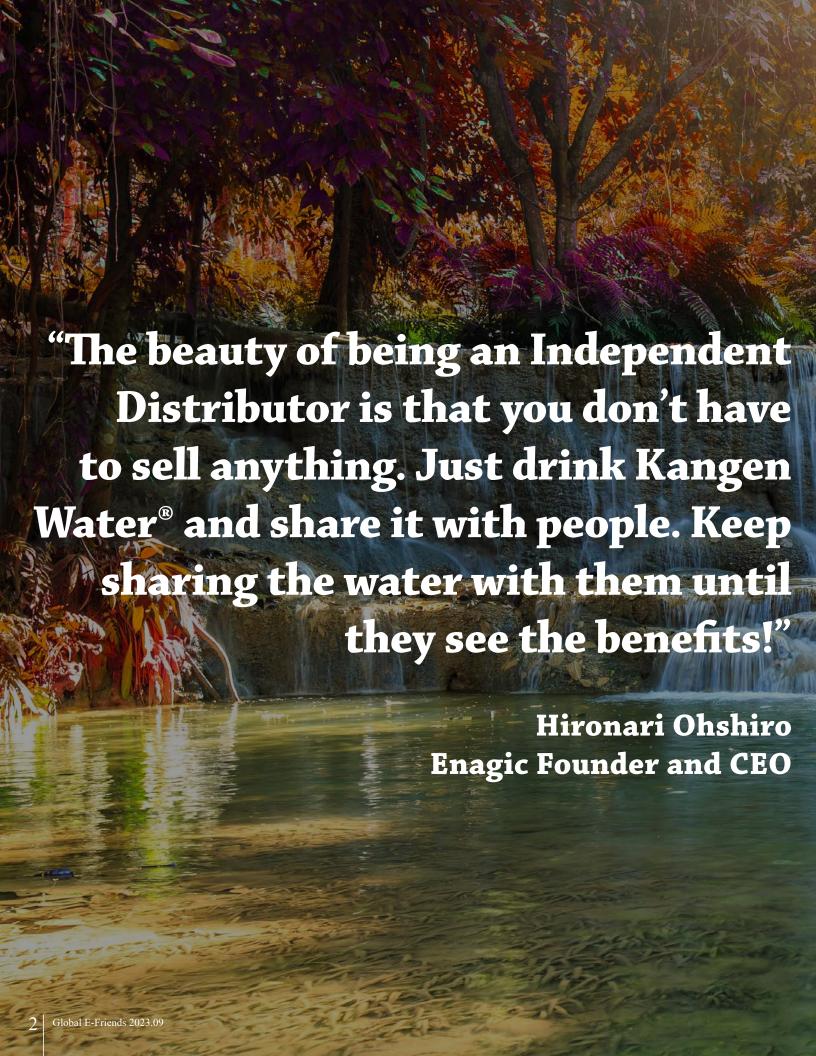




"Integrity & Trust" Guide The Way for 6A2-4 Heng Neang Heng, Cambodia





Message from Mr. Ohshiro

9.5 Day Reminds Us To Share Versatile Kangen Water®

To celebrate 9.5 Day in the United States, Enagic branch offices hosted business seminars and Kangen Water® demos that hundreds of distributors and prospects attended on September 5. Of course, everybody drank 9.5 pH Kangen Water®. 9.5 Day is one of my favorite days each year and serves as a pleasant reminder of Kangen Water®'s restorative powers, which hydrates and refreshes our bodies while strengthening our resolve against life's expected and unforeseen challenges.

Even after all these years, Kangen Water® continues to amaze me. The best known of the five filtered water types that Enagic ionizers can produce is possibly the most versatile. I'm aware of this when drinking my seemingly bottomless bottle of Kangen Water®, cooking a healthy dinner using Kangen Water®, and watering our plants with nutritious Kangen Water®.

Kangen Water helps us to stay strong and focused on Independent Distributors' unwavering commitment to our mission: True Health. The combination of physical, financial and mental wellness remains central to our mindset and approach. So does compassion. When new challenges arise, it's crucial to practice empathy so we can work to understand different perspectives and collectively get through particularly stressful or turbulent times. Thankfully, not every day is such a trial. Especially when drinking a cool, refreshing

All this talk about Kangen Water® is making me thirsty. Excuse me while I refill my bottle.

glass of Kangen Water®.

Hironari Ohshiro Enagic Founder and CEO



Heng Neang Heng is the first Independent Distributor to earn a 6A2-4 rank in Cambodia. This groundbreaker previously appeared in E-Friends

(as Heng Anderson in January 2022), discussing how she found Kangen Water® and grew her business. Since then, the Phnom Penh resident continues to excel, pointing to "integrity & trust" as two of her guiding principles.

How has Heng been able to achieve so much success? "Confidence certainly plays a key role," she says. "I couldn't ask for better products, company or business opportunities." Heng also has a drive that has aided her rise as an Independent Distributor. "Believing in yourself and carrying that positive, confident posture lends even more credibility and builds trust," she says.

Heng also recognizes the positive impact her team has contributed, a credit to Enagic's patented 8-point compensation plan. "A major factor in team growth is seeing the excitement of our downline enjoying full commissions that empower their personal finances," she says.



Her team has also lowered barriers to entry as part of continued efforts to be more inclusive. "Where possible, our team events are free - encouraging participants to invite more prospects," she says. "Training events are often subsidized, and learning from our amazing international leaders instills excitement and urgency to spread the True Health mission globally."

She's also tapped into a global network of Independent Distributors who are frequently willing to support colleagues

and provide advice based on their experiences. "Learning to partner up and not try to fly solo helps many new distributors get started," she says. "All too often I see people drop off my radar who could have been diamonds...not because there wasn't support available, but because like me, they want to enjoy the satisfaction of achieving by my own efforts."

"I was blessed to connect with some of Enagic's finest achievers as a Kangen infant," says Heng, who continues to pay forward her good fortune. "Generosity of time helping our brothers and sisters many levels down is vital for their team growth, teaching not just how to succeed but also the rules that ensure True Health is maintained company wide will guarantee our business is sustainable for generations to come."



Cambodia is a fast growing market, and Heng has expectations for the future. "My next goal is set, 6A3-5 in 2024," she says. For Cambodia, she'll continue to help every household to purchase a Kangen Water® ionizer. Her goal: "One Home, One Machine." In addition to supporting local leaders, Heng will also grow "new and emerging markets overseas."

To accomplish her goals, Heng communicates with, educates, and motivates her downline by organizing regular events, parties, and road trips. Being open also helps. "I believe opportunity is given to us daily, when we are open to receive blessings," she says. "Build your business with Love, Energy and Happiness and I will see you at an event somewhere in the world soon!"



India Distributor Profile

Bhavesh Pipalva 6A2

6A3-3 Sanjay Sondagar first introduced 6A2
Bhavesh Pipalva to Kangen Water® in late 2018.
"At first it seemed out of my league to spend this amount for water," he says, but after seeing this as an investment in his family's well-being "for the next 25 years," he promptly purchased a Kangen Water® ionizer. Bhavesh was simultaneously motivated to become an Independent Distributor by "the blessings of

people with whom I could share this amazing water."

Bhavesh grew up in Gondal and currently lives in nearby Rajkot, Gujarat. He earned a B.Com Degree from M.B. Arts & Commerce College, Gondal and previously worked in the insurance industry. Bhavesh has also been involved with direct sales for over 20 years. He notes, "Important things from my previous experience like team building and duplication have helped me build a solid foundation in this business."

Bhavesh sold his first Kangen Water® ionizer to 6A Pavan Chauhan, a direct selling colleague. Bhavesh says. "Pavan is a committed and ambitious individual and that made me approach him first." He also identified biology teachers Akshay Vekariya and Maulik Pragda as potential top performers. Bhavesh says, "They had no previous experience in direct selling, but both of them are now 6A leaders." He also highlighted three other leaders who joined his downline:

- Mahesh Chudasama, "who has good experience in the direct selling industry, is our upcoming 6A."
- Dr. Nilesh Gami "is a well known doctor in the city of Morbi and now is developing this business."
- Sajan Parekh "was fresh out of college and is now in this business full time."



Bhavesh has big plans to make personal progress and grow his team. "My immediate goal is 6A2-3 and my ultimate goal is 6A2-8," he says. "At present, I have 13 leaders in my team at 6A rank and my goal is to create 100 6A leaders by December 31, 2024."

"To achieve this goal, I educate & motivate my team through monthly training and seminars," he explains. "We already conduct demonstration seminars every week and training programs every month for our team." He credits 6A2-2 Jayesh Raval and 6A2-4 Nageshwar Shukla with

providing "help and guidance." He also identified three other NSI team initiatives that are "vital to keep my team motivated and updated all the time." He mentioned:

- Super30 days training
- Parivartan series
- Pahal series



"When it comes to educating my downline, here is my formula: Learn, Teach & Duplicate," he says. "We conduct regular training sessions ranging from 2 hours to 2 days where we cover from very basic to very technical details about our business and provide all that we have to our team. I believe knowledge increases the confidence of the team in our product and business."

When Bhavesh isn't helping his team's prospects, planting trees is one favorite pastime. "I feel that is the best hobby a person can have," he says. "I also like to read books. Lastly, I try to spend time with my family when I am free." To say Bhavesh has a full life is an understatement.





India Distributor Profile

Duleshwari Arkara

6A



6A Duleshwari Arkara grew up in Navagaon, a village in Chattisgarh, and currently lives in Navagaon, a slightly larger village in the same central Indian state. She initially learned about Kangen Water® through 5A T L Nag and was motivated to become an Independent Distributor after discovering Enagic's patented 8-point compensation plan. So far, her decision has worked.

Duleshwari sold her first Kangen Water® ionizer to 4A Pokhan Lal Nag. She's been motivated ever since. She remains inspired by reading books and building her business and hopes to reach a 6A2-3 rank in the not so distant future.





Nguyen was born in the Vietnamese countryside and currently lives in the capital city, Hanoi. He graduated from Hanoi University of Culture, majoring in the Faculty of Publishing Business. For work, Nguyen previously found success as an event organizer and event director in Vietnam and internationally. "I have very good relationships and a good reputation at work," he says. However, Independent Distribution proved to be more enticing, so he made the switch.

Drinking Kangen Water® has made a big impact on Nguyen's life and career. "I wanted to become an Independent Distributor to thank and spread great products to relatives, family, friends and partners," he says. "I changed my income when sharing more often. I have also helped many people change their lives by owning a Kangen machine and running a business."

He made an atypical first sale, to a Kangen Water® technician. "He came to install the Kangen Water® machine and guided me enthusiastically," Nguyen says, "but he hadn't sold Kangen machines yet. I shared with him about business opportunities and advantages in business." That technician, Thang Nguyen, has reached a 5A rank since that fateful appointment.



Nguyen envisions a bright future for himself and his team. "I will reach the rank of 6A2-3 in March 2024," he says. Not that 6A2-3 is sufficient. "The goal of conquering the peak of Enagic is 6A2-8. Also I will help two distributors below me to reach rank 6A2-3 in the next year."

To accomplish these goals, Nguyen will make the following efforts:

- "Regularly organize seminars with different contexts: home seminars, seminars at health club programs, online seminars on online social networking platforms such as Zoom"
- "Train distributors to become excellent leaders and spread the system"
- "Link the network of Vietnamese people in particular and health lovers in general to participate in this great business opportunity"
- "Organize training programs on skills such as experimenting, business sharing skills, and customer rejection handling skills"

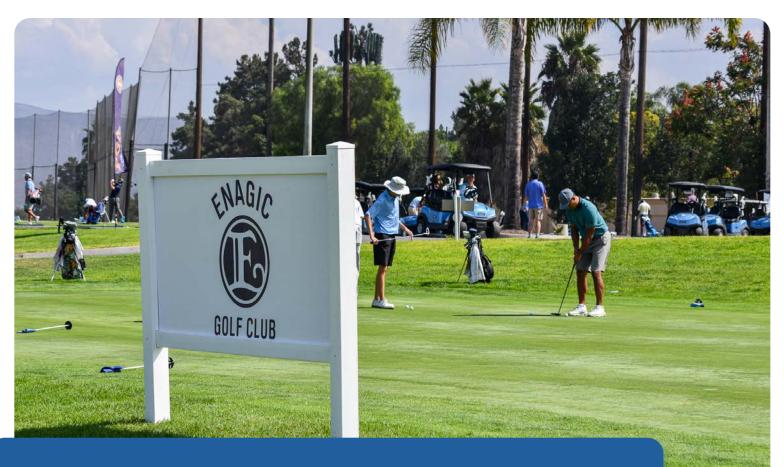


Nguyen also has implemented five methods to communicate with and motivate his downline:

- 1. "I established a business academy about Kangen Water® for the team, helping them to have full knowledge of hard skills and soft skills. I build each leader to be a trainer and facilitator for new customers and distributors for at least 6 months so that they understand the core values and mission as well as how to work effectively and efficiently in accordance with the company's valid principles."
- 2. "Each year, I organize 4 field training programs with hundreds of distributors so that they can connect and understand more values that Kangen business brings. These programs all have additional level leaders. as tall as Tan Ngueyn And 6A3-7 Dang Nguyen."
- 3. "I often instruct the system to have training sessions via Zoom once a week. I show distributors the stories and skills from successful distributors at Enagic."
- 4. "I regularly have effective distributor activities to honor and encourage."
- 5. "I constantly connect and transmit information about Enagic corporate contests and programs to distributors and learners."

Nguyen expends substantial efforts on Independent Distribution, but he still carves out time for activities that are important to him. His diverse interests include charity, travel, singing, jogging and listening to music. In work and his pastimes, Nguyen tries to "connect with the community."





Enagic Golf Club at Eastlake Prepares for Jam Packed Event Schedule

"We have become such a draw property that both the USGA and the PGA Tour keep asking us to add events," Enagic Golf Club at Eastlake VP/COO Neil Finch says. Tournaments and qualifying events like these are typically reserved for "some of the most prestigious golf courses in the United States," he says. This is a testament to everything Finch's team, Enagic, and Mr. Ohshiro has accomplished with upgrading the course and facility in Chula Vista, California.

"Between mid September and mid January, we are hosting the world, it seems like," Finch says. Here's a rundown of the upcoming schedule:

- September 13, 2023: USGA U.S. Amateur Four-Ball Golf Championship Qualifying
- October 10-12, 2023: PGA Tour World Wide Technology Championship Pre-Qualifying
- October 16, 2023: PGA Tour World Wide Technology Championship Event Qualifying
- October 24-26, 2023: Enagic San Diego County Open
- January 16-18, 2024: PGA Tour Farmers Insurance Open Pre-Qualifying
- May 22, 2024: USGA U.S. Senior Open Qualifying

Since Enagic Golf Club at Eastlake started hosting the Enagic San Diego County Open in 2020, the tournament has served as a launching pad for participating golfers. Sahith Theegala won the 2020 tournament after winning last week's Fortinet Championship and is now a Top 15 player on the PGA Tour with over \$7 Million in money winnings and in the Top 35 in world rankings. 2022 runner up Rico Hoey was recently in third place on the Korn Ferry Tour money list. Next year, he'll be playing on the PGA Tour as well. Finch says, "The PGA Tour is the ultimate prize, and this is a stepping stone."

Enagic Golf Club at Eastlake now regularly attracts top talent. To keep pace, Finch and his team continue to make tweaks to optimize course performance, constantly upgrading tees, bunkers, and greens. "We've added 15 new tee boxes and 12 bunkers since we started," he says. "It keeps getting better and better and better. Like a fine wine." These efforts have resulted in a significant reputation boost.





"Now, it's worthy of the Enagic name."



"When Mr. Ohshiro purchased the golf course, it wasn't even a diamond in the rough," Finch says. "It was pretty raw and in pretty bad condition. But Mr. Ohshiro has given me the directive to, 'Make this golf course into a course to host professional tournaments, the Enagic Golf Academy, and of course our Enagic distributors from around the world.' With his direction we've been able to transform this golf course." Enagic Golf Club at Eastlake now employs 80 people, attracts 200-250 players a day and hosts an increasingly prestigious event calendar.

For marketing purposes, rebranding made sense after purchasing the Eastlake Country Club in 2018, but Finch recommended waiting until upgrades were in place to properly represent the Enagic family of products. "Originally I wouldn't have dared put Enagic's name on that product," he says. "Now, It's worthy of the Enagic name."

August 2023 New 6A and Above Title Achievers

6A	
ELENITA GULTIANO MORRISON	Australia
CHANTEL E BASILE #2	Australia
TEAGAN EVANS	Australia
BROOKE A POPE #3 CHENG EN ZHU	Australia Australia
ANH QUAN TRUONG	Australia
ANH QUAN TRUONG #2	Australia
SALLY DANG HOANG	Australia
THI HOA NGUYEN DINH KHANG VO	Australia Australia
MINH HIEU TRIEU	Australia
NGHI Q PHAN	Australia
NGHI Q PHAN #2	Australia
TRI L DANG NGOC HOANG OANH NGUYEN	Australia Australia
NAM D VO	Australia
THI L N BUI	Australia
MARTYN J WOODBRIDGE	Australia
JAIR WILCHEN DONEL REINALDO HARUO MIKAMI #1	Brazil Brazil
NARA FUKUYA	Brazil
LUCIANO MASSAYUKI SAKAUE	Brazil
HAMID SARAFAN	Canada
AMINA OLFERT	Canada
TINA LAROCQUE 2282045 ALBERTA LTD. #4	Canada Canada
VAHID ASHOORION JOOZDANI	Canada
ROSE-ANN PADASAS	Canada
EZIO DI MATTIA	Canada
LORNA S CRISOSTOMO	Canada
MAILENE ROXAS NAVNOOR ENTERPRISES LTD.	Canada Canada
SKYNIKK GROUP INC.	Canada
HANNA SLEGERS	Europe
SANDRA MAGNBRANT	Europe
GERONIMO VINCENT MACANAYA DEBBY SIBARANI	Europe Europe
OLUBUNMI FISAYO OJEDOKUN	Europe
FERDAUS UMMA ZANNATUL	Europe
DIGITRANSFORM SERVICES LIMITED #3	Europe
DIGITRANSFORM SERVICES LIMITED #3 CLAUDIA WUTKOWSKA	Europe Europe
ELENA GUASTAMACCHIA	Europe
SARL RUGGIERI MARC	Europe
PARAPHARMACIE ET DECOUVERTE	Europe
ABSIEH SOULEIKA STEFANIE COMBUECHEN / EL CASCADA	Europe Europe
NINA DONIS ESTERLEIN	Europe
FERNANDO PALAZUELOS LEON	Europe
LAN ANH NGUYEN	Europe
TAM LAM GBR THI HUONG BUI	Europe Europe
LIAO GUO WEI	Hong Kong
GOKUL DATTATRAYA WELAPURE	India
TASHU SHRIVASTAVA	India
SAVITA AJIT SINGH DIVINE GLOBAL ENDEAVOURS	India India
SADHNA SARASWAT	India
KALPESH MAHADU GHARAT	India
BADINENI SURESH	India
BHUKYA RAMESH CHELAMALA VANI .	India India
DARA SUKESH VARDHAN	India
NAGUBANDI SUGUNA .	India
BELLAPU RAVVALA SARITHA	India
KASARAPU RAJITHA	India
BHATTIPROLU KAMESHWARI DEVI . BANDILA SEKHARBABU .	India India
VUGGU SRINIVASULU	India
BARRI GOPALAKRISHNA MURTHI	India
BHUMIKABEN YOGESHBHAI PRAJAPATI	India
OM SAI ENTERPRISES ORION HYDRO WATER SOLUTIONS LLP	India India
SAMEER SHREEBHAGWAN SHARMA	India
DINESH KANTILAL KANKARIYA	India
JAIDEEP BIRTHARE	India
GEETA KUSHWAHA	India

JOGENDER SINGH	India
SUBODH KUMAR PANDEY	India
POOJA	India
SHREE RAM ASSOCIATES	India
MANUSHREE VISHAL VERMA	India
SATISH CHAND SAVNER	India
M.VARA LAXMI DURGA	India
PATEL PRIYANKABEN RAHUL	India
PRIYA ASHISHBHAI CHANDEL	India
KUMAR SIVARAMAN	India
PUJA MAHARSHI BRAHMBHATT	India
SAHJANAND GROUP	India :
MONARCH FABRICATION	India
SAVITABEN MAGANLAL SEJANI	India
RAJUBHAI VALLABHABHAI HIRPARA .	India
PRAKASHKUMAR JIVRAJBHAI KACHARIYA KADVIBEN PARBATBHAI KACHHATIYA	India India
SWATI SUNIL DEVANG	India
ALPABEN NILESHBHAI GAMI	India
TIRUPATI CORPORATION	India
HANSABEN KALUBHAI DABHI	India
JAGRUTIBEN GANESHBHAI VAVADIYA	India
MANOJKUMAR NARAYANAN NAIR	India
KATARA JASHVANTBHAI M	India
KAVITABEN NAGRU	India
VINOD KUMAR	India
SANTOSH.	India
GITABEN NILESHBHAI VALA	India
ARVIND BHANABHAI BHARAVADIYA	India
RAVIRAJSINH GULABSINH JADEJA	India
SAHDEVSINH DILIPSINH CHUDASAMA	India
RANA CHAGAN RAVALIYA	India
VIPULBHAI HAKUBHAI BOGHANI	India
SHILPA MEHUL BUDHELIYA	India
BALVANT HIMATBHAI RANGANI	India
NILESH NANUBHAI GUJARATI	India
VINOD VANMALIDAS SARVAIYA	India
SUNILKUMAR NAROTTAMBHAI LAD HUF	India
DIPTI KAMLESH PANCHAL	India
HARSHKUMAR VIJAYKUMAR BENGALI	India
MOHANBHAI RAVJIBHAI PATEL	India
HARSHAD DEVAJIBHAI GAMIT	India
JENISH BIPINCHANDRA GANDHI NENCY NAYAN VANKAWALA	India India
RAJESHKUMAR JOITARAM PATEL	India
HIMANSHUKUMAR YOGESHBHAI PATEL	India
KRUSHI IRRIGATION	India
MAHENDRASINHJI DOLATSINH HADIYOL	India
HITESHKUMAR KESHRABHAI MALI	India
MAHENDRAKUMAR ASHOKKUMAR PANDIL	India
SURENDRASINGH HARISHCHAND RATHORE	India
MAHESH SINGH SHEKHAWAT	India
CV KANGEN WATERIUS #2	Indonesia
WAHYU SAPUTRA	Indonesia
下村 はるみ	Japan
有本 朱里	Japan
KAZE	Japan
新河戸 彰子	Japan
Motoishi Lynette Morales	Japan
TEE WEE KIONG #3	Malaysia
PANG PECK MOOI	Malaysia
RESTITUTA A. QUIPIT	Philippines
DENIS ALEKSEEV	Russia
DENIS ALEKSEEV	Russia
NGUYEN THI LE TRANG	Thailand
TONG THI THU LAN #1	Thailand
ANG KIM EANG	Thailand
LYHUONG HONG	Thailand
CHHENG ROTTANAK	Thailand
LY DUC KHAI MAI HONG KY	Thailand Thailand
TRUONG ANH NGAN	Thailand
DOAN THI THUY LINH	Thailand
NGUYEN CONG TRI NHAN	Thailand
NGUYEN HIEN THOAI	Thailand
NGUYEN HO VINH NGHI	
	Thailand
LE HONG DIEP	Thailand Thailand

Congratulations to each of you for your outstanding achievement!

	•
VO THI VIET THUY	Thailand
DANG HO TOAN NANG	Thailand
NGUYEN THI HAI LINH #2	Thailand
DINH THI PHUONG HONG	Thailand
NGUYEN THU THUY	Thailand
NGUYEN THI NGOC ANH	Thailand
NGUYEN NGOC HUYEN TRAN	Thailand
TRAN QUANG LUC	Thailand
DUONG HUYEN TRAN	Thailand
LY NGOC TRONG	Thailand
TRAN QUANG LONG	Thailand
TRAN PHUONG DAI	Thailand
TRINH VY RAT	Thailand
BUI DUC KIEN	Thailand
TRAN HA GIANG	Thailand
MONA HAROON TRADING CO. (L.L.C.)	UAE
VICTOR DANIEL MATEUTA SIRBU	UAE
BRANDON Y. BARTOLOME .	USA
CARLY BROWN WELLNESS, LLC	USA
EMILY LAUREN OZELLO	USA
MARINA SOICHER LLC DBA: JAY & B ENTERPRISES	USA
ALMA G RUFANO-CABLAYAN	USA
JANELLE FABRO CASTRO	USA
ZIN NWE WIN	USA
Annaliza ATIENZA RAMOS	USA
ELVON TRAN	USA

USA
USA

6A2	
CHANTEL BASILE	Australia
ANH QUAN TRUONG	Australia
MINH HIEU TRIEU	Australia
HIL NEW LIFE PTY LTD	Australia
BROOKE A POPE	Australia
ASHLEIGH A MCNAULTY	Australia
MARCIO YUKIHIRO MIKAMI	Brazil
FOROUZAN MOLLAEI .	Canada
2282045 ALBERTA LTD.	Canada
SKYNIKK GROUP INC . #4	Canada
LORNA S CRISOSTOMO	Canada
TAM LAM GBR	Europe
THI HUONG BUI	Europe
DIURNO FAMILY SL	Europe
TARUN DEEPAK BHAMBHANI	India
DIVINE GLOBAL ENDEAVOURS	India
DEEP TARUNSINGH ADVANI	India
RAJ KUMAR BHATNAGAR	India
NIKHIL PURANIK	India
GAURANG GOVINDBHAI DEVGANIYA	India
RAJ KUMAR SAMOTA	India
TARAKANTA SAHU .	India
SHILPA BEN SANJAY KUMAR PATEL	India
BHATTIPROLU SRI SATYA .	India
JIGNA BHAVESHBHAI PIPALVA	India
REPALA SUBBAMMA	India
RAMRATAN MALGAYA .	India

RAHULKUMAR MOTIBHAI PATEL	India
PRASHANT SONI	India
KAILASH VINODBHAI SARVAIYA	India
HARSHADKUMAR BABULAL PATEL	India
KISHORKUMAR BABULAL RADADIYA	India
PARULBEN KANUBHAI PATEL	India
HETALBEN HEMANSHUKUMAR MISTRY	India
MITA SANDEEPBHAI MISTRY	India
VIJAYKUMAR JAYANTILAL BANGALI	India
CV. ANDHYKA AMAZING TEAM	Indonesia
LOH SI XIN	Malaysia
TEE WEE KIONG #2.	Malaysia
MELANY TAOPO TENORIO	Philippines
ANG KIM EANG	Thailand
VICTOR DANIEL MATEUTA SIRBU	UAE
MONA HAROON TRADING CO. (L.L.C.)	UAE
LORI-ANNE N. ROWE	USA
DESIGNER DRIP INC	USA
MIKE AND ANNA CORPORATION	USA
MA MICHELLE NACPIL MANANSALA #3	USA
Nhan Thi Thanh Mai	USA
ANH THI TRAN	USA
Ying Mei Ly LLC .	USA
SON QUANG NGUYEN (B)	USA
CAREL ANN RAPOSO #A	USA
SON QUANG NGUYEN	USA

O A Z-Z		
LUCIANO MASSAYUKI SAKAUE	Brazil	
ZAHRA NOORPOUR #2	Canada	Т
GLASS OF LIFE HEALTH CORP. #5	Canada	
NEW TECHNOLOGY META CONSULTING S.R.L.	Europe	Т
MINH KHANH DANG#3.	Europe	Т
KANCHAN DEEPAK BHAMBHANI	India	
TARUN ADVANI	India	
RAGHEVENDRA PRATAP SINGH	India	Ξ
HARSHADKUMAR HIRALAL CHAKRABORTY	India	

India
India
Malaysia
Philippines
USA
USA
USA
USA

6 A	2-3

GLASS OF LIFE HEALTH CORP. #2	Canada
TARUN NARAINSINGH ADVANI.	India
BHARATKUMAR RAMAJIBHAI CHAUDHARI	India

BODE LLC	USA
XUAN B NGUYEN	USA

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DRISHTI MALIK .	In

X	UAN B NGUYEN	U



Setting the standard for over four decades!