



ENAGIC GLOBAL E-FRIENDS

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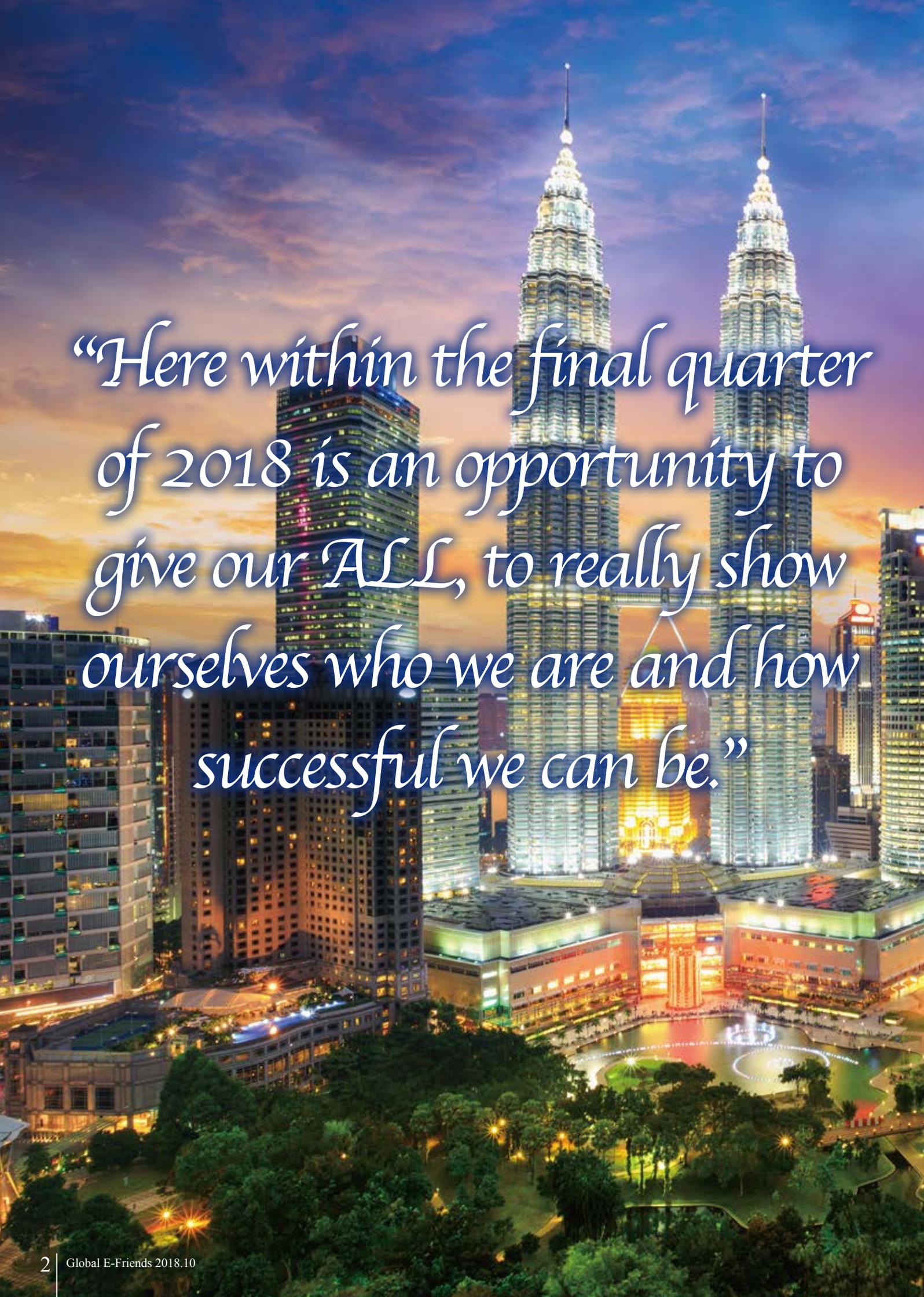


2018 Q4 - Maximizing the Final Quarter

*A Strong Ending to 2018 means
a Great Beginning in 2019!*



Distributor Profile: Sam Sia & Family - Malaysia



“Here within the final quarter of 2018 is an opportunity to give our ALL, to really show ourselves who we are and how successful we can be.”

Message from Mr. Ohshiro

“Anything worth doing, is worth doing WELL!”

Lord Chesterfield of England exclaimed this nearly 250 years ago and it rings true to this very day. What we start, we should endeavor with all our might to finish WELL!

Here within the final quarter of 2018 is an opportunity to give our ALL, to really show ourselves who we are and how successful we can be. The previous nine months have served as a foundation from which we can fly strongly. And there's no better time to put those wings to use than NOW!

I was given many chances to quit in life. Quite a few, in fact. Very often, I was actually encouraged to quit by those who did not have the stomach for success that I did. I didn't listen to a word they said, but instead, I forged ahead. After all, I'm born in the year of the snake and well, snakes don't really know how to go backwards!

You also don't need to listen to the naysayers, to the critics, to the less than brave. They are voicing insecurities about themselves shadowed upon you. It's YOUR choice and decision to persevere forward and in an empowered manner. Just remember: DO IT WELL!

The Enagic mission is about furthering the lives of others by exposing them to the philosophy of True Health. Just ask yourself, during this last quarter of the year:

- 1) What new people will I speak to and introduce the Enagic mission?
- 2) Whom have I spoken to this year that needs additional attention from me in order to join the Enagic family?
- 3) What Enagic partners need encouragement and support from me to empower their lives and business?

Asking these three questions can serve as the rocket fuel for your “final quarter flight” and will keep you keenly focused on massive and resounding success in your business. YOUR efforts matter, YOUR endeavors are noticed, YOUR inclusion in the Enagic Family is important, and YOU matter as a True Enagic Ambassador!

Let's do it well, together,
Hironari Ohshiro



Distributor Profile

Sam Sia & Family

Malaysia

Building an Enagic Family Business

In life, sometimes what we think might happen can end up becoming much more than expected. Well, this is exactly what happened to one of Malaysia's top Enagic distributor leaders, 6A7-5, Sam Sia. Sam was introduced to Enagic and Kangen Water during a chance meeting with a stranger in an elevator, so his initial expectations were not that high. In fact, he wasn't sure if anything would become of his participation in Enagic, but he was determined, so he moved forward. As a result, he has become a global leader and his Enagic business has transformed from an individual business endeavor to a thriving family business, and Sam couldn't be happier!

"When I first started with Enagic, I wanted the business to grow and become successful, but I had no way of knowing just how big it would become. I also had no idea that the people I love the most would be drawn to the potential of the business and that they would want to join me in spreading True Health and the mission of Enagic. There was a time when business meant family, but times have changed and I don't think most people expect that they will be working any type of business with their loved ones. That said, I do think that most parents would love the opportunity to work with their children, but our changing world has made that possibility less and less for the average person."

Unfortunately, for the majority of the rest of the world, Sam is probably correct; but fortunately, Sam and his family are not "average" people, and they are living proof that a successful

family business is available for those who really want it! "My daughter, Michelle, was the first to become a distributor and she has achieved the rank of 6A3. Just a few months later, the love of my life, Cora, also became part of the business. She has worked very hard and has been an inspiration for all of us. She has attained the rank of 6A5-4 and is recognized by Enagic as a top leader in not only Malaysia, but in the entire world, and I am extremely proud of her! But our family business didn't stop there, my eldest son became a distributor a few years ago and is already a 6A2 and my second son is preparing to join his siblings as the newest addition to our literal and figurative Enagic family!"

Being members of the same family does not mean that the "approach" is always the same, as even people from the same family have different things which motivate and inspire them.



“My daughter became a distributor because she believed the Enagic products were unique and that they provided great value to the buyer. The timing was perfect when I asked her to join, as she wasn’t working and was interested in starting a new career. My eldest son made his decision to become a distributor after attending the Essential Kangen Workshop. There was something about the business which captivated his interest during that event and, afterwards, he was anxious to join the team and get started with his own Enagic career.”

Some people may think that this success is because Sam did all the work and then gave the kids the credit, but that is not at all what happened. In fact, Sam has never believed in “spoon feeding” his children past infancy. “The only way for a child to truly become an adult is for them to be allowed to prove to themselves that they can achieve something on their own. There are far too many adult children in this world, simply because their parents never expected or demanded anything from their kids. That’s not my way. I could give my kids a fish and feed them for a day, or teach them to fish and feed them for a lifetime, teaching my children a lesson, which will benefit them for life, is much more rewarding for all of us, than giving them something with a value that disappears in an instant.”

Sam is very proud of all of his family and has enjoyed working with people he not only respects, but that he loves. “Being able to work side by side with our children, to watch them grow and learn, and truly make a difference in the lives of others has been one of the most rewarding experiences in my life. We are family, but still individuals, so we have different opinions and working styles, which is normal in any working relationship. We have found we work best together by listening and respecting each other’s opinion, but we also capitalize on each other’s strengths. Michelle is very knowledgeable, so she answers a lot of questions; while our son,

Ming Way, excels as a presenter and is loved by the audience. We pool our strengths for the best outcome for all of us.”

When asked for a final comment about building an Enagic family business, Sam had this to say, “This business has been great for our family; we get to spend more quality time with each other, we share in our accomplishments, we have bonded more, and we work as a personal and professional team! This business has allowed us to do important things for our family, our community and the rest of the world, which is very satisfying for all of us. I guess the best way for me to summarize this is to share a quote by a famous motivational speaker and businessman, Zig Ziglar, which has also become Cora’s and the family’s motto: ‘You can get everything you want in life, if you help enough people get what they want.’ Since this is now our motto, why wouldn’t we start with our own family?”

Enagic couldn’t agree more and we are so happy for the success of Sam’s Enagic Family Business! We hope that others decide to follow Sam’s example and encourage every distributor to consider making their Enagic distributorship their own family business!



Turmeric OKINAWA KANGEN **UKON** ΣTM New

**WORLD'S FIRST
TURMERIC FOOD
WRAPPED WITH
KANGEN WATER®**

**Why Many are Subscribing for
the Annual Ukon Sigma New**

It is the same great product, but with a new purchase option, allowing a distributor to only have to renew their subscription once a year, instead of three times a year; and it automatically qualifies the distributor AND sponsor for the Special Points for one year from the date of purchase! The Ukon Sigma New subscription qualifies as a full product point purchase, unlike the Ukon DD, which has a value of 1/3 of a product sale each time it is renewed. These points are accumulated and applied toward rank advancement and advanced rank bonus qualifications. The Ukon Sigma New can be ordered as a set of only Ukon capsules or as a Combo Package, which includes Ukon capsules, Ukon Tea and bars of Ukon Soap. The choice is yours!



If you are not familiar with Enagic's Ukon, also known as turmeric, it is a very unique dietary supplement. Other turmeric supplements oxidize quickly upon opening, but not ours. Each capsule is individually packaged and stays preserved until it is ready to be taken.

The area where Enagic's turmeric is grown is at the northern tip of the island of Okinawa, known as Yanbaru. This region is often referred to as "nature's treasure" (shizen no takara) in Japanese. The Spring Ukon, harvested exclusively for the company, is grown on dedicated farms in Yanbaru without many of the harmful chemicals used in lower-quality, conventional turmeric farming. The soil inherent to Okinawa is perfectly-suited to the cultivation of Ukon, providing a rich, densely-nutritious bed layer for the Ukon to grow within. It is also said that the angle and length of sunshine during a warm Okinawan day is perfectly attuned to growing Ukon.

This is the world's first supplement ever produced by combining curcumin, ionized alkaline water and 100% additive-free Spring Ukon essential oils. The patented, softgel capsule is made complete with antioxidant ingredients such as olive oil, perilla oil, flaxseed and tocotrienol. In addition, a seaweed derivative is used as an ingredient for the coating of the capsule.

Nutrition Facts

20 servings per container
Serving size 5 Capsules 1.5g

Amount per serving		
Calories	10	
		% Daily value*
Total Fat 0.5g		1%
Saturated fat 0g		0%
Trans fat 0g		0%
Cholesterol 0mg		0%
Sodium 0mg		0%
Total Carbohydrate 1g		< 1%
Dietary fiber 1g		4%
Total Sugars 0g		
Includes 0g Added Sugars		0%
Protein 0g		
Vitamin D 0mg		0%
Calcium 0mg		0%
Iron 0mg		0%
Potassium 0mg		0%
Vitamin C 4mg		4%
Vitamin E 4mg		27%
Thiamin 5mg		417%
Riboflavin 24mg		1846%
Niacin acid 1mg		6%
Folate 78mcg DFE		20%
Vitamin B-12 18mcg		750%
Turmeric (Root) 600mg		
Natural Turmeric Oil (Root) 50mg		
Olive Oil 419.8mg		
Perilla Oil 100mg		
Flaxseed Oil 75mg		
Evening primrose Oil 50mg		

* The % Daily value(DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

USA Version

INGREDIENTS



CURCUMIN

A free radical scavenger and antioxidant



HEALTHY MINERALS

Such as calcium, potassium, magnesium, iron, zinc, manganese, phosphorus, and selenium



OLIVE OIL

Helps maintain healthy levels of low-density lipoprotein (LDL)



PERILLA OIL

Another free radical scavenger and antioxidant



NIACIN

Helps maintain healthy skin and promote healthy liver function



FLAXSEED OIL

Promotes healthy cardiovascular function and helps maintain healthy cholesterol levels



EVENING PRIMROSE OIL

May help maintain cholesterol and blood sugar levels



TOCOTRIENOL

Also called "Super Vitamin E" with strong antioxidants



Enagic USA 15 Year Anniversary

A Historic Event on the Historic Queen Mary

They say, “Don’t rock the boat,” but during the Enagic 15 Year Crystal Anniversary celebration, it simply couldn’t be helped. That’s because nearly 1500 excited Enagic distributors and staff from all around the world had converged on the historic Queen Mary and they not only got the ship rockin’, but they were also making waves! Kangen Water waves that is! The Queen Mary holds a special place of significance for Enagic, as it was the venue for one of the biggest events in the early history of Enagic USA. Because of this significance, Mr. Ohshiro insisted that the 15 year celebration be held on this amazing ship, to return to the “roots” of the Enagic efforts in America and to pay homage to those who have helped Enagic USA achieve fifteen years of continued success and growth. It was a homecoming of epic proportions!



Inspiring Messages from the Pioneers of Enagic USA

**"...YOU HAVE TO GRAB
HOLD OF MR. OHSHIRO'S
PHILOSOPHY, HIS THINKING;
YOU HAVE TO GET THEM DEEP
IN YOUR HEART!"**

-Kyoko Nakamura

**"MY MISSION IS TO HELP
MOVE PEOPLE UP THE
ENAGIC RANKS AND TO
CHANGE THEIR LIFE!"**

-Jayvee Pacifico

**"MY FIRST MEETING WAS
IN JAPANESE AND I DIDN'T
UNDERSTAND ANYTHING...
BUT I UNDERSTOOD THE WATER
WORKS AND THE BUSINESS
WORKS...SO I WENT FOR IT!"**

-Romi Verderra

**"I THANK GOD EVERY DAY
FOR ENAGIC AND MR. & MRS. OHSHIRO;
MY LIFE HAS CHANGED SO MUCH
BECAUSE OF THEM!"**

-Cynthia Briganti

**"THE ONE THING
WE ALL HAVE IN COMMON
AS AMBASSADORS OF MR. OHSHIRO'S VISION,
IS THE BELIEF IN SOMETHING BETTER
AND WE NEVER GAVE UP ON THAT!"**

-Jillina Dalesh

**"THIS REALLY IS
THE NEXT TREND PRODUCT
...WE MIGHT HAVE MISSED TRENDS
THAT CAME BEFORE THIS,
BUT WE'RE NOT MISSING THIS ONE!"**

-Eli Dalesh

**"YOUR GOAL SHOULD BE TO WORK HARD,
SO SOMEDAY YOU CAN BE ON STAGE,
ABLE TO SAY 'I WAS THERE' WHEN HISTORY WAS MADE!"**

-Daniel Dimacale



Celebrating 15 Years

Immediately following the meet-and-greet cocktail party was the highly anticipated Recognition Ceremony and Executive VIP Dinner, which was hosted by global distributor leader 6A6-2 Omar Ramirez and Enagic's very own Sarah Bix. The evening festivities began with a stirring rendition of a National Anthem, performed by Leon Patillo, an accomplished musician and singer, followed by the procession of the numerous countries represented by attendees of the event.



Mr. Ohshiro then made a short speech and invited the 6A2-5's and above to join him on stage for the traditional Kanpai (toast) to the continued success of Enagic, which was given by Jayvee Pacifico. This was followed by dinner and the announcement of the USA sales contest winners and the rank advancement recognition ceremony, where distributors who recently achieved the rank of 6A and above were honored for their accomplishments.



New Title Achievers Recognition Ceremony

6A2-5



ROBERT GRIDELLI
6A9-5 (USA)



6A2-4



DANIEL DIMACALE
6A16-4 (USA)



JILLINA DAFESH
6A6-4 (USA)



DAVID LESMAN
6A9-4 (USA)



CORA LOH
6A5-4 (Malaysia)



DANG NGUYEN
6A2-4 (USA)



TAN NGUYEN
6A3-4 (USA)

6A2-3



NATHALIE & CLAES SORENSON
6A6-3 (USA)



JON SWARDSTROM
6A6-3 (USA)



MICHAEL NUTZA
6A6-3 (USA)



NANCY DOAN & TRI LUU
6A3-3 (USA)



DIEM LA
6A2-3 (USA)



RAYMOND J. JANFAZA
6A2-3 (USA)



CAROLINE CHOU
6A2-3 (USA)



6A2-2



★ Certificate received on behalf of new achiever.

6A2



6A



Introductions & Entertainment

The corporate staff, both from the US and around the world, were introduced and recognized for their vital contributions to Enagic. After the corporate staff was introduced, representatives of the Enagic Golf Academy were introduced and followed by a special presentation by distributor leader Shia Top, who gifted for Mr. Ohshiro with a beautiful, custom golf bag designed specifically for Mr. Ohshiro.



After a few corporate announcements, it was time for the entertainment portion of the celebration, hosted by Enagic power couple, Eli and Jillina Dafesh. After his incredible rendition of the National Anthem, Leon Patillo performed once again, and by the time he was done, everyone was on their feet, clapping and cheering. Then Mareyah Datan took the stage and performed two amazing songs. Her incredible voice filled not only the grand ballroom, but to the delight of those on board, her melodic voice could be heard throughout most of the ship. Her powerful vocals and emotional delivery had to be seen and heard to be believed and many people had

goose bumps by the time she finished her performance. Then Kyoko Nakamura, one of the first Japanese showgirls in the early days of Las Vegas, took to the stage. In an unexpected treat for the attendees, she was accompanied by Jayvee Pacifico, Cynthia Briganti and Jillina Dafesh as impromptu back-up dancers. All of the performers were fantastic and we greatly appreciate their willingness to share their amazing talents! After the entertainment, there was an exciting raffle, with tens of thousands of dollars in prizes given away, including an Anespa DX, an SD501 and even a K-8! All of the winners were very excited to win such valuable prizes.





For a Prosperous Future...



After the raffle, Mr. and Mrs. Ohshiro were adorned in traditional Okinawan outfits and shared parts of their culture with the attendees by performing traditional Okinawan music. The ceremony was concluded with a short speech by Enagic Certified Master Trainer, Tamia Williams.



Mr. Ohshiro vocalized how proud he was and appreciates the unbelievable growth and success of Enagic USA and expressed his heart-felt gratitude to every distributor and staff member who had helped make this day possible. He also urged every distributor to embrace the mission of Enagic and to evolve from merely a “distributor” into what he referred to as an “ambassador” of Enagic. Mr. Ohshiro hopes Enagic distributors will be more than just sales people; becoming more like an ambassador of a country, representing not only the products, but the ideals, the history, the mission, the culture and the philosophy of Enagic. “We are different than any other company, so we should operate differently. My hope is that our global network of distributors will become a global network of ambassadors, spreading the word of Enagic, Kangen Water, True Health and all the things which make us different in this world of “cookie cutter” independent business opportunities.”

All the hard work and dedication of both the Enagic ambassadors and the global corporate staff were recognized and the CEO wanted everyone to send a special message to all, “The Enagic 15 Year Crystal Anniversary celebration was a great success and I look forward, with great anticipation, excitement and expectations, to the next fifteen years of unprecedented global growth and prosperity for Enagic!”





6A2-3 and above Leadership Meeting

The Enagic 15th Crystal Anniversary celebration was a very busy day for all of the attendees, but for some of Enagic's top leaders, it was even busier! That's because before the afternoon and evening festivities began, the 6A2-3's and above attended a private roundtable discussion and leadership meeting with Mr. Ohshiro and top corporate management from around the world.



"As we celebrate fifteen years of success, I am filled with emotion. Just fifteen short years ago, I was personally conducting the Enagic seminars here in the United States. Now, our distributors hold seminars all around

America and throughout the world, helping others realize True Health through Kangen Water and Ukon. Over four hundred thousand people in America, with over one hundred and fifty thousand of them in just California, have changed their lives by finding Enagic and drinking Kangen Water."

"Most companies build a company's wealth, but at Enagic, I formulated the 8-point program to help all of YOU to build your wealth!" The live, face-to-face Enagic seminar is the basis of our business. Looking back, 2007 was our peak in Japan. We averaged over five thousand units of monthly sales. This came as a result of CEO conducted and distributor conducted seminars held at 350 different locations, with over 35,000 people attending. Live seminars are the foundation of this business, and it is important to increase seminars in America.

By creating a fusion of Kangen Water and Ukon, and promoting the motto 'Change your water, change your life,' I believe we can

speed up the momentum and change even more lives during the next 15 years!"

Mr. Ohshiro's address was followed by a short speech by the Enagic HQ General Manager of Global Sales, Mr. Yuichi Arima. "The fact that we are all here celebrating our 15th anniversary is proof that Enagic has been changing lives in America for the past fifteen years! The company is still growing and going strong after fifteen years, which is quite an accomplishment in the network industry. For me personally, this is "Day 1" and my goal is to celebrate our 30th anniversary in another fifteen years! In order to do so, I hope to collaborate and cooperate with our distributor leaders to make Enagic an even better company. The essence of this business is not about making money, but about providing people with an opportunity to positively change their lives."

Mr. Don Prosser, the newly named President of Enagic Japan, followed Mr. Arima with a few words.



Don Prosser
President of Enagic Japan

"In the beginning of my Enagic career, I did not have personal experience or much knowledge in the network marketing industry, but the leaders here became my teachers. There is an old saying, 'When the student is ready, the teacher appears!' This is

exactly what happened to me. My lack of knowledge stimulated my desire to learn and once that became known, my "teachers" started appearing everywhere I went! I am indebted to so many of our leaders and plan to bring many of the valuable lessons I have learned to the Japanese market."



Yuichi Arima
GM of Global Sales HQ





The Celebration Continues at the San Diego E8PA Golf Course and Country Club!



When Enagic ambassadors attend an event from out-of-state, or out-of-country, they try to maximize every minute they have to experience everything Enagic has to offer. Well, for attendees of the Enagic 15 Year Crystal Anniversary celebration, they had a very special treat the day after the main event with a tour of the newest addition to the ever expanding and growing benefits of E8PA membership, the Eastlake Country Club and golf course in beautiful San Diego, California!



The day started with a scenic drive from Long Beach, California to the country club, which is located in the southern part of San Diego County. Once at the country club, attendees were treated to a luncheon, with all the delicious food they could eat. They then had the opportunity to take a tour of the sprawling facility and grounds and some tried their hand at a round of golf in a casual mini golf tournament. A few lucky people got to actually play golf with Mr. Ohshiro. His belief that engaging in physical activities, like golf, as a great way to keep both the body and mind in tip-top shape, inspired him to add the serene tranquility of the Eastlake Country Club, overseen by Mike Shiroma and his staff, to the growing list of E8PA global amenities.





Some of the avid golfers in attendance took advantage of the impressive Eastlake Country Club golf course, which was designed by world-renowned architect Ted Robinson. This championship 18-hole course includes 72 sand traps, perfectly manicured greens, and colorful bluegrass and rye fairways. This challenging course is nestled at the base of the surrounding mountain range and features almost 1,000 trees, six lakes and three decorative waterfalls. The facility includes a fully stocked pro shop, a driving range and a bar & grill. Enagic machines are also available to purchase on site, and product presentations and seminars have started to be conducted on site as well.

The winner of the mini golf tournament included Enagic distributor leaders 6A2-5 Libertus Peter Tjeng, an Enagic Certified Master Trainer from Indonesia and 6A4-3 William Fowlkes. The second and third place winners were Enagic staff members, who decided to donate the prizes for winning to the Enagic Golf Academy. Those who decided not to play a round of golf were allowed to take one of the many golf carts and explore the grounds for themselves. Everyone had a great time and it was the perfect ending to the official activities which were a part of the celebration.



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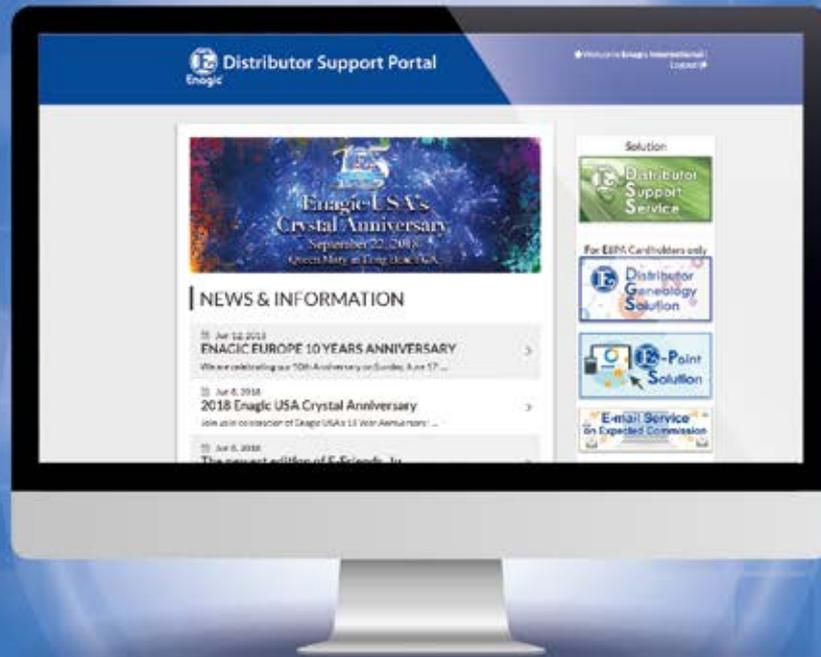


The Eastlake Country Club is just one of the many benefits waiting for new and existing E8PA Members, so if you haven't registered for membership, be sure to check it out and become a member!



EXCLUSIVE SERVICE FOR E8PA MEMBERS

As a member of E8PA, you will receive the following exclusive benefits:



Personnel ID	Personnel Name	Product	Sales Date	E-Point	Commission	E-Point Commission	Total
123456	John Doe	Enagic USA	2018/09/22	100	\$20.00	\$20.00	\$20.00
123457	Jane Smith	Enagic USA	2018/09/22	100	\$20.00	\$20.00	\$20.00
123458	Mike Johnson	Enagic USA	2018/09/22	100	\$20.00	\$20.00	\$20.00
123459	Sarah Brown	Enagic USA	2018/09/22	100	\$20.00	\$20.00	\$20.00

Commission E-mail service

- Receive notifications when you have expected commission!



Check your accumulated E-Points status online

- Accumulated E-Points can be redeemed for travel expenses when you attend Enagic events anywhere in the world!



Online Genealogy (Bubble Tree)

- Build your Enagic business strategically by overviewing your group organization and offer effective support.

Get your E8PA card today and take another step forward to success and prosperity!

visit www.e8pa.com and register now!

Branch News

Mexico

Drive + Determination + Enagic = Success!



Matias Alejandro Cosentino is an Enagic independent distributor from Buenos Aires, Argentina. He started his Enagic business in November 2016, and without the aid of a machine, no less! He received his machine in February of 2017, but had already made three sales! Although he has achieved the rank of 6A, his distributor journey is incredibly impressive. Living in Argentina presented Matias with a unique

situation; while he was in a relatively open, untapped market, he was also in an isolated one. With no Enagic office nearby, it was up to Matias to independently get his business up and running. This was no simple task as he had to figure out how to get machines imported into Argentina due to there being no Enagic office in his country.



In July of 2018, his hard work and dedication paid off and Matias achieved the rank of 6A. He attributes much of his initial success to his skillful use of the video demonstration, and his great respect and appreciation toward both Enagic and Mr. Ohshiro. "Not only do I have faith in the Japanese technology, I have faith in Mr. Ohshiro, his policies, and ability to bring health and prosperity to the world. I admire Mr. Ohshiro, and he is a great example of what I want to become."

Matias of course attributes his success not only to his own hard work, but to his wonderful support. Both his family and sponsor have been incredibly helpful and kept Matias on the path to success. With his sights set on 6A2, 6A2-2 and eventually 6A2-3, Matias exemplifies a truly independent distributor. Perhaps the comments from the Regional Manager responsible for business in Argentina, Mr. Arioka, sums up the journey of Matias best, "It is difficult to find

people committed to growth, who are willing to overcome challenges... most want easy things and abandon their endeavors when they meet their first obstacle, so I appreciate those people who know how to persist and keep going despite adversity! Matias is an excellent example of this, so let's all follow his example and shoot for the stars!"



Branch News

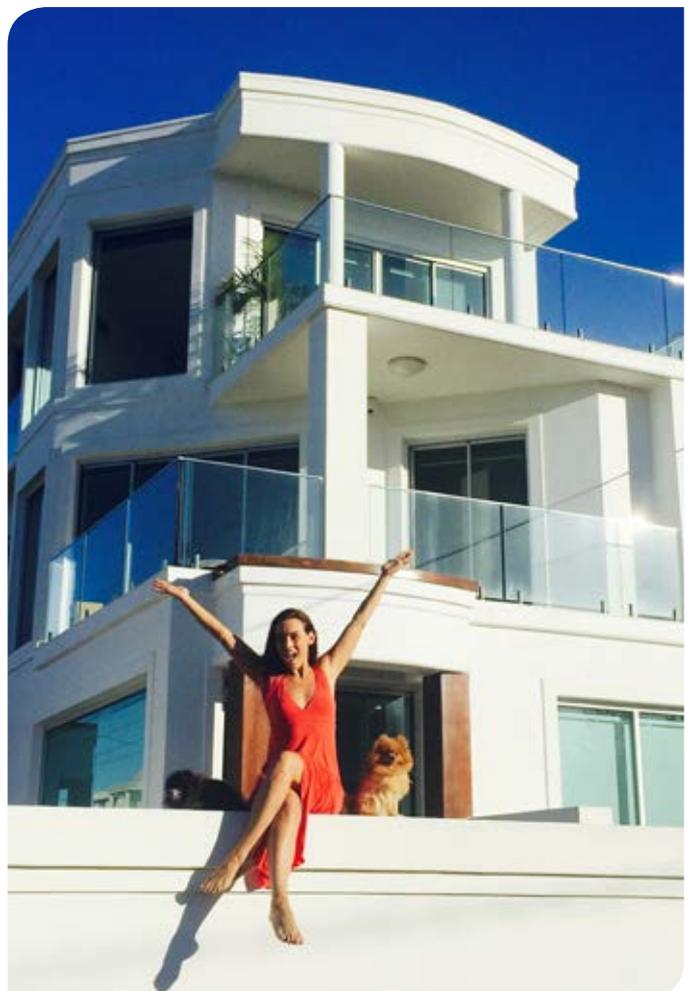
Australia

Building the Dream “Down Under”



Skip Archimedes is an Australian 6A who got his start with the Enagic business in June of 2017. With no stable support system initially, it was up to Skip to figure out what to do and how to maintain his drive and determination. Eventually, he met Anthony Tan who really helped propel him to his 6A ranking. During his Enagic education, he learned more than he could have imagined. He learned that it wasn't a complete knowledge of water ionization which was important, but that honesty, integrity, and unity were the keys to really succeeding in this business. In only 9 months from becoming an Enagic distributor, he achieved the rank of 6A. He recently purchased a new home and is enjoying the freedom that the Enagic business offers. Even though his success has been great, he's most happy when he helps others succeed.

“Both the water and business have helped me immensely. I have both a sound mind and body knowing that I'm involved with a truly great business. It brings a smile to my face to know that I not only have been able to live happily as a result of Enagic, but everyone I've shared it with has been able to do the same. A truer message of Health, Wealth and Unity has never been shared!” Skip's success in Australia proved to him that he was capable of going far. He now wishes to extend his reach globally and continue to share water with the world. “We aim to move our team members up through the ranks at a rapid pace and have these products featured as the next ‘must have’ appliance in every home.”



Road to 6A

The Fourth Quarter: Relax or Reignite?

Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created from input of a few of these outstanding leaders.

Many in the direct sales and network industry consider the fourth quarter the most important time of the year. While the first three quarters of the year are important, the final quarter is when each independent distributor has the opportunity to make a last “push” to end the year on a very positive note and the chance to secure a solid foundation for success in the upcoming year.

Well, not only is it the 4th quarter, but timing is on the side of EVERY Enagic distributor right now! Not only can you end the year on a positive note, this is also your chance to maximize momentum which was created by the recent Enagic USA 15th Crystal Anniversary celebration on the Queen Mary in Long Beach, California. Fueled by the excitement of the event, Enagic believes the next three months will see record breaking sales, with many of those purchases and sales being made by brand new distributors. Even if you were not able to attend the celebration, you can still use the momentum created by this event to motivate and excite your own team members.

All of these new distributors will help create excitement about our products and business opportunity, which you can share with others. Excitement is contagious and people want to know about exciting things. All you have to do is visit a social media website, like Facebook, and you will literally see hundreds of posts from excited distributors from all over the world.

These posts include pictures of people being honored on stage for their accomplishments, excited teams getting together to celebrate 15 years of continued success, and the over 1000 distributors who united on the Queen Mary to mark this auspicious occasion. There are also plenty of comments about the high quality of the Enagic products and of the people from all over the world who are succeeding in the Enagic global opportunity. These comments also convey the legitimacy and effectiveness of the Enagic business. By connecting with these and other Enagic distributors on social media websites, you will in turn be able to expose your own contacts to this exciting information.

Remember, as an independent distributor, the success of the company is success shared by you, either directly or indirectly. The more the company grows and spreads the concept of True Health, the stronger your business prospects will become. Every time Enagic receives another honor or breaks another record, as an Enagic independent distributor, you receive potential benefit as a result of the accomplishment, so be sure to use these accolades to your advantage!

So, as we enter into the fourth quarter, take advantage of the momentum and excitement which have been created, and continue to help share Mr. Ohshiro's concept of True Health, the power and potential of the Enagic business, and the benefits of proper hydration with Kangen Water. Make your final push to the end of the year to finish 2018 strong and set the foundation for an unbelievable 2019!

Tech Talk

Power Supply



The Leveluk series machines utilize a unique type of power supply in order to accomplish the extreme range of power outputs required of the devices.

In order to continuously generate Kangen Water, Strong Kangen Water and Strong Acidic Water, the **highest quality Japanese circuits and engineering is needed.** So the engineering team of Enagic set out to create the most powerful and efficient power supply in the industry.

The power supply utilizes a high quality SMPS, Switch Mode Power Supply, which is used to stabilize the electrical current, regardless of input fluctuation, while providing precision power output control, and a metal oxide semiconductor field-effect transistor, MOSFET, which is used for amplifying or switching electronic signals. This combination increases efficiency, maximizes power output, reduces product weight and reduces the heat that a traditional transformer power supply would create.

One of the reasons SMPS is used in electronics is to stabilize current in areas where there is power fluctuation. This is not much of an issue in the United States, as the U.S. power grid is pretty stable, but the rest of the world can't say the same thing. When designing the power supply, the Enagic engineers developed the power supply to accommodate for the entire global market, not just the U.S. market, which is why our devices include this stabilizing technology.

Once the electricity has passed through the SMPS

and MOSFET, it is sent to a small transformer, where the current it is converted to a linear type of power; creating an even, consistent flow of electricity. This stable flow of power ionizes the water, regardless of duration or the power necessary to create the selected water. The best way to explain this power supply is as a Hybrid; it's an SMPS with a Post Switch Transformer.

Another aspect of our design of the power supply which makes it unique is the sheer size of the heat sink, which helps cool the ionizer by absorbing and dissipating heat. Our heat sink is the size of the entire power supply, and when it comes to heat sinks, size really does matter. The more surface area that is available to dissipate the heat generated by continuously ionizing water, the better the performance of the ionizer. In simple terms, it helps keep the ionizer from overheating, which is a major problem for many of the other machines in the market.

So why not in the Leveluk R?

The Leveluk R is not required to produce the huge range of power as the other units that make the Strong Acidic Water, so the greater capabilities of the hybrid power supply were simply not needed.

Summary:

Our machines use a hybrid of the highest quality components available, utilizing the two most recognized power supplies in the business, SMPS and transformers. And what does this really mean for our customers? That they get the best of both worlds and an ionizer that is designed to produce the highest quality water in the industry.

Leveluk SD501 the true Continuous Kangen Water Generator.

Here are a few of the Key points about the machines:

- Our machines run longer and more consistently
- Our machines can produce Strong Acidic Water
- Our power supply utilizes highest quality Japanese circuits and components
- Our PCB board layout is done to maximize ionization and use of power
- Our power supply has one of the largest heat sinks in the industry
- Enagic is credited with ISO 13485 Certification for manufacturing medical grade equipment

The Enagic Leveluk series of machines offer the most advanced power supply available and our devices are the best available, which is why the Enagic products are known throughout the world as the **“Gold Standard”** of the industry.



Stories of Success

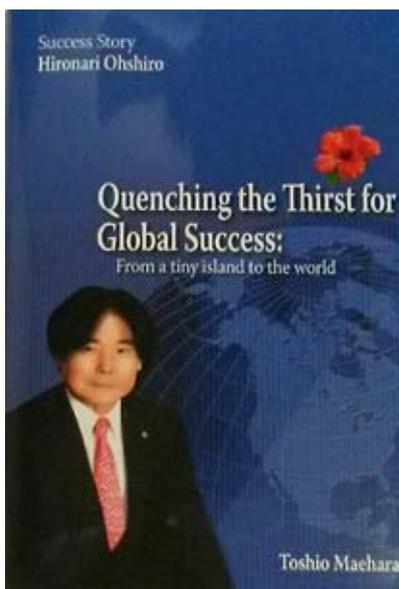
Do it well from the start!

Japan Enagic's rapid rise

"Ohshiro's conviction, and the way he set about making it happen, both proved spot-on. Month by month, sales of Kangen Water® machines were rising. Sales were better than even Ohshiro expected; he was, at last, inching towards realizing his Tokyo dream. His margin was reasonable, his profit beginning to emerge. He moved his office to a more central location, by Tokyo Station, and opened branches from Sapporo in the north of Japan to Naha back home in Okinawa. Those around him look back at that time and describe the momentum of business growth as being as fast as the bullet that shoots a bird from the sky. The Enagic Kangen machine, conceived on a tiny island, was now making itself known around the whole of Japan.

A few years later, while sales of Kangen machines were still growing, Ohshiro decided that he needed to immediately secure a manufacturing facility to produce these machines. If he was going to take the business overseas, he would need to be able to guarantee production and make his supply stable. So he set out to buy one of the plants where the machines were being produced from his supplier. He succeeded in acquiring a plant in Osaka and promptly renamed it Toyo Aitex. This was the predecessor of the current Enagic Osaka Factory.

The decision to buy a production plant had a significant transformational impact on the sales system within Enagic. First, demand and supply needed to be stabilized. Quality assurance, private branding, and corporate reputation management all needed to be secured, too. Bringing production in-house generates a number of synergistic effects: some visible, some invisible. Sales continued to be healthy after the purchase of the plant, enough to support the growing demand of manufacturing at full blast. At the same time, the company began to reach beyond Japan and expand into export markets."



Mr. Ohshiro firmly believes that if something is worth doing, it is worth doing well and that is how he approaches both his personal and business life. Although he often makes major business decisions rather quickly, he never makes decisions which will compromise the quality and integrity

of the product or the mission. He hopes that his example will inspire others to forge forward with their best efforts to achieve their own success with Enagic, Kangen Water and True Health.

Above is an excerpt from the book **Quenching the Thirst for Global Success**, the Success Story of Hironari Ohshiro. It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must for distributors, it is available at www.enagic.com/shop

Also available in Chinese, Italian, French and Spanish! Contact your local branch office for details.

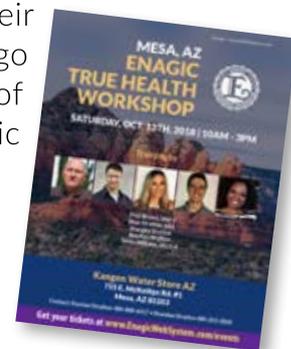


Distributor News

Enagic Approved Distributor Logos

Enagic is pleased to announce that the brand new Distributor Logo you have been hearing about has been released! In order to allow distributors to create their own marketplace identity, Enagic has designed an attractive and professional set of distributor branding logos, which are now available for distributors to download and use. Now Enagic distributors will be able to use the distributor logo of their choosing when making business cards and in their marketing efforts. Incorporating the approved independent distributor logo is an exciting step towards branding the incredible business opportunity of Enagic. Now that distributors have their own branding logo, use of the Enagic corporate logo will no longer be permitted.

Contact your corresponding Enagic office for details



Congratulations to each of you for your outstanding achievement!

6A

LINDA L DOKTAR	Australia	UJJWAL PANKAJ SIRIAH	India
INFINITY WEALTH INVESTMENTS PTY LTD	Australia	KANCHAN DEEPAK BHAMBHANI	India
FRANK S RAMIREZ	Australia	ABHIRAJ SINGH NARUKA	India
HEALTH FIRST PHARMACY BALLAJURA	Australia	SIJI C.V	India
MYRNA P. VALENZUELA	Canada	HEMANT LAVEKAR	India
JOSH EKOW QUAYE	Canada	MAISATURROSYADA	Indonesia
NISREEN SLIM	Canada	笹川 稔文	Japan
JESSICA BOATE	Canada	TAN YOK KOON	Malaysia
SYLWIA SWIDER	Canada	AARON S.M ANDY @ MUNIANDY A/L SUPPIAH	Malaysia
PATRICIA D GIRARDIN	Canada	KONG YOON FONG	Malaysia
ALDO REY ARIMAS	UK	GOLDNINJAS MARKETING AND SERVICES	Philippines
EMF ECO ET BIO	France	ALICIA MOLANO	Philippines
ATITIENE GEANINA MARIA	Romania	FLORANTE ESTRADA MANANGAN	Philippines
VUONG VAN THAO	Slovakia	MARGARETTE A LAXAMANA #1	Philippines
CHANA REIZES	France	KHAW MEI LIN STELLA	Singapore
LIAO YUN MEI	Hong Kong	MAKIKO FURUDATE	USA
TANG JUN	Hong Kong	GOLDIE GOOSE LLC (A)	USA
BRODENDAL THOMAS PETER MIKAEL	Hong Kong	KEN PICKEN	USA
ZHOU JIAN HUI	Hong Kong	ION WATER EMPIRE LLC	USA
YANG XIAO DONG	Hong Kong	LAPTOP LIFESTYLE MILLIONAIRES LLC #3	USA
HU WEN YE	Hong Kong	VERNON L GOTT	USA
LAI QING RONG	Hong Kong	SUSAN G COWAN	USA
CHOW PAN MING	Hong Kong	CHARLES R PARKINSON	USA
UJJWAL MANGALA GOKUL DAS	India	ANNIE VU	USA
MANJIT SINGH	India	UYEN H HO	USA
S.V KRISHNA VENI	India		

6A2

MARIA WHITE	Australia
ALICIA ABERLEY INTERNATIONAL P L	Australia
AARON R FRASER	Canada
KELLAND D CHAFFEE	Canada
IONEL ATITIENE	Romania
LINH NGUYEN THI THUY #3	Slovakia
HU KAI QIANG	Hong Kong
CHEUNG KA YIN	Hong Kong

JOSE LEOPOLDO FRIAS GONZALEZ	Mexico
SHERELYN VILLAMIN	Philippines
KANGEN LOVERS INC	USA
RAINEWATER CORP#5	USA
FREEDOM CAPITAL INVESTMENT SOLUTIONS LLC #B	USA
SASU KANGEN EUROPE AVRAHAM PEVZNER	France

6A2-2

KRISTIE ORD	Australia
AESPA RYD SRL#3	Romania
IZZI LADIES/CHEUNG KA HANG	Hong Kong

MARIANITO GUNTINAZ VILLAMIN #3	Philippines
RAIPEZ INC	USA

6A2-3

RAYMOND J. JANFAZA	USA
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6A2-5

XTREEM MANAGEMENT INC	USA
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6A2-4

WATER TRUTH LLC	USA
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Errors were found in the Achievers list of the 2018 Sept issue and have been corrected and updated at enagic.com. We send our deepest apologies for the inconvenience caused to our valued distributors.



*Setting the standard
for over four decades!*