



IAR RAMIRI

### Awaken Your Passion and Show Strength and Drive By Sharing Kangen Water®

6A2-3 Omar Ramirez

## "Products, profit, and marketing form the three strands of a strong braid, or the three legs of a sturdy tripod."

**Enagic Founder and CEO Hironari Ohshiro** 

The above excerpt is from the book Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at www.enagic.com/shop Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

## Message from Mr. Ohshiro

#### **Fervor and Dedication Drive Passion and Growth**

What does passion mean to you? It's a powerful feeling that means different things to different people. Enthusiasm, fervor, excitement, dedication and spirit can all contribute to passion. Pay attention to what moves you, awakens your spirit and motivates you to seize the day. This is passion, which remains a key part of our company's mission.

Passion is a force that can elevate entrepreneurs and salespeople to leaders. My challenge to you this year is to dig deep and find strength and drive that empowers yourself and your team members to share Kangen Water<sup>®</sup>, change lives and become the best versions of yourselves.

You're not alone in this world. Family, friends and team members have similar thoughts, hopes and dreams. We often have similar goals, even if we define them with different terms: happiness, health, prosperity, and security. Share your passion with them and they're bound to give back. Combine efforts and passion and compassion will only grow.

If being an Independent Distributor is a passion, what is holding you back from achieving more? Simply making the decision to share Kangen Water<sup>®</sup> and encourage True Health shows that you're capable of being assertive. Show the world all you can do and be.

No more playing life safe. Today, awaken your passion and continue your drive to change lives. Show just one person that you care by sharing Kangen Water® with them for the first time. Maybe they'll be inspired to share your powerful message as well. Passion can be positively contagious and lead to not just personal, but cultural and global change. Passion, when combined with purpose and compassion, cannot fail.

> Hironari Ohshiro Enagic Founder and CEO

# Change Your Life Story

#### Los Angeles resident 6A2-3 Omar Ramirez had been working in the import/export business for several years when a friend introduced him to Kangen Water® in 2007. 5A Gil Patlan invited him to witness a home demo for months, and Omar finally agreed to attend. "I saw the Kangen Water® demonstration and was blown away by what I witnessed," Omar says. "I tried the water that night and have been hooked on Kangen ever since."

### 6A2-3 Omar Ramirez



Gil presented Kangen Water<sup>®</sup> as a business opportunity, but Omar saw more potential. He says, "I was drawn to Enagic and Kangen Water<sup>®</sup> because of the simplicity of the message, "Change Your Water, Change Your Life!" "I knew that good water was essential to a balanced, healthy lifestyle and I loved the fact that once I owned a Kangen Water<sup>®</sup> device I could share the water with everyone."

Omar also appreciated the flexibility of being an Independent Distributor. "Because of Enagic I can take my business anywhere in the world," he says. Omar's past business experience has aided his performance as an Independent Distributor. "Traveling the globe for my import/export business helped me to develop an appreciation for the many different cultures and people in the world," he says.

"While we may be different in how we dress, what language we speak, the foods we enjoy, etc. we still all share the same simple desire to be happy and live healthy. The one common denominator that I see across the board is that we all drink water. It is the universal solvent that bonds us all together. And Enagic is the technology that the world has been waiting for." Omar first sold a water ionizer to his father-inlaw, Davinci Martinez, who was already familiar with the benefits of drinking alkaline water. "When I told him that I was involved with Kangen Water<sup>®</sup> he was so excited and wanted to get a machine right away," Omar says. "Little did I know that he would be one of my biggest allies in my Enagic journey. He recently achieved the rank of 6A2-2 and I'm so happy to see him succeeding with the Kangen opportunity."

When Omar isn't working on team success, he relaxes by reading, cooking, and traveling to new places with his family. He also gets outside in his spare time. "I recognize that it's important to unplug from our day-to-day routines every now and then," Omar says." I enjoy spending time outdoors, going to the beach, hiking, and running. It allows me time to think, meditate and plan for the future." Omar has achieved a great deal as an Independent Distributor, but has bigger plans. "My goal is to help as many people as I can achieve True Health and happiness with Kangen Water<sup>®</sup>," he says. "I have had the privilege of meeting hundreds of families during my Enagic career and one thing I never get tired of is seeing people embrace the message of Kangen Water<sup>®</sup> and Mr. Ohshiro's vision of True Health. I envision many people on my team achieving the rank of 6A2-3 and higher in the very near future. My personal goal is to be the first 6A2-8 Latino in the company. I know with hard work and determination nothing is impossible!"



### Vietnam Distributor Profile

### Huynh Thi Ngoc Hoa 6A2

6A2 Huynh Thi Ngoc Hoa learned about Kangen Water<sup>®</sup> by reading Dr. Hiromi Shinya's recommendation in his book "The Enzyme Factor." She recalls, "I thought it was some kind of magic water that's only available in Japan. Fortunately a few years later, in 2018, a high school friend, 6A4-3 Ngoc Trai Pham, came to visit from the U.S. and told me how good the Kangen Water<sup>®</sup> machine was." She first experienced Kangen Water<sup>®</sup> at an event at Ho Chi Minh City's Rex Hotel and bought a K8 water ionizer in 2018.

"I only bought it for my family," Hoa says. "I didn't think I would run a business." That view changed after her family started using Kangen Water<sup>®</sup> and she was inspired to share it. Hoa's view of her work as an Independent Distributor now mirrors the U.S. Postal Service motto. She says, "I don't hesitate, rain or shine, near or far, to bring this Kangen Water® source to every family and give them detailed instructions."



Hoa has humble roots, growing up in Phan Rang Thap Cham, a city in southeast Vietnam's Ninh Thuận province that she describes as "one of the poorest rural areas in Vietnam at that time. Droughts often occurred and the climate was really harsh with only sunshine and wind." However, her passion for Vietnam has never waned. She says, "My love for this place is not something I can put into words."



She graduated with an Economics degree from University of Economics in Ho Chi Minh City and earned an MBA from Griggs University (now part of Andrews University) in the United States before entering the workforce. "I used to work at the bank for 13 years and I thought this was my dream job until I had an accident," she recalls. "In those two months I didn't have a salary. Therefore I didn't have enough money to pay for my babysitter, and I asked myself a lot of questions: Was this the job that I really want to do for the rest of my life? The time I spent working at the bank took me almost a whole day from 7 a.m. to 7 p.m. six days a week. I didn't really have time to spend with my children and family." She pursued a more entrepreneurial path, founding Banh Can Phan Rang Co Ba restaurant in Ho Chi Minh City. Hoa had a

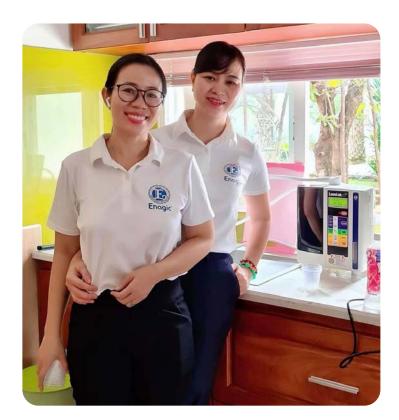
realization: "The money I earn at the restaurant per day is equal to one month's salary working for the bank." She immediately quit her bank job.

The restaurant became financially rewarding and developed a good reputation, but COVID-19 forced Hoa to temporarily close Banh Can Phan Rang Co Ba. Thankfully, she already had her Independent Distributor business in place, which became her primary focus and a saving grace. "Now I am even more grateful when my family's main income during the Covid pandemic is from Kangen Water<sup>®</sup>," she says.

Her education and business experiences have all helped her thrive as an Independent Distributor and leader. Hoa explains, "I have helped my team in terms of thinking, self-development, teamwork, giving timely appropriate strategies, organizing online and offline events, and team training with specific formulas and processes to match the current epidemic situation." Even with all that she has to offer, she remains humble, saying, "I am constantly trying to learn more."

"Over the past three years, I have helped hundreds of families achieve True Health," Hoa says, referring to Enagic's holistic business philosophy. "Our team's upcoming goal is to help more than 1,000 families achieve True Health." Hoa and her team are currently "creating a completely self-operated system for training and coaching to help all participants form their own mindset, knowledge and skills about products, companies, and ways of doing business."

"I feel so happy and grateful to Mr. Ohshiro for creating an opportunity for people all over the world," Hoa says. "I'd like to send many thanks to my friend who provided me with this opportunity, and a shout-out to my teammates who have supported me no matter what. Thank you!"





### India Distributor Profile

#### Bhaurao Patil 6A2

6A7-4 Samir Potdar, a longtime friend and Enagic India pioneer, initially introduced 6A2 Bhaurao Patil to Kangen Water<sup>®</sup>. Bhaurao was impressed, so he bought an SD501 water ionizer in early 2016 to invest in his family's vitality.

It wasn't long before Bhaurao saw Enagic's global business potential. "Just as we all at home were discovering the joy of consuming this hydrogenated water, I also discovered the scope of the company's patented 8-point compensation plan that could help my finances," he recalls. "After completely equipping myself through reading about Kangen Water® and watching relevant videos daily, I realized that this is an amazing business model and can be pursued whole-heartedly." Bhaurao committed to becoming an Independent Distributor.



Bhaurao studied commerce and earned a law degree from Savitribai Phule Pune University in India. Working as a lawyer and in the financial sector played important parts in developing connections that continue to pay dividends.

"I have a great network and I started spreading the word to many families," he says. "I was working with 300 families while carrying out the finance and law functions. To almost all, I have shown the goodness of Kangen Water<sup>®</sup>," he says. "Moreover there was a built-in trust, so it got easier for me to put across the Kangen Water<sup>®</sup> idea to them." Based on his connections, Bhaurao has been able to add team members in diverse fields, including accountants, engineers and pharmacists. As he says, "The ultimate idea is creating business builders."





To support team members, Bhaurao performs three regular business practices:

- Monthly forums/workshops where 50 60 prospects are invited to help sales
- Weekly idea-sharing meetings on Zoom
- Joint calls, as needed

Bhaurao has big plans for his team in 2022 and beyond. "My goal includes touching many more families," he says.

"I strive to support the dedicated associates of my business to ensure they all succeed too in their mission. The sky is the limit."

### Indonesia Distributor Distributor Profile Iyus Yusup Supriyadin 6A

6A Iyus Yusup Supriyadin was born in Bandung, the capital of Indonesia's West Java province, about two hours drive from Jakarta. He grew up in a large family with five siblings and parents who have traded "daily necessities" since he was young, instilling an entrepreneurial spirit.

Iyus attended Pasundan University (UNPAS) in his hometown, majoring in International Relations. For the past 13 years, he's focused on selling credit for mobile phones, an experience that helped to improve his business knowledge and communication skills.

In 2017, friend 6A2 Deden Ahmad Nurdin invited Iyus to attend a Quantum System seminar that showcased Kangen Water<sup>®</sup> products and Enagic's patented 8-point compensation plan. A second seminar convinced him to buy a Leveluk JRII water ionizer. He quickly sold the same model to his brother, 1A Ade Kusmiran, marking his first sale.

Iyus describes Quantum System as "a large community to educate, direct, hone, and nurture the intelligence of members to accelerate success." With guidance from group's leaders, he's taken an educational approach to be an Independent Distributor, which has worked well.

"The response was extraordinary and enthusiastic," Iyus says. "Kangen Water® products were in great demand." He is proud of his team's sale numbers and for finding True Health. He credits 13 Quantum System mentors in particular, who he calls coaches: 6A4 Jethro Parapat and wife Siti Wartini, 6A2-2 Aman Supratman and wife Denti, 6A2 Rima Prianti Dini and her husband Deden Ahmad Nurdin, 6A2 Arom Muharom, 6A Mohamad Soleh "Abah Nanu", 6A Anwar Baehaqie "Away", 6A Drs. Usep Romli, 6A2 Dana B.E., 6A Firman "Arok" and 6A Vinsensius Nagu "Vinsen". "Without my team I would not be 6A," he says.

Iyus also points to a memorably impactful event called Champion Seminar that Quantum System held in December 2021. More than 1,500 people attended, including Enagic Indonesia Branch Manager Widia Hartono, 6A and 6A2 achievers, and Quantum System community members that he says "changed my life and many people."



### Detox and Strengthen Your Body with Ukon

### **History of Turmeric**

Turmeric is known as the "golden spice" and the "spice of life." This tropical species is mainly cultivated in Southeast Asia and thrives best in warm and humid conditions. Turmeric has been used from ancient times as a spice, food preservative, coloring agent, in cosmetics, and for traditional medicine according to both Indian and Chinese traditions.

Turmeric contains large amounts of a component called curcumin, which is believed to have potential benefits due to high anti-oxidant and anti-inflammatory properties.

The turmeric used in Kangen Ukon is cultivated in the northern region of Okinawa, surrounded by nature, Yanbaru. Yanbaru means mountain and forest, the soil is perfectly suited to the growth of turmeric. The farms in Yanbaru are 100% natural with no chemicals, and this is considered the most fertile land in Japan.

### What Makes Kangen Ukon Stand Apart

The turmeric used in Kangen Ukon is cultivated in Yanbaru in northern Okinawa, where the soil is well suited to growing. Yanbaru means mountain and forest, and the farms in this area are 100% natural with no chemicals, which makes sense since this is some of Japan's most fertile land.

Kangen Ukon consists of two types of turmeric: Spring and Autumn Ukon. Spring Ukon contains high essential oil levels, while Autumn Ukon has high curcumin concentrations.

Enagic uses Strong Kangen and Strong Acidic Water to clean and sanitize the turmeric without using any chemicals. It is also pesticide-free and uses no preservatives.

Curcumin has limited bioavailability, which means only small parts of curcumin get absorbed through digestion. Curcumin is also fat-soluble. Kangen Ukon's abundant essential oils help to increase the absorption rate in our bodies.





Enagic has received a patent for our unique capsule, which is wrapped with a mixture of beeswax, Glycerin, and Strong Kangen Water. Enagic uses innovative packaging technology to prevent oxidization.

Improve your health and grow your business using Kangen Ukon. A perfect combo!

For further inquiries or training, feel free to contact your nearest branch office.

Angeline Song Sales Manager for APAC region.



# Congratulations to each of you for your outstanding achievement!

January 2022 New 6A and Above Title Achievers

#### **6**A

SARTAJ S VIRK	Australia
	Australia
ANNA UKICH #2	Australia
SMILES PYRAMID PTY LTD	Australia
ELIZABETH EN CI YAN	Australia
KANGEN WATER QUEENSLAND PTY LTD #2	Australia
HUYNH TRINH LAM #3	Australia
LISANDRA SOTOLONGO CEBALLOS	Canada
1227047 BC LTD	Canada
TEHMINA ABID PESHIMAM	Canada
EEN DIGITAL INC.	Canada
EPIFANIODELOS SANTOS .	Canada
EPIFANIO DELOS SANTOS	Canada
2299011 ALBERTA LTD.	Canada
2299011 ALBERTA LIMITED #4	Canada
RAVINDER KAUR	Canada
MARK IT YOURS COACHING INC.	Canada
CLARK SAFETY GROUP LTD	Canada
ROMMEL C. SANTOS	Canada
RYAN A. TONHAUSER	Canada
MILES FAIRBARN .	Canada
DEBBIE NESSEL	Canada
SUSAN D JAVIER	Canada
JANNINE JUNG	Canada
SERGIO ALVARO CANOVAS RICO	Europe
BLUE CITY KFT#4	Europe
GALINA TOMAS	Europe
GEORGI IVANOV KUZMANOV	Europe
WU YING ZHANG	Hong Kong
ANMOL PUPNEJA	India
KAPIL KUMAR	India
KALPAWA PARIKH	India
DIPMALA DIPAKKUMAR THAKKAR .	India
KESARA BHARGAVI	India
MAHIPAL REDDY GAVVA	
BUDTHULA VAMSHIDHAR .	India
	India
CHELAMALLA RAVINDER	India
NADIMPALLI G S RAJU	India
YATIRAJAM SATISH KUMAR	India
MD REHAN KHAN	India
AMAR DEVRAO HARNE .	India
RAJ KUMAR SAMOTA	India
	India
RAMPRASAD YADAV	India
JAISHRI ENGLA .	India
BHARTI PATWARIYA	India
DHANJIBHAI BACHUBHAI SONDAGAR	India
ASHOKBHAI MANGALJIBHAI	India
MANISHA MAYUR VIRANI .	India
INDUBEN KALAL	India

SHANKARLAL GAVTAMJI KALAL	India
ROHIT SUNDER LAL PANCHAL	India
RIMPY SURI	India
AVANI NIKHIL DESAI	India
KHUSHBOO DIPESH PATEL	India
RAMILABEN VIJAYKUMAR GAMBHAVA	India
NISHABEN NARESHBHAI PATEL	India
MAHENDRA KUMAR JESANG BHAI CHAUDHARY	India
RUSHABH PRAVINBHAI GOSRANI	India
RUSHABH P GOSRANI	India
J. K. GROUP .	India
RAJIV G CHANIYARA	India
NITINKUMAR RAJNIKANT PATEL	India
DINI TRI NUGRAHATI S.PD	Indonesia
	Japan
	Japan
	Japan
	Malaysia
TEW LEE BOON	Malaysia
CHIN CHUNG LEONG	Malaysia
PECK KEE HONG .	Malaysia
RHODERICK JAMES ANG	Philippines
NGUYEN THU HANG	Thailand
DINH KIM NGA#2	Thailand
LE THI THU TRANG	Thailand
HUYNH TUYET LINH	Thailand
PHAN THI HEN	Thailand
TRAN THI PHUONG NHI	Thailand
HOANG NGOC HAN	Thailand
NGUYEN VUONG MY HANH #2	Thailand
VO BICH NGAN	Thailand
DANIA JIHAD RASEM ALRAMAHI	UAE
SOUHILA MAKHLOUFI DJERAH	UAE
HIMALEE GURUNG #1	USA
MARCELA TAGADON YAMAMOTO	USA
BUCKET LIST BLONDE LLC #D	USA
HERROADLESSTRAVELED LLC	USA
KYLE REX	USA
	USA
THE AWAKKENING INC FRANCESCA MARINO	USA
GARRETT TRONCALE	
GRACIELA LIZET RODRIGUEZ	USA USA
XUANHA THI HO THANG DAN NGO #2	USA USA
BAO PHAM	USA
HONG NHUNG NGUYEN	USA
BANG LUONG	USA
JUSTIN NGUYEN	USA USA
VINCENT TRAN	USA
GTG WATER LLC	
GIG WATER LLC	USA

### *6A2*

HEALTH FIRST PHARMACY BALLAJURA #3	Australia
HEALTH FIRST GOLDFIELD PHARMACY #2	Australia
YOKE YING TEO	Australia
KANGEN WATER QUEENSLAND PTY LTD #2	Australia
SHINARAH SIOBHAN ENOSA-TAIFAU	Australia
HUYNH TRINH LAM	Australia
#1227047 BC LTD	Canada
DEBBIE NESSEL	Canada
#2299011 ALBERTA LTD	Canada
EPIFANIODELOS SANTOS .	Canada
JOSE ANTONIO GUTIERREZ PINDADO	Europe
MILENA KUZMANOVA	Europe
GALINA TOMAS	Europe
ANUPAM GARG	India
RAMBAHADUR PATEL	India
KODAKANDLA KOUSHIK REDDY	India

INDMAK CORPORATION	India
KESARA THIRUPATHI .	India
HARSHADKUMAR HIRALAL CHAKRABORTY	India
S]AVM ADVERTISING AND MARKETING .	India
DANA. BE	Indonesia
株式会社Shinee	Japan
ZAINAB SALEEM QSSEM	UAE
LOAN HO #B	USA
HERROADLESSTRAVELED LLC	USA
BLESSED AND BEAUTIFUL WATER LLC .	USA
HONG THI DIEM NGUYEN	USA
EDEN MASI ONLINE LLC	USA
THE AWAKKENING INC	USA
THANG DAN NGO	USA
NGUYET THU LY	USA

### *6A2-2*

HEALTH FIRST PHARMACY BALLAJURA #2	Australia
HEALTH FIRST GOLDFIELD PHARMACY	Australia
DUYEN M TIEN	Australia
KANGEN WATER QUEENSLAND PTY LTD	Australia
MKCJ ENTERPRISE CORP	Canada
LIVE NATURAL LTD	Europe
KONDAMU LALITHA	India
DEEPAK SINGLA	India

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INDMAK CORPORATION	India
AMAN SUPRATMAN	Indonesia
JALAL NAWAF ZAITOUNI	UAE
RANK UP ACADEMY INC .	USA
LOAN HO	USA
EDEN MASI ONLINE LLC	USA

### 6A2-3

HEALTH FIRST PHARMACY BALLAJURA	Australia	ISHA ENTERPRISE .	India
DUYEN M TIEN	Australia	KANGEN VISTA SDN BHD	Malaysia
PRECIOUS LIFE WATER	Europe	RACE TO FREEDOM #B	USA



# Stories of Success

#### Let's Unify Like the Parts of a Ring

"You could describe the relationship between Ohshiro and Yaeko as the relationship between diamond and gold. Together, diamond and gold make a single ring. The highlight of any wedding ceremony is when the bride and groom exchange rings as symbols of their becoming joined together as one; the groom pushing the

ring gently onto the bride's finger, the bride doing the same for the groom. Today, these rings are expensively made and set with diamonds. But in the past, rings were simple twists of wire with the slightest of decoration. Surely there can have been few wedding ceremonies in which rings were not exchanged.

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nD

Toshio Maehara

It's easy not to notice, but the glittering diamond is supported by a base of gold. Gold is beautiful, does not rust, feels luxurious. And it has just the right amount of luster to perfectly complement the brilliance of diamond. The Ohshiros are a couple in tandem, a partnership, and it is Yaeko who takes on the role of the golden band, the base of the ring. Without this base, the ring will not work as a ring, no matter how opulent its jewels. Without this base, the ring is not a ring. If the base is not sturdy, the diamond will wobble; who knows when or where it might fall. The diamond can sit safely only when the gold setting grips it firmly. Only then can it show off its shine. The gold band rests quietly under the diamond, modest about its presence."

"This principle of working together like the parts of a ring applies to the internal workings of a company, too. It is a good way for a boss to work with his or her team. Indeed, from 2013 onwards, the company sales slogan has reflected this perfectly: "Let's Unify".



Success Story Hironari Ohshiro

Quenching the Thirst for

Global Success: From a tiny island to the world

> Above is an excerpt from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at

#### www.enagic.com/shop

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