



Executive News

ENAGIC INDEPENDENT DISTRIBUTOR E-NEWSLETTER

www.enagic.com

MR. OHSHIRO'S MESSAGE

"Enagic has pledged to start a global revolution in True Health - in the form of physical health, economic health and mental health. This pledge is supported by hundreds of thousands of people from all around the world. Enagic offers safe water that can be used with confidence to benefit health, beauty, sanitation, cuisine and almost every aspect of life that comes in contact with water. The world is changing and we have entered the age of "human technology marketing." As an integrated development, manufacturing, sales and service company of alkaline ionizer technology, we combine Hi-Tech with Hi-Touch. Market vitality now depends upon a merging of high technology and the personal relationship between human beings. Enagic has teamed up with an international network of offices and independent distributors around the world, to spread the idea of "True Health", while building a global company with worldwide operations. Welcome to Enagic!"

Hironari Ohshiro
CEO Enagic International, Inc.

Enagic



Mr. Ohshiro expresses his great appreciation for all of the Enagic Distributors in every way possible. He is pictured above giving a traditional bow to show his deep respect for the efforts, sacrifices and determination of Enagic Distributors from all around the world. Mr. Ohshiro recognizes that Enagic is a company built by people and he appreciates each and every one of them!

DECEMBER...DID YOU KNOW?

Did you know that over the past few years, December has been one of the best months for sales in Enagic? The month of December represents incredible opportunity, for both distributors and consumers. For many people this month will end up being the perfect time for them to invest in their health and prepare for a positive change for the upcoming new year. So don't think that the holidays mean sales will slow, because over the past few years, they have increased! Focus on getting at least one personal sale, and encourage your team to do the same, and you will be on your way to having an incredible 2017! Remember...Dream Big!

THE POWER OF DECEMBER

December is a POWERFUL month!

It signals the end of another great year and the beginning of an even better new one! These helpful reminders can help you make December your best month for sales production...

The holidays usually spark a "Buyers Mentality" for most consumers...they are expecting to spend...in fact, many have saved up during the year with the intention of spending this month. Many people will be receiving bonuses that come at the end of the year...for these people, this is the perfect time to get their device.

You will probably see more people and attend more gatherings this month, than the entire rest of the year, combined! Use these gatherings as opportunities share information, secure prospects, plant seeds for next year and close end of the year sales. If you have shared information with others about Kangen Water, now is a great time to remind them that the pursuit of True Health is not something that they should procrastinate. Do they really want another year to go by before they make the decision to Change Their Water & Change Their Life? Of course not!

On January 1, 2017, any tax advantage that may be gained by starting a business as an independent distributor will have to wait an entire year! (Be sure to consult with a qualified tax professional regarding available tax advantages associated with owning your own business.)

There is no better gift than the gift of True Health!



TECH TALK



'Tis the season to give the high tech gift of improved health through hydration, and what better way than with the most technologically advanced continuous ionized electrolysis water generator in the industry, the Enagic K-8. The K-8 is the most powerful antioxidant machine - featuring 8 platinum-dipped titanium plates! This additional electrode plate increases the electrolysis surface area, improves water ionization, and heightens the antioxidant production potential. This Kangen Water machine can be used in virtually any country, thanks to its worldwide multi-voltage power supply and interchangeable plug capability (sold separately). If your prospects are looking for a powerful, versatile, feature-loaded machine, the Kangen 8 is the perfect holiday purchase that will keep giving back to your prospects for many years to come. With the K-8, get the gifts of True Health, delicious and nutritious Kangen Water and more!

CREATING MOMENTUM FOR 2017!

2016 has been an incredible year for Enagic and our global network of independent distributors. During the last year we have surpassed all previous sales records and are on track for 2017 to be Our BIGGEST Year!

The success of the 2016 Enagic Global Convention in Las Vegas, Nevada helped create excitement and momentum, which has carried on to now. We encourage every independent distributor to make one final push during the month of December, which will help each distributor end the year out strong. It will also help create momentum that will carry into 2017 and help you start the new year out right! Below are a few things that any distributor can do to end the year strong and set the foundation for an awesome 2017!

Schedule as many meetings and one-on-one's as possible. Every exposure your prospects have to the products and business of Enagic puts them one step closer to being able to make a decision about making a product purchase or deciding to become an Enagic independent distributor. Now is the time to put the pedal to the metal and commit to an All Out Massive Action (A.O.M.A.) Plan. Use the power of December and the holiday season to build your business. Make an end of the year push and don't let your momentum fizzle!! Making the most of the last month of 2016 is up to you...all you have to do is take action and make it happen!

Take the next 30 days and really focus. We are in the end of the 4th Quarter and entering the holiday season. The time to put your efforts into overdrive is RIGHT NOW!! Gather your team members, talk about your December goals and make a solid game plan of how you will work together to make the rest of 2016 and the start of 2017 absolutely incredible!

KEEPING HEALTHY & HAPPY

At this time of year it is essential that we take care of our immune system, as many of us will be exposed to a variety of seasonal issues, like colds or the flu. We will be seeing more people and going to more public places, like the mall to do seasonal shopping, so start preparing now to fend off these holiday bugs. The immune system is unlike any other system within our bodies with a complex interaction between several glands, proteins, tissues, chemical compounds, hormones and gut bacteria. These interactions are all involved to help achieve optimal immunity and in its simplistic form, the immune system comprises specialized white blood cells, which learn what belongs to the body and what does not. Dehydration can be a major contributing factor to a compromised immune system, so be sure to drink enough Kangen Water every day. The role of the immune system is to protect the body against many pathogenic bacteria and viruses on an ongoing basis. Any organism that attacks our system will cause infection and disease; it is the optimal working of the immune system that helps destroy these organisms in order to prevent any further damage and infection. In order to keep your immune system in top working condition, drink plenty of Kangen Water, but also consider increasing the number of UKON supplements you are taking each day. If you are taking 3 capsules per day, increase it to five; if you are taking five, increase it to eight. By increasing the number of capsules you take each day you are giving your immune system an extra boost, helping keep you healthy and happy!

MARKETING TIP: GREETING CARDS

Are you planning on sending greeting cards this Holiday Season? If so, why not send a card that extends holiday cheer, shares the idea of True Health and helps you promote your Enagic business? You can spread the joy of the season, while also promoting your business with these professionally produced holiday cards! Each pack comes with 25 cards and envelopes and sends a great message, while at the same time being a great value. Visit the Enagic online store to order yours, but order early so you have enough time to send to your friends, family and prospects! www.enagic.com/shop



JUST FOR LAUGHS

HAPPY HOLIDAYS

WWW.TOONDOO.COM



COOKING WITH KANGEN

Healthy & Hearty Vegetable Soup

Ingredients

- 1 onion, diced
- 2 cloves minced garlic
- 3 large carrots, diced
- 3 potatoes, diced
- 1 cup autumn squash, diced
- 2 large tomatoes, diced,
- 4 ribs celery, diced
- 2 small zucchini, diced
- 1 red pepper, seeded & diced
- 1 jar of cannellini beans, rinsed
- 1/2 cup fresh chopped basil & parsley
- 2 cups vegetable broth
- 2 cups 9.5 pH Kangen Water
- Salt & pepper



Directions:

Clean produce with 11.5 pH Strong Kangen Water, then with 2.5 pH Strong Acidic Water, followed by a 9.5 pH Kangen Water rinse. In a large pot add diced onion & garlic and 3 tbsp 9.5 pH Kangen Water, steam fry until onions are translucent. Add broth and one cup 9.5 pH Kangen Water. Heat broth and then add carrots & potatoes & squash, simmer for 5 minutes. Add celery and zucchini and simmer for 5 minutes, then add peppers and tomatoes & cannellini beans and simmer for 5 more minutes. Add a little bit more water, 1/2 cup or so, if broth seems too little. Test for flavor and season with salt and pepper to taste. Serve & enjoy!

Happy Holidays From Enagic



DECEMBER SPECIALS

Annual End of the Year Filter Sale!

During the month of December, filters are on sale!

Stock up and Save!

U.S. & Canada




Enagic®
FILTER SALE
 ***** DECEMBER 1-31 *****

Enagic® would like to wish you a very Happy Holiday Season and True Health for you and your loved ones! And starting 1 December, you can keep your Enagic® machine at peak performance... for an amazing value! Take advantage of the online Enagic® Holiday Filter Sale!

Replacement filters are incredibly important for your Enagic® machine. They keep your water clean, pure, and free from unwanted substances - just what your family needs for optimal hydration! Replace your filter regularly to maintain the impeccable performance of your Enagic® machine.

ORDER YOUR REPLACEMENT FILTER ONLINE TODAY AT
WWW.ENAGIC.COM/SHOP
 OR, PLEASE CALL 1-844-MY FILTER • (1-844-693-4583)

<p>High Grade (HG or HG-N) Filter \$100* SAVE \$20</p> 	<p>ANESPA Ceramic Filter \$187* SAVE \$63</p> 	<p>ANESPA External Filter \$77* SAVE \$23</p> 	<p>F8 Water Filter for K8 \$110* SAVE \$20</p> 
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*plus tax and shipping fee

Please allow 5 business days to ship your order from the processed date. (This does not include transit time, weekends, or holidays.) Note: Enagic® has no responsibility if you order the wrong filter, so check your filter before taking advantage of these great discounts!
design by enagicwatersystem.com




Enagic®
FILTER SALE
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WWW.ENAGIC.COM/SHOP-CA
 OR, EMAIL: VANCOUVER@ENAGIC.COM , TORONTO@ENAGIC.COM

<p>High Grade (HG or HG-N) Filter \$110* SAVE \$29.75</p> 	<p>ANESPA Ceramic Filter \$210* SAVE \$81.50</p> 	<p>ANESPA External Filter \$90* SAVE \$26.50</p> 	<p>F8 Water Filter for K8 \$120* SAVE \$30</p> 
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design by enagicwatersystem.com

Make sure all of your distributors and customers know about the December Sale!

CORPORATE ANNOUNCEMENTS



Are you putting the HOTTEST marketing tool to work for you? The Enagic Change Your Life magazine, introduced at the 2016 Global Convention in Las Vegas, is one of the best marketing tools ever produced by Enagic! More than just a lifestyle magazine, it is a 100 page magazine filled with stories of inspiration, information about the company, a snap-shot look at the ranking system and a brief introduction to Enagic founder, Mr. Ohshiro.

This is the PERFECT resource for your serious business prospects. It features stories of successful distributors from all over the world. While every story is different, they all have one thing in common...the fact that the Enagic business is what turned their dreams into reality! This magazine is an absolute MUST for any serious distributor!

The Enagic Change Your Life magazine is high quality, beautifully produced, with vivid images and inspiring information. Including...

- *History of Enagic*
- *Global Offices & Service Centers*
- *Certification Information*
- *Ranking System*
- *Product Profiles*
- *Enagic Factory*
- *Opportunity Overview*
- *Distributor Leader Feature Articles*
- *and much, much more!*



Have a copy for your coffee table and have a few copies on hand to give to your best business prospects. Share with them these incredible stories of success, brought about by hard working individuals dedicated to the idea of True Health. Quantities are limited, so get yours today! Available on the Enagic online store at www.enagic.com.

CORPORATE ANNOUNCEMENTS



Mr. Ohshiro's Birthday Celebration

2017 E8PA Global Convention in Okinawa, Japan

Are YOU ready to celebrate the **2017 E8PA Global Convention Okinawa, Japan?** Come experience the wonder of Enagic on March 16th and 17th as we share moments in the birthplace of Enagic : **Okinawa, Japan.**



•E8PA Cardholder or
•New 6A or above distributor ranking up during period between Nov 2016 and Feb 2017.



•E8PA Cardholder US\$100
•Non - Cardholder Playing Golf / Sightseeing on March 18th US\$500
Free time in Naha on March 18th US\$400
•Family member of E8PA Cardholder US\$480

※Transportation and meals in Okinawa are included.
※Air Fare and hotel accommodation fees are NOT included.



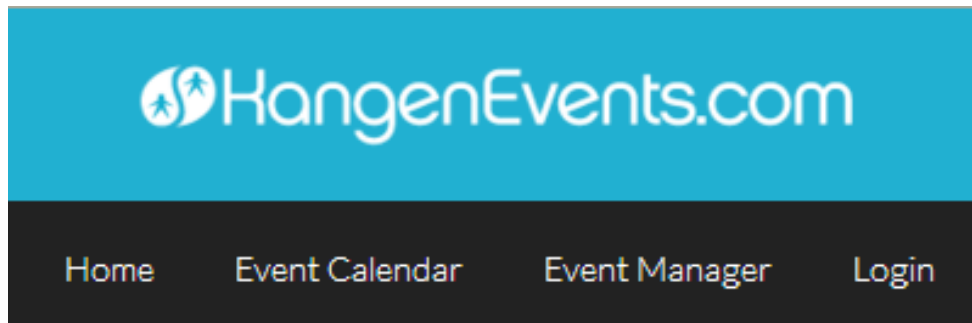
3/15 Arrive in Okinawa	3/16 Training Day by top Enagic Distributors	3/17 Global Convention	3/18 Golf Competition Sightseeing/Free time	3/19 Departure
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For Registration and Inquiries
Please visit your nearest Enagic office.



CORPORATE ANNOUNCEMENTS

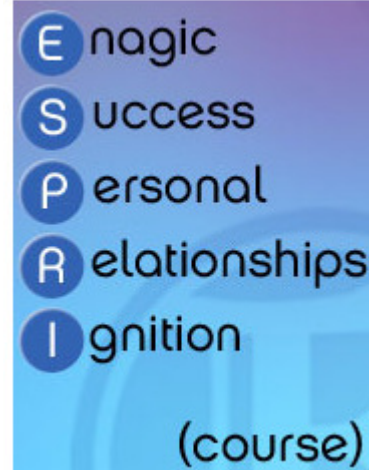
There are product demonstrations, distributor trainings and many other events all around the United States. Use the links below to check out what's happening or visit the Distributor News section on www.enagic.com for additional event details.



<https://www.kangenevents.com/events/list>



Enagic Presidential Trainer Don Prosser leads the ESPRI program and developed it, having presented it for the past two years. Don brings to light a concise one-day program and over a decade of experience with Enagic. Experienced in developmental psychology and life coaching, Don wraps proven self-development strategies with YOUR involvement, crafting a marriage of insight and FUN! Can you imagine what YOU'LL experience?



Check out the ESPRI schedule for this month
https://www.enagic.com/enagic_espri.php

Enagic Chat Is LIVE!!

**If you don't feel like calling...
- CHAT US :)**



Scheduled launch August 31st 2016



design by enagicwebsystem.com

Got questions? Get answers...quickly!



Will YOU Be Part Of Club 20K?

Design

- Two stones each represents 10,000 unit sales
- Enagic logo "E"
- "Club 20K" with "Exclusive Member" to specify the significance of the contribution.

20,000 units Monthly Club 20K

From now until the end of the year, we intend to sell 20,000 units per month. We're calling on you to help us achieve that goal! Once we reach our goal, all distributors who have acquired three direct sales from August 1st through December 2016 will receive this beautiful pin in recognition of their hard work and support.

This pin represents the powerful way we all work together to share Enagic® with the world!

**Let's work together to make it happen!
Let's Unify!**



Mr. & Mrs. Ohshiro

&

The Enagic Corporate Family

*Wish You And Yours A
Happy & Healthy
Holiday Season*

&

*A Safe And Prosperous
New Year!*

RANK ADVANCEMENT

We are extremely grateful and very proud of the achievement of each person listed below and we encourage every distributor to work hard to achieve the rank of 6A and above so that your name may be proudly displayed with those that are moving up the ranks in the Enagic business.

UNITED STATES

NEW 6A

ANNETTE A CLARKE
DELTA PROPERTY SOLUTIONS INC
RONALD E GESSNER
EDNA THANİYAPHOL #B
THAO UYEN NGUYEN #B
CHRISTINE A DEASY
MARY P BOSOMPEN
GOLDIE GOOSE LLC
CHRISTOPHER MACKECHNIE
ERIC E STREET #1

RICO H2O LLC
MARK D. ROBERTSON
MARIA LOURDES S GARCIA
CHRISTOPHER LEE TIMCO
MA AGNES E BLANCO
LEONA M POMROY
COASTAL FF+E LLC
TRINA M ACEVEDO
GEREINE MAE DATAN #2
JENEFER D HOLLINS

KRISTI A VAUGHAN
CYNTHIA ANN SOUTHERBY #3
SON H LE
MICHAEL BRUMMER
HASSAN MAHMOUD #2
MELISSA D MALONE
NGOC DOAN #3
LANG CHIEM
CLAUDE MARTIN
ANTON LIBERPOULOS

NEW 6A2

EDNA THANİYAPHOL
THAO UYEN NGUYEN
DALTON J. STEWART
TERRI ANN BREWER
EMMANUEL Y JARDINIANO
STEVE HOLDEN

MELETIS CONTRACT SERVICES INC
GEREINE MAE C DATAN
LUIS DIAZ
JOSEPH H PHAM #2
HASSAN MAHMOUD
BRANDON L ODOM

ADVANCED LEARNING & DEVELOPMENT INSTITUTE LLC

NEW 6A2-2

FOUNTAIN OF YOUTH INC #2
JULIAN SHERMAN #2
MARIA DATAN

GEMAR C DATAN #2
TIANA DAFESH #2
GLOBAL AFFILIATE ZONE LP #2

NEW 6A2-3

GLOBAL AFFILIATE ZONE LP #4

RICARDO DATAN JR #4

NEW 6A2-4

RICARDO DATAN JR #2

CANADA NEW 6A

**AMIR NOORPOUR #2
WEI ZHOU
OAI TON**

RAFAEL BANCOD

**ANN KAREN RACPAN#3
CHAO MIN CHEN
GE YUAN CAI #2**

CANADA NEW 6A2

GE YUAN CAI#2

CANADA NEW 6A2-2

SHARON HEALTH COUNSELING LTD

CANADA NEW 6A2-3

MZH ENTERPRISES LTD.

CANADA NEW 6A2-4

GLENDAL CALINISAN

Congratulations to each of you for your outstanding achievement!