, just one year after Enagic USA was established, and he has gone on to be a top leader. Now he is also Chairman of the global Enagic Distributor Association. Enagic Founder and CEO Hironari Ohshiro created the group and personally asked Jayvee to be the leader. Jayvee accepted and he has hit the ground running by regularly communicating with top leaders around the world to support their teams, improve overall distributor cohesion, and to generate more sales.

Before he learned about Kangen Water® and purchased a Leveluk DX, Jayvee was a distributor for another direct selling company where he met 6A13-7 Cynthia Briganti and 6A12-6 Romi Verdera.

Jayvee has been a leader and mentor throughout his time as a Distributor. He's a California resident who primarily focuses on U.S. business. The Enagic Distributor Association gives him an opportunity to think more about Enagic's global perspective. Jayvee is already on the phone with leaders from countries like India and Singapore.

Jayvee didn't take his decision to become Enagic Distributor Association Chairman lightly, and Mr. Ohshiro was quite convincing. "It's about trust," Jayvee says. He relays his conversation with Mr. Ohshiro, who Jayvee asked, "'Why me?' Mr. Ohshiro responded, 'I trust you. You've been doing it for 17 years. You're very loyal. No issues. Very ethical practices." Jayvee promptly said, "Yes."

"I'm supposed to create cohesiveness of the distributorship. I also have to track down their weekly sales," Jayvee says. "The goal is to sell 25,000 units every month, so I have to keep tabs on all the leaders around the world." Enagic Global Sales Director Tomo Takabayashi and Sean Fukushi have been handling a lot of the sales reporting and following up with distributor leaders; Jayvee will take on more of those duties.

Jayvee won't be sending mass emails to 200,000 Distributors. Instead, he'll work with top leaders and have them share the information in a filterdown approach. It will be more one-on-one conversations. As Mr. Ohshiro believes, there's no substitute for face-to-face conversations when it comes to getting things done.



## Canada Distributor Profile

#### Soon Thieu 6A2-3

Enagic Canada recently celebrated its 15th anniversary, and top leaders like 6A2-3 Soon Thieu and his wife 6A2-2 Phung Huynh are embracing the opportunity.

Soon Thieu was born in Can Tho City, Vietnam. In 1980, he immigrated with his parents and six siblings to a small town in Manitoba, Canada. "I still remember the extreme cold that welcomed us was -30°C," he recalls. Considering the temperature often exceeds +30°C, which converts to 86°F, this was quite a shock. His family also had to contend with a language barrier, cultural differences, limited employment opportunities, and no family or friends anywhere nearby. His younger siblings attended school, but Soon had to work two jobs, seven days a week, to help support his family.

The Thieu family fared better after moving to Calgary in 1982. This larger Canadian city had more opportunities and people to meet. This is where Soon met Phung, who also emigrated from Vietnam to Canada in 1980. He was working as a driver instructor and taught her to drive. They got married and had three children: 6A2 Kevin, 2A Larry and Linda.



"My goal is to wish every family should have a Kangen Water® machine at home as soon as possible."



In 1986, Soon started a new career as a Realtor, which he found competitive and stressful, but did help him develop social skills that still serve him well. "In 35 years as a Realtor, I spent a lot of time socializing in order to keep up with my status in real estate," he says. "I was constantly entertaining friends, customers, and attending various types of community events." All this entertaining, which included constant food and alcohol, took a toll on his health, so he was forced to make a change.

In 2016, while attending a golf tournament in Las Vegas with friends, he learned about Kangen Water<sup>®</sup> through 6A2-3 Jonathan Trinh. Initially, Soon was hesitant to pay for a Kangen Water<sup>®</sup> ionizer, thinking that Canadian tap water was good enough. Eventually, 6A2-4 Kim Vo and 6A2-3 Oanh Le convinced him of the benefits and he purchased a K8. "When I bought a K8, I assumed it was just as a user only," Soon says. However, his wife became an Independent Distributor to earn supplemental income. "After one year. I found the reward commission from Enagic very good," Soon says. "I kept going and built up my wife's account and then my children." He sold his first Kangen Water<sup>®</sup> ionizer, a K8, to a friend.

Many of Soon's friends were skeptical, but over time, his family's success as Distributors has proven they made the right decision.

Soon's experience in real estate has helped him as a Distributor. "I got experience on how to deal with customers, overcome many objections, and develop my technique on how to close deals more smoothly and easier," he says. "Selling a house is difficult, but sharing Kangen Water<sup>®</sup> is easy."

## Brazil Distributor Profile

#### Mauro Maltzahn 6A2

Enagic has impacted lives across the globe, including many parts of South America. 6A2 Mauro Maltzahn is from São Lourenço do Sul, in southern Brazil and currently lives about 1,000 miles north in Campo Grande. 6A2-2 Adiene Borges Campos, the mother to his church friends, first introduced him to Enagic. He and his wife, 6A Agnes Amalie Zielke Maltzahn, purchased a LeveLuk SD501 Platinum water ionizer and they became Independent Distributors in 2017.

Brazil has been experiencing financial hardships, so business has been a challenge due to factors like limited access to credit and high unemployment rates, but Mauro has been able to maintain steady growth. "Do not

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be restricted to the natural financial systems available," he advises. "Use creativity to build and seek new alternatives. Strongly believe in the Enagic business as a unique opportunity. Invest energy even at times when difficulties appear insurmountable ways. Because of the immense power and good that Kangen Water® provides to families, always continue to do our best regardless of the immediate results."

Mauro has always worked in sales and Agnes is a dentist who likes to have conversations with patients. "Like everything else in life, we talk about what we like, trust and do well," she says. She started discussing Kangen Water® as an extension of her "willingness to share good things." A patient expressed interest in Kangen Water®, which resulted in Agnes' first water ionizer sale. Mauro has developed an effective business style that he and Agnes have utilized to good effect.

1. "Establish a relationship of trust and transparency with the client, fully understanding their characteristics, lifestyle, and wallets, thereby offering opportunities to improve and grow even more with their objectives."

2. "Always use adequate time to make a demonstration of excellent quality in conveying content aggregators and thus challenging people to seek more quality of life when consuming Kangen Water<sup>®</sup>."

3. "Be very creative in negotiations, but always with determined focus on closing deals, keenly realizing the scenario and opportunity."

Mauro hopes to use this strategy to find more success and reach a 6A2-2 rank soon. His focus is clear:

"Prepare with great dedication constantly and never fade in the face of difficulties."



## Malaysia Distributor Profile

#### Nasriah Binti Ismail 6A

6A Nasriah Binti Ismail was born in Kedah, a state on Malaysia's west coast, and grew up as the second of 10 children. Her parents were farmers, tending to rice paddies and raising ducks by the thousands to support her large family. Nasriah graduated from Al Azhar University in Cairo before returning home, where she married 6A Ahmad Mahir Nawawi, raised eight children, and worked as a teacher for 10 years before stopping for health reasons. She and her husband explored many different opportunities to help earn a living in Kuala Lumpur, including repackaging onion and banana chips and selling takaful (Islamic insurance). Everything changed when 6A Zainah Mohd Salleh brought them to meet 6A5-4 Norli

> Razmi and her husband at their home, who convinced Nasriah to buy a Leveluk SD501 water ionizer. She promptly became an Independent Distributor.

Her first task was to write down a list of her Top 20 prospects. She identified friends, neighbors, relatives, former colleagues and parents to children's friends who already valued healthy lifestyles, people already involved in other direct selling opportunities, and contacts she knew were looking for new opportunities.



Nasriah also learned from 6A16-4 Daniel Dimacale. "Armed with knowledge and words of encouragement from my upline leaders, I started making phone calls to all my 20 prospects the next morning and started to secure appointments from most of them," Nasriah recalls. She made her first sale, a Leveluk SD501 water ionizer, to a business prospect's older brother. Since then, she's continued to make sales to the network she's cultivated. "We really want people to revolutionize their lifestyle with the best water," she says.

Nasriah explained the strategy that works for her "to ensure continuity, persistence and progression in our Enagic Kangen Water® journey," including:

- Daily social media posting
- Daily prospecting through phone calls or appointments
- Weekly business opportunity meeting
- Quarterly Kangen Business Seminar (KBS) organized by upline leaders
- Quarterly Essential Kangen Workshop (EKW) organized by Enagic Malaysia
- Specific skills enhancement courses



Nasriah credits many people with helping to achieve True Health for her family, including Enagic Malaysia branch managers past and present and "beloved" leaders like 6A5-4 Norli Razmi, 6A Zainah Mohd Salleh, 6A5-4 Zahid Mohd Salleh, 6A3-3 Dorcas Boo, 6A2-5 Brice Chow Pak Leong, 6A6-4 Chin Shaw Fung, 6A7-6 Sam Sia and 6A3-5 Bernard Chan, who have provided "non-stop guidance." She also appreciates 6A6-3 Saifol Mualim's continued motivation.

Nasriah has another message for lower ranked team members, saying,

#### "To all our beloved downlines, we are ever ready to help you to grow and achieve your goals."

In the future, Nasriah plans to take her business global, working with other Independent Distributor leaders. The Top 20 list practice she first used in 2015 remains useful. "I love to make prospecting activities," Nasriah says. "If I'm not going anywhere, I will scroll my Top 20 list that I make every day, for me to do prospecting." That system has served her well and will continue to pay rewards for her family and team.



# Ukon Benefits Independent Distributors in Business and in Life

Enagic is best known for Kangen Water<sup>®</sup>, but Ukon is another product from Enagic with natural benefits that can help Independent Distributors in their business and lives.



On Okinawa, turmeric farming has a rich history that dates back centuries. The root, which is believed to contain anti-inflammatory and antioxidant properties. Enagic has been producing Ukon (the Japanese word for turmeric) since 2003 to support local farmers and complement Kangen Water<sup>®</sup>. Farmers harvest turmeric during spring and autumn in Yanbaru, the island's northern tip, which features mineral-rich soils and is known as "nature's treasure" ("shizen no takara" in Japanese). At Enagic Ukon Factory, people wash and sterilize Ukon in Strong Kangen and Acidic Water before converting it into powder for three versatile products: Kangen Ukon Tea, Kangen Ukon & Honey Soap, and Kangen Ukon supplements available in DD (4-month supply) or Sigma (12-month supply).

Arthur Johnson, Director of Kangen Ukon for Enagic International, discussed an effective method he's seen Independent Distributors use to boost business. "When they get somebody to sign up, they basically have them come in with a machine and a DD product," Johnson says. "Ukon DD, in one year, counts as three machines, and it gives you the SP (special points) protection of your first position as long

Turmeric

KANGEN

World's First Turmeric food wrapped with Kangen Water

Patente Ingen W

**Natural Turmeric** 

100 CAPSULES (1.4oz/42g) Made in Japan

SIGMA

as you stay on for the whole year. Basically somebody gets in at 2 and at the end of the year, they have 4." He singles out top leaders like 6A3-6 Dang Nguyen, 6A2-2 Tom Sloan, 6A2-5 Caroline Chou and 6A4-4 Michelle Raley who have employed these methods. "Imagine if this is being duplicated, which they do," he adds, describing exponential growth.

The machine, that's a no brainer. You need the good water," Johnson says. "It's the turmeric supplement that really builds their business... If you want residual income and you get everyone on your team on DD, that's where it really kicks in."

"You don't need to purchase a Kangen Water<sup>®</sup> ionizer to build an Ukon business. Individuals can have up to 3 Ukon business centers and business accounts can have up to 5. To protect SP status, simply link an Ukon subscription to a Kangen Water<sup>®</sup> ionizer. As always, we try and make it easy for you to succeed".

When you buy either a 4-month or 12-month Ukon supply, you will be paid the same amount of Ukon points as your Kangen Water<sup>®</sup> rank. Each Ukon DD point is worth \$40 and each Ukon Sigma point is worth \$100. For instance, if you are a 5A and you purchase Ukon DD, you will be paid 5 points, which is \$200. If your downline partner buys Ukon DD under them, you will be paid according to that downline customer's leg. For example, an Ukon DD sale to a customer in your 3A leg will give you a maximum of 3 points (\$120), even if you are currently a 6A. Enagic pays Ukon commission to Independent Distributors who are actively enrolled in the Ukon Autoship program and surpass the \$160 threshold.









Enagic Malaysia found two reasons to celebrate in November. At Sunway Pyramid Convention Centre in Subang Jaya, this growing branch received a "Superbrands" award trophy and certificate. Top leaders like 6A7-6 Sam Sia, 6A6-4 Chin Shaw Fung and 6A6-4 Alfred Chan joined Enagic staffers to observe this achievement.

According to Shermin Lam, Enagic Malaysia new Branch Manager, the branch's HR & Marketing Manager, "This award strengthens our brand's position, adds prestige and reassures consumers that our water ionization systems are among the best in its category. This award also brings value to our brands, provides trust and confidence to the public that our products are reliable, the best and exceptionally good." People took notice. Local newspaper News Strait Times covered the award in a story.



That same week, Enagic Malaysia received a Consolation Prize for the Product Safety Award (PSA) at Marriot Hotel Putrajaya. Malayia's Minister of Energy and Natural Resources (KETSA) started these awards to recognize and promote electrical equipment manufacturers and importers that have demonstrated a commitment to electrical safety.

"This award strengthens our positions as part of well-trained experts in the related fields and help to boost up the trusts and confidence of the consumers," Shermin Lam says. "It reassures consumers that our water ionization systems are safe and reliable to be used by Malaysians."





## Made in Japan

#### This is How the LeveLuk Series is Made in Japan!

The Osaka Factory is located in Hoshidakita, Katano City, in the northeastern part of Osaka prefecture. It is a large production facility covering over 43,000 square feet in both site area and overall floor space. The major components of our products, including everything from electrode plates to internal filters, are all made in our Osaka Factory. The factory adheres to the highest manufacturing standards and has earned numerous International Organization of Standardization (ISO) certifications, including ISO9001, ISO14001 and ISO13485.



Press Processing Department for electrode plates.



Electrolysis chamber assembly line. Global E-Friends 2021.12

18



The latest injection molding machines.



Main assembly line.



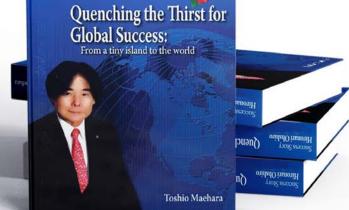
Production Department for cartridges.



pH testing is also done during water flow testing on the completion line.







Success Story Hironari Ohshiro

#### Fable Teaches Us About Patience and Defying Expectations

"Once there was a man who raised a donkey for many years. Over time, the donkey became ever frailer; it was losing the vitality it once had. The man decided to get rid of the donkey, but no one would take it and he could not bring himself to kill it. After a lot of thought, the man threw the donkey into an old, dried-up well in his back garden. Every day, he threw dirt into the well on top of the donkey, intending to suffocate him. Perhaps he thought it would be kinder on the donkey. Every morning and every evening, he used a large shovel to throw dirt down the well. The donkey felt the dirt showering down on his head. The dirt showers continued for weeks. Each day, the donkey would shake the dirt off from his back and onto the ground, then trample it down with his four hooves. And so the ground on which the donkey was standing was raised, little by little, day by day, by the dirt that the man was throwing down the well. In the end, once enough dirt had been thrown down, the donkey was able to escape from the well."



Above is an excerpt from the book *Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro*. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at

#### www.enagic.com/shop

Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

#### **Congratulations to each of you for your outstanding achievement!** October 2021 New 6A and Above Title Achievers

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DIANE CRI	STY SADSAD BERNARTE	Australia	
LOVEPREE	T KAUR	Australia	
ELISE TAIT	Australia		
SHINARAH	Australia		
ROSETTA N	Australia		
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	HUYNH DE TRAN THI KIM OANH TRAN		
	OANH HUA	Australia Australia	
	NG HONG TRAN	Australia	
THUY QUY	'EN NGUYEN	Australia	
THI HAI YE	N VU	Australia	
MY TUYEN		Australia	
	LIEU PHAM	Australia	
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1246948 B		Canada	
	MARKETING LTD.	Canada	
KK288 CAF	RE LTD. #2	Canada	
CHEN YI EI	NTERPRISES LTD #5	Canada	
1329806 B	C LTD	Canada	
1329818 B		Canada	
1329812 B		Canada	
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	NVESTMENT LTD.	Canada	
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	NATIVIDAD	Canada	
-	DELOS SANTOS .	Canada	
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AMRITJOT		Canada	
	KETING INC #2	Canada	
JANINA R		Canada	
DOAN AN	H BUI	Canada	
FAN RONG	G MARKETING LTD. #2	Canada	
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	RADING LTD. #2	Canada	
JINGYAN V		Canada	
JI SEN ZHA 1329799 B		Canada	
	.C. LTD. DNE ART LTD.	Canada Canada	
	VAL WATER INC. #2	Canada	
-	ABLO DIEGO SL.	Europe	
CAITLIN VI	LLANUEVA	Europe	
JOHANNA	MANEKA HELLEBERG	Europe	
STEFANO I		Europe	
LUDMILA 1		Europe	
	DA SANTILLAN	Europe	
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WENG WEI LIAN	Hong Kong
ZHANG SHUO	Hong Kong
ARUN KUMAR BHATNAGAR	India
NITIN SHARMA	India
	India
KALPANA ASHISHKUMAR NAGPURE PENDLI KESAVA REDDY	India
PYARAM PURNACHANDER	India India
KUNCHALA VENKATA SRIHARIRAO	India
NEETU YADAV .	India
ARUN GUPTA	India
RADHE SHYAM BARANWAL	India
MAYA BHAGAT	India
KALPESH SURESHBHAI VITHALANI	India
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HENEY BHARATBHAI VYAS	India
PADARIYA BHAVESHBHAI DHIRAJLAL	India
LILA KANTILAL DHADUK	India
JAGRUTI KEVINBHAI KHUNT	India
RAJESHBHAI BHIKHABHAI SAVLIYA .	India
KOMAL SACHINKUMAR GAJJAR .	India
JINKALA SRINIVASA RAO	India
YELAGONDA ANJANEYULU .	India
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SAURABH HASMUKHKUMAR PATEL	India
PRAVIN BHAGWANTRAO GAIKWAD	India
TULSIRAM KISHANLAL SHARMA	India
KALPESH MAHENDRABHAI RAJAJOSHI	India
PARIMAL JAYSUKHBHAI DHAMELIYA	India
NITALBEN VIRALBHAI MOR .	India
NANDKISHOR CHAMANLAL RATHOD	India
BALNE RAJITHA	India
CH REKHA NIL RAMESHCHANDRA PATEL	India India
GANGOJULA NARESH	India
SUBHASHINI RAYUDU	India
KARAN SETHI	India
SHAKUNTALABEN ASHOKKUMAR NAKRANI	India
WESMIRA PARASTUTI	Indonesia
MOTOISHI LYNETTE MORALES	Japan
水野 ひとみ	Japan
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INNER BLISS HEALTH AND WELLNESS CENTER	Philippines
HILARY QUINAIN	Philippines
OLIM KABILOV	Russia
翁鳳麟.	Taiwan
DAVID JOHN MILLER #3	Thailand
LAY PANHA #1	Thailand
HUYNH NGUYEN DUY TAN	Thailand
PHUNG UYEN AI HOANG YEN	Thailand Thailand
HOANG YEN HOANG NGOC HAI	Thailand
PHUNG THI THANH	Thailand
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MARIA DATAN #DUSAJULIA SMITHUSAJULIA SMITHUSAEVELYN CELESTE JORDANUSAJASMINE A SCHLEYUSAEDWARD DIRECTOUSAREGINIO R DUMAGUSAJASRAJ SINGHUSALISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADDJNHI Y DANGUSAANNA HOANGUSAJOY THI TRAN .USA	JULIA KUULANI VANPOUCKE	USA
JULIA SMITHUSAEVELYN CELESTE JORDANUSAJASMINE A SCHLEYUSAEDWARD DIRECTOUSAREGINIO R DUMAGUSAJASRAJ SINGHUSALISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	BRAUN MARKETING LLC	USA
EVELYN CELESTE JORDANUSAJASMINE A SCHLEYUSAEDWARD DIRECTOUSAREGINIO R DUMAGUSAJASRAJ SINGHUSALISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	MARIA DATAN #D	USA
JASMINE A SCHLEYUSAEDWARD DIRECTOUSAREGINIO R DUMAGUSAJASRAJ SINGHUSAISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	JULIA SMITH	USA
EDWARD DIRECTOUSAREGINIO R DUMAGUSAJASRAJ SINGHUSAMAHALATH GORDON #2USALISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	EVELYN CELESTE JORDAN	USA
REGINIO R DUMAGUSAJASRAJ SINGHUSAMAHALATH GORDON #2USALISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	JASMINE A SCHLEY	USA
JASRAJ SINGHUSAMAHALATH GORDON #2USALISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	EDWARD DIRECTO	USA
MAHALATH GORDON #2USALISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	REGINIO R DUMAG	USA
LISA HOLDENUSADIXIE L. LYMANUSASU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	JASRAJ SINGH	USA
DIXIE L. LYMAN USA SU THANH NGUYEN USA DD]NHI Y DANG USA KELLY DANG USA ANNA HOANG USA NGOC TRAI LE BAO PHAM USA JOY THI TRAN . USA	MAHALATH GORDON #2	USA
SU THANH NGUYENUSADD]NHI Y DANGUSAKELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	LISA HOLDEN	USA
DD]NHI Y DANGUSAKELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	DIXIE L. LYMAN	USA
KELLY DANGUSAANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRANUSA	SU THANH NGUYEN	USA
ANNA HOANGUSANGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	DD]NHI Y DANG	USA
NGOC TRAI LE BAO PHAMUSAJOY THI TRAN .USA	KELLY DANG	USA
JOY THI TRAN . USA	ANNA HOANG	USA
	NGOC TRAI LE BAO PHAM	USA
GIA CONSULTING LLC USA	JOY THI TRAN .	USA
	GIA CONSULTING LLC	USA

ERIC T TRIEU	USA
FRANCIS PAUL THAI	USA
NATHAN CHAN LE	USA
MANTENON PHAN	USA
DEBBIE HUYNH #1	USA
LOAN H LE	USA
K PHAM WATER LLC.	USA
IVY Q NGUYEN	USA
SUNLIGHT TEAM LLC#2	USA
VINCENT HAI NGUYEN #1	USA
VINCENT HAI NGUYEN	USA
PHILLIP PHUONG HO	USA
IMAGE FIRST BARBER SHOP	USA
NGUYET THU LY	USA
TUAN ANH NGUYEN	USA
TUAN ANH NGUYEN	USA
JUDY VU	USA
NHAN WATER LLC	USA
XUAN B NGUYEN	USA
XUAN B NGUYEN	USA
HENRY TA	USA
TRUNG H LY	USA
HUNG QUOC PHAM	USA
MINH THUAN O	USA
HUNG NGUYEN	USA
MAN TENON PHAN	USA
KHAI THI LE	USA
MINH THUAN O	USA

#### 6A2

KIN LING TONG	Australia
THI HOA BINH VO #2	Australia
ELISE TAIT	Australia
AARON NAM BUI-LE	Australia
NKS PROMOCAO DE VENDAS E SERVICOS ADMINISTRATIVOS	Brazil
CHEN YI ENTERPRISES LTD #3	Canada
SHERYL C NATIVIDAD	Canada
SUNSHINE 888 HOLDING LTD	Canada
APRIL ANNE N. CHIONG	Canada
RRR DREAM CATCHERS LTD #3	Canada
MILDRED DELOS SANTOS .	Canada
COLONG DIGITAL SOLUTIONS INC.	Canada
TRINH THAI	Canada
1168056 B.C LTD.	Canada
ULA INTERNATIONAL HEALTH DEVELOPMENT LTD #3	Canada
CHINABRIDGE MEDIA INC.	Canada
KAI WAI TRADING LTD. #2	Canada
SERVICES GLOBAL LTD	Europe
HOANG THANH LE	Europe
TRAN QUANG DU	Europe
TRUNG KIEN BUI	Europe
VENU GOPAL C H	India
MULKALA VIJAYRAO	India
GANGOJULA A SRAVANTHI	India

MINH THUAN U	USA
MARTHA RAJENDRAPRASAD	India
DEVENDRA JHADI	India
SHIVANGI MOHITBHAI VAGHASIYA	India
SHUBHAM UJJAVAL PANDYA .	India
BHAVESH PRAVINBHAI KUKADIYA	India
CHHAYA TUSHAR PATHAK	India
KAMLESHKUMAR DESAL	India
SALIMON P M	India
比嘉勝枝	Japan
HENG BEE HO	Malaysia
DAVID JOHN MILLER	Thailand
TRAN VAN THU	Thailand
NGUYEN THI THU TRANG	Thailand
ERIC T TRIEU	USA
MARIA DATAN #B	USA
ANU JOSEPH #1	USA
JASRAJ SINGH	USA
WATER SISTERS INC	USA
TAI DUC LUU	USA
ANH MAI LY	USA
JUSTIN QUOC NGUYEN	USA
JENNIFER X HOANG	USA
SHIRLEY T NGUYEN #B	USA
TRI T BACH	USA

#### 6A2-2

THI HOA BINH VO	Australia	LILABEN AMRUTHBHAI GONDALIA	India
AARON NAM BUI-LE	Australia	RAKESH PRAVINBHAI KUKADIYA	India
NKS PROM. DE VENDAS E SERVICOS LTDA ME	Brazil	SNEH ACADEMIC SERVICES PVT LTD	India
CHEN YI ENTERPRISES LTD #1	Canada	BLESSINGS LEGACY SDN BHD .	Malaysia
RRR DREAM CATCHERS LTD #2	Canada	CHHENG NEANG HENG	Thailand
MILDRED DELOS SANTOS .	Canada	VU PHAM TUYET NGO INC	USA
1069992 BC LTD.	Canada	OMAR A. RAMIREZ #3	USA
ULA INTERNATIONAL HEALTH DEVEL#2	Canada	WATER SISTERS INC	USA
HUY THONG BUI	Europe	TAI DUC LUU .	USA
KUSUMA SHIVA SAI SAGAR	India	BINH AN CONSULTANT LLC	USA
MULKALA VIJAY RAO	India		
	_		

KATHY VI HO

NGOC TRAI LB PHAMDD

#### 6A2-3

LDENISE BUI	Australia
EGC GLOBAL HOLDINGS LTD. #3	Canada
LESYENO WELLNESS CENTRE #2	Canada
BUI HONG THUY .	Europe
DAYA SAGAR KUSUMA .	India
ARUKUTI VIJAYALAXMI .	India
6A2-4	

<b>0</b> A <b>2</b> -4	
DAI NGUYEN	USA
THOMAS VU	USA

WATER SISTERS INC	USA
TAI DUC LUU .	USA
BINH AN CONSULTANT LLC	USA
GAURAVKUMAR AMRITBHAI GONDALIYA .	India
VU PHAM TUYET NGO INC .	USA
OMAR RAMIREZ	USA

USA

USA

#### **Congratulations to each of you for your outstanding achievement!** November 2021 New 6A and Above Title Achievers

#### **6**A

ROSE GEYTENBEEK #2	Australia
ROSE BENDULA GEYTENBEEK #2	Australia
NGUN HLEI SUNG	Australia
JDM SMART MARKETING	Australia
ARS CONSULTATION AND MARKETING PTY LTD	Australia
U]ARS CONSULTATION AND MARKETING PTY LTD	Australia
NIDHI S PATIL	Australia
ASHLEIGH A MCNAULTY	Australia
VAN LAM TRAN #3	Australia
MAGGIE DUYEN PHUONG TRAN	Australia
XUAN DUYEN BUI	Australia
TUYET MAI LE	Australia
KA DESIGN	Canada
1988413 ONT INC	Canada
PATRICK O GRADY#2	Canada
ELSIE BESANA	Canada
	Canada
SKYNIKK GROUP INC.	Canada
LDOD MARKETING INC.	Canada
MARICAR M. BERNARDO	<u>Canada</u>
2299011 ALBERTA LTD	Canada Canada
2299011 ALBERTA LTD. #2	Canada Canada
2299011 ALBERTA LTD #3	Canada Canada
1146463 ALBERTA LTD. NII-NORTEY ENGMANN	Canada Canada
LDPR REVIVAL WATER INC.	<u>Canada</u> Canada
ANPHA WATER LTD.	Canada
HUE AI LAM	Canada
ADRIAN GUTIERREZ GOMEZ	Europe
JUAN WENICO HABOC	Europe
EJAY BUSINESS CONSULTANCY LIMITED	Europe
VILLAIN NATHALIE	Europe
I.M. ANDRINGA-KERSTEN-PRAKTIJK VOOR VITALITEIT .	
APITERRA SRL	Europe
ELENA MIRELA MORARU	Europe
FUZIUNEA CELOR 5 SRL	Europe
BEAUTIFUL BLUE SRL#2	Europe
BEAUTIFUL BLUE SRL	Europe
KANGEN NUTRITION CENTER SRL#3	Europe
EYYUB YILMAZ	Europe
PATEL UMESH	Europe
VAN VOI LE	Europe
M & J DEVELOPMENT CO/ CHOI PIU SZE	Hong Kong
DIVYABEN MAYANK KUMAR PATEL .	India
E NARESH YADAV	India
SANAPALA ANUSHA	India
HARSH KAMAL KISHORE JANI	India
PRATYUSH RANJAN MAHAKUL	India
NEERAJ TIWARI	India
INDRA BHARAT SUWASIYA	India
RAJENDRA KUMAR	India
DINESH GORDHANDAS PATEL .	India
MIT PARIKH	India
RAJKUMAR RAMNARAYAN YADAV	India
DASHARATHSINH SONJI DEVADA	India
CHHELBAI MAHENDRASINH CHAUHAN	India
	India
	India
奥野·百合子	Japan

福山 亜希	Japan
	Japan
	Japan
BARON ANGELIE VIOLA	Japan
TRAN LE HAI YEN	Japan
NANCY ONG LIEW KIM	Malaysia
KONG YOKE LAN	Malaysia
PROPSYN MANAGEMENT #2	Malaysia
FELJUN MENDOZA TUIZA	Philippines
ONG SZE YUN ADELEEN	Singapore
LEK GEK LAN	Singapore
NGIM SAVEOUN	Thailand
CHOY RATHA #2	Thailand
CHOY RATHA #3	Thailand
CHOY CHANTHEARITH #3	Thailand
CHOY CHANTHEARITH #2	Thailand
	Thailand
NGUYEN THI HUYEN TRANG	Thailand
PHAN LE VAN CHI	Thailand
NGUYEN PHUNG PHONG	Thailand
NGUYEN PHUNG PHONG	Thailand
NGUYEN CONG THUAN	Thailand
HOANG THI THANH TAM	Thailand
HOANG THI KIM PHUONG	Thailand
VOTHI TUYET MAI	Thailand
UNILIFE GLOBAL . #A4	USA
	USA
ELEGANCE MARKETING LLC	
	USA
JORDAN CLOHERTY	USA
CORAL LEE DUNBAR	USA
GEREL BAYARAA	USA
MARIA DATAN #D	USA
JAMES REESE	USA
DEAN C HERNANDEZ SR. #2	USA
	USA
ROSA ISELA AVILA DE VELASCO	USA
WATER SISTERS INC #5	USA
EZDUZIT INC .	USA
HSER GAY	USA
VAN DUC NGUYEN LLC	USA
	USA
	USA
NHAN WATER LLC	USA
NGUYET T BACH	USA
DUYEN THI NGUYEN #B	USA
BANG LUONG	USA
MAI HONG PHAN	USA
THANH DINH HOANG	USA
IMELDA G AGUSTIN	USA
QUAN LAURA NGHIEM LE	USA
SUNLIGHT TEAM LLC	USA
KATIE Q TRAN	USA
TIEN THUY LY	USA
ALLEN VAN NGUYEN	USA
KIMBERLY JULIE LE	USA
MIMI DANG	USA
HELEN H LE	USA
LORENZO FELIX LEYVA	USA

#### **6**A2

ROSE GEYTENBEEK #3	Australia
VAN LAM TRAN	Australia
DIANA LYN BAUTISTA	Australia
LDPR REVIVAL WATER INC.	Canada
KRZYSZTOF PAPAJ	Canada
AIRYN O GUERZON	Canada
1988413 ONT INC#2.	Canada
ELSIE BESANA	Canada
1146463 ALBERTA LTD.	Canada
BEAUTIFUL BLUE SRL .	Europe
FOREVERLIFE CONSULTING SRL	Europe
8CATHERINE JUGEUR	Europe
HOLLIE FREEMAN	Europe
CHINA REGENT HOLDING LTD/ KOW HOI CHING	Hong Kong
AMITKUMAR J SONI .	India
LAXMILAL KODARJI KALAL	India
SITABEN BHAGWANDAS .	India
DHARMISHTHABEN RAJESHBHAI SAVALIA	India
PROPSYN MANAGEMENT #1	Malaysia

ANALIZA FLORES	Dhilippings
	Philippines
CHOY RATHA #1	Thailand
CHOY CHANTHEARITH #1	Thailand
LE THI BACH TUYET	Thailand
NGAN THI DUYEN	Thailand
POWER TEAM GLOBAL INC #R	USA
KIMBERLY JULIE LE	USA
SUNLIGHT TEAM LLC	USA
EHM LIFE LLC	USA
TRUNG H LY	USA
EAGLES SMART MARKETING LLC #3	USA
WATER SISTERS INC #4	USA
KIMBERLY JULIE LE	USA
NHAN WATER LLC	USA
NGUYET T BACH	USA
MIMI DANG	USA
HELEN H LE	USA

#### **6**A2-2

HTPHARM PTY LTD #2	Australia
VAN DUNG PHAN	Australia
TRINH THAI	Canada
DYANNE D. DOCTOR #2	Canada
2616392 ONTARIO CORPOR	ATION#3 Canada
DELA PENA DIGITAL CONSU	LTING LTD. #2 Canada
RJL MARKETING INC. #2	Canada
BEAUTIFUL BLUE SRL	Europe

HIYA SALES CORPORTION	India
ATH PHA	Thailand
POWER TEAM GLOBAL INC #H	USA
ANH MAI PHUONG LE #3	USA
WATER SISTERS INC #3	USA
KELLY ANNE TALAVS LLC	USA
SHIRLEY T NGUYEN	USA

#### 6A2-3

NHU THANH TRAN	Australia	CHHENG NEANG HENG	Thailand
DAO ANH THI VO	Canada	ANH MAI PHUONG LE #2	USA
DELA PENA DIGITAL CONSULTING LTD.	Canada	WATER SISTERS INC	USA
RJL MARKETING INC.	Canada	DIEM LA LLC	USA
KANGEN GLOBAL MLM SRL	Europe		





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**1**% MARKET PENETRATION in CALIFORNIA! - 40 MILLION RESIDENTS

B

- **13 MILLION** HOUSEHOLDS

**1**% in WASHINGTON

'**4**% in

HAWAII

- MORE THAN 150,000 KANGEN WATER® IONIZERS SOLD!

**6**% in OKINAWA