



March to the Top In 2022!

Happy Birthday to Enagic CEO and Founder Hironari Ohshiro!

"Okinawans—we call ourselves Uchinanchu—are often described as being friendly and compassionate."

Enagic Founder and CEO Hironari Ohshiro

The above excerpt is from the book Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at www.enagic.com/shop Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

Message from Mr. Ohshiro

Replenish Your Spirit and Communicate Kindness at Every Opportunity

Spring is a time for renewal. Each year, I look forward to celebrating my birthday on March 17 with my wife Yaeko, children, and the countless people who have become important to me over the years, including my Enagic family. Interacting with you in-person, over the phone and online helps to replenish my spirit and motivate me.

Receiving updates from Independent Distributors across the world continually reaffirms what we're capable of accomplishing if we consider one important source for our strength: kindness. Kindness and compassion help to differentiate us from other companies and guides our actions.

This year, and for the rest of our lives, I encourage you to communicate kindness whenever possible. When people walk into office lobbies and we greet them, when users and

Independent Distributors call customer support or email their concerns, please be kind. When people need help processing orders or finding a commission check, make them feel respected and welcome. People remember how they're treated. We of course strive to have the best products possible, but that's not enough to develop a giving, compassionate culture.

We have a lot to look forward to, including upcoming global conventions and the company's 50-year anniversary celebration in 2024. I hope to see you at both events. You know that I'll greet you with kindness and of course Kangen Water[®].

> Hironari Ohshiro Enagic Founder and CEO

First Arab Female Leaders in the Middle East and North Africa Share Insights

As people become Independent Distributors in new places and share Kangen Water[®] across the world, we continue to see more firsts. For instance, in the Middle East and North Africa (MENA), female Arab leaders are now ranking up to 6A2, which is unprecedented. We asked five of the first female Arab Independent Distributors in MENA to reach 6A what it means for them to accomplish this feat.

6A2 Zainab Saleem Qasem, Jordan

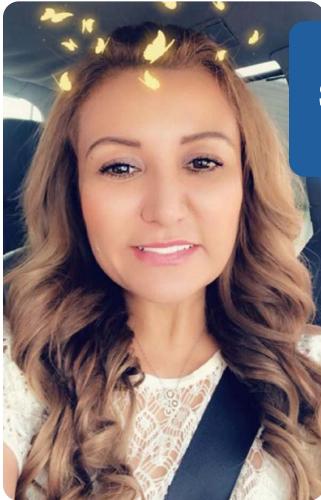
I'm so proud, as an Arabic single mom doing three different jobs, having no background in business or selling. It is a big achievement considering that everyone around me said I can't sell one machine, but I believed that I could help more people, the same way Enagic helped me. I believe now that I can do much more, succeed even more, and help my team to create more success. I proved to myself, my kids, and my team that if we can dream it, we can achieve it with faith, patience and persistence, one step at a time.

6A Hind Afife, U.A.E. (from Morocco)

I'm very happy and thankful. I could not achieve this rank without the support of my up-lines and the hard work and full dedication of my team.

Being among the first Arab ladies who achieve these positions is a huge honor. This is a message for all Arab ladies. No matter what your background or past, you can thrive with Enagic. I truly believe that thousands and thousands of Arab ladies will be on this list in the coming years. As you know Dubai is so cosmopolitan. We are all very pleased to bring Enagic to our home country. Be ready for a big impact.





6A Souhila Makhloufi Djerah, U.A.E. (from Algeria)

My transformational journey could never be better! Being with Enagic since 2019 and achieving my first 6A in 2020 has been an honor.

I am a full-time employee, mother of three kids and doctorate student. I found my new passion to help and uplift others! Through the pandemic when times get tough, things have certainly been taxing. However I am an ambitious woman looking for sustainable growth with healthy progress and spiritual balance. It felt empowering to support women and my team through global digitalization, universal humanization, and the ultimate challenges: new norms in the world. And I thank my husband who always supported me! It is a great privilege to be among the first few 6A independent distributors in the Middle East. Reaching 6A rank was a great achievement, but getting there was an amazing journey! A journey of self-development, growth, life lessons learned, and new friendships made. And it is just the beginning. I pride myself in my achievement. It took a lot of discipline, dedication, selfmotivation, and persistence.

I started as a hopeful user and will forever be grateful for Enagic, for Kangen Water[®] and for the best business opportunity.

6A Rania Fu'ad George Khoury, U.A.E. (from Jordan)



I started my journey with Kangen Water[®] as an introverted university student with no experience in sales to support my mother, who is now a 6A2. I can't describe the happiness, strength, and joy I feel by becoming one of the first Arabic female Independent Distributors to reach 6A in the Middle East. I was doing it as a sometime job since I already had a full-time one. This gave me motivation, confidence, and financial stability to quit my job and become a full-timer to reach my goal in life: financial freedom.

6A Dania Jihad Rasem, Jordan

United Arab Emirates Distributor Profile

Antonio Bualat Misajon 6A2

United Arab Emirates resident 6A2 Antonio Bualat Misajon was messaging with his Philippines based cousin, Arlan Laroya. After Arlan mentioned how much his family had been enjoying Kangen Water[®] from his daughter's SD501 ionizer, Antonio became intrigued.

"I got interested in the machine, but when I learned its price I lost the urgency because I was not fit financially," Antonio recalls. "After three weeks when someone showed me Enagic's patented 8-point compensation plan, I was attracted to the opportunity and found a way to produce the money." He purchased a JR2 and became an Independent Distributor in August 2017.

Antonio grew up in the Philippines without many resources. However, he was able to complete a twoyear dental technology course and started working as a dental technician at 17 years old.





Despite a grueling schedule that included a full-time job and four-hour, traffic heavy commute each day, he still found enough motivation to become an Independent Distributor. He reflects on his struggles, saying, "Maybe the stressful life I had as a dental technician and the limited income are the factors that motivate me to strive to make it in Enagic."

"It is becoming more meaningful because Enagic made me able to touch lives," Antonio says. He's been able to involve his family in the business, which has been an added benefit. In fact, his whole family consists of Independent Distributors: wife 5A Liza Misajon, son 5A Jireh Misajon and daughter 2A Achim Misajon.

"It was not easy for me when I started because I had no uplines to support me," Antonio says. "I learned to do demos myself, studied, and learned the business. I created different ways to present the business and to creatively show Kangen Water[®]." YouTube videos and Zoom meetings were powerful tools. So was support from Enagic Dubai staff. "I can say I cannot easily make it without their assistance, he says.

Antonio continues on an upward trajectory, but doesn't base success just on rank. Antonio hopes to use his commissions to travel with his wife, support hobbies like writing music, performance art and drawing, and to purchase a dream house. He'd also like to make charitable donations to churches, missions, and the Dr. Rizal Aportadera Burn Center in Mindanao. "I know I can obtain those by helping and developing more leaders," he says. "People with the same passion and goals for supporting quality members are the key to leverage."

Singapore Distributor Profile

Winston Lek 6A

Singapore based 6A Winston Lek and his sister, 6A Lek Gek Lan (Tabitha Lek), attended a presentation from 6A2-2 Francis Ng in February 2012. "Half way through the presentation by Francis, I told him I am in," Winston recalls. "I wanted to get the machine for my family." They're certainly not the only two people who have had that reaction when discovering Kangen Water[®], but they have followed their own path.

Winston and Tabitha ordered their SD501, the top water ionizer at the time, from Enagic's Hong Kong office since Enagic's Singapore office wasn't yet open for business. The siblings later upgraded



to a K8 once that model became available. "We love the K8 because of its touch-screen and ease of use," Winston says.

At the time, Winston was looking out for his family by providing Kangen Water[®] and didn't initially pursue on the business potential. "It was like almost four years later before I started to try out the business on a part-time basis," he says. He is more focused on Enagic now instead of his real estate business.

His past experience in corporate regional business development has helped him in Enagic, Winston added, "I try to pick up the product and business knowledge quickly and learning to be independent as soon in the business is an advantage."

"It is also an opportunity for anyone to be their own boss and touching lives in this Enagic journey, one family at a time."

Kangen Water[®] has clearly made a strong impression on Winston's family. Tabitha is a chartered accountant based in Vietnam who

switched her focus to being a full-time Independent Distributor. Winston's wife (3A Fanny), eldest sister (4A Anne), and fourth sister (4A Leonie) are also Independent Distributors.

When he's not working, Winston relaxes by exercising to maintain his fitness and reads, listens and watches self-development materials to improve his prospects. Winston also enjoys taking trips with his family. "Traveling helps to break the routine and spending time with family is bonding, Enagic business allows us to travel as a family while conducting our business." he says. "We need to create memories intentionally because in our retirement, these are things that will make us laugh."

"I am a believer in the Japanese concept, kaizen," Winston says. "There is always room for improvement." He values "continuous learning and personal development" for himself and for his team members. "My goal is to develop more likeminded leaders in my team both locally and in other regions," he says. Even though Enagic is a 48-year-old company, there is still great potential in the business."

"Everyone has their own definition for success," Winston says. "To me success is never the destination, but is the journey that we enjoy on this highway call life. My highway has three straight and smooth lanes: health, wealth and time. They all should be running parallel and balanced."





Kusuma Dayasagar 6A2-3

6A2-3 Kusuma Dayasagar was born and raised in Warangal, Telangana, and still lives in this south Indian city with one million residents. He has five siblings and grew up in a large family with limited resources. They were small-scale tobacco manufacturers and did not own any machinery, so they had to roll beedi (cigarettes) by hand. Kusuma wasn't a particularly strong student and dropped out of school at age 16 to earn a living, though he later returned and now holds Master's degrees in Psychology (MSc), Business Administration (MBA) and Computer Applications (MCA). He's thrived in business and as an Independent Distributor, though his early work was a struggle.



Kusuma would travel 150 kilometers every day to repair and assemble TVs and work as a videographer. He "slowly climbed up the ladder," developing his skills and saving enough money to transition to cable TV operator. "I am a pioneer in the telecommunications market," he says. "I was the first to introduce pagers, telephones, and mobile phones in my city. Slowly I was able to create a big business with several branches all over the state. I had over 300 employees working for me. Telecom giants like NOKIA Hutch, TATA, Reliance, and SONY tied up with me and I was the market leader in Telangana."

"I made a promise to myself that I would retire by the age of 40," Kusuma says. "After my 40th birthday, I decided to close all my businesses and officially retire. I was always grateful that I rose from adversity to a well-known person." Kusuma earned the nickname "Mighty Sagar" and accomplished a great deal financially, but wanted to give back to society and to the people who helped him succeed. Enagic ultimately convinced him to come out of retirement. "The one thing life taught me was that opportunities are rare and opportunity is what shapes our life," he says. "We should always be open to an opportunity. It doesn't matter where we are in life."

Kusuma learned about Enagic from close friend 6A2 Mohan Sharma and attended his first product demonstration with 6A7-5 Rajan Manjrekar in Mumbai. To better understand Kangen Water[®], he and Mohan flew to Malaysia to meet 6A7-6 Sam Sia, 6A2-2 Ming Way and 6A2-2 Thomas Yep and to see the local Enagic office. Kusuma left impressed, saw the potential, and joined his friend as an Independent Distributor, buying a LeveLuk SD501 water ionizer.



"I was always the one to adapt to newer products and businesses and it has always worked out for me," Kusuma says. He saw a calling with Kangen Water[®], saying, "If people are going to drink this water in the future, there will be a person who introduces it to the people, and that should be me."

After returning from Malaysia with his SD501, Kusuma arranged a meeting for 80 business associates, friends, and relatives in Warangal. Sam Sia led a Kangen Water[®] demo and explained Enagic's patented

8-point compensation plan. No sales directly resulted from this meeting, but he soon sold his first machine to nephew 6A2 Madhusudhan Badugu and made many more sales.

Many people don't find work relaxing, but Kusuma is an exception. "I feel relaxed when I am working," he says. "The only time I am stressing is if I feel like I haven't done enough work in a day. I have the most fun working for my goals and dreams. I plan fun activities with my team and family, like an outing or a weekend escape, which helps blow off steam and is also a morale booster."

Kusuma credits 30+ years in the telecom industry with helping his performance. Not that he's satisfied.



"My ultimate goal in the Kangen business is to create as many leaders as possible in my team," he says. "I want to help every leader who believed in me to change their lives through Enagic."



Getting Better All The Time: Enagic Golf Club at Eastlake

Enagic Golf Club at Eastlake has improved considerably since Enagic founder and CEO Hironari Ohshiro purchased the San Diego area course in 2018 and hired Neil Finch, Enagic Golf Club at Eastlake VP/COO. Under Finch's watch, and with help from late golf course superintendent, Jim Ferrel, who passed away in December, Enagic Golf Club at Eastlake has impressed and attracted many professional golf events.

Enagic Golf Club at Eastlake recently hosted the Farmers Insurance Open pre-qualifier in January. A U.S. Senior Open qualifier takes place on May 25, when four players will earn spots in the U.S. Senior Open. The Southern California Amateur Championships qualifier follows on June 29.

This year's marquee event, the San Diego County Open, returns to Enagic Golf Club at Eastlake from October 13-15. As we've seen, the tournament has been a longtime launching pad for PGA Tour golfers like Scott Piercy and Mark Wiebe. 2020 champion Sahith Theegala has performed admirably on his PGA Tour rookie campaign and placed third in last month's highly competitive WM Phoenix Open.

"The golf course is getting tougher and tougher," Finch says. After recent tee extensions, the course now measures 7,107 yards and is Par 71, with a 74.8 course rating. "That means if you're a scratch golfer, you should shoot about 4-over," Finch says. Adding length also helps Enagic Golf Club at Eastlake keep pace with current technology. Many tour pros can now hit balls 320-340 yards with modern clubs.

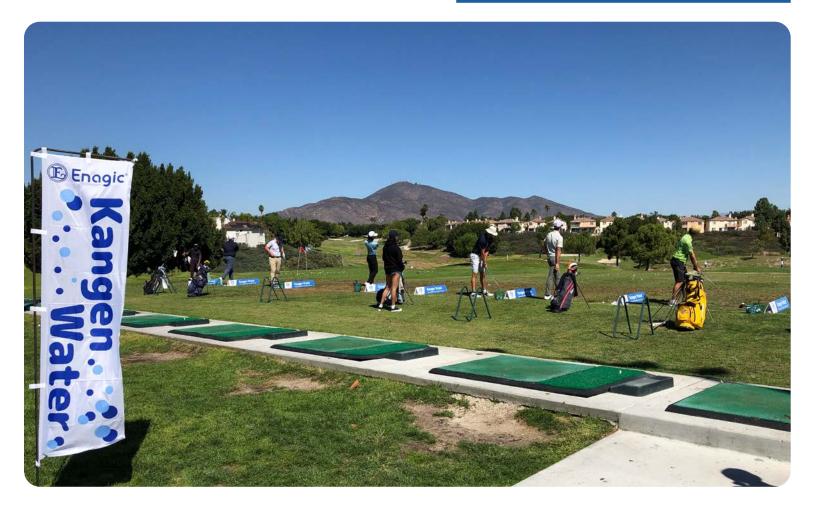
"To make it a little more impressive and make it a little more championship-esque," Finch still plans to add new bunkers, update existing bunkers, and expand greens, but as Finch says, "We've maxed it out. We're not going to be able to add any more length."

Enagic Golf Club at Eastlake is developing a better reputation. Finch notes, "Every time people come to the golf course, they're asking, 'What have they done this week?' That's a good thing."

Late course superintendent Jim Ferrel's valuable contributions helped to improve Enagic Golf Club at Eastlake in significantly ways. To help build on Ferrel's legacy, Finch recently hired a new course superintendent, Joe Neri, who previously worked at Arrowood Golf Course in nearby Oceanside.

Upcoming Tournaments

- May 25 US Senior Open Qualifier
- June 29 Southern California Amateur Championship Qualifier
- October 11 to 13 Enagic San Diego County Open
- January 18 to 20 PGA Farmers Ins. Open Pre-Qualifying





In December 2021, flash floods impacted thousands of people across Malaysia, resulting in devastating losses for family members and homes. Enagic Care, Enagic Malaysia's charitable organization, stepped up to help, donating time, effort, supplies and Kangen Water[®]. This isn't the first time that Enagic Care has provided aid. After all, "Enagic Care's core principle is empowering people by lending a hand towards less fortunate community through charity and welfare."

On December 24, 2021, Enagic Care donated 200 five-liter bags filled with Kangen Water® to WeListenMY, another organization that dispensed safe drinking water to people in need. Enagic Malaysia also gathered RM 3,000 (over \$700) to support flood relief efforts.



On January 18, 2022, Enagic Care and the Top Performers Group, including Independent Distributors like 6A5-4 Zahid Salleh and 6A5-4 Norli Md Razmi, visited residents in Taman Sri Nanding, Hulu Langat. They provided 60 boxes of personal hygiene products to each house. Each box contained a large bath towel, toothbrushes, toothpaste, soap, shampoo, hand sanitizer, face mask, and comb. Top Performers Group also provided over 100 food boxes for flood-impacted Malaysians. Each food box contained rice, cooking oil, flour, biscuits, sardines, salt, sugar, sweetened creamer, and tea bags.

Enagic Care and Top Performers Group further demonstrate how important a role that compassion plays for Enagic and Independent Distributors in Malaysia and across the world.





February 2022 New 6A and Above Title Achievers

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<u>6</u> A	
DURGA SACHIN AGRAWAL	Australia
BROOKE A POPE AMBERLEE JAYDE	Australia Australia
IRINA SKRYPAL	Australia
MICHELLE TEMPONGKO JONES PTY LTD .	Australia
THAO PHUONG NGUYEN	Australia
THAO PHUONG NGUYEN THI C DO	Australia Australia
CHAU T T NGUYEN #2	Australia
DND KANGEN PTY LTD #2	Australia
LINDA PHAM	Australia
KANGEN HEALTH PLUS #3 KANGEN HELATH PLUS #2	Australia Australia
1348404 B.C. LTD.	Canada
1348407 B.C. LTD.	Canada
1244462 BC. LTD	Canada
<u>1337569 B.C. LTD.</u> 1337564 B.C. LTD.	Canada Canada
1344676 B.C. LTD.	Canada
1348399 B.C. LTD.	Canada
BO PING ZHANG	Canada
MUTUAL MON MARKETING GROUP INC. 1348876 B.C. LTD.	Canada Canada
1349237 B.C. LTD.	Canada
CBZ CONSTRUCTION	Canada
1348548 BC LTD LAN ANH BUI	Canada
MARITES C SALVADOR	Canada Canada
HERMENIA CHRISTENSEN	Canada
DAN JUSTYN CHIONG	Canada
MOO TECHPRENEUR INC #2 RHODA C. NDUAGUIBE	Canada
OLUWATOSIN B. AJAYI	Canada Canada
NOEMI CEZAR SONIO	Canada
EPIFANIO DELOS SANTOS	Canada
GEDE MARKETING INC. SACHA RAHBANI	Canada Canada
STEPHNIE R. HAMILTON #1	Canada
ANNIBELLE HIZON	Canada
DAVID HIZON	Canada
TINTU ABRAHAM IOANA E CIMPOERU	Canada Canada
1146463 ALBERTA LTD. #3	Canada
SOODABEH SABERZADEH	Canada
MICHAEL CRAIG WARD #2 2282045 ALBERTA LTD.	Canada
GILLIAN L PARON	Canada Canada
LORI RAFOSS	Canada
ULTIMATE FREEDOM MOVEMENT LTD.	Canada
AIRA MAE ALILIO MANABAT#2 ROXANE NKOMO	Europe Europe
UGOCHI OGBANKWA	Europe
LISA O DODGSON LTD	Europe
MICHAEL DAVISON	Europe
FITNESS WATER LTD DANIEL NOLTE-BYLES / STELLWERK GMBH	Europe Europe
ILONA NITSCHKE COACHING UND VERTRIEB VON WELLN	Europe
LUMAS BOUTIQUE SRL	Europe
LORANDT MARIAN NAGY#3	Europe
LUCIA DASCALU BACSI INVESTMENT GROUP SRL	Europe Europe
DINIASI KANGEN NETWORK SRL	Europe
ALKALINA BLUE SRL	Europe
KANGEN CENTER ROMANIA SRL#5	Europe
SILVIU IONUT DUMITRACHE MARADINI LOVRIN SRL	Europe Europe
MARADINI LOVRIN SRL	Europe
FINING S.R.L. #9	Europe
TRAN THANH HANG . THUY TRAN MINH	Europe
ZHANG BING YU	Europe Hong Kong
ZHU LI JU	Hong Kong
ZHANG QI QIONG	Hong Kong
XU SHUAI ZHANG LU	Hong Kong
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ZHANG YUE YU	Hong Kong
CAI LI HUA	Hong Kong
YE HUI ZI	Hong Kong
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JIANG MING QIANG	Hong Kong
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AI XIAO ZHI	Hong Kong
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CAI YUAN MAN	Hong Kong
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PENG YING MEI	Hong Kong
CHAU NGA MEI	Hong Kong
_SIU WAI KWAN	Hong Kong
RAKESH KUMAR PATEL	India
K V L RAJU	India
JAPA SATHISH REDDY	India
THEEGALA LAXMI	India
ANIL KUMAR MADIRE	India
PANUGANTI PRABHAKAR	India
P SIVA KUMARI	India
MOHAPATRA LAXMIKANT .	India
ADEPU SRIDHAR	India
LATA KETAN BHINGRADIYA	India
SUNIL KUMAR TANWAR	India
DHARAMENDRA KUMAR	India
LUDAR SON KASHYAP	India
NEHA KOMAL AGRAWAL	India
BHAVESH VALLABHAI PIPLAVA	India
RAHUL YUVRAJ SHINDE	India
MAYUR LABHUBHAI PATEL	India
RATILAL LAXMIDAS DALSANIYA	India
MUKESH BHIMJIBHAI SHINGALA	India
SEJAL ARVINDBHAI MOTISARIYA	India
SAVITRI DEVI	India
MANJUSHI KACHHAP	India
SONAL DIVYESHKUMAR MISTRY .	India
SONATA TRADERS	India
MAULIK SHASHIKANT BAROT	India
KRINALBEN SHAILESHBHAI PATEL	India
PUJA CHINTANKUMAR SEJANI	India
SAVAN PRABHUDAS KOTECHA	India
RAJIVBHAI CHANDRAKANTBHAI NIMAVAT	India
RAGHUBHAI KARSHANBHAI VAGHASIYA	India
SAKARIYA HINESH VIRJIBHAI	India
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KEVIN KISHANBHAI SAKARIYA KEVIN KISHANBHAI SAKARIYA CHANDNI KISHANBHAI SAKARIYA TRUPTI HITESHBHAI SAKARIYA ANNA ROHAN CHRISTIAN DHIRENDRA MANUBHAI PATEL HERU PRASONGKO ELLYN MULYAWATIE 田野 一夫 清水隆昭 HEALTHY MIZU WELLNESS #3 TEOH JOO HAN CRISTINA MORALES MARCELLANA#2 JERI MAE ANIT LAXAMANA OLEG MENCHIKOV LE LUU BA TUONG	India India India India India India Indonesia Indonesia Japan Japan Malaysia Philippines Philippines Russia Thailand
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