



Executive News

ENAGIC INDEPENDENT DISTRIBUTOR E-NEWSLETTER

www.enagic.com

MR. OSHIRO'S MESSAGE

"Enagic has pledged to start a global revolution in True Health - in the form of physical health, economic health and mental health. This pledge is supported by hundreds of thousands of people from all around the world. Enagic offers safe water that can be used with confidence to benefit health, beauty, sanitation, cuisine and almost every aspect of life that comes in contact with water. The world is changing and we have entered the age of "human technology marketing." As an integrated development, manufacturing, sales and service company of alkaline ionizer technology, we combine Hi-Tech with Hi-Touch. Market vitality now depends upon a merging of high technology and the personal relationship between human beings. Enagic has teamed up with an international network of offices and independent distributors around the world, to spread the idea of "True Health", while building a global company with worldwide operations. Welcome to Enagic!"

Hironari Oshiro
CEO Enagic International, Inc.

Enagic



Mr. Oshiro's vision is so radical, unconventional and unequivocally unique, that it has been able to penetrate the hearts of people worldwide and has led to positive changes in health and financial prosperity..

NOVEMBER...DID YOU KNOW?

Did you know that November is National Inspirational Role Models Month? Back in 2005 the month of November received this distinction. Since being both an inspiration and a role model to others is such an important part of the Enagic business, we thought it would be nice to share this information. This month reach out and thank those who have inspired you or served as your role model. And beyond thanking others, take a moment and really consider who YOU are inspiring and who looks to YOU as a role model! See if you can do that little bit extra this month to inspire someone else to want to do and achieve great things!

SALES STRATEGIES - NOVEMBER

Business Building During The Holidays: Part 1

Every year, right around the middle of October, the fever of the holidays starts to take hold of hundreds of millions of people all over the world. Many in the Direct Sales / Network Industry view this time of year as their slowest, usually because it represents a down-turn in production and productivity for them; but it doesn't have to! The power of the holiday season, or lack there of, has nothing to do with the holidays, but with the way an individual views this time of year.

If in your heart you "know" that your business will slow to a crawl in November & December, 99 times out of 100 you will be correct! But if you have decided that you are going to maximize all the opportunities that the holidays create, well, November and December might just end up being the BEST months of your entire year! So, what is it that can make this time of year the best or the worst? It's YOU! The main reason for a slow down during this time of year is usually attributed to one of two things: the individual has convinced themselves that no one will want what they have to offer during the holidays or they end up using the holidays as an excuse to check out on a mental vacation from their business. These are the two main reasons that things will slow down for someone. They do one, or sometimes both, and then, like clockwork, in November and December things slow down and they have proved themselves right once again. If this is you, it's time to decide if you would rather be right and broke or wrong and making money! The holidays are a great time to build!!



TECH TALK

In the America, November represents the beginning of the holiday cooking season, a time when culinary professionals, amateurs and everyone else in between, will head to the kitchen to try to create the most delicious and memorable holiday dishes. The 2.5 pH Strong Acidic Water and the 11.5 pH Strong Kangen Water are excellent choices to help keep a clean and chemical free kitchen while these epicurean delights are being prepared. The 2.5 pH Strong Acidic Water has disinfecting properties and can be used to sanitize kitchen utensils, cutting boards and to clean and disinfect in and around the entire kitchen. The 11.5 pH Strong Kangen Water can be used for cleaning and food preparation. It will remove rawness from vegetables, such as green onions, and is great for cleaning oil and tough grime from vents, as well as for general cleaning in the kitchen.

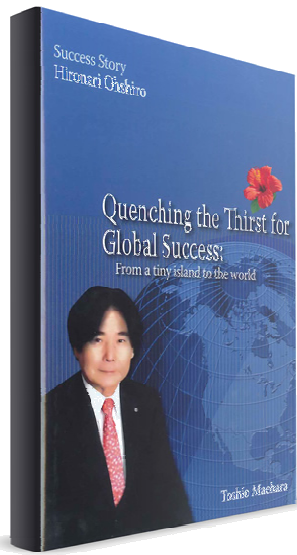


THE POWER OF YOUR WORDS

“Think twice before you speak, because your words and influence will plant the seed of either success or failure in the mind of another.” Napoleon Hill



“TINY STREAMS TO A GREAT RIVER”



Sometimes the things we should be thankful for are not always obvious. A section from *Quenching the Thirst for Global Success*, embodies this concept perfectly. “From tiny streams to a great river. Being careful with your words is no different to being careful about how you live your life. When words are chosen cautiously and considered carefully, those words can become someone’s motivation, their energy. I cannot forget the phrase that cropped up during my conversation with my old teacher, Unten, and his wife. A phrase that sums up Ohshiro’s beginnings and his place in life now. He started out from a poor family, a small village, a tiny island. What he describes, collectively, as his “origins”. These origins were all seemingly so insignificant. Alongside these disadvantageous origins came unfavorable conditions, difficulties, failures, then survival and eventually resurgence. It is easy to take a

negative approach and think of these beginnings as having been minus points for Ohshiro. But if we look at the big picture, albeit in hindsight, these small beginnings are like tiny streams, or rather, the energy of tiny streams. Each individual stream may not amount to much, but put them together and the energy of each stream converges into a great river. The Amazon and the Mississippi are great rivers only because of the many tiny streams that flow into them. There can be no great river without first a tiny stream. Once a river has become great, it must create tributaries if it is to sustain its might. The workings of nature almost appear to be an expression of how we live our lives. The business world, too, is a reflection of our way of life. It’s okay to be small. There is no reward at the starting line. We can only expect to receive our reward once we have run for the goal, battled all the way to the finishing line. Unten’s wife had it right: it’s a principle that has always applied and always will apply, across the entire world. Ohshiro takes this principle and makes it a reality in business. He has carved out tributaries from Okinawa to Tokyo, on to Los Angeles, then to New York, then all around Asia. Today, those tributaries flow into a great river, which courses around the globe. New tributaries continue to flow into his river of success, now from South America to Russia. Yes, I’ve done it, so you can too!”

Be thankful for the “tiny streams” in your life and realize that they may someday become rivers of success! *Quenching the Thirst for Global Success* is available at www.enagic.com/shop.

MARKETING MINUTE

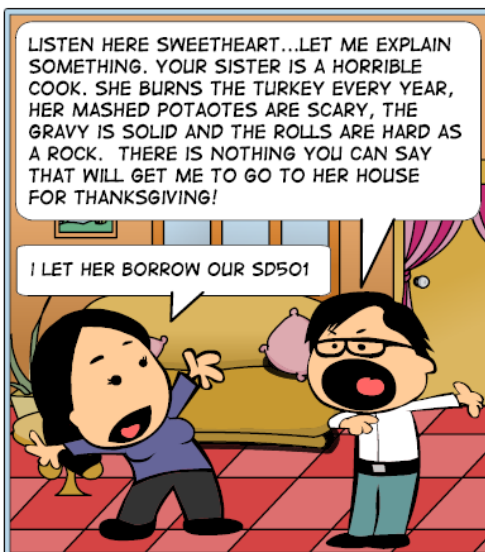
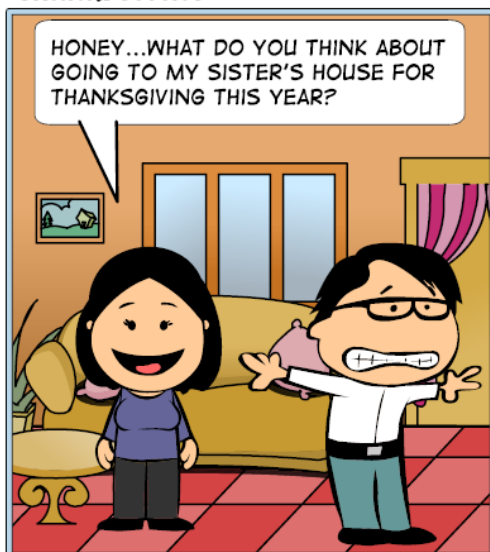
Business Building During The Holidays: Part 2

Marketing At Family Gatherings: Most people get together with family more than anyone else during the holidays, so be ready to use these opportunities. Family and close friends are an entirely different type of approach, so it is vital that you pay attention to this section. The thing about family and friends is that they **KNOW** you. And we don't mean that they know who you are, we mean they know everything about you. So, unless you have been very successful, you probably have to make up for things in your past. Remember, they know about your limited successes, if any, and your numerous failures. They know the foolish things you've got caught doing and can imagine the even worse things you've done that you got away with. In short, they judge you based on your entire life, which is one reason family can be one of the hardest groups to work with in your business. But, if you know a few insider secrets, you can have a much better chance at having a positive outcome with your family and close friends. The first thing is to **NOT** be yourself! This doesn't mean to try to be someone else, it means don't be the person they have come to expect. If you are always late, make an effort to be on time, or even early. If you sometimes drink more than you should at gatherings, make sure to limit yourself. If you typically show up to family get-togethers dressed "casually" or "comfortably", make an effort to dress a little nicer. Success has a look, so be sure that you are looking the part. Comfort also has a look and it is usually sloppy. Find your own look of successful comfort and you will be amazed by the difference it will make in the way family and close friends treat you. Your attitude is also something that projects your success. It is important to **NOT** project arrogance, but confidence and the self-assuredness that comes with financial security. Even if you are new at this and are still working towards your success, play the part. There is an old saying, "Fake it till you make it", which is more about attitude than anything else. A successful attitude and demeanor will help lead you to success faster and more efficiently than just about anything else! If you really want family to treat you different, then don't show up as the person they were expecting, show up as the person they will confidently let lead them to True Health!

JUST FOR LAUGHS

THANKSGIVING

WWW.TOONDOO.COM



COOKING WITH KANGEN

Thanksgiving Leftover Turkey Soup

Ingredients

3 – 4 cups leftover turkey, deboned
1/4 tsp. poultry seasoning
3 cubes or 3 tsp. chicken bouillon
1 bay leaf
6 cups 9.5 Kangen Water
1/2 cup rice or 1 cup noodles
3 med. carrots
2 stalks celery, sliced
2 med. onions, sliced or chopped
2 tbsp. chopped parsley
1 sm. can tomato sauce



Directions:

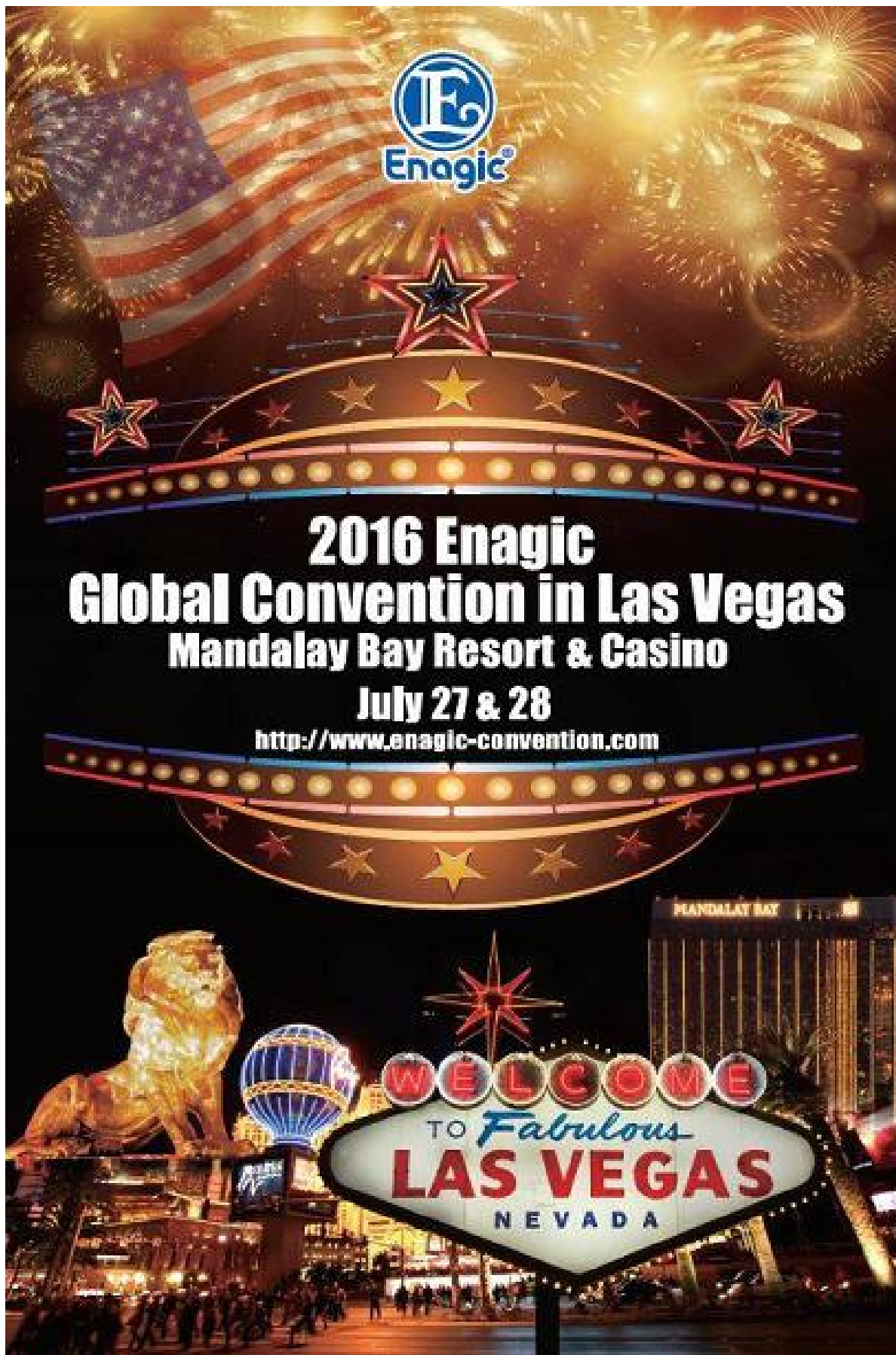
Clean all of the fresh produce with 11.5 pH Strong Kangen Water, then with 2.5 pH Strong Acidic Water, followed by a 9.5 pH Kangen Water rinse. In a large saucepan or pot combine first 5 ingredients. Simmer covered for 1 1/2 hours. Add remaining ingredients to broth. Simmer covered 30 minutes or until vegetables are tender. Salt and pepper to taste. Serve with crackers, bread or top with leftover stuffing “croutons”. Spread a thin layer of leftover stuffing on a cookie sheet and lightly drizzle with olive oil. Bake at 350° for 15 – 20 minutes or until it gets “crunchy”. Cut into small squares or simply break into small pieces and sprinkle on top of your soup for a savory, delicious addition.

TIP: Other vegetables may be added such as corn, zucchini, tomatoes, potatoes, peas, mushrooms, etc...add what you like to make it a perfect after Thanksgiving leftover meal.

Happy Thanksgiving From Enagic



CORPORATE ANNOUNCEMENTS



**2016 Enagic
Global Convention in Las Vegas**
Mandalay Bay Resort & Casino
July 27 & 28
<http://www.enagic-convention.com>

CORPORATE ANNOUNCEMENTS

IT'S OFFICIAL!! The 2016 Enagic Global Convention is being held at the Mandalay Bay Resort & Casino in fabulous Las Vegas, Nevada! The convention is being held July 26, 27 & 28, 2016 and will be the most incredible event in Enagic's history! Distributors from around



the world will converge on Las Vegas, Nevada for a thrilling and empowering 3 days of networking, recognition, announcements, distributor training and a celebration of Enagic success around the globe. Set your goals now and plan on being at this convention. This will be the one they will be talking about for years to come and you do not want to miss it! Get your team excited about the Enagic Las Vegas 2016 Convention!

TRAINING & SPECIAL EVENTS

Below are some of the Special Events happening around home & the globe. Visit the Distributor News section on www.enagic.com for additional event details.

ENAGIC® TRAINING!

Join Presidential Master Trainer Don Prosser at the Enagic® Spencer office every Wednesday for some LIFE-ALTERING experiences that will commit you to developing and empowering YOUR future with Enagic®!

Our groups of motivated distributors engage in insightful discussions, fun role-plays and challenging explorations all designed around YOU. YOU are the main component of this training and YOU will leave ready for ACTION.

WHEN:
Wednesdays 1pm - 4pm

Note: these classes are not appropriate for "clients" as the attendees are expected to be distributors, new or experienced.

VENUE:



Enagic® USA Los Angeles Plaza
4115 Spencer St.
Torrance, CA 90503



Don Prosser
Enagic® Presidential Trainer



EVERY WEDNESDAY @ 1PM
No registration needed.

Design by: EnagicWebSystem.com

Distributor Training - FREE
Presidential Master Trainer Don Prosser
Every Wednesday @ 1:00 PM PST
Enagic USA HQ
Torrance, CA

FAST TRACK TRAINING

KANGEN TRAINING SEMINAR
KICK YOUR ENAGIC® BUSINESS INTO HIGH GEAR!
LEARN TIPS AND TECHNIQUES FROM THE PROS!

**NOV 7
DEC 5
10AM - 1PM**

- MASTERING THE KANGEN DEMO
- POWER PROSPECTING TECHNIQUES
- STAYING ON TRACK TOWARDS BA
- BUILDING VALUE WHILE BUILDING RELATIONSHIPS
- HOW TO GET AROUND ROADBLOCKS
- LEARNING THE ART OF CLOSING

FREE EVENT! DON'T MISS!



LOCATION:
ENAGIC® CORPORATE OFFICES
4115 SPENCER ST.
TORRANCE, CA 90503

for more info contact: Omar Ramirez 818-679-4044

THIS TRAINING IS FOR DISTRIBUTORS ONLY. NO PRODUCT DEMO WILL BE GIVEN.

Distributor Training - FREE
Omar Ramirez
Sat, Nov 7, 2015 10:00 AM – 1:00 PM
Enagic USA HQ
Torrance, CA

**KANGEN WATER® AND
KANGEN UKON® SEMINAR
NAPLES, FL**


Trainer: Arthur Johnson/TX regional manager

Agenda:


Monday November 2nd, 2015

Starting at 6:30pm


For more information contact:
Dr. Finucan: 239-592-7767
Mike: 239-707-6688



Where:



Alternative health and healing
13240 Tamiami Trail
N. Naples, FL 34110 # 204
239-592-7767

 **Enagic®**

Seating limited to 30. RSVP before 10/30/2015
www.EnagicWebSystem.com/events

Design by: EnagicWebSystem.com

Ukon Seminar - FREE
Arthur Johnson
Mon, Nov 2, 2015
Naples, FL

 **Enagic®**

Cultivate a WINNER's MIND

Join Enagic® superstar 6A7-5 and global traveler
Cynthia Briganti and
Presidential Master Trainer **Don Prosser**
for an awesome all-day training entitled
Cultivating a WINNER's Mind.

This one-of-a-kind experience is open to members of Cynthia's Enagic® team.
Come prepared to be amazed, energized and self-motivated to take your
Enagic® experience to a WINNER's level!

 **Saturday, November 7th, 2015**
10am to midnight

VENUE:
9990 Edmore Pl, Sun Valley, CA 91352




Cynthia Briganti
Enagic® 6A7-5

Don Prosser
Enagic® Presidential
Master Trainer

A \$25 charge applies to cover
food for participants.



Design by: EnagicWebSystem.com

Distributor Training \$25 Fee
Cynthia Briganti & Don Prosser
Sat, Nov 7, 2015 10:00 AM – Midnight
Sun Valley, CA

 **Enagic®**

Design by: EnagicWebSystem.com

**A KANGEN® LIFE
WITH KANGEN WATER®**

Trainer: Arthur Johnson/TX regional manager

When:

November 7, 2015
10:30 - 12:30 Demo
14:00 - 18:00 Business Training, Water and Ukon®

Contact: Larry Gay 706-587-4079 or Dallas TX Office: 972-722-7499
Seating Limited to 50

Where:



Wingate by Wyndham Columbus
1711 Rollins Way
Columbus, GA 31904
Tel. 706-225-1000

Get your tickets at:
www.enagicwebsystem.com/events

Kangen Demo & Training - FREE
Arthur Johnson
Sat, Nov 7, 2015
Columbus, GA

 **DYNAMIC**
Enagic® PERSONAL TRAINING

Saturday, November 14th, 2015

You're looking to transform your life and deliver the results you
DESERVE. You're tired of spinning your wheels over and over again.
It's time to ENGAGE, ENCOURAGE and EMPOWER!

Attending our FREE training on November 14th to discover how
YOU can BE the success you seek. We'll explore and ENGAGE you in
how people relate and how YOU can positively collaborate.

Discover how by ENCOURAGING others and building a success
team, YOUR success will permeate.

And finally, attend our Success Training to finally EMPOWER
yourself. It's not about false promises and fad products. It's about
finally releasing yourself from the Bodily Health, Financial Health or
Relationship Health prison you've been locked in!

Join Presidential Trainer Don Prosser from Enagic® corporate along
with true and tested Enagic® leaders who will invest THEIR time in
YOUR determined success!



Don Prosser
Enagic® Presidential Master Trainer



Hosted by
Ashley and Bryan Strand

VENUE:



Holiday Inn, Rapid City Rushmore Plaza
505 N 5th St
Rapid City, SD 57701
Tel: 605-348-4000

Seating limited to 200 people, so RSVP today!

Design by: EnagicWebSystem.com
Professional Photo Taken by Erik R. Soto

REGISTER FOR TICKETS:
www.enagicwebsystem.com/events

Distributor Training - Registration Required
Don Prosser / Ashley & Bryan Strand
Sat, Nov, 14, 2015
Rapid City, SD



Enagic
Malaysia

3RD *Anniversary*

**FRIDAY
NOVEMBER 13**

**KUALA LUMPUR
CONVENTION
CENTRE (KLCC)**

TIME : 6.00PM - 11.30PM

**TICKET PRICE :
RM1,000 PER TABLE**

**RESERVATION : MS.AIN
marketing@enagic-my.com**



Mr. Hiromasa Oshiro
Enagic President & CEO

RANK ADVANCEMENT

In addition to providing Enagic Distributors with information and resources to help them succeed, the Executive E-Newsletter will also serve as a way for us to recognize the outstanding achievements and rank advancements of our valued Independent Distributors. While we would like to be able to recognize each person that has advanced in rank by name, the sheer volume of new distributors advancing in rank makes it impossible. Instead, we will recognize each person that advances to the rank of 6A and above by name in this section of the newsletter. We are extremely grateful and very proud of the achievement of each person listed below and we encourage every distributor to work hard to achieve the rank of 6A and above so that your name may be proudly displayed with those that are moving up the ranks in the Enagic business.

UNITED STATES

NEW 6A'S

MELLIE A. SAMI
BEATRICE KAWAMURA
EDWARD M. KAWAMURA
POWER TEAM GLOBAL INC #A3
ARLENE O MEADE #B
UNILIFE GLOBAL #A18
JOANNE H PHUNG
ROSALIA D. DELGADO
SHANNON SAYERS
WESTERN ALKALINE SYSTEMS INC #2
MICHAEL H. KATZ

MILAGROS B. CHATTERJEE
TERESA R STEWART
CASI CHITAM INC#1
ERIC A STALEY
DIANE M. BARFIELD
SANDRA ESPARZA-BRICENO
RAYMOND J JANFAZA #3
BRIAN C. ANDUJAR
HASSAN MAHMOUD
KIM CHI THI STEGER
THE KANGEN BODY SHOP INC #8

NEW 6A2'S

ERLINDA S. DACO
CASI CHITAM INC #2

DORI D POWELL
RAYMOND J. JANFAZA

SHIRLEY MAY ESCOBAR
TIANA DAFESH #2

NEW 6A2-2'S

JOSEPH M. ENCARNACION

LBM GLOBAL INC

NEW 6A2-3'S

RICARDO DATAN JR #3

CANADA

NEW 6A'S

TAI PHAN LUONG HO #2

XIU PEI WANG#2

BLUU ENTERPRISES INC

KLARA REID

HORRASIAS E BALABYEKKUBO

CORRSOVER VENTURES LTD.

SAVANNAH MARIAH URSULA WERNER

NEW 6A2'S

ECO GLOBAL TRADING CANADA CORP. #3

SABINE GAUDETTE

WESTERN ALKALINE SYSTEMS INC

XIU PEI WANG

KARDOS CONSULTING INCORPORATED #2

NEW 6A2-2'S

MAGIC WATERS ENTERPRISES LTD.

KARDOS CONSULTING INCORPORATED

NEW 6A2-3'S

GLENDAL CALINISAN

Congratulations to each of you for your outstanding achievement!