



KANGEN WAGYU™

Enagic Business Manual





PRICE AND OTHER DETAILS OF KANGEM WAGYU™

Special Step-Down Pricing¹ for Self-Purchase:

	Price	Commission		Status		Unit Count Calculation		
		Member ²	Non-member	SP		Total Sales	Total Sales Performance	GFS (ANY INCENTIVES)
1 st Purchase	\$880	\$30	\$23	3 months		1	1	1/4
2 nd Purchase	\$780	\$30	\$23	3 months		1	1	1/4
3 rd Purchase	\$680	\$30	\$23	3 months		1	1	1/4
4 th Purchase	\$580	\$30	\$23	3 months		1	1	1/4

¹Receive a progressive discount with the second (\$100 less), third (\$200 less), and fourth (\$300 less) purchases.

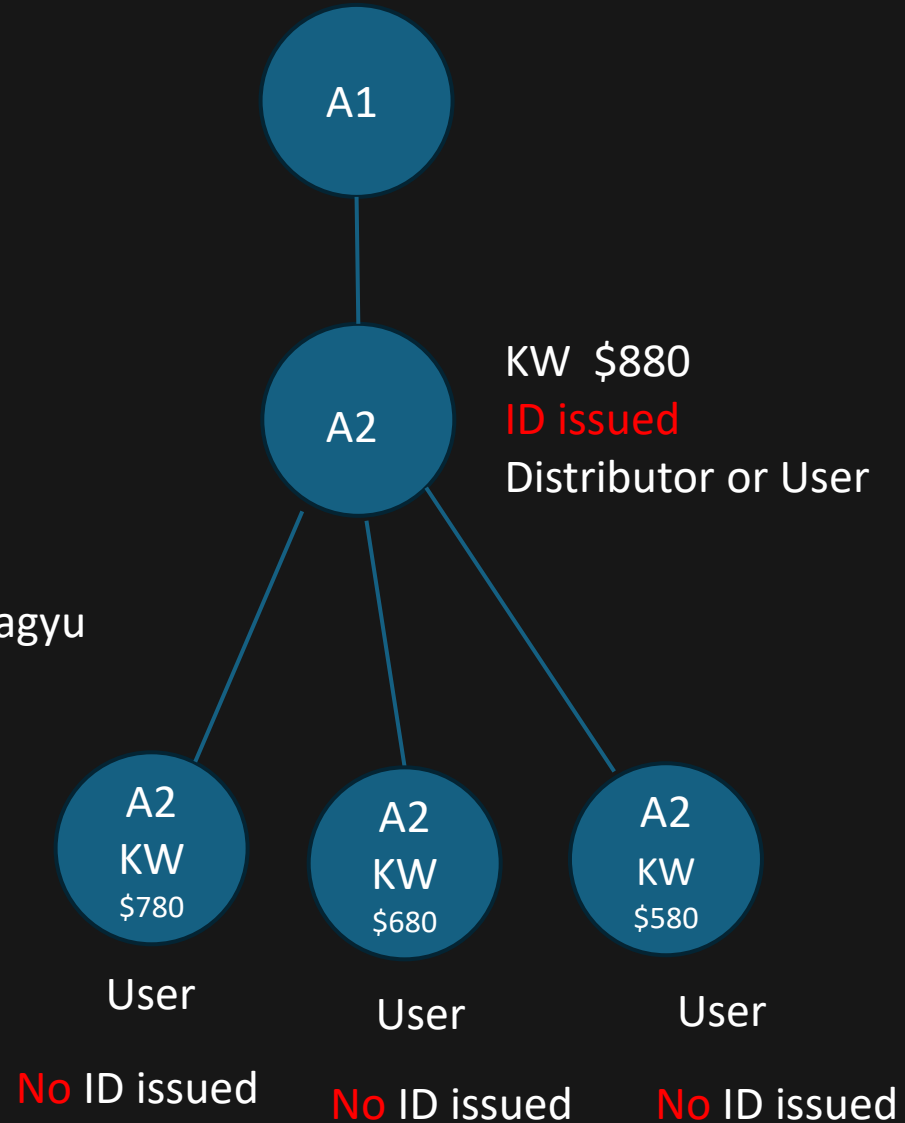
²"Member" refers to a distributor who has purchased core products (Kangen Water® ionizer or Ukon).

Tax and shipping fees are not included and will be added at checkout.



PRICE AND OTHER DETAILS OF KANGEN WAGYU™

- Kangen Wagyu™ is available exclusively in the USA.
- One-time payment only (no financing).
- NOT eligible for *Tokurei*, FA0 Transfer, or Enroller programs.
- A permanent ID is issued with \$880 set. ID will not be issued for repeat sets (\$780, \$680, \$580).
- From the 4th set onward, the price is \$580 (ID registration of US \$880 not included).
- Every set counts as one (1) sale toward your 8-point sales.
- For title incentive, 6A8-Level Bonuses, and GFS awards, each set counts as ¼ of a sale.
- Repeat sets (\$780, \$680, \$580) count as group sales – not direct sales.
- \$880 set can be placed in 1A-6A lines for rank advancement.

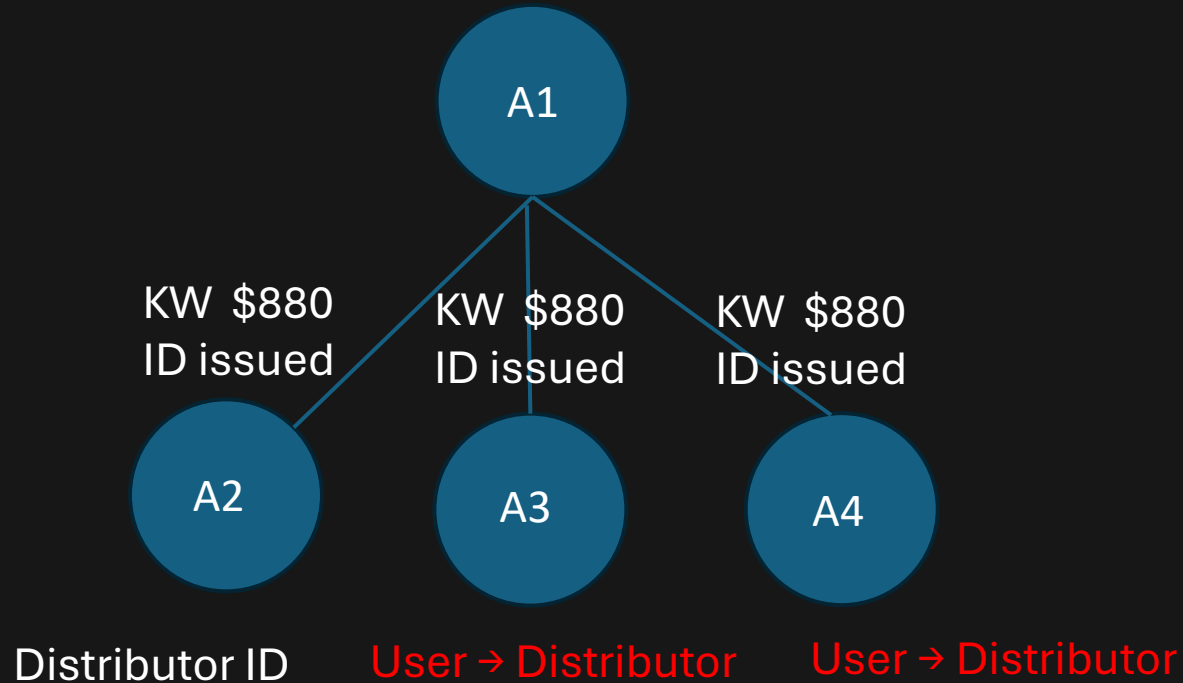


ID Assignment

Start with \$880 to get KW ID#

No ID# issued for repeats orders and these are group sales. (not direct sale)

(\$780, \$680, \$580)

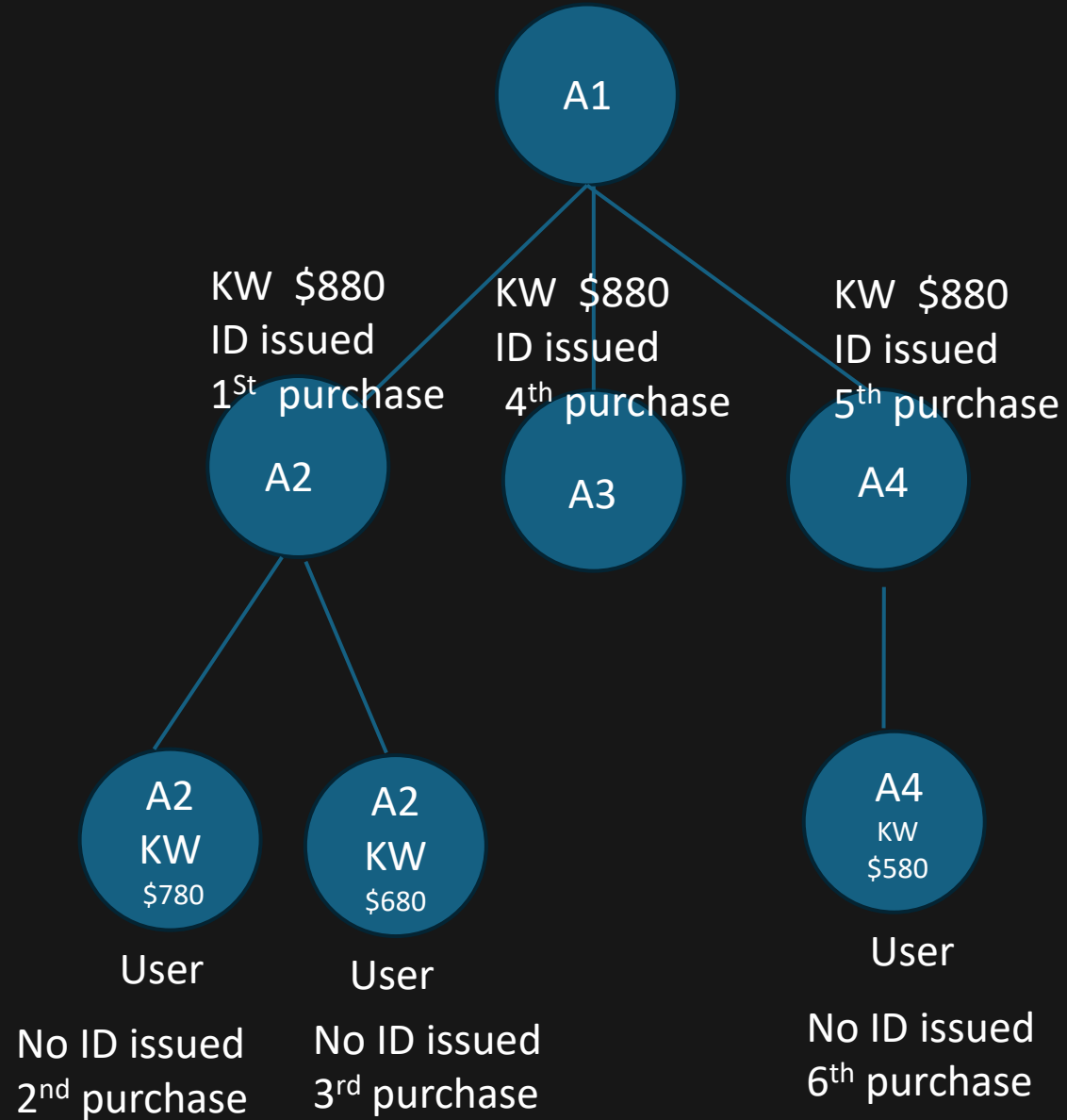


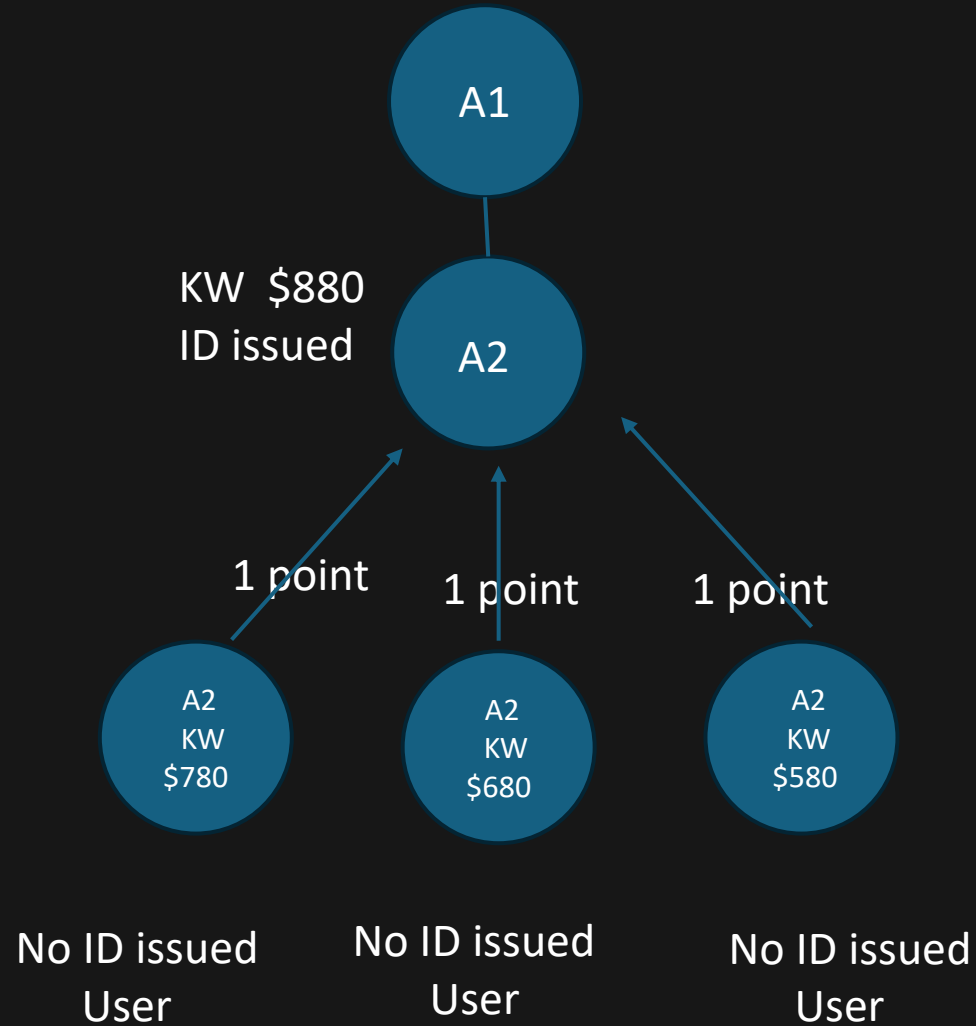
Account Status

You can open the KW ID# on a different line with the \$880 set.

They'll be registered as a **User** automatically, but you may change them to **Distributor** later.

EXAMPLE

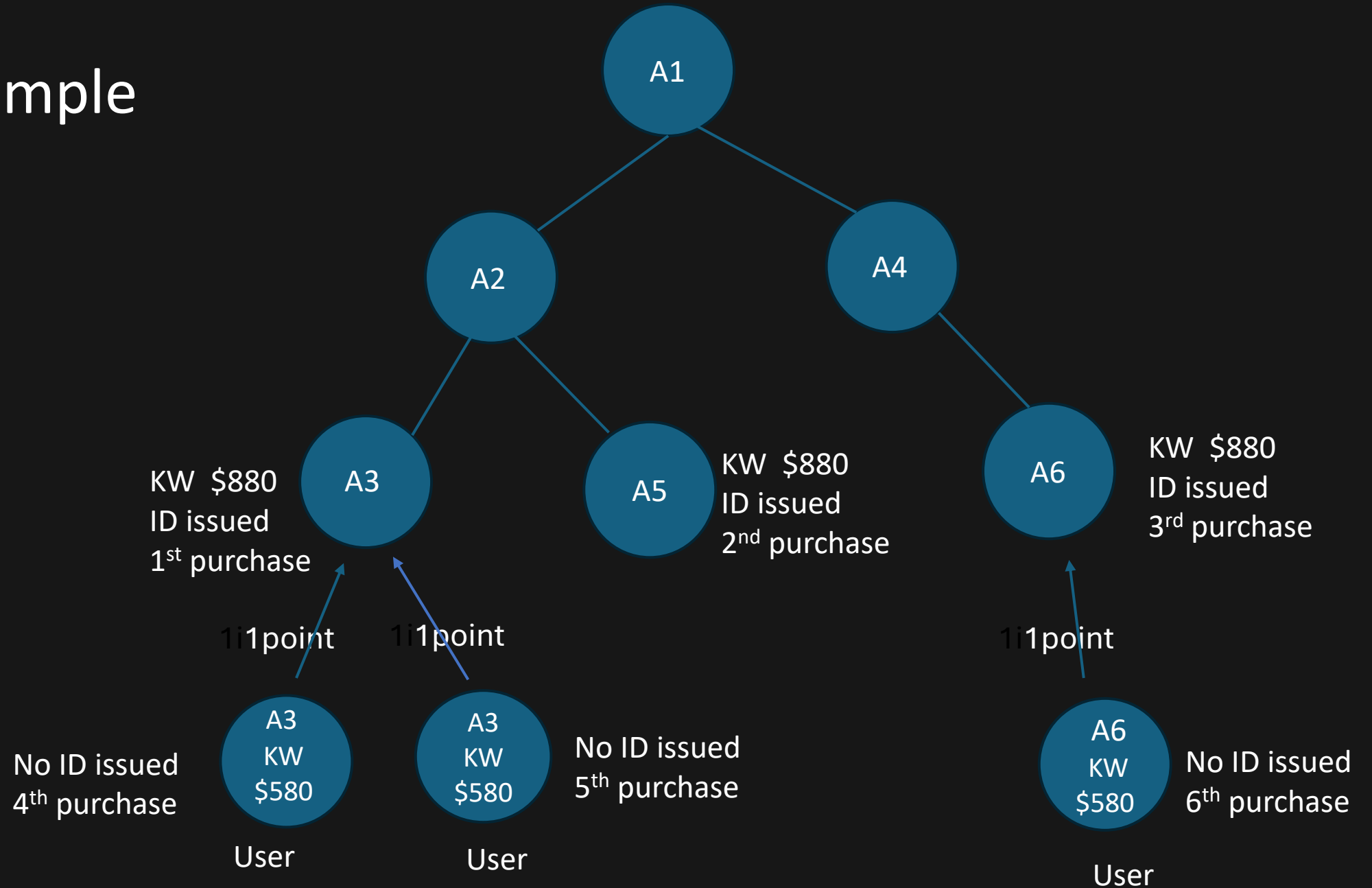


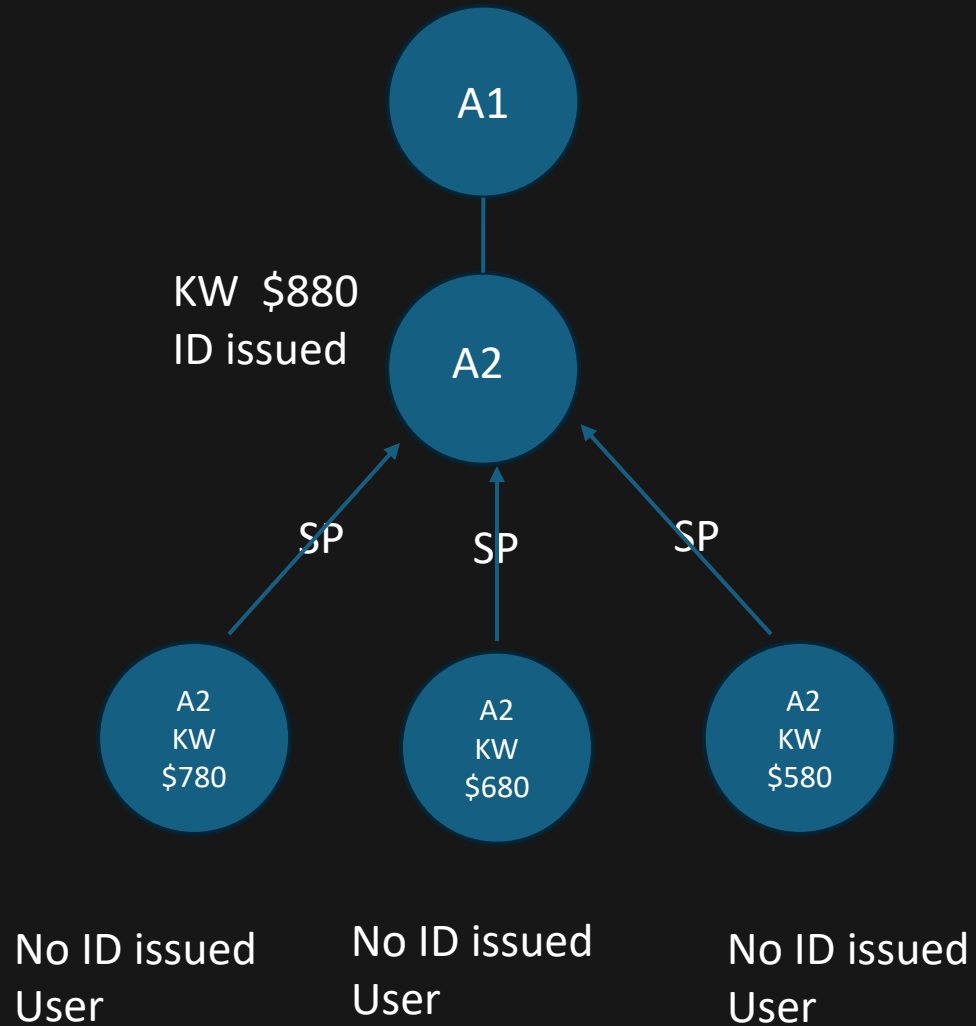


Points from Repeat Sets

For every repeat order placed, A2 earns 1 point.
Repeat set counts as a group sale, NOT a direct sale.

Example





SP point

SP (3 months) from A2 grant to A1

SP (3 months) from Repeat order grant to A2



Q&A (BUSINESS MANUAL)

How much is sales commission for the non-member?

Apply this formula:

Regular commission x Reduction ratio $7/9$ ($=0.7777$) + SP

Example: K8

Regular commission $\$270 \times 0.777 + \text{SP } \$81 = \$291$

1P = \$291

Example: SD501

Regular commission $\$235 \times 0.777 + \text{SP } \$55 = \$237$

1P = \$237



Q&A (BUSINESS MANUAL)

What is the commission for uplines from foreign countries?

Apply this formula:

Beef commission (\$30 or \$23) x Exchange Rate on the Sale Date (Home Country Rate ÷ Foreign Country Rate) x 0.9

The calculation for overseas commissions involves applying the exchange rate first, then multiplying by *0.9 to adjust the amount per point.

*Explanation to distributors: Since the payment is made in another country, a 10% fee is applied.

Example : Canada distributor
(Exchange rate 1 USD = 1.37 CAD)

Member:

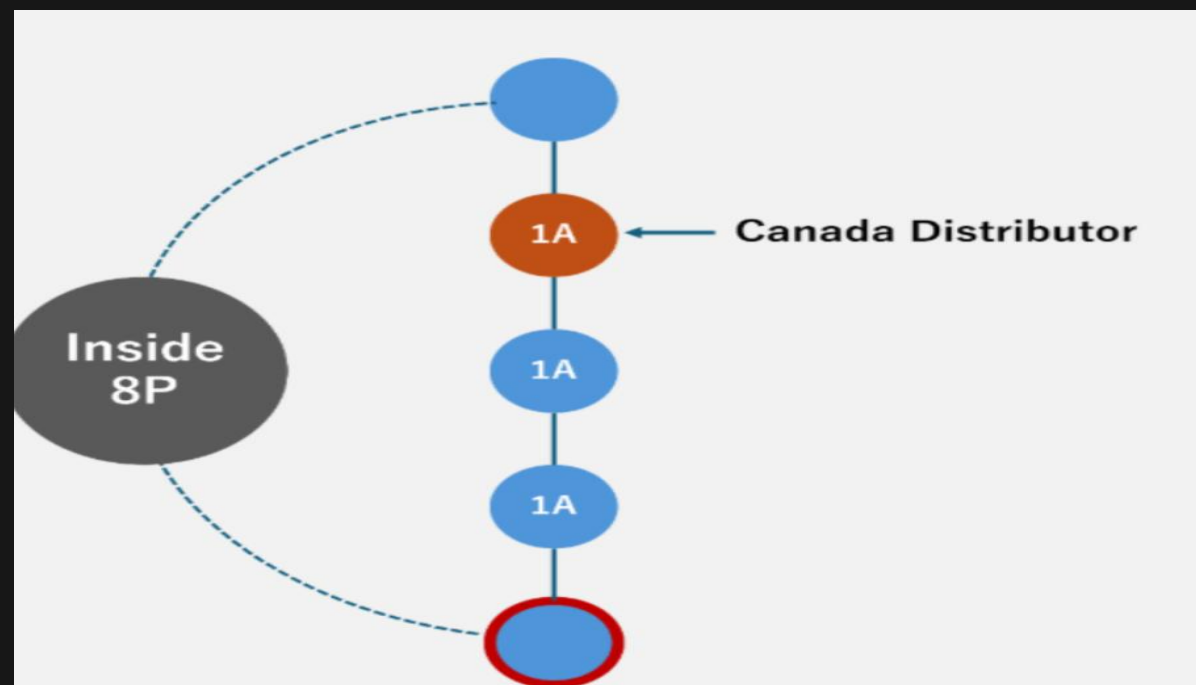
$\$30 \times 1.37 \times 0.9 = 37$

1P 37 CAD

Non-member:

$\$23 \times 1.37 \times 0.9 = 28$

1P 28 CAD





Q&A (BUSINESS MANUAL)

How can I get a permanent ID?

Purchasing the \$880 set grants a permanent ID (no ID will be issued for repeat sets).

Is it possible to register multiple distributors?

It is allowed to register multiple distributor accounts (user – unlimited). Please be aware that the company permits a maximum of six (6) distributor accounts.

Is it possible to achieve 6A rank through sales of Kangen Wagyu™?

It is possible to rank up to 6A with an \$880 set (¼ count for the title incentives).

Can purchases be made directly under emGuarde or Kagen Air (non-core product)?

Yes. However, the commission amount varies depending on whether you're a member or non-member.



Q&A (BUSINESS MANUAL)

Is the Ukon license granted?

Kangen Wagyu will not be replaced for Ukon renewal. This product is completely separate from Ukon product.

If someone has multiple accounts, can they purchase Kangen Wagyu™ under other than their main ID?

Yes, but it must start with the \$880 set.

Is the commission for Kangen Wagyu™ paid out immediately?

Yes, the commission is paid out immediately without accumulation, just like the Kangen Water^(R) ionizers.



CONTACT

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Order status or questions: cod@enagic.com or your local branch office

