



# ENAGIC GLOBAL E-FRIENDS

Vol  
297


August  
2025



## **6A4-3 Panem Lakshmi Koti's Team Plans Long-Term Success in India and Beyond**







**“As I’ve seen time and again throughout my career, if you put other people first and commit to satisfying their wants and needs, they’ll learn to trust and respect you. By listening to what they seek, motivating and encouraging them to find fulfillment, and establishing yourself as a leader and resource, people will turn to you and both team and personal success are bound to follow.”**

**Hironari Ohshiro  
Enagic Founder and CEO**



# Message from Mr. Ohshiro

## The Biggest Competition is With Yourself

“Keeping up with the Joneses” is an old expression in the U.S. that means comparing your possessions and social status with other people in your community. Do your neighbors have a bigger house with a nicer yard and a heated pool? Do they drive a luxury sportscar while you drive a minivan? Do their children attend more prestigious schools? How does everything stack up? This mentality can be toxic and cause sadness and resentment. In reality, you have no control over whether the Joneses (or whatever their names) will succeed. Instead, you can only control your efforts. Also, life is not a zero sum game. If they win, that doesn’t mean you lose.

If you’re going to compete with anybody, simply look in the mirror. Compete with yourself. How many Kangen Water® ionizers, Ukon subscriptions and Anespa home spa systems did you sell last month? In the past year? Strategize and work harder to beat your total.

Create new standards to assess your performance. Increase your efforts and you should see better results. How many emails did you send to prospects last month? How many phone calls did you make? How many product demos did you lead? How many in-person or Zoom meetings did you have with team members? Even making one extra effort in each category should help.

Coordinate with team members. Collaborate on to-do lists and event calendars. Encourage each other. Independent Distributors succeed by supporting uplines and downlines. Don’t forget that.

Let’s also remember to keep drinking Kangen Water® so we can stay hydrated and focused.

*Hironari Ohshiro*  
Enagic Founder and CEO







## **6A4-3 Panem Lakshmi Koti**

### **Change Your Life Story**

6A4-3 Panem Lakshmi Koti is from Andhra Pradesh, a coastal southeast Indian state that's probably best known for its plentiful Buddhist temples and Amaravati art. He majored in intermediate math at Raghavendra College in Andhra Pradesh, but had to cut short his studies. Family dynamics led to him working at a granite factory for 5 years, followed by a stint as a gym coach. Koti later identified potential with direct selling that let him shift his focus.

Koti started his Enagic journey in January 2018 after discovering an online demo on Facebook. Koti liked what he learned about Kangen Water® and Enagic's patented 8-point compensation plan and traveled to Hyderabad to learn more. "I was mesmerised with the presentation and explanation," says Koti, who became an Independent Distributor.

Koti sold his first ionizer to his best friend, 6A MJ Praveen Kumar. They've continued building business together, gathering valuable team members on the way. He credits valuable support from his mentor and downline with helping to drive his success.







**“Enagic’s motto is ‘Change Your Water, Change Your Life,’ and in true spirit, my life changed completely,” Panem says.”**

Koti named his team the Kangen Kings. So far, they’ve shared Kangen Water® with 6,000+ families. Together, over 60+ team members have achieved 6A ranks and above.

Koti has achieved all of the ranks he planned for even faster than expected with support from his dedicated team. On the way, he became the first person from Andhra Pradesh to achieve a 6A4-3 rank. Not that he’s done working. “My long-term goal is to achieve the 6A4-8 rank by 2030,” he says. That may be possible given his comprehensive approach.





Koti keeps the Kangen Kings educated and motivated through regular contact.

- Team meetings to “discuss the strategies and actions to be taken”
- Meetings with active leaders
- Product demonstrations and business meetings in different cities
- “Mega business events” every 3 months with 500+ audience to boost team morale

In his spare hours, Koti prefers to spend time with his family. He also unwinds, playing sports like badminton and cricket, and participating in charitable works to benefit society.

“Enagic’s motto is ‘Change Your Water, Change Your Life,’ and in true spirit, my life changed completely,” Koti says. Thanks to my sponsor and mentors. I always remain indebted to Mr. and Mrs. Ohshiro who created this product and the business opportunity that have helped in changing the lives of many across the world.”



*\*With hard work, some of the most dedicated independent distributors may be able to earn supplemental income (see the earnings disclosure statement on [www.enagic.com](http://www.enagic.com) for details).*





# USA Distributor Profile



**Annie Davis**

**6A2**

6A2 Annie Davis worked in restaurants for most of her life, starting at age 15, and she treasures those experiences. “Customer service and building connections has always lit me up,” she says. “I loved working in restaurants and did for so long because of the people.”



She last worked in a family-run restaurant. “It had generations of repeat customers,” Annie says. “I got to know them and still regularly talk to them. Many became Kangen Water® customers.”

Annie learned about Enagic through Kelly Talavs. “I already knew Kangen Water® was life changing,” Annie says. “Seeing Enagic’s patented 8-point compensation plan and what was possible had me asking myself why WOULDN’T I give this a try? It was the absolute best decision of my life outside of choosing to move to Hawaii,” which she did 20 years ago.



Annie sold her first Kangen Water® ionizer to 6A2 Destinee Perata, who's now a team member. She's continued to build on strong early sales and is now working to reach a lofty 6A5-8 rank.

"I plan to continue to commit to my soul mission of activating people's gifts and providing a fertile landscape in which they feel safe to showcase and serve with their entire range," Annie says. "Consistency is my backbone and there isn't a day that goes by that I do not share about this business or Kangen Water® in some way."







Regular contact is key. “I love to communicate with my team via telegram or text as my main work hours are after my kiddos go to sleep.” Annie says. “I also regularly run calls and trainings for my team and am very active in our group chats, training platform, and Facebook group.”

Annie has a clear vision. “Building long-term connections with people is a dimension of the sustainable future I see for our communities,” Annie says. “Promoting one another based on our distinct gifts and passions. Our community, Evolution Era, is built upon this value and understanding.”

**Are you a 6A and above Enagic Independent Distributor who has not yet been featured in Enagic Global E-Friends?**

**Please email [marketing@enagic.com](mailto:marketing@enagic.com) to find out how you can be included!**





# Singapore Distributor Profile



**Bel Ang Shu Man**

**6A**

When 6A Bel Ang Shu Man was 38 weeks pregnant with her second child, she wasn't on bed rest. Far from it. Instead, she visited the Enagic Singapore office "filled with excitement and hope" after finding her mentor, 6A2 Mabelline Goh, and learning about Enagic's promising business model and Kangen Water® benefits. Bel simply could not wait until after giving birth to begin working as an Independent Distributor.



"Having explored various business ventures; both online and traditional, since I was 21 years old, I knew exactly what I was looking for," Bel says. "I saw an opportunity that aligned with everything I wanted," including flexibility and "a product that genuinely makes a difference."

Bel initially struggled with perceived limitations in her new, unfamiliar role. "One of my biggest challenges from the start was overcoming self-doubt," she says. "Having tried various businesses before, I initially thought this would be just another attempt, but deep down, I knew that if I wanted real results, I had to shift my mindset from trying to committing."



“Another challenge was staying motivated during slow periods,” Bel says. “Instead of letting temporary setbacks discourage me, I focused on the bigger picture, knowing that every effort, no matter how small, was bringing me closer to success.”

Overcoming challenges helped forge Bel’s unstoppable spirit. “Through every obstacle, I’ve grown stronger, more resilient, and more determined to keep moving forward,” she says.

For Bel, success comes down to two things:

1. Setting clear goals
2. Maintaining a positive mindset







Bel is grateful to Mabelline, saying, "She has not only been a mentor, but also a source of inspiration, always leading by example and encouraging me to step out of my comfort zone."

Mabelline's goal-oriented approach has proven valuable. "Every month, I set specific targets for myself and my team, ensuring we have a clear direction to track our progress and stay accountable," Bel says. "Rather than just hoping for success, I take intentional steps."

Bel's success isn't just her own. "My team's success is my success," she says. "Seeing them achieve their goals, break through limitations, and thrive in this journey is what drives me."

Potential work-life balance is another benefit. "Many people assume that being a stay-at-home mom means relying solely on one income or sacrificing personal growth for family responsibilities," Bel says. "After joining Enagic, I realized that I could have the best of both worlds: being present for my children while also building a business of my own."

"My ultimate goal in this business is to reach 6A2-3, but my vision is much bigger," Bel says. "I want to empower more individuals, especially moms. I envision a community of strong, supportive leaders who uplift and inspire each other. I'm committed to leading by example, sharing what I've learned, and guiding my team toward success together."





# Enagic Philippines Hosts Inspirational 15th Anniversary Event

On August 9, Enagic leaders and Independent Distributors gathered at the Maybank Performing Arts Theater in Manila to celebrate the Wellness Seminar & Business Presentation in honor of Enagic Philippines' 15th Anniversary. It was a day filled with learning, inspiration, and empowerment. Thank you to everyone who joined us and made this celebration truly special!







On August 10, Enagic Philippines marked its grand 15th Anniversary Celebration at Shangri-La The Fort, Manila, bringing together distributors from around the world in a spectacular gathering. The milestone event highlighted Enagic Philippines' legacy of wellness, success, and global unity, while also honoring and awarding rank-up distributors for their outstanding achievements.





# PATH TO PROSPERITY CAMPAIGN

## *Celebrating New Growth with E8PA*



This campaign is focused on recruiting and supporting new distributors to achieve success early on. Distributors can receive bonus rewards by helping their new downline members complete three direct sales within 1 to 4 weeks of their registration. Both the new distributor and their direct upline will be eligible for campaign bonuses.

### **CAMPAIGN OVERVIEW**

**Eligibility:** New distributors who complete three direct sales within 1-4 weeks of registering

#### **MAXIMUM BONUS**

To receive the maximum bonus amount, the three direct sales must be K8 machines (unit price \$5,480 each)

#### **BONUS AMOUNT FOR DIRECT UPLINE DISTRIBUTOR**

Varies based on the direct upline's rank and how quickly the sales are completed

#### **BONUS AMOUNT FOR NEW DISTRIBUTORS**

Varies how quickly the sales are completed

E8PA Members receive the full bonus rate; non-E8PA members will receive 50% of the applicable bonus

For any questions or further clarification, please contact your local branch office.

*Commemorating  
51 Years of Sharing  
the Enagic  
Opportunity and  
Kangen Water®*





**Setting the standard  
for 50 years!**



# July 2025 New 6A and Above Title Achievers

## 6A

ALBERTHA M SUKALIANA	Australia	CRYSTAL ENEGY Z.S	Europe
THI MY LINH HUYNH	Australia	ENERGY PROLIFE SAN SRL	Europe
DANIELLE GUYMER	Australia	SEBASTIAN COTIGA	Europe
ORWELL FAMILY TRUST	Australia	RAFFAELE ERNESTO BORGHESE	Europe
CARLY HERREYGERS	Australia	CZHONG SHU GUANG	Hong Kong
CHLOE RENEE HARRISON	Australia	NAVEEN KUMAR	India
KIM T FLORIST	Australia	PRITHVI SINGH SHEKHAWAT	India
MA. CECILIA A. BLASE	Canada	GANESH VITTHAL LIHE .	India
SAHAR ZADEHBAGHERI	Canada	MALYALA SRINIVAS	India
ALENA NYVLTOVA	Canada	MARRI NAGENDRA VARAPRASAD	India
DDJOHN LINKLETTER .	Canada	BHAGWANT SINGH THAKUR	India
1503582 BC LTD.	Canada	VINITA KUMARI SINHA	India
1504226 BC LTD.	Canada	NARENDRA PATIDAR	India
1504190 BC LTD.	Canada	KOKILABEN SOLANKI	India
HOUSE OF DAVINCI SPA LTD.	Canada	MIT NIKHIL KAPADIA	India
PETA- GAYE T STERLING	Canada	MAYUR DAMJIBHAI RAMOLIYA	India
PETA- GAYE T STERLING3	Canada	PRAVIN SONYABAPU SARJANE	India
VIANCA CHANDRA QUINTANA	Canada	PRADEEP RAMAYODHYA KUSHWAHA	India
HARRISON C AGU	Canada	TAPAN POLA	India
ELIZABETH ADEJOH 6	Canada	KETAN KUMAR R DAMOR	India
OPRAH WILLIAMS	Canada	FLYING WHEELS CYCLES SPORTS AND FITNESS CLUB	India
MAKAWA JENNY DORA	Canada	YOGESHWAR ENTERPRISE	India
CHERRIE P MACIEL	Canada	?? ??	Japan
TRA MY ENTERPRISE LTD.	Canada	KHOR CHOON HOOI	Malaysia
FIRAS KACHMAR	Canada	QUAH EU THAU	Malaysia
JALASHAY ENTERPRISES INC.	Canada	DEEKEESHGAAREN A/L SASIGARAN	Malaysia
JOTARMAAN INC. 3	Canada	AMF 3D TECH SDN BHD	Malaysia
CAROLE A MEHAWAJ 3	Canada	RASHINIE A/P SASIGARAN	Malaysia
GOC[SHANNON M VALENTE	Canada	KHOR CHOON BOEY	Malaysia
ABIMBOLA FADIPE	Canada	CHUA JIA YI	Malaysia
ASHLEY DUDLEY	Canada	ANDERSON ANG	Malaysia
SAVITA JAILANI	Canada	THILAGA A/P SUPPIAH	Malaysia
STEPHANIE SM NAULT	Canada	MARY CATHERINE CHING	Philippines
FIT NUTRITION INC	Canada	FERDINAND BUSTAMANTE INTAL	Philippines
LAISA PEARL VIALA	Canada	DDDALE BUNAG .	Philippines
ELEONORA GELLER	Canada	MADINA NURUDINOVA	Russia
VU PURE HYDRATION LTD.	Canada	? ??	Taiwan
YAKE ESTAMOS AQUI S.L	Europe	S?KH?MIL THEANY	Thailand
DDFELICIANO LUIS BEZANILLA PURAS	Europe	VCTY CP TM DV KT NUOC HYDRO /NGO NGOC 5	Thailand
ISABEL SMOLE MARTINEZ 2	Europe	VTRAN VO NAM KHA	Thailand
VERA NOSAKHARE OGBOMO	Europe	VKHUU ANH LONG	Thailand
U?FUGOSO PAILANAN JULIE ANN	Europe	VNGUYEN THI HUYEN	Thailand
KOLSUMA HANIF	Europe	VVU VAN HUNG	Thailand
ROBERTS JOSEPHINE	Europe	VPHAM DUC VI	Thailand
OUR FAIRYTALE LIFE LLC	Europe	VHONG THANH HANG	Thailand
NILSSON, LINDA	Europe	VNGUYEN THI THUY	Thailand
VICTORIA HELEN HIGGINS	Europe	VPHAM TU	Thailand
MARTINE FAGERBAKKE SKEIE 3	Europe	DUONG THI NHU NGOC	Thailand
CLAIRE GRATION	Europe	LIODMILA GRIGORIEVNA VASSILIEV	UAE
HARRIET ROSE HAYES LIMITED	Europe	THAO PHAM	USA
HARRIET ROSE HAYES LIMITED	Europe	JODI LATOYA LEWIS	USA
ELEVATIONPROJECT LTD 3	Europe	DNK GROUP LLC . C	USA
EMANUELA MENCARELLI	Europe	SUSAN GEORGE	USA
FITNESS WATER LTD !! FITNESS WATER LTD	Europe	Gyan K Dangol	USA
MARTINA DIECKMANN WASSER & CO	Europe	Poonam Rana	USA
ESTHERS ZORG 2	Europe	Tanchhohang Pongthak Limbu	USA
SINEAD MARY DORE	Europe	Priscilla Sousen 4	USA



# Congratulations to each of you for your outstanding achievement!

ALMIRA MAYRINA TANNER	USA
MEENA TAMANG	USA
?GEOGETTE KEHDINGA AZAH 1	USA
FELZ FITNESS LLC	USA
Branding and Social LLC .	USA
Vibrant Vitality L.L.C. .	USA
Sanny van Heteren	USA
IDEAL STUDIO LLC 1	USA
PETER LECCESE	USA
SHEA'S CHIC LLC	USA
DANIELLE STANLEY 1	USA
GAYELYNN DICKENSON 4	USA
HEATHER MADISON	USA
CATHERINE VAN DER MERWE 5	USA

REILY REITMEIER 4	USA
NUMBERS 20 LLC	USA
CHRISTIN DITCH	USA
ABIGAIL ENGEL	USA
MAGEN COATES	USA
LINDSEY KENT CANTRELL	USA
POWERLIFE PRO LLC 2	USA
MICHAEL KEITH SHEFFER 3	USA
?Jennifer Donihoo	USA
KAISIA SAKHA	USA
DDBERTHA PRADA	USA
MATTIE L MCPHERSON .	USA
AN GIA WATER LLC .	USA
WENDY LONG	USA

## 6A2

JENNIFER TRISTAN	Australia
BINH NGUYEN THANH PHAN	Australia
FELICIA WELLS	Australia
DANNY CARVALHO	Canada
RANA ABDUL MUSTAHAN	Canada
TRA MY ENTERPRISE LTD.	Canada
8?1503582 BC LTD.	Canada
DDVU PURE HYDRATION LTD.	Canada
GLASS OF LIFE HEALTH CORP.	Canada
AMY TING	Canada
JOTARMAAN INC.	Canada
DIANNE CADORNA	Canada
BETTY & SMASH LIMITED	Canada
JOSEPHINE ROBERTS	Europe
FITNESS WATER LTD	Europe
ELEVATIONPROJECT LTD	Europe
HARRIET ROSE HAYES LIMITED 2	Europe
HARRIET ROSE HAYES LIMITED 4	Europe
ISABEL SMOLE MARTINEZ	Europe
MANUEL GARCIA SANZ	Europe
MADHU BALA SHARMA .	India
DEEPAK RAMAYODHYA KUSHWAHA	India

NEETA MEHTA	India
KISHAN BIO SCIENCE	India
MARRI SAMBASIVA NAGESWARA RAO	India
MALA NIKHIL KAPADIA	India
YAMSANI NARESH KUMAR	India
TAN SHU TING	Malaysia
CONCEPCION COLINA	Philippines
KLAY PANHA 3	Thailand
VCTY CP TM DV KT NUOC HYDRO /NGO NGOC 1	Thailand
KHUU ANH LONG	Thailand
VDINH THI HOANG ANH	Thailand
AMANDA LECCESE LLC	USA
SUSHMA LIMBU	USA
GOC???CARLY BROWN WELLNESS, LLC	USA
MEGAN O'NEILL	USA
?Priscilla Sousen	USA
ESTRELLA G GINO (C)	USA
CLARE EVANGELISTA	USA
WENDY LONG C	USA
[V AN GIA WATER LLC	USA
Rebecca Sedig- Messenger	USA
CATHERINE VAN DER MERWE	USA
VICTORIA MURPHY 2	USA

## 6A2-2

DDNHUNG THI VU	Canada
1227047 BC LTD .	Canada
??HARRIET HAYES	Europe
DAMIAN O BRIEN	Europe
RUPESH RAJESHWAR AKKAWAR	India
APEX NOVA ELECTROMECH PVT LTD .	India

TULSIRAM KISHANLAL SHARMA	India
KISHAN AGRO CENTRE AND FERTILIZERS	India
SUSHMA LIMBU 1	USA
WENDY LONG	USA
SWEET WATER LLC	USA
MARINA SOICHER LLC	USA

## 6A2-3

NHUNG THI VU	Canada
DD1227047 BC LTD .	Canada
HARRIET HAYES 1	Europe
DAMIAN OBRIEN	Europe

SHUKLA NAGESHWARNAM VIJAY PRAKASH	India
SHIVANGI MOHITBHAI VAGHASIYA	India
LKC WATER SOLUTION	India
DDSWEET WATER LLC	USA

## 6A2-4

VAGHASIYA MOHIT RAGHUBHAI .	India
-----------------------------	-------



# WHO WILL BECOME ENAGIC'S MVP?

~ Let's strive to be Enagic's MOST VALUABLE PRODUCER! ~

Enagic is thrilled to introduce an exciting new contest designed to recognize and reward our top-performing distributors!

This competition will rank distributors based on 8-Point Sales and Group Sales, with rankings determined Daily, Weekly, Monthly (Total 6 Categories).

At the end of the year, the highest 8-Point Sales Distributor and Group Sales Distributor will be rewarded as Enagic Most Valuable Producer!



## Contest Starting Date: February 1st, 2025

### GROUP SALES CONTEST

**Eligibility: 6A and Above Distributors**

Daily Category		Weekly Category		Monthly Category	
Rank	Reward	Rank	Reward	Rank	Reward
1st	US\$500	1st	US\$1,000	1st	US\$25,000
2nd	US\$480	2nd	US\$900	2nd	US\$20,000
3rd	US\$450	3rd	US\$800	3rd	US\$15,000
4th	US\$430	4th	US\$700	4th	US\$12,000
5th	US\$400	5th	US\$650	5th	US\$10,000
6th	US\$380	6th	US\$600	6th	US\$9,000
7th	US\$350	7th	US\$550	7th	US\$7,000
8th	US\$330	8th	US\$500	8th	US\$5,000

\*Handicap System for Group Sales Contests

To maintain fairness, we will be applying a handicap multiplier system based on distributor rank (6A~6A27) for the Group Sales Contests (Daily/Monthly).

The following chart outlines the handicap adjustments:

Example (6A Distributor)  
Daily: 5 sales \* 8 = 40 points  
Weekly: 15 sales \* 8 = 120 points  
Monthly: 30 sales \* 8 = 240 points

*Handicap Chart		
6A	*	8.00
6A2	*	5.00
6A2-2	*	4.00
6A2-3	*	2.00
6A2-4	*	1.20
6A2-5	*	0.80
6A2-6	*	0.30
6A2-7	*	0.15

### 8-POINT SALES CONTEST

**Eligibility: Open to All Distributors (1A-6A27)**

Daily Category		Weekly Category		Monthly Category	
Rank	Reward	Rank	Reward	Rank	Reward
1st	US\$500	1st	US\$1,000	1st	US\$25,000
2nd	US\$480	2nd	US\$900	2nd	US\$20,000
3rd	US\$450	3rd	US\$800	3rd	US\$15,000
4th	US\$430	4th	US\$700	4th	US\$12,000
5th	US\$400	5th	US\$650	5th	US\$10,000
6th	US\$380	6th	US\$600	6th	US\$9,000
7th	US\$350	7th	US\$550	7th	US\$7,000
8th	US\$330	8th	US\$500	8th	US\$5,000

**Basic Rules (Applicable to both contests)**

- Self-purchase, User-accounts, E-Payment sales will count
- Tokurei distributors can participate but Tokurei sales will not count
- Bonus will be granted once all payments are collected (amount will change depending on local currency rate)
- **Sales count:** Kangen Air, Emguarde, E8PA Bronze, Filter 30-set >> 1/2 sale. Ukon DD >> 1/3 sale.
- Unpaid sales will not count
- **For the weekly contest, the cutoff period will be Monday~Sunday (example: \*2/1-2/9, 2/10-2/16, 2/17-2/23, 2/24-3/2)**

\*The first period will include 2/1 and 2/2 results.

For more information visit [Distributor Support Portal](#)

Presented by Enagic Marketing, Inc.